
**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION**
WASHINGTON, D.C. 20549

FORM 10-K

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

FOR THE FISCAL YEAR ENDED DECEMBER 31, 2003

Commission file number 1-13179

FLOWERVE CORPORATION

(Exact name of registrant as specified in its charter)

New York
(State or other jurisdiction of organization)

31-0267900
(I.R.S. Employer
Identification No.)

**5215 North O'Connor Boulevard
Suite 2300, Irving, Texas**
(Address of principal executive offices)

75039
(Zip Code)

Registrant's telephone number, including area code: **(972) 443-6500**

SECURITIES REGISTERED PURSUANT TO SECTION 12(b) OF THE ACT:

| TITLE OF EACH CLASS | NAME OF EACH EXCHANGE ON WHICH REGISTERED |
|--------------------------------|---|
| COMMON STOCK, \$1.25 PAR VALUE | NEW YORK STOCK EXCHANGE |

SECURITIES REGISTERED PURSUANT TO SECTION 12(g) OF THE ACT: **None**

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Indicate by check mark whether the registrant is an accelerated filer. Yes No

The aggregate market value of the common stock held by non-affiliates of the registrant as of June 30, 2003 (the last business day of the registrant's most recently completed second fiscal quarter of 2003) was approximately \$1,012,085,633.

The number of shares outstanding of the registrant's common stock as of April 21, 2004 was 54,248,133.

DOCUMENTS INCORPORATED BY REFERENCE

Portions of the registrant's 2004 Proxy Statement are incorporated by reference into Part III of this Form 10-K.

Except where otherwise indicated and unless the context otherwise requires, the terms "Flowserve," "Company," "we," "us," "our" and "our Company" refer collectively to Flowserve Corporation and its subsidiaries.

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PART I

ITEM 1. BUSINESS

We believe that we are the world's leading manufacturer and aftermarket service provider of comprehensive flow control systems. We were incorporated in the State of New York on May 1, 1912. We develop and manufacture precision-engineered flow control equipment for critical service applications which require high reliability. The flow control system components we produce include pumps, valves and mechanical seals. Our products and services are used in several industries, including, but not limited to, the petroleum, chemical, power generation, water treatment and general industrial industries.

We conduct our operations through three business segments:

- Flowserve Pump Division (FPD) for engineered pumps, industrial pumps and related services;
- Flow Solutions Division (FSD) for precision mechanical seals and related services; and
- Flow Control Division (FCD) for industrial valves, manual valves, control and nuclear valves, valve actuators and controls and related services.

Each of our segments also provides aftermarket replacement parts. We are not required to carry unusually high amounts of inventory to meet customer delivery requirements or to assure needed deliveries from suppliers. We have been working to reduce our overall inventory levels to improve our operational effectiveness and to reduce working capital needs. We do not typically provide rights of product return for our customers and we do not offer extended payment terms under normal circumstances. In addition to the information on our business segments contained below, see Note 16 of the consolidated financial statements.

FLOWSERVE PUMP DIVISION

Through FPD, we design, manufacture, distribute and service engineered and industrial pumps and pump systems, replacement parts and related equipment principally to industrial markets. FPD's products and services are primarily used by companies that operate in the petroleum, chemical processing, power generating, water treatment and general industrial markets. Our pump systems and components are manufactured at 23 plants worldwide. We also manufacture a small portion of our pumps through several foreign joint ventures. We market our pump products through our worldwide sales force and our regional service and repair centers or on a commission basis through independent distributors and sales representatives.

FPD PRODUCTS

We manufacture more than 100 different pump models ranging from simple fractional horsepower industrial pumps to high horsepower (up to 10,000 horsepower) engineered pumps. Our pumps are manufactured in a wide range of metal alloys and with a variety of configurations, including pumps that utilize mechanical seals (sealed pumps) and pumps that do not utilize mechanical seals (magnetic-drive pumps).

FPD SERVICES

We provide engineered aftermarket services through our global network of 32 service centers in 17 countries. Our FPD service personnel provide a comprehensive set of equipment maintenance services for flow management control systems, including repair, advanced diagnostics, installation, commissioning, re-rate and retrofit programs, machining and full service solution offerings. A large portion of our FPD service work is performed on a quick response basis, and we offer 24-hour service in all of our major markets.

The following is a summary list of our pump products and globally recognized brands:

FPD PRODUCT TYPES

Centrifugal Pumps:

- Chemical Process ANSI and ISO
- Petroleum Process API 610
- Horizontal Between Bearing Single-stage
- Horizontal Between Bearing Multi-stage
- Vertical
- Submersible Motor
- Specialty
- Nuclear

Positive Displacement Pumps:

- Reciprocating
- Gear
- Twin Screw

FPD BRAND NAMES

- ACEC
- Byron Jackson
- Durco
- Flowserve
- Pacific
- Scienco
- Worthington-Simpson
- Western Land Roller
- Worthington
- Aldrich
- Cameron
- Duriron
- IDP
- Pleuger
- Sier-Bath
- United Centrifugal
- Wilson-Snyder

NEW FPD PRODUCT DEVELOPMENTS

Our investments in new product research and development have consistently led to producing more reliable and higher efficiency pumps. The majority of our new FPD products and enhancements are driven by our customers' need to achieve higher production rates at lower costs. As a result, we continually work with our customers to develop better pump solutions to improve the availability and efficiency of their pump systems; however, none of our newly developed pump products have required the investment of a material amount of our assets or was otherwise material.

FPD CUSTOMERS

FPD sells its products to more than 1,000 customers, including leading engineering and construction firms, original equipment manufacturers ("OEM"), distributors and end users. Our sales mix of original equipment products and aftermarket replacement parts diversifies our business and somewhat mitigates the impact of economic cycles in our business.

FPD COMPETITION

The pump industry is highly fragmented with more than 50 competitors; however, we primarily compete against a relatively limited number of large companies operating on a global scale. Competition is generally based on price, expertise, delivery times, breadth of product offerings, contractual terms, previous installation history and reputation for quality.

The pump industry has undergone considerable consolidation in recent years, primarily caused by (1) the need to lower costs through reduction of excess capacity and (2) customers' preference to align with global full service suppliers in simplifying their supplier base. Despite the consolidation activity, the market remains highly competitive. We believe, based on independent industry sources, that we are, on a global basis, the third largest industrial pump supplier.

FPD BACKLOG

FPD's backlog of orders at December 31, 2003 was \$570 million, compared with \$495 million at December 31, 2002. We anticipate shipping approximately 90% or more of our current backlog by December 31, 2004.

FLOW SOLUTIONS DIVISION

Through FSD, we design, manufacture and distribute mechanical seals, sealing systems and parts, and provide related services principally to industrial markets. Flow control products require mechanical seals to be replaced throughout the products' useful lives. The replacement of mechanical seals is an integral part of our aftermarket services. Our mechanical seals are used on a variety of rotating equipment, including pumps, mixers, compressors, steam turbines and other specialty equipment, primarily in the petroleum, chemical processing, power generation and general industrial end-markets. We manufacture mechanical seals at three plants in the U.S. and at three plants outside the U.S. Through our global network of 61 seal quick response centers, we provide service, repair and diagnostic services for maintaining components of flow control systems.

Our mechanical seal products are primarily marketed to end users through our direct sales force and on a commission basis to distributors and sales agents. A portion of our mechanical seal products is sold directly to OEMs for incorporation into rotating equipment requiring mechanical seals.

FSD PRODUCTS

We design, manufacture and distribute approximately 180 different models of mechanical seals and sealing systems. We believe our ability to deliver or ship engineered new seal product orders within 72 hours from the customer's request, through design, engineering, manufacturing, testing and delivery, provides us with a leading competitive advantage. Mechanical seals are critical to the reliable operation of rotating equipment for prevention of leakage and emissions of hazardous substances and the reduction of shaft wear caused by non-mechanical seals. We also manufacture a gas-lubricated mechanical seal that is used in high-speed compressors for gas transmission and in the oil and gas production markets. We continually update our mechanical seals and sealing systems to integrate emerging technologies.

The following list summarizes our seal products and services and globally recognized brands:

FSD SERVICES

We provide aftermarket services through our network of 64 seal quick response centers located throughout the world, including 24 such sites in North America. We also provide asset management services and condition monitoring for rotating equipment. Approximately 75% of our service work is performed on a quick response basis, and we offer 24-hour service in all of our major markets.

FSD PRODUCT TYPES

- Cartridge Seals
- Dry-Running Seals
- Metal Bellow Seals
- Elastomeric Seals
- Split Seals
- Gas Barrier Seals
- Couplings
- Service and Repair
- Accessories and Support Systems
- Monitoring and Diagnostics

FSD BRAND NAMES

- BW Seals
- Durametallic
- Five Star Seal
- Flowserve
- Flowstar
- GASPAC
- Pacific Wietz
- Pac-Seal

NEW FSD PRODUCT DEVELOPMENTS

FSD's investments in new product research and development focus on developing longer lasting and more efficient products. Approximately 30% of our original equipment mechanical seal sales for 2003 were sales of products developed within the past five years. In addition to numerous product upgrades, our recent mechanical seal and seal system innovations include: (1) a sterilizable mixer seal; (2) a high pressure compressor barrier seal; (3) a new web-based asset management tool; (4) an equipment data point monitoring package; and (5) engineered plastic critical-wear components for rotating equipment we are marketing jointly with a key supplier. We also market "Flowstar.Net," an interactive tool used to actively monitor and manage information relative to equipment performance. Flowstar.Net enhances our customers' ability to make informed decisions and respond quickly to plant production problems, extend the life of their production equipment and therefore lower maintenance expenses. None of these newly developed seal products required the investment of a material amount of our assets or was otherwise material.

FSD CUSTOMERS

Our mechanical seal products are sold directly to end users and to OEMs for incorporation into pumps, compressors, mixers or other rotating equipment requiring mechanical seals. Our mechanical seal sales are diversified among several industries, including petroleum, chemical, power generation and general industries.

We have established alliances with over 200 customers. Our customer alliances typically involve a closer working relationship than other customer transactions. Under these alliances, customers typically agree to place all or a high percentage of their applicable business with us. In return, we typically commit to a higher level of service, technical support and prompt product availability than would normally be offered. These alliances provide significant benefits to us and our

customers by creating a more efficient supply chain through the improvement of equipment reliability and a reduction of procurement and inventory costs. Our alliances help us provide products and services to our customers in a timely and cost-effective manner. They are also an effective platform for the rapid introduction of new products and services, such as condition data point monitoring, to the marketplace.

FSD COMPETITION

We compete against a number of manufacturers in the sale of mechanical seals. Our largest global mechanical seal competitor is John Crane, a unit of Smiths Group Plc. Based on independent industry sources, we believe that we are, on a global basis, the second largest industrial mechanical seals supplier.

FSD BACKLOG

FSD's backlog of orders at December 31, 2003 was \$41 million, compared with \$34 million at December 31, 2002. We anticipate shipping all of our current backlog by December 31, 2004.

FLOW CONTROL DIVISION

Through FCD, we design, manufacture and distribute manual valves, control valves, nuclear valves, actuators and related equipment and provide a variety of flow control-related services. Our valve products are an integral part of a flow control system and they are used to control the flow of liquids and gases. Substantially all of our valves are specialized and engineered to perform specific functions within a flow control system.

Our products are primarily used by companies that operate in the chemical, power generation, petroleum, water and general industries. We manufacture valves and actuators through five major manufacturing plants in the U.S. and 17 major manufacturing plants outside of the U.S. We also manufacture a small portion of our valves through foreign joint ventures. Manual valve products and valve actuators are distributed through FCD's sales force and a network of distributors. Control valves are marketed through sales engineers and service and repair centers or on a commission basis through sales representatives in our principal markets.

FCD PRODUCTS

Our valve, actuator and automated valve accessory offerings represent one of the most comprehensive product portfolios in the flow control industry. Our valves are used in a wide variety of applications from general service to highly corrosive environments, as well as in environments experiencing extreme temperatures and/or pressures and applications requiring zero leakage. We sell valves to the chemical, power generation, petroleum, water and other industries. In addition to traditional valves, we also produce valves that incorporate "smart" valve technologies, which integrate high technology sensors, microprocessor controls and digital positioners into a high performance control valve, permitting real time system analysis, system warnings and remote services. We believe we were the first company to introduce "smart" valve technologies in response to demands for increased plant automation, more efficient process control and digital communications. We offer a growing line of digital products and will continue to incorporate digital technologies into our existing products to upgrade performance.

FCD SERVICES

We provide FCD aftermarket services through our network of 49 service centers located throughout the world. Our service personnel provide a comprehensive set of equipment maintenance services for flow control systems, including advanced diagnostics repair, installation, commissioning, retrofit programs and field machining capabilities. A large portion of our service work is performed on a quick response basis, including 24-hour service in all of our major markets. Services also include leak sealing, line stopping and hot tapping. Offering these types of services provides us access to our customers' installed base of flow control products.

The following is a summary list of our general valve products and globally recognized brands:

FCD PRODUCT TYPES

- Actuator and Accessories
- Control Valves
- Ball Valves
- Lubricated Plug Valves

- Pneumatic Positioning
- Electro Pneumatic Positioning
- Digital Valves
- Digital Communications
- Manual Quarter-Turn Valves
- Valve Automation Systems
- Valve/Actuator Software
- Nuclear Valves
- Quarter-Turn Actuators
- Valve Repair Services
- Leak Sealing
- Hot tapping

FCD BRAND NAMES

- | | |
|------------------|----------------------|
| • Accord | • NAVAL |
| • Anchor/Darling | • Noble Alloy |
| • Argus | • Norbro |
| • Atomac | • Nordstrom Audco |
| • Automax | • PMV |
| • Battig | • P+W |
| • Durco | • Serck Audco |
| • Edward | • Sereg |
| • Kammer | • Schmidt Armaturen |
| • Limitorque | • Valtek |
| • McCANNA/MARPAC | • Vogt |
| • NAF | • Worcester Controls |

NEW FCD PRODUCT DEVELOPMENTS

Our investments in new FCD product research and development focus on technological leadership and differentiating our product offerings. When appropriate, we invest in the redesign of existing products in an effort to improve their performance and continually meet customer needs. None of our newly developed products required the investment of a material amount of our assets or was otherwise material.

FCD CUSTOMERS

FCD's customer mix is diversified within several industries including chemical, water, petroleum, power and other industries. FCD's product mix includes original equipment and aftermarket parts.

FCD COMPETITION

Like the pump market, the valve market is highly fragmented and has undergone a significant amount of consolidation in recent years. Within the valve industry, we believe that the top 10 valve manufacturers, on a global basis, collectively maintain approximately 30% of the market. Based on independent industry sources, we believe that we are, on a global basis, the second largest industrial valve supplier.

FCD BACKLOG

FCD's backlog of orders at December 31, 2003 was \$216 million, compared with \$211 million at December 31, 2002. FCD anticipates shipping approximately 90% of the current backlog by December 31, 2004.

GENERAL BUSINESS

COMPETITION

The markets for our products are highly competitive, with competition occurring on the basis of price, technical expertise, delivery, contractual terms, previous installation history and reputation for quality. Delivery speed and the proximity of service centers are important considerations for our aftermarket products and services. Customers have traditionally relied on us, rather than our competitors, for aftermarket products relating to our highly engineered and customized products. However, aftermarket competition for standard products has increased. Price competition tends to be more significant for OEMs than aftermarket services and generally has been increasing. In the aftermarket portion of our service business, we compete against large and well-established national or global competitors and, in some markets, against smaller regional and local companies, as well as the in-house maintenance departments of our end user customers. In the sale of aftermarket products and services, we benefit from our large installed base of pumps and valves, which require maintenance, repair and replacement parts. In the petroleum industry, the competitors for aftermarket services tend to be the customers' own in-house capabilities. In other industries, except the nuclear power industry, the competitors for aftermarket services tend to be local independent repair shops. Low cost replicators of spare parts are competitors for spare parts for all industries except for the nuclear power industry. We possess certain competitive advantages in the nuclear power industry due to our "N Stamp," a

prerequisite to serve customers in that industry, and our considerable base of proprietary knowledge.

Generally, our customers are attempting to reduce the number of vendors from which they purchase, thereby reducing the size and diversity of their inventory. Although vendor reduction programs could adversely affect our business, we have been successful in entering into global alliance arrangements with a number of customers to leverage competitive advantages.

NEW PRODUCT DEVELOPMENT

Our development efforts focus on developing new products and improving versions of existing products. We conduct research and development at various manufacturing sites primarily to develop new products and to improve our existing product lines. We spent approximately \$25.3 million, \$24.4 million and \$23.4 million during 2003, 2002 and 2001, respectively, on Company-sponsored research and development initiatives.

Our research and development group consists of engineers involved in new product development and improvement of existing products. Additionally, we sponsor consortium programs for research with various universities and jointly conduct limited development work with certain vendors, licensees and customers. We believe current expenditures are adequate to sustain our ongoing research and development activities.

CUSTOMERS

We sell to a wide variety of customers in the petroleum, chemical, power generation, water treatment and general industries. No individual customer accounted for more than 10% of our consolidated 2003 revenues.

SELLING AND DISTRIBUTION

We primarily distribute our products through direct sales by employees assigned to specific regions, industries or products. In addition, we use distributors and sales agents to supplement our direct sales force in countries where business practices or customs make it appropriate, or wherever it is uneconomical to have a direct sales staff. We generate a majority of our sales leads through existing relationships with vendors, customers and prospects or through referrals.

RISKS OF INTERNATIONAL BUSINESS

Sales to foreign destinations, including U.S. export sales, comprised approximately 60% of our sales in 2003. Our activities are subject to the customary risks of operating in an international environment, such as military conflicts, unstable political situations, local laws, the potential imposition of trade restrictions or tariff increases and the relationship of the U.S. dollar to other currencies. The impact of these conditions is mitigated somewhat by the strength and diversity of our product lines and geographic coverage. To minimize the impact of foreign exchange rate movements on our operating results, we regularly enter into forward exchange contracts to hedge specific foreign currency denominated transactions, as more fully described in Note 8 of our consolidated financial statements.

For detailed information on revenues to different geographic areas and long-lived assets based on the facilities' location, see Note 16 of the consolidated financial statements included in this Form 10-K filing.

INTELLECTUAL PROPERTY; TRADEMARKS AND PATENTS

We own a number of trademarks and patents relating to the name and design of our products. We consider our trademarks and patents to be an important aspect of our business. In addition, our pool of proprietary information, consisting of know-how and trade secrets related to the design, manufacture and operation of our products, is considered particularly important and valuable. Accordingly, we attempt to proactively protect such proprietary information. We generally own the rights to the products which we manufacture and sell and are unencumbered by any license or franchise to operate. Our trademarks typically extend indefinitely, whereas our existing patents will expire 20 years from the dates they were filed, which occurred at various times in the past. We do not believe that the expiration of patents will have a material adverse impact on our operations.

RAW MATERIALS

The principal raw materials used in manufacturing our products are readily available and include bar stock and structural steel, castings, fasteners, gaskets, motors, silicon and carbon faces and fluoropolymer components. While substantially all

raw materials are purchased from outside sources, we have been able to obtain an adequate supply and anticipate no shortages of such materials. We continue to expand worldwide sourcing to capitalize on low cost sources of purchased goods.

We are a vertically integrated manufacturer of certain pump and valve products. Certain corrosion-resistant castings for our pumps and quarter-turn valves are manufactured at our foundries. Other metal castings are also manufactured at our foundries or they are purchased from outside sources.

We also produce most of our highly engineered corrosion resistant plastic parts for certain pump and valve product lines. These include rotomolding as well as injection and compression molding of a variety of fluoropolymer and other plastic materials. We do not anticipate difficulty in obtaining such raw materials in the future.

Suppliers of raw materials for nuclear markets must be qualified by the American Society of Mechanical Engineers and, accordingly, are limited in number. However, to date we have experienced no significant difficulty in obtaining such materials.

EMPLOYEES AND LABOR RELATIONS

We have approximately 13,000 employees of whom approximately one-half work in the U.S. Some of our hourly employees at our pump manufacturing plants located in Vernon, California, Phillipsburg, New Jersey and Springboro, Ohio, our Pump Service Center in Cleveland, Ohio, our valve manufacturing plant in Lynchburg, Virginia, and our foundry in Dayton, Ohio, are represented by unions. Additionally, some employees at select facilities in the following countries are unionized or have employee works councils: Argentina, Austria, Belgium, Brazil, Canada, France, Germany, Italy, Mexico, the Netherlands, Spain and the United Kingdom. We believe employee relations throughout our operations are generally satisfactory, including those represented by unions.

ENVIRONMENTAL REGULATIONS AND PROCEEDINGS

We are subject to environmental laws and regulations in all jurisdictions in which we have operating facilities. We periodically make capital expenditures to abate and control pollution and to satisfy environmental requirements. At present, we have no plans for any material capital expenditures for environmental control facilities. However, we have experienced and continue to experience operating costs relating to environmental matters, although certain costs have been offset by successful waste minimization programs. Based on information currently available, we believe that future environmental compliance expenditures will not have a material adverse effect on our financial position. We have established reserves which we believe to be adequate to cover potential environmental liabilities.

EXPORTS

Licenses are required from U.S. government agencies to export certain products. In particular, products with nuclear applications are restricted, as are certain other pump, valve and mechanical seal products.

Our export sales from the U.S. to foreign unaffiliated customers were \$208 million in 2003, \$192 million in 2002 and \$167 million in 2001.

AVAILABILITY OF FORMS FILED WITH THE SECURITIES AND EXCHANGE COMMISSION

Our shareholders may obtain, without charge, copies of the following documents as filed with the Securities and Exchange Commission:

- annual reports on Form 10-K,
- quarterly reports on Form 10-Q,
- current reports on Form 8-K,
- changes in beneficial ownership reports for insiders,
- proxy statements, and
- any amendments thereto,

as soon as reasonably practical after such material is filed with or furnished to the Securities and Exchange Commission.

Copies may also be obtained by accessing our website at www.flowserve.com or by providing a written request for such copies or additional information regarding our operating or financial performance to Michael E. Conley, Director, Investor Relations, Flowserve Corporation, 5215 North O'Connor Blvd., Suite 2300, Irving, Texas 75039.

We have adopted self-governance guidelines for our Board of Directors. We also have charters for the following committees of the Board: Audit/Finance Committee, Compensation Committee and the Corporate Governance and Nominating Committee. Copies of the Self-Governance Guidelines, as well as the charter for each of the foregoing Board committees, also may be obtained as shown above.

ITEM 2. PROPERTIES

Our corporate headquarters is a leased facility in Irving, Texas, which we began occupying on January 1, 2004. The facility encompasses approximately 100,000 square feet. We currently utilize 98% of this space and believe it is suitable and adequate for our future needs. The lease term is for 10 years and we have the option to renew the lease for two additional five-year periods. Prior to January 1, 2004 and during the period covered by this report, we leased a 59,500 square foot facility as our corporate headquarters. The lease for this facility expired on December 31, 2003.

Information on our principal manufacturing facilities operating at December 31, 2003 is as follows:

| | No. of Plants | Approx Sq. Footage |
|-----------------------|--------------------------|-------------------------------|
| PUMP | | |
| U.S.: | 8 | 1,521,000 |
| Non-U.S.: | 15 | 2,074,000 |
| FLOW SOLUTIONS | | |
| U.S.: | 3 | 172,000 |
| Non-U.S.: | 3 | 184,000 |
| FLOW CONTROL | | |
| U.S.: | 5 | 1,087,000 |
| Non-U.S.: | 17 | 1,400,000 |

Most principal manufacturing facilities are owned. Most leased facilities are covered by long-term lease agreements. We maintain a substantial network of U.S. and foreign service centers and sales offices, most of which are leased. We believe we will be able to extend leases on our service centers and sales offices where desired, as they expire. See Note 10 to the consolidated financial statements included in this 10-K filing for additional information regarding our obligations under leasing arrangements.

During 2003, we utilized approximately 65% to 70% of our manufacturing capacity, although usage rate among the facilities varied. We could, in general, increase our capacity through the purchase of new or additional manufacturing equipment without obtaining additional facilities.

ITEM 3. LEGAL PROCEEDINGS

We have been involved as a potentially responsible party ("PRP") at former public waste disposal sites that may be subject to remediation under pending government procedures. The sites are in various stages of evaluation by federal and state environmental authorities. The projected cost of remediating these sites, as well as our alleged "fair share" allocation, is uncertain and speculative until all studies have been completed and the parties have either negotiated an amicable resolution or the matter has been judicially resolved. At each site, there are many other parties who have similarly been identified, and the identification and location of additional parties is continuing under applicable federal or state law. Many of the other parties identified are financially strong and solvent companies that appear able to pay their share of the remediation costs. Based on our preliminary information about the waste disposal practices at these sites and the environmental regulatory process in general, we believe that it is likely that ultimate remediation liability costs for each site will be apportioned among all liable parties, including site owners and waste transporters, according to the volumes and/or toxicity of the wastes shown to have been disposed of at the sites.

We are a defendant in a large number of pending lawsuits (which include, in many cases, multiple claimants) that seek to recover damages for personal injury allegedly caused by exposure to asbestos-containing products manufactured and/or distributed by us in the past. Any such products were self-contained and used as components of process equipment, and we do not believe that any emission of respirable asbestos-containing fiber occurred during the use of this equipment. We believe that a high percentage of the applicable claims are covered by applicable insurance or indemnities from other companies.

In June 2002, we were sued by Ruhrpumpen, Inc. who alleged antitrust violations, conspiracy, fraud and breach of contract claims arising out of our December 2000 sale to Ruhrpumpen of a plant in Tulsa, Oklahoma and a license for eight defined pump lines. The sale agreement had a purchase price of

approximately \$5.4 million plus other material terms, including Ruhrpumpen's assumption of certain liabilities. Ruhrpumpen subsequently amended its complaint to add Mr. Ronald F. Shuff, our Vice President, Secretary and General Counsel, and two other employees as individual defendants. The sale to Ruhrpumpen was the result of a divestiture agreement we reached with the U.S. Department of Justice ("DOJ") in July 2000 in connection with our acquisition of IDP. Our agreement with the DOJ gives it the authority to make inquiries about and otherwise monitor our divestiture. On or about May 13, 2003, we received a letter from the DOJ making inquiry into some of the issues raised by Ruhrpumpen in its lawsuit and seeking information about the divestiture and Ruhrpumpen's lawsuit. The DOJ continues to monitor the lawsuit and the divestiture. During March 2004, the case was tried in the U.S. District Court for the Northern District of Texas. At trial, Ruhrpumpen sought the recovery of over \$100 million in actual and exemplary damages. We vigorously contested Ruhrpumpen's allegations and purported damages. At the close of the trial, Ruhrpumpen voluntarily dismissed its claims against Mr. Shuff and the other two employees. We are currently awaiting a ruling from the court as to the remaining claims against the Company.

During the quarter ended September 30, 2003, related lawsuits were filed in federal court, in the Northern District of Texas, alleging that we violated federal securities laws during a period beginning on October 23, 2001 and ending September 27, 2002. The cases were consolidated and a lead plaintiff was appointed by the court. A consolidated amended complaint was filed on February 5, 2004. The consolidated amended complaint, like the earlier individual complaints, also names as individual defendants Mr. C. Scott Greer, Chairman, President and Chief Executive Officer, and Ms. Renée J. Hornbaker, Vice President and Chief Financial Officer, and seeks unspecified compensatory damages and recovery of costs. On March 11, 2004, the court granted the lead plaintiff leave to file a further amended complaint within 15 days of our filing of the finalized restatement of our financial results. We strongly believe that the lawsuit is without any merit and plan to vigorously defend the case.

On February 4, 2004, we received an informal inquiry from the SEC requesting the voluntary production of documents and information related to our February 3, 2004 announcement that we would restate our financial results for the nine months ended September 30, 2003 and the full years 2002, 2001 and 2000. In a separate informal inquiry, the SEC requested, and we supplied, documents and other information relating to whether our Form 8-K, filed November 21, 2002, adequately fulfilled obligations that may have arisen under Regulation FD. We intend to continue to cooperate with the SEC in these inquiries.

We are also a defendant in several other lawsuits, including product liability claims, that are insured, subject to the applicable deductibles, arising in the ordinary course of business. We believe that we have adequately accrued estimated losses for such lawsuits.

Although none of the aforementioned potential liabilities can be quantified with absolute certainty, we have established reserves covering these exposures, which we believe are reasonable based on past experience and available facts. While additional exposures beyond these reserves could exist, none gives rise to any additional liability that can now be reasonably estimated, and we believe any such costs will not have a material adverse impact on our results of operations or financial position. We will continue to evaluate these potential contingent loss exposures and, if they develop, recognize expense as soon as such losses become probable and can be reasonably estimated.

We are also involved in ordinary routine litigation incidental to our business, none of which we believe to be material to our business, operations or overall financial condition. However, resolutions or dispositions of claims or lawsuits by settlement or otherwise could have a significant impact on our operating results for the reporting period in which any such resolution or disposition occurs.

ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

None.

ITEM 4A. EXECUTIVE OFFICERS OF THE COMPANY

Our executive officers and certain other corporate officers, all positions and offices held by each person named, their ages and their business experience are presented on the following pages. The information provided on the following page is presented as of the period covered by this 10-K filing. Executive officers serve at the discretion of the Board of Directors.

Name and Position**Age****Principal Occupation During Past Five Years**

| | | |
|--|----|--|
| C. Scott Greer Chairman, President and Chief Executive Officer | 53 | President since 1999, Chief Executive Officer and Chairman of the Board since 2000; Chief Operating Officer from July to December 1999; President of UT Automotive, a subsidiary of United Technologies Corporation, a supplier of automotive systems and components, from 1997 to 1999; President and a director of Echlin, Inc., an automotive parts supplier, from 1990 to 1997, and its Chief Operating Officer from 1994 to 1997. |
| Andrew J. Beall Vice President and President, Flow Solutions Division | 46 | Vice President and President of Flow Solutions Division since May 2003, previously Vice President of Flowserve Pump Division, Flow Solutions Division and Flow Control Division in Latin America; from 1994 to 2004 served in a number of key U.S. and international management positions with Flowserve and its predecessor The Duriron Company, including management of operations in developing countries. |
| David F. Chavenson Vice President and Corporate Treasurer | 51 | Vice President and Corporate Treasurer since 2001; Senior Vice President and Chief Financial Officer for Worldwide Flight Services, Inc. from 2000 to 2001; Vice President, Finance and Chief Financial Officer of Rutherford-Moran Oil Corporation from 1996 to 1999. |
| Mark D. Dailey Vice President, Supply Chain and Continuous Improvement | 45 | Vice President, Supply Chain and Continuous Improvement, since 1999; Vice President, Supply Chain and other supply chain management positions, from 1992 to 1999 for the North American Power Tools Division of The Black and Decker Company, a manufacturer of power tools, fastening and assembly systems and security hardware and plumbing products. |
| Thomas E. Ferguson Vice President and President Flowserve Pump Division | 47 | Vice President and President of Flowserve Pump Division since 2003; President of Flow Solutions Division from 2000 to 2002; joined the Company in 1987 and named Vice President and General Manager FSD North America in 1999; Vice President of Marketing and Technology for the Seal Division from 1997 to 1999; numerous marketing, technology and sales positions in both BW/IP Pump and Seal Divisions from 1987 to 1997. |
| Kathleen A. Giddings ⁽¹⁾ Vice President and Corporate Controller | 41 | Vice President and Corporate Controller since 2000; Division Vice President and Controller of the Pump Division from 1997 to 2000; and Corporate Controller from 1993 to 1997. |

(1) Ms. Giddings served as Vice President and Corporate Controller during the period covered by this report; however, Ms. Giddings resigned on March 12, 2004.

Name and Position**Age****Principal Occupation During Past Five Years**

| | | |
|---|----|---|
| Renée J. Hornbaker Vice President and Chief Financial Officer | 51 | Vice President and Chief Financial Officer since 1997; Vice President, Business Development and Chief Information Officer in 1997; Vice President, Finance and Chief Financial Officer of BW/IP, Inc. in 1997; Vice President, Business Development of BW/IP from 1996 to 1997. |
| John H. Jacko Vice President, Marketing and Communications | 46 | Vice President, Marketing and Communications since November, 2002; Division Vice President of FPD Marketing and Customer Management from November 2001 to November 2002; Vice President of Customer & Product Support for the Engines and Systems Business, as well numerous other roles at Honeywell Aerospace from 1999 to 2001; served as Vice President of Sales and Service, Commercial Transport at Allied Signal Aerospace, as well as numerous other roles from 1995 to 1999. |
| Rory E. MacDowell ⁽²⁾ Vice President and Chief Information Officer | 53 | Vice President and Chief Information Officer since 1998; Chief Information Officer of Keystone International, Inc., a manufacturer and distributor of flow control products from, 1993 to 1997. |
| Cheryl D. McNeal Vice President, Human Resources | 53 | Vice President, Human Resources since 1996; also served as Assistant Vice President of Human Resources and other Human Resources Management positions at NCR from 1978 to 1996. |
| J.B. Nowlin Vice President, Tax | 59 | Vice President, Tax since 2000; served as Director Tax for Smurfit-Stone Container Corporation from 1987 to 2000. |
| George A. Shedlarski ⁽³⁾ Vice President and President Flow Control Division | 59 | Vice President and President of Flow Control Division since 1999 and President of Flow Solutions Division from 1999 to 2002; President, Fluid Sealing Division from 1997 to 1999; President, Service Repair Division in 1997; President, Rotating Equipment Group in 1997; Group Vice President, Industrial Products Group from 1994 to 1997. |
| Ronald F. Shuff Vice President, Secretary and General Counsel | 51 | Vice President since 1990 and Secretary and General Counsel since 1988. |

(2) Mr. MacDowell served as Vice President and Chief Information Officer during the period covered by this report; however, Mr. MacDowell resigned on March 5, 2004.

(3) Mr. Shedlarski served as Vice President and President of Flow Control Division during the period covered by this report; however, Mr. Shedlarski announced his retirement on April 2, 2004 with effect on May 1, 2004.

PART II

ITEM 5. MARKET FOR REGISTRANT'S COMMON EQUITY, RELATED STOCKHOLDER MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES

Our common stock (FLS) is traded on the New York Stock Exchange. On April 2, 2004, our records showed approximately 4,431 shareholders of record. Based on these records plus requests from brokers and nominees listed as shareholders of record, we estimate there are approximately 1,600 beneficial owners of our common stock. We did not pay a dividend on our shares of common stock in 2002 or 2003 and have no current plans to begin paying dividends in the near future.

PRICE RANGE OF FLOWSERVE COMMON STOCK (INTRADAY HIGH/LOW SALES PRICES)

| | 2003 | | 2002 | |
|----------------|------|-----------------|------|-----------------|
| First Quarter | \$ | 15.43 / \$10.40 | \$ | 32.43 / \$22.65 |
| Second Quarter | \$ | 19.91 / \$11.14 | \$ | 35.09 / \$28.45 |
| Third Quarter | \$ | 22.86 / \$16.60 | \$ | 29.70 / \$ 7.90 |
| Fourth Quarter | \$ | 22.93 / \$18.90 | \$ | 15.60 / \$ 7.58 |

During 2003, 2002 and 2001, we issued 16,775, 31,100 and 27,700 shares of restricted common stock, respectively, pursuant to an exemption from registration under Section 4(2) of the Securities Act of 1933. Shares were issued for the benefit of our directors and certain officers and employees subject to restrictions on transfer.

ITEM 6. SELECTED FINANCIAL DATA

FIVE-YEAR SELECTED FINANCIAL DATA

Year ending December 31,

(Amounts in thousands,
except per share data and ratios)

| | 2003 ^(a) | 2002 ^(b) | 2001 ^(c) | 2000 ^(d) | 1999 ^(e) |
|---|---------------------|---------------------|---------------------|---------------------|---------------------|
| RESULTS OF OPERATIONS | | | | | |
| Sales | \$ 2,404,371 | \$ 2,251,148 | \$ 1,917,332 | \$ 1,538,293 | \$ 1,061,272 |
| Gross profit | 722,421 | 677,670 | 603,542 | 504,713 | 363,344 |
| Selling, general and administrative expense | 539,782 | 477,433 | 411,338 | 361,619 | 301,529 |
| Integration expense | 19,768 | 16,179 | 63,043 | 35,211 | 14,207 |
| Restructuring expense | 2,879 | 4,347 | (1,208) | 19,364 | 15,860 |
| Operating income | 159,992 | 179,711 | 130,369 | 88,519 | 31,748 |
| Interest expense | 84,206 | 95,480 | 119,636 | 72,749 | 15,504 |
| Earnings (loss) before income taxes | 73,835 | 72,301 | (11,077) | 19,764 | 18,245 |
| Provision (benefit) for income taxes | 20,947 | 26,804 | (589) | 6,875 | 6,068 |
| Net earnings (loss) | 52,888 | 45,497 | (10,488) | 10,822 | 12,177 |
| Average shares outstanding (diluted) | 55,250 | 52,193 | 39,330 | 37,842 | 37,856 |
| Net earnings (loss) per share (diluted) | \$ 0.96 | \$ 0.87 | \$ (0.27) | \$ 0.29 | \$ 0.32 |
| Cash flows provided (used) by operations | 184,019 | 248,852 | (47,749) | 18,431 | 84,115 |
| Dividends paid per share | — | — | — | — | 0.56 |
| Bookings | 2,423,728 | 2,184,074 | 1,975,536 | 1,521,561 | 1,039,262 |
| Backlog | 818,200 | 733,662 | 662,803 | 659,250 | 270,647 |

PERFORMANCE RATIOS

(as a percent of sales)

| | | | | | |
|---|-------|-------|--------|-------|-------|
| Gross profit margin | 30.0% | 30.1% | 31.5% | 32.8% | 34.2% |
| Selling, general and administrative expense | 22.5% | 21.2% | 21.5% | 23.5% | 28.4% |
| Operating income | 6.7% | 8.0% | 6.8% | 5.8% | 3.0% |
| Net earnings (loss) | 2.2% | 2.0% | (0.5)% | 0.7% | 1.1% |

FINANCIAL CONDITION

| | | | | | |
|---|------------|------------|------------|------------|------------|
| Working capital | \$ 458,376 | \$ 503,187 | \$ 478,817 | \$ 469,760 | \$ 258,128 |
| Property, plant and equipment, net | 440,324 | 463,698 | 361,688 | 405,412 | 209,976 |
| Intangibles and other assets | 1,269,295 | 1,138,865 | 783,337 | 801,128 | 174,387 |
| Total assets | 2,800,653 | 2,617,062 | 2,043,928 | 2,109,119 | 838,151 |
| Capital expenditures | 28,778 | 30,875 | 35,225 | 27,819 | 40,535 |
| Depreciation and amortization | 72,621 | 65,313 | 73,855 | 57,037 | 39,599 |
| Total debt | 946,258 | 1,094,358 | 1,040,745 | 1,129,206 | 201,135 |
| Retirement benefits and other liabilities | 467,481 | 328,719 | 227,996 | 260,141 | 136,207 |
| Shareholders' equity | 820,748 | 721,283 | 399,624 | 305,051 | 308,274 |

FINANCIAL RATIOS

| | | | | | |
|--|-------|-------|---------|-------|-------|
| Return on average shareholders' equity | 14.8% | 17.5% | (17.8)% | 19.2% | 3.6% |
| Return on average net assets | 4.6% | 5.3% | 5.1% | 5.2% | 4.9% |
| Net debt to capital ratio | 52.1% | 59.2% | 71.8% | 78.1% | 35.7% |
| Current ratio | 1.7 | 2.0 | 2.1 | 2.1 | 2.3 |
| Interest coverage ratio | 2.7 | 2.4 | 1.6 | 1.9 | 4.3 |

- (a) Financial results in 2003 include integration expense of \$19,768 and restructuring expense of \$2,879, resulting in a reduction in after tax net earnings of \$14,820.
- (b) Financial results in 2002 include IFC results from the date of acquisition. Financial results in 2002 include integration expense of \$16,179, restructuring expense of \$4,347, a loss on debt repayment and extinguishment of \$11,237 and a \$5,240 purchase accounting adjustment associated with the required write-up and subsequent sale of acquired inventory, resulting in a reduction in after tax net earnings of \$23,689.
- (c) Financial results in 2001 include integration expense of \$63,043, a reduction of Flowserve restructuring expense of \$1,208 and a \$24,974 loss on debt repayment and extinguishment, resulting in a reduction in after tax net earnings of \$57,550.
- (d) Financial results in 2000 include Invatec and IDP from the date of the respective acquisitions. Financial results in 2000 include integration expense of \$35,211, restructuring expense of \$19,364 and a \$3,229 loss on debt repayment and extinguishment, resulting in a reduction in after tax net earnings of \$37,752.

- (e) Financial results in 1999 include integration expense of \$14,207 relating to the Company's Flowserver program, restructuring expense of \$15,860, other nonrecurring items for inventory and fixed asset impairment of \$5,067 (included in costs of sales), and executive separation contracts and certain costs related to fourth-quarter 1999 facility closures of \$5,799 (included in selling and administrative expense), resulting in a reduction in net earnings of \$27,322.

ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion and analysis is provided to increase the understanding of, and should be read in conjunction with, the accompanying consolidated financial statements and notes.

CORPORATE PROFILE

Flowserve Corporation ("Flowserve" or the "Company") is a global industrial company focused on flow control products and services. Flowserve was formed in 1997 by the merger of two publicly traded companies, Durco International Inc., (Durco), which became the successor company, and BW/IP, Inc. (BW/IP). We are incorporated in the State of New York and are headquartered in Irving, Texas, a suburb of Dallas. We have operations in 56 countries and about 13,000 employees around the globe.

We are one of the world's leading providers of fluid motion and control products and services. We produce engineered and industrial pumps, seals and valves and provide a range of related flow management services. Fluid motion and control products generally are used by our customers to regulate the movement of liquids or gases through processing systems in their facilities. The industries we serve include oil and gas, chemical, power generation and water. We also serve companies in the mining, pulp & paper, food and beverage, steel, heating, ventilation and air conditioning (HVAC) and other industries.

We conduct our business through three business segments that represent our major product areas. Our Flowserve Pump Division (FPD) produces, sells and services engineered and industrial pumps, as either complete units or parts. This business has 23 manufacturing facilities, of which 9 are located in North America and 11 in Europe. The remaining facilities are located in South America and Asia. FPD also has 32 service operations, which are either free standing or co-located in a manufacturing facility. In 2003, FPD had revenues of \$1.2 billion, of which approximately 43% were from oil & gas, 19% power, 11% water, 8% chemical and 19% general industry. We are one of the world's leading suppliers of pumps to the oil & gas, chemical and power industries. Based on independent industry sources, we believe that we are, on a global basis, the third largest industrial pump supplier. We believe our ability to offer the broadest range of pumps for the petroleum, power and chemical markets, our strong customer relationships and our more than 100 years of experience in pumping equipment are our major sources of competitive advantage. This broad range of pump products is the result of the Durco and BW/IP merger and our 2000 acquisition of Ingersoll Dresser Pump Co (IDP). In addition, FPD's reputation for providing quality engineering solutions for the most challenging customer application is a core strength.

Our Flow Solutions Division (FSD) produces, sells and services precision mechanical seals. FSD has six manufacturing operations, four of which are located in North America and two are in Europe. The remaining operations are located in South America or Asia. FSD operates 47 service locations, called quick response centers (QRCs). These QRCs generally are standalone facilities, with 22 located in North America, 11 in Europe with the remainder principally located in South America and Asia Pacific. FSD had 2003 revenues of \$359.5 million, of which approximately 32% were from oil and gas, 30% chemical and 38% general industry. Our unmatched ability to turn around engineered seal products within 72 hours from the customer's request, through design, engineering, manufacturing, testing and delivery, is our major source of competitive advantage. Based on independent industry sources, we believe that we are the second largest mechanical seal supplier on a global basis.

The Flow Control Division (FCD) produces, sells and services industrial valves, manual valves, control valves, nuclear valves, valve actuators and valve automation controls. FCD has 22 manufacturing operations, of which five are located in the U.S. and 12 in Europe. The remaining operations are located in South America and Asia. We have 49 valve service centers that are generally free standing and principally based in the U.S. FCD had 2003 revenues of \$888.1 million, of which approximately 32% were from chemical, 20% power, 15% oil and gas, 3% water and 30% general industry. As a result of our 2002 acquisition of the Flow Control Division of Invensys plc ("IFC"), we are one of the world's

leading suppliers of valves and related products and services to the chemical industry. Based on independent industry sources, we believe that we are the second largest industrial valve supplier on a global basis. We believe that our comprehensive portfolio of valve products and services is a key source of our competitive advantage. Further, our focus on service and severe corrosion and erosion applications is a key competency.

OVERVIEW

Our Markets

We are dependent on the profitability and liquidity of our customers. Customer profitability is important because this usually means good demand for their products, which can lead them to expand their capacity through capital investments and enhance the efficiency of their operations through maintenance expenditures. Their liquidity is important as they also need access to cash resources, either through cash reserves or financing, to be able to invest in capital equipment such as pumps, valves and mechanical seals.

The oil and gas market represented about 31% of our business in 2003. A high price in oil, above \$22 to \$24 per barrel, generally spurs additional investment in upstream petroleum projects. Typically, this is because the price of oil is driven by supply and demand. This was the case for 2003, as we saw an increase in bookings for oil projects, particularly in Asia, Africa and Latin America. Despite the high price, in the Middle East there were more limited expenditures for our products to this market, generally due to the Iraq war and post-war unrest throughout the region. However, high oil prices often reduce the demand for our products and services from refiners who seek to take advantage of favorable refining margins by operating at high levels of capacity utilization and deferring maintenance until absolutely necessary. Clean fuels regulations, particularly in the U.S., have been a source of some project business from refiners. However, the profitability of such projects is typically much lower than for maintenance related items.

Despite high natural gas prices in 2003, there was little additional investment or maintenance activity by our gas customers, many of which have experienced liquidity constraints as a result of financial difficulties related to their former energy trading activities. As the results of these companies improve or they are otherwise recapitalized, we could see incremental business as the demand for natural gas remains high. Today, a number of companies are discussing potential investments in liquefied natural gas. We would expect to benefit from a portion of this business. For oil and gas, our outlook for 2004 is that our bookings could grow about 1.5% based on forecasts provided by European Industrial Forecasting (EIF).

While high oil and gas prices are generally good for our oil and gas customers, they are generally adverse for chemical companies, since oil and natural gas are used to manufacture many of their products. In 2003, the price of natural gas in the U.S. increased almost 70% from 2002. This significantly reduced the profitability of our chemical customers, who faced high feedstock costs and weak demand due to the soft economy. In response, they reduced their spending on capital investments and operated their facilities at lower levels, thus reducing the demand for our higher margin parts, replacement products and services. If the economy improves, and demand for chemical-based products increases, we expect to see some improvement in the demand for our products to the chemical industry. Further, this industry's improved profitability could spur new investment in other parts of the world such as Asia, and we would expect to benefit from those investments as well. In 2003, the chemical industry represented about 18% of our business. Based on forecasts provided by EIF, our bookings for this market could grow about 2.4% in 2004.

Increased natural gas prices also diminished the profitability of many power generators that in recent years made significant investments in power plants that generate electricity from natural gas. While they have been able to recover a portion of their higher costs through rate increases, their liquidity is still challenged due to over investment in these power facilities. However, a number of nuclear power generators are planning significant maintenance activities. We have seen an increase in our orders for this area and expect it to be a positive contributor to 2004 orders and sales. In addition, there are several coal-fired power plants planned for the U.S. and we are actively pursuing those opportunities. The revenue opportunity for our products at a

coal-fired plant typically can be three times that of a natural gas power plant. The power industry was approximately 17% of our business in 2003. Based on EIF forecasts, our orders for this market could increase by 3.0% in 2004.

Worldwide demand for fresh water and water treatment continues to create demand for new facilities or upgrades of existing systems requiring our products, especially pumps. We believe that we are a global leader in the desalination market, which is an important source of fresh water in the Mediterranean area and the Middle East. This is a significant market for our pumps and valve actuation products. In 2003, the water market represented about 7% of our business. Based on EIF forecasts, we estimate demand for our products for the water market could increase by 2.9% in 2004.

General industry represents a variety of different businesses, including mining, pulp & paper, food and beverage, steel and HVAC, none of which represents 5% of total sales. General industry comprised about 27% of our business in 2003. Some of these businesses, such as mining, pulp and paper and steel, appear to have experienced cyclical troughs in 2003. Other industries such as food and beverage were relatively stable. HVAC was somewhat weaker due to a decline in the commercial real estate market. In 2004, some of these businesses that are tied to the economic recovery such as mining, pulp and paper and steel are expected to improve. Overall, based on EIF forecasts, our bookings related to general industry could increase by 2.5% in 2004.

Our customers include engineering contractors, original equipment manufacturers (OEMs), end users and distributors. Sales to engineering contractors and OEMs are typically for project orders. Project orders generally have lead times greater than three months. Project orders provide product to our customers either directly or indirectly for their new construction projects or facility enhancement projects. However, some distributor sales may also be for projects and some OEM sales may be not be for projects.

The quick turnaround business, which we also refer to as the book and ship business, is defined as orders that are received from the customer (booked) and shipped within an approximate three-month period. They are typically for more standard products, parts or services. Each of our three segments generates this type of business.

Our reporting of trends by product type, customer type and business type are based upon analytical review of individual operational results and our knowledge of their respective businesses as we do not track revenues by any of these categories.

Our Capital Structure

We could be viewed as a leveraged company as we have a non-investment grade rating. As a result, our ability to borrow additional funds and make investment decisions is limited by the terms of our credit agreement with our banks. In that agreement, we must maintain certain minimum or maximum financial ratios specified in our covenants to be in compliance with the terms of the agreement. If we fail to meet such ratios, we could seek a waiver and/or amendment to these covenants, which would likely require a fee to our lenders. We may also have to pay a higher rate of interest on our borrowings and, under particularly adverse circumstances, we could be forced to divest a portion of our business or be required to issue equity. At this time, if we were to fail to meet such ratios, we believe our most likely action would be to seek, and likely obtain, a waiver and/or amendment, as we have been consistently paying down more debt than required and our net debt-to-capital ratio has declined for three consecutive years. In the second quarter of 2003, we successfully obtained an amendment to our covenants to provide us with relief and more flexibility in certain areas.

Our sources of operating cash include the sale of our products and services and the reduction of our working capital, particularly accounts receivable and inventories. We have goals to continue to improve our working capital utilization through improved processes. Our 2004 goal for days sales receivables outstanding (DSO) is 60 days, compared with an actual DSO of 68 days at the end of 2003. Based on 2003 sales, achieving this goal could provide approximately \$100 million in cash. Our objective for 2004 inventory turns is to improve by approximately one full turn per year, from 4.2 turns actual at year end 2003. In the last year, our inventory turns were flat with 2002. Based on 2003 data, an

improvement of one turn would yield about \$130 million in cash.

We continue to manage our investment in property, plant and equipment. In 2003, our capital expenditures were \$28.8 million, or 46.3% of depreciation. Major investments in our facilities are not considered to be necessary as we have excess capacity. In addition, as we have consolidated facilities through acquisition integration over the last several years, we have upgraded the equipment in the remaining facilities with better equipment from the closing facilities. In 2004, we anticipate capital expenditures, excluding any acquisition activity, to approximate \$35 million, which is slightly higher than in 2003.

We have a U.S. defined benefit pension plan that is expected to require contributions in excess of related expense for the foreseeable future. In 2003, contributions were \$27 million, compared with expense of \$12 million. Higher contributions are necessary due to reduced investment returns from the plan in 2000 through 2002 and a relatively high level of lump sum payouts from the plan as we have continued to reduce our workforce. Contributions to our U.S. pension plan in 2004 are likely to range between \$12 million and \$17 million. We plan to continue to fund our pension plan to a level that is at least 80% of our current benefit obligation as defined by U.S. pension rules and regulations.

Our Strategies

Organic Growth. We have a number of initiatives directed at growing our business at a faster pace than that of our end markets. Of these, our end user initiative is the most significant. It is based on a highly successful model used by our mechanical seals business for many years. The foundations of this initiative are local customer support, rapid response and customer alliances. These customer alliances are designed to create a win-win opportunity for us and our customers. These alliances focus on decreased down-time for our customers' facilities and a high and relatively consistent market share for us. Our seal business has increased its market share during the last several years through this focus. We are expanding this approach to our pump business. This is being done through common end user customer sales force management. In our valve business, this initiative is being pursued through total portfolio management. To facilitate this approach, our valve sales force is now organized by industry rather than brands or products.

Process Excellence. We also have a number of initiatives focused on process excellence. They include supply chain, our continuous improvement process (CIP) and our Flowserve Management System (FMS). In the area of supply chain, we have focused on leveraging our purchases and increasing supply from lower cost areas. CIP combines Lean Manufacturing and Theory of Constraints with Six Sigma tools and change management. To date, about 80% of our associates have been trained in these techniques. FMS is a management system developed to align each employee's goals with our strategies. This system began in late 2001 and was initially implemented at the division, or in some cases the operating unit level. In 2003, we expanded FMS training and tools to more associates. We believe that tighter alignment between individual goals and corporate strategies should increase the effectiveness of our initiatives in the future. For 2003, we estimate cost reductions from these process improvement initiatives were about \$38 million, or 2% of our costs. In 2004, we have a goal of about \$46 million in cost reductions related to these initiatives.

Globalization. We believe that our future success will be dependent on the global diversity of our business. An important globalization initiative is to expand our presence in faster growing markets such as Asia, Latin America and Africa. We are adding resources in these regions to better serve our customers there. In the area of supply chain management, we have focused on increasing our supply from lower cost areas such as India, China, Mexico, Latin America and Eastern Europe. In addition, we have projects to increase outsourcing to centers of excellence in such places as India for engineering and back office functions and improve local service to our customers.

Another strategy is the expansion of our presence in under-represented markets such as Asia, Latin America, Africa, India, China, Mexico and Eastern Europe. We are adding resources in these regions to better serve our customers there.

Acquisition Growth. Since 1997, we have expanded through a number of acquisitions. The industry in

which we participate continues to be very fragmented. While we believe that we are the third largest pump company, our share of the pump industry is only about 4.0%. As the second largest valve and second largest mechanical seal businesses, our estimated market shares are 4.0% and 14.0%, respectively. These estimated market shares are based upon the total addressable market for pumps, valves and seals, which is broader than the markets currently served by our products and applications. We expect to continue to grow through acquisitions. In 2004, we expect to limit our acquisitions to smaller companies (\$50 million or less in revenues) within the flow control industry that are considered to be "bolt-ons," and thus require little operational integration. We make acquisitions to broaden our product range to current customers, expand our reach in faster growing markets, add capabilities that enable us to serve current customers more efficiently or effectively, and reduce our manufacturing footprint through consolidation of facilities. We may also consider the divestiture of certain smaller parts of our business that have more limited growth potential or are not considered to be a core competency.

Organizational Capability. To continue to grow, we acknowledge the need to continuously build and enhance our human resources. A number of initiatives are focused in this area, including performance management, diversity, career planning and training and development. We designed these programs to expand our capabilities to meet the challenges of a solutions-oriented business in a highly competitive, global environment. Our approach to compensation and benefits is to be market competitive, underpinned by higher rewards for higher performers.

OUR RESULTS OF OPERATIONS

In general, 2003 and 2002 consolidated results and the Flow Control Division results were higher than the corresponding period in the previous year due to the impact of the acquisition of IFC, which took place on May 2, 2002. The results for IFC subsequent to that date are included in the results for our Flow Control Division. The IFC acquisition is discussed in further detail in the Liquidity and Capital Resources section of this Management's Discussion and Analysis. Pro forma results for 2002 and 2001 referenced throughout this Management's Discussion and Analysis assume that the acquisition of IFC occurred on January 1, 2001 and include estimated purchase accounting and financing impacts.

All pro forma information is provided solely to enhance understanding of the operating results, not to purport what our results of operations would have been had such transactions or events occurred on the dates specified or to project our results of operations for any future period. Pro forma information should not be considered an alternative to operating results calculated in accordance with generally accepted accounting principles.

Sales

(In millions of dollars)

| | 2003 | 2002 | 2001 |
|-----------------|------------|------------|------------|
| Sales | \$ 2,404.4 | \$ 2,251.1 | \$ 1,917.3 |
| Pro forma sales | 2,404.4 | 2,408.5 | 2,442.0 |

Sales increased 6.8% in 2003 which reflects the impact of about \$141 million of a full year's inclusion of IFC sales compared with eight months in the prior year and favorable currency translation benefits of about \$154 million resulting from the strengthening of international currencies, particularly the Euro against the U.S. dollar. Pro forma sales in 2003 were flat but would have been down absent the currency translation benefit of about 7%. Partially offsetting these positives were lower sales of quick turnaround business into the chemical and general industrial sectors attributable to the U.S. recession and to a lesser extent the European recession in the latter half of the year. Sales into these sectors have declined for each of the past three years. The quick turnaround business is generally booked and shipped within an approximate three-month period. We believe that the weakness in this business is due to customer deferrals of plant maintenance and a lower level of capacity utilization due to partial or complete plant closures. Chemical and industrial pumps, valves and mechanical seals and related services are most dependent on this quick turnaround business. Sales into the power and water markets also declined in 2003. Additionally, replacement parts and services into the Middle East and Venezuela decreased in 2003 due to post-war unrest and political unrest, respectively.

Sales increased 17.4% in 2002 which reflects the impact of the IFC acquisition. Pro forma sales including IFC were down 1.4% in 2002. In 2002, currency translation impacts were negligible as benefits associated with the strengthening of the Euro were offset by devaluation of Latin American currencies. The decline in 2002 pro forma sales reflects weaker sales into the power market as well as lower sales of quick turnaround products and services into the chemical and general industrial sectors. However, sales of mechanical seals increased \$22.7 million in 2002 compared with 2001.

Sales to international customers, including export sales from the U.S., were approximately 61% of sales in 2003 compared with 56% of sales in 2002 and 48% in 2001. Sales into Europe, the Middle East and Africa in 2003 increased to 40% from 34% in the prior year predominantly due to favorable currency translation and increased project business. IFC's proportionately higher mix of international operations contributed to the 2002 increase. Absent currency translation impacts, we believe that our sales to international customers will continue to increase as a percentage of total sales as our highest revenue growth opportunities are in Asia, Latin America and Africa.

Bookings And Backlog

(In millions of dollars)

| | 2003 | 2002 | 2001 |
|--------------------|------------|------------|------------|
| Bookings | \$ 2,423.7 | \$ 2,184.1 | \$ 1,975.5 |
| Pro forma bookings | 2,423.7 | 2,326.2 | 2,507.6 |
| Backlog | 818.2 | 733.7 | 662.8 |
| Pro forma backlog | 818.2 | 733.7 | 780.1 |

Bookings, or incoming orders for which there are customer purchase commitments, increased 11.0% in 2003. The improvement reflects the impact of the IFC acquisition of about \$155 million and an approximate \$161 million benefit from currency translation. Pro forma bookings in 2003 increased 4.2%. In addition to the currency translation impact, the improvement in 2003 reflects an increase in upstream petroleum projects, particularly within Asia, West Africa and the CIS. However, bookings in 2003 were unfavorably impacted by reduced demand for products and services to chemical, power and general industrial customers. Additionally, bookings in 2003 into the Middle East and Venezuela were lower due to the political and economic turmoil in those regions.

Bookings in 2002 increased 10.6%, reflecting the impact of the IFC acquisition. Pro forma bookings in 2002 declined by 7.2%. The decline reflected reduced demand for products and services to chemical, power and general industrial customers.

Backlog in 2003 of \$818.2 million increased 11.5% compared with an increase of 10.7% in 2002. Backlog represents the accumulation of uncompleted customer orders. By the end of 2004, we expect to ship over 90% of this backlog. The 2003 backlog increase resulted from currency translation benefits of about 9% as well as increased bookings during 2003 as previously discussed. The increase in backlog in 2002 reflects the IFC acquisition. On a pro forma basis, including IFC, backlog decreased by 5.9% in 2002 due to lower pro forma bookings despite favorable currency translation.

Gross Profit And Gross Profit Margin

(In millions of dollars)

| | 2003 | 2002 | 2001 |
|-------------------------------|----------|----------|----------|
| Gross profit | \$ 722.4 | \$ 677.7 | \$ 603.5 |
| Gross profit margin | 30.0% | 30.1% | 31.5% |
| Pro forma gross profit | 722.4 | 730.4 | 778.4 |
| Pro forma gross profit margin | 30.0% | 30.3% | 31.9% |

Gross profit in 2003 increased 6.6% which reflects the full year impact of the IFC acquisition of approximately \$43 million, \$3.2 million of lower incentive compensation and currency translation benefits of about \$47 million. Partially offsetting these benefits were the impacts of unfavorable product mix and an estimated \$12.6 million increase associated with lower overhead absorption due to estimated lower unit volume.

Pro forma gross profit in 2003 decreased 1.1% and pro forma gross profit margin declined 30 basis points. Despite the benefit from currency translation, the decline in gross profit and gross margin reflects the negative impact of a less profitable product mix as well as \$12.6 million of increased operating variances associated with lower overhead absorption due to lower unit volumes. Customer market factors discussed above contributed to the reduced demand for our

products which yielded lower unit volumes. The profitability of the product mix has eroded in each of the past three years due to higher volumes of less profitable project business, and in 2003, increased warranty expense of about \$7.2 million associated with more warranty claims. Additionally, the product mix contained lower volumes of higher margin parts and quick turnaround business, including lower volumes of historically more profitable chemical and industrial pumps, industrial valves and service related activities. The quick turnaround business is generally related to more standard products, parts and services. The volumes of this business decreased due to reduced profitability of customers in chemical, general industrial, gas pipeline, power and refining industries. These customers are operating under lower volume conditions or unfavorable price positions due to the economy, unfavorable cost positions due to higher raw material costs or currency, or a combination of the factors above. In 2003, these impacts were partially offset by IFC cost savings synergies of an estimated \$9.8 million.

Material price inflation was relatively flat throughout the three-year period. However, in the latter part of 2003, costs for certain raw materials, particularly metal alloys and nickel, began to increase. These cost increases for raw materials represent approximately 1 to 1 1/2 percent of our total material expenditures. We believe we can offset much of these cost increases through price increases on our products and other material cost reduction initiatives. However, there can be no assurances that these and other potential material price increases will not impact gross profit in the future.

Gross profit in 2002 increased 12.3%, reflecting the impact of the IFC acquisition despite an estimated 1.7% unfavorable currency impact. Pro forma gross profit declined 6.8% from the prior year. Pro forma gross profit margin declined 180 basis points during 2002 which reflects the less profitable product mix and lower overhead absorption. Additionally, gross profit and related margin were impacted in 2002 by a negative \$5.2 million purchase accounting adjustment associated with the required write-up and subsequent sale of inventory resulting from the acquisition of IFC. However, this was partially offset by the benefit of implementing SFAS No. 141 and No. 142, which improved gross profit by \$1.4 million in 2002.

Selling, General And Administrative (SG&A) Expense

(In millions of dollars)

| | 2003 | 2002 | 2001 |
|--|----------|----------|----------|
| SG&A expense | \$ 539.8 | \$ 477.4 | \$ 411.3 |
| SG&A expense as a percentage of sales | 22.5% | 21.2% | 21.5% |
| Pro forma SG&A expense | 539.8 | 513.3 | 518.4 |
| Pro forma SG&A expense, as a percentage of sales | 22.5% | 21.3% | 21.2% |

In 2003, SG&A expense increased 13.1%, which reflects a full year effect of the IFC acquisition of about \$31 million and negative currency translation impacts of approximately \$29 million and approximately \$30 million of increased legal, professional, consulting and associated expenses, partially offset by improved earnings in unconsolidated affiliates, lower incentive compensation of \$3.6 million and the impact of general cost savings initiatives. Pro forma SG&A expense in 2003 increased 5.2%. Absent currency translation, pro forma SG&A expense decreased 2.0% during 2003. The reduction in pro forma SG&A expense reflects improved earnings in unconsolidated affiliates, lower incentive compensation expense of \$3.6 million in 2003 and an estimated \$5.2 million of synergy benefits associated with the IFC integration program and the impact of general cost savings initiatives, offset in part by increased legal, professional, consulting and associated expenses of approximately \$30 million.

SG&A expense in 2002 increased 16.1% due to the IFC acquisition. However, 2002 pro forma SG&A expense declined by about 0.8%. The reduction in pro forma SG&A expense in 2002 reflects an \$18.3 million benefit associated with discontinuing the amortization of goodwill in conjunction with the implementation of SFAS No. 141 and No. 142, offset by higher commissions associated with higher sales levels and increased maintenance expenses.

Integration And Restructuring Expense

(In millions of dollars)

| | 2003 | 2002 | 2001 |
|-----------------------|---------|---------|---------|
| Integration expense | \$ 19.8 | \$ 16.2 | \$ 63.0 |
| Restructuring expense | 2.9 | 4.3 | (1.2) |

The integration and restructuring expenses in 2003 and 2002 relate to the integration of IFC into the Flow Control Division. We have largely completed our restructuring and integration programs related to IFC, except for final severance payments and payments for other exit activities primarily related to European integration activities. Integration expense of \$63.0 million and restructuring expense of \$1.2 million reversed in 2001 relate to the integration of IDP into the Flowserve Pump Division. The IDP integration program was more expansive than the IFC program, resulting in higher costs. See page 26 of this Management's Discussion and Analysis for further discussion on integration and restructuring expenses.

Operating Income

(In millions of dollars)

| | 2003 | 2002 | 2001 |
|---|----------|----------|----------|
| Operating income | \$ 160.0 | \$ 179.7 | \$ 130.4 |
| Operating income as percentage of sales | 6.7% | 8.0% | 6.8% |
| Pro forma operating income | 160.0 | 194.8 | 190.8 |
| Pro forma operating income as a percentage of sales | 6.7% | 8.1% | 7.8% |

Operating income decreased 11.0% in 2003. Pro forma operating income decreased 17.9% in 2003. Despite currency translation benefits of an estimated \$19 million, the decline in 2003 operating income reflects the impact of weak market conditions which resulted in lower demand and sales for chemical, power and general industrial market products and services, our more profitable businesses. In addition, an increase in unfavorable absorption variances of about \$12.6 million, higher warranties of about \$7.2 million, approximately \$30 million of higher legal, professional, consulting and associated expenses and increased integration and restructuring expenses of \$2.2 million negatively impacted operating income. These impacts were partially offset by estimated incremental synergy benefits of \$15 million associated with the IFC integration program. Synergy savings associated with the IFC integration at December 31, 2003 are estimated to be at least \$20 million annually.

Operating income of \$179.7 million in 2002 improved 37.8%, reflecting the IFC acquisition, lower integration and restructuring expenses of \$41.3 million and a benefit of \$19.7 million associated with cessation of amortization of goodwill and trademarks associated with SFAS 142. Absent the benefit of SFAS 142, the decrease in operating income reflects weaker business conditions resulting in lower volumes and the resulting overhead underabsorption.

Interest Expense And Loss On Repayment Of Debt

(In millions of dollars)

| | 2003 | 2002 | 2001 |
|---|--------|--------|--------|
| Interest income | \$ 4.0 | \$ 2.5 | \$ 1.5 |
| Interest expense | 84.2 | 95.5 | 119.6 |
| Loss on debt repayment and extinguishment | 1.3 | 11.2 | 25.0 |

Interest income increased during 2003 and 2002 due to higher average cash balances.

Interest expense decreased 11.7% in 2003, compared with a decrease of 20.2% in 2002. The reduction in interest expense reflects lower prevailing interest rates and reduced debt levels associated with optional and scheduled debt paydowns since the acquisition of IFC as well as lower borrowing spreads associated with the renegotiation of our revolving credit facility in April 2002. At December 31, 2003 approximately 51% of our debt was at fixed rates, including the effects of \$215 million of notional interest rate swaps.

The reduction of interest expense in 2002 also resulted from lower debt levels associated with the repayment of one-third of the then outstanding Senior Subordinated Notes in the fourth quarter of 2001 using proceeds from a sale of our common shares.

During 2003, we incurred losses of \$1.3 million on debt repayments and extinguishment related to the accelerated write-off of unamortized prepaid financing fees resulting from \$163.1 million of optional debt repayments throughout the year. In 2002, we incurred \$11.2 million of such losses resulting from the debt amendments required pursuant to the IFC acquisition during the second quarter and from optional debt repayments during the third and fourth quarters. In 2001, we incurred such losses as a result of the early extinguishment of \$133 million of 12.25% Senior Subordinated

Notes, using proceeds from the sale of our common shares. Prior to our adoption of SFAS No. 145 on January 1, 2003, these losses were reported as extraordinary items in the statement of operations; however, the 2002 and 2001 amounts have been reclassified to conform to the 2003 presentation, as required under the new standard. We expect to incur additional non-cash losses as we continue to prepay debt. We currently anticipate that 2004 interest expense could be at the 2003 level or less due to continued expected debt prepayments.

Tax Expense And Tax Rate

(In thousands of dollars)

| | 2003 | 2002 | 2001 |
|-----------------------|-----------|-----------|----------|
| Tax expense (benefit) | \$ 20,947 | \$ 26,804 | \$ (589) |
| Effective tax rate | 28.4% | 37.1% | 5.3% |

The reduction in the 2003 effective rate is primarily due to U.S. tax refunds received during the year which had not been previously recognized as a benefit. In 2002, the significant effective tax rate drivers include a benefit related to the extraterritorial income exclusion and the elimination of goodwill amortization resulting from our implementation of SFAS No. 142. The relatively low earnings levels in 2001 compared with 2002 and 2003 magnified the impact of unfavorable permanent differences resulting in the 5.3% effective tax rate for 2001. Our effective tax rate is based upon current earnings, estimates of future taxable earnings for each domestic and international location and the estimated impact of tax planning strategies. Changes in any of these and other factors, in particular our ability to utilize foreign tax credits, could impact the tax rate in future periods. We have foreign tax credits of \$1.5 million, all fully reserved, which expire in 2004 through 2007. Additionally, foreign tax credits of \$11.6 million expiring in 2005 and \$9.4 million expiring in 2006 have been partially reserved. Should we be able to realize these credits, we would reverse the related valuation allowance which would have a favorable impact on our effective tax rate. Should we not be able to utilize all or a portion of these credits, we would lose the benefit which would have a negative impact on our effective tax rate.

We expect our effective tax rate to be between 35% and 37% in 2004, although it is dependent upon the mix of earnings between our domestic and international locations, our tax planning strategies and our ability to utilize foreign tax credits.

Net Earnings And Earnings Per Share

(In millions of dollars, except per share amounts)

| | 2003 | 2002 | 2001 |
|-----------------------------------|---------|---------|-----------|
| Net earnings (loss) | \$ 52.9 | \$ 45.5 | \$ (10.5) |
| Earnings (loss) per share—diluted | 0.96 | 0.87 | (0.27) |
| Average diluted shares | 55.3 | 52.2 | 39.3 |

Net earnings increased 16.3% in 2003 due to lower levels of interest expense, loss on debt repayments and integration and restructuring expense, offset in part by the impact of lower sales volume and resultant lower gross margin as well as higher SG&A. Earnings per share in 2003 were negatively impacted by a 5.9% higher average diluted share count.

Net earnings in 2002 increased \$56.0 million which reflects the IFC acquisition, benefit of SFAS No. 141 and No. 142 and reduced interest, integration and restructuring expenses. The implementation of SFAS No. 141 and No. 142 resulted in an increase to net earnings of \$14.3 million, or \$0.27 per share, to earnings in 2002. Earnings per share in 2002 were negatively impacted by a 32.8% higher average diluted share count.

The 2003 increase in average diluted shares reflects the full year weighted average impact from the equity offering completed in April 2002 to finance the IFC acquisition. The increase in 2002 reflects the full year impact of our equity offering completed in November 2001, the proceeds of which were used to retire debt.

Other Comprehensive Income

(In millions of dollars)

| | 2003 | 2002 | 2001 |
|--------------------------------------|---------|-----------|-----------|
| Other comprehensive income (expense) | \$ 45.4 | \$ (19.8) | \$ (60.5) |

Other comprehensive income improved in 2003, which reflects the strengthening of the Euro, improved pension plan asset returns and more beneficial hedging results. In 2002, the

improvement reflected increased net earnings and a favorable foreign currency translation adjustment resulting from the strengthening of the Euro, partially offset by declines in the value of pension plan assets.

BUSINESS SEGMENTS

We evaluate segment performance based on operating income excluding special items. We believe that special items, while indicative of efforts to integrate IFC and IDP into our business, do not reflect ongoing business results. Earnings before special items are not a recognized measure under generally accepted accounting principles ("GAAP") and should not be viewed as an alternative to GAAP measures of performance.

The key operating results for our three business segments, Flowserve Pump Division (FPD), Flow Solutions Division (FSD) and Flow Control Division (FCD) are discussed below:

| (In millions of dollars) | Flowserve Pump Division | | |
|--|-------------------------|------------|---------------------|
| | 2003 | 2002 | 2001 ⁽¹⁾ |
| Bookings | \$ 1,205.7 | \$ 1,122.3 | \$ 1,218.0 |
| Sales | 1,188.1 | 1,205.1 | 1,170.9 |
| Operating income (before special items) | 97.2 | 130.1 | 139.3 |
| Integration expense | — | — | 63.0 |
| Restructuring expense | — | — | (1.2) |
| Segment operating income (after special items) | 97.2 | 130.1 | 72.5 |
| Segment operating income (before special items) as a percentage of sales | 8.2% | 10.8% | 11.5% |
| Backlog | 569.5 | 495.1 | 551.4 |

(1) Operating income in 2001 is before special items. There were no special items in 2002 or 2003.

Bookings of pumps, pump parts and services for the Flowserve Pump Division (FPD) in 2003 increased 7.4%. The improvement in bookings reflects favorable currency translation of about 7% and an increase in upstream petroleum projects, particularly within Asia, West Africa and the CIS. In addition, nuclear power bookings improved in 2003. These benefits were offset by lower bookings in the U.S. of quick turnaround business for the chemical and general industrial sectors, which declined each year over the three year period. Additionally, parts bookings, particularly into the Middle East and Venezuela, were down in 2003. The 7.9% decline in bookings in 2002 reflects lower bookings of quick turnaround business for the chemical, general industrial and power sectors of the business as mentioned above.

Sales declined by 1.4% during 2003. Currency translation favorably impacted sales by about 7% in 2003. In addition, project sales into the oil and gas markets increased. However, these benefits were more than offset by a lower level of backlog at the beginning of 2003 which was down 10.2% lower than the prior year, as well as lower bookings of quick turnaround and after market business as discussed above. Sales in 2002 were 2.9% above the prior year due to higher shipments of engineered pump projects, particularly in the petroleum and water markets, which were in backlog at the beginning of 2002. Sales in 2002 were also adversely impacted by weak market conditions in the power, chemical and general industrial sectors of the business.

FPD segment operating income decreased by 25.3% in 2003, compared with a 3.1% decrease in 2002. The 2003 decline in operating income reflects lower sales of 8.5% (absent estimated favorable currency effects of 7.1%), a lower mix of historically more profitable chemical and general industrial product sales and services, lower after market shipments into the Middle East and Venezuela, unfavorable overhead absorption of about \$14.2 million due primarily to lower unit volumes and higher warranty costs of about \$5.1 million. Segment operating income in 2002 benefited by \$14.0 million from the implementation of SFAS No. 141 and No. 142, but declined due to the aforementioned weak market conditions, which impacted results in each of the past three years. In addition, unfavorable overhead absorption impacted results in 2002 by about \$3.5 million due to lower production volumes and reductions in finished goods inventory in the facilities that manufacture pumps

for the chemical, power and general industrial sectors.

| (In millions of dollars) | Flow Solutions Division | | |
|---|-------------------------|----------|----------|
| | 2003 | 2002 | 2001 |
| Bookings | \$ 362.5 | \$ 344.9 | \$ 329.6 |
| Sales | 359.5 | 350.2 | 327.5 |
| Segment operating income | 74.2 | 64.9 | 51.5 |
| Segment operating income as a percentage of sales | 20.6% | 18.5% | 15.7% |
| Backlog | 41.1 | 34.4 | 38.2 |

Bookings of seals for the Flow Solutions Division (FSD) increased 5.1% in 2003, which reflects a currency translation benefit of approximately 4%. Bookings in 2002 increased 4.6%. The bookings improvement in both years reflects the division's emphasis on end user business and its success in establishing longer-term customer alliance programs, including fixed fee alliances, despite weakened market conditions. Fixed fee alliances are contractual agreements with customers wherein the customer pays us a fixed amount each period (usually monthly) for the term of the agreement. In return for this fixed cost, the customer is entitled to new seals, repairs, upgraded equipment, replacements and maintenance services as defined within the scope of each agreement. We believe that this emphasis combined with heightened levels of service, reliability and innovation have contributed to an increase in market share in 2003 and 2002. We are currently implementing this end user strategy in our other divisions.

Sales for FSD increased by 2.7% in 2003 compared with a 6.9% increase in 2002. The improvement in 2003 reflects currency translation benefits of approximately 4%, offset by the impact of lower demand caused by weaker market conditions particularly within the chemical industry and U.S. refineries. Despite weaker business conditions, FSD sales improved in 2002, reflecting the benefits of the aforementioned customer focus, end user strategy and estimated favorable currency effects of 4.3%.

FSD segment operating income in 2003 increased 14.3%. The improvement reflects currency translation benefits of 5%, the 2.7% increase in sales and the absence of \$4.0 million of performance incentive expense due to our weak consolidated performance compared with plan in 2003. Segment operating income improved 26.0% in 2002. The improvement in 2002 reflected the benefit of the sales increase of 6.9% and the impact of continuous improvement process projects in both years. Additionally, increases in plant efficiencies resulted from bringing previously outsourced production in-house, generally at only variable cost. Operating income in 2002 also benefited by \$1.2 million from the implementation of SFAS No. 141 and No. 142.

| (In millions of dollars) | Flow Control Division | | |
|--|-----------------------|----------|----------|
| | 2003 | 2002 | 2001 |
| Bookings | \$ 890.5 | \$ 747.5 | \$ 462.5 |
| Sales | 888.1 | 725.5 | 450.6 |
| Segment operating income (before special items) | 68.0 | 44.7 | 38.4 |
| Integration expense | 19.8 | 16.2 | — |
| Restructuring expense | 2.9 | 4.3 | — |
| Purchase accounting adjustment for inventory | — | 5.2 | — |
| Segment operating income (after special items) | 45.3 | 19.0 | 38.4 |
| Segment operating income (before special items) as a percentage of sales | 7.7% | 6.2% | 8.5% |
| Backlog | 215.5 | 210.8 | 77.9 |
| Pro forma bookings | 890.5 | 889.7 | 994.6 |
| Pro forma sales | 888.1 | 882.9 | 975.3 |
| Pro forma segment operating income (before special items) | 68.0 | 56.4 | 107.7 |
| Pro forma segment operating income (before special items) as a percentage of sales | 7.7% | 6.4% | 11.0% |

Bookings of valves and related products and services for the Flow Control Division (FCD) increased by 19.1% in 2003 due to the full year impact of the IFC acquisition of \$155 million and

an estimated 7% currency translation benefit. Pro forma bookings for 2003 were about flat. The decline in bookings absent currency benefits reflects weakness in the chemical, power and general industrial markets in 2003. Approximately 80% of FCD bookings are in these markets, which declined in both 2003 and 2002. Additionally, 2003 was adversely impacted by the absence of an unusually large nuclear power order from 2002 of approximately \$28 million. Bookings increased 61.6% in 2002 due predominantly to the IFC acquisition. Pro forma bookings in 2002 declined 10.5% reflecting market weakness.

Sales increased 22.4% in 2003 compared with an increase of 61.0% in 2002, primarily due to full year impact of IFC of about \$141 million. Sales in 2003 were about flat with pro forma 2002, which was down 9.5% from pro forma 2001. Currency translation provided an estimated 7% benefit for 2003. Sales in both years were adversely affected by reduced customer demand for valve products and services in the power, chemical and general industrial sectors of the business.

FCD segment operating income in 2003 increased 52.1%. The improvement reflects the IFC acquisition as well as currency translation benefits of about 9%. Pro forma segment operating income increased 20.6%. In addition to currency translation, the improvement reflects estimated incremental synergy benefits of \$15 million in 2003. Synergy savings associated with the integration are estimated to be at least \$20 million annually. We have largely completed the integration of IFC. See Restructuring and Acquisition Related Charges of this Management's Discussion and Analysis for a detailed discussion on the IFC integration program. These benefits were offset by the impact of lower unit volumes and an unfavorable mix of product sales.

Segment operating income in 2002 increased 16.4%, but pro forma segment operating income declined 47.6%. Operating income in 2002, before special items, benefited by \$4.4 million from the implementation of SFAS No. 141 and No. 142. The decline in operating results in 2002 on a pro forma basis reflected the 9.5% decline in sales due to weak conditions in the chemical, power and general industrial markets, as well as lower production throughput due to lower sales volume combined with a reduction of finished goods inventories, which resulted in unfavorable manufacturing absorption variances.

Segment Operating Income

We evaluate segment performance based on segment operating income, which is operating income excluding special items. Segment operating income provides the most meaningful measure of operating performance since it eliminates expenses associated with strategic corporate decisions not directly associated with ongoing segment performance and since such expenses are closely related to our plans to purchase and integrate our acquisitions. Special items during 2003 and 2002 are all associated with the acquisition of IFC into the Flow Control Division. Special items during 2001 are related to the August 2000 acquisition of IDP into the Flowserve Pump Division. The following summarizes special items excluded from the calculation of segment operating income during the three year period ended December 31, 2003.

| (In millions of dollars) | Year ended December 31, | | |
|--|-------------------------|---------|---------|
| | 2003 | 2002 | 2001 |
| Integration expense | \$ 19.8 | \$ 16.2 | \$ 63.0 |
| Restructuring expense | 2.9 | 4.3 | (1.2) |
| Purchase accounting adjustment for inventory | — | 5.2 | — |
| Total | \$ 22.7 | \$ 25.7 | \$ 61.8 |

RESTRUCTURING AND ACQUISITION RELATED CHARGES

Restructuring Costs—IFC

In conjunction with the IFC acquisition during 2002, we initiated a restructuring program designed to reduce costs and eliminate excess capacity by closing 18 valve facilities, including 10 service facilities, and reducing sales and related support personnel. Our actions, some of which were approved and committed to in 2002 with the remaining actions approved and committed to in 2003, are expected to result in a gross reduction of approximately 889 positions and a net reduction of approximately 662 positions. Net position eliminations represent the gross positions eliminated from the closed facilities offset by

positions added at the receiving facilities, which are required to produce the products transferred into the receiving facilities.

We believe we have achieved at least \$20 million of annual run rate savings as a result of our integration program. Run rate savings reflect the quantification of cost saving synergies achieved at December 31, 2003 on an annualized basis. The synergy savings reflect the benefit of lower payroll and benefit costs resulting from the net position eliminations, partially offset by increased outsourcing costs, and elimination of fixed costs at the closed facilities including depreciation, utilities, lease expense, insurance, taxes and other fixed costs.

We established a restructuring program reserve of \$11.0 million upon acquisition of IFC, and increased the reserve by a total of \$9.6 million in the latter half of 2002. We recognized additional accruals of \$4.5 million in 2003 for this program, primarily related to the closure of certain valve service facilities and the related reductions in workforce. Cash expenditures against the accrual were \$4.2 million in 2002 and \$11.6 million in 2003. The remaining accrual of \$9.3 million reflects payments to be made in 2004 and beyond for severance obligations due to terminated personnel in Europe of \$5.7 million as well as lease and other contract termination and other exit costs of \$3.6 million.

Cumulative costs of \$7.2 million associated with the closure of Flowserve facilities through December 31, 2003, have been recognized as restructuring expense in operating results, whereas cumulative costs associated with the closure of IFC facilities of \$17.9 million, including related deferred taxes of \$6.2 million, became part of the purchase price allocation of the transaction. The effect of these closure costs increased the amount of goodwill otherwise recognizable as a result of the IFC acquisition.

The following illustrates activity related to the IFC restructuring reserve:

| (Amounts in millions) | Severance | Other Exit Costs | Total |
|---------------------------------|-----------|------------------------|---------|
| Balance created on June 5, 2002 | \$ 6.9 | \$ 4.1 | \$ 11.0 |
| Additional accruals | 6.9 | 2.7 | 9.6 |
| Cash expenditures | (3.1) | (1.1) | (4.2) |
| Balance at December 31, 2002 | \$ 10.7 | \$ 5.7 | \$ 16.4 |
| Additional accruals | 3.8 | 0.7 | 4.5 |
| Cash expenditures | (8.8) | (2.8) | (11.6) |
| Balance at December 31, 2003 | \$ 5.7 | \$ 3.6 | \$ 9.3 |

Integration Costs—IFC

During 2003 and 2002, we also incurred acquisition-related integration expense in conjunction with IFC, which is summarized below:

| (Amounts in millions) | 2003 | 2002 |
|-----------------------------|---------|---------|
| Personnel and related costs | \$ 7.9 | \$ 8.4 |
| Transfer of product lines | 4.6 | 3.5 |
| Asset impairments | 4.2 | 0.8 |
| Other | 3.1 | 3.5 |
| IFC integration expense | \$ 19.8 | \$ 16.2 |
| Cash expense | \$ 15.6 | \$ 15.1 |
| Non-cash expense | 4.2 | 1.1 |
| IFC integration expense | \$ 19.8 | \$ 16.2 |

The acquisition-related activities resulted in integration costs as categorized above and further defined as follows. Personnel and related costs include payroll, benefits, consulting fees, and retention and integration performance bonuses paid to our employees and contractors for the development, management and execution of the integration plan. Transfer of product lines includes costs associated with the transfer of product lines as well as realignment required in the receiving facilities. Asset impairments reflect the loss on disposal of property, plant and equipment at the facilities closed and disposal of inventory for discontinued product lines when the facilities were

combined. The other category includes costs associated with information technology integration, legal entity consolidations, legal entity name changes, signage, new product literature and other. None of these items individually amounted to greater than \$0.5 million.

Remaining Restructuring and Integration Costs—IFC

We have largely completed our restructuring and integration programs related to IFC, except for payments for certain European activities. We expect to incur no additional restructuring and integration costs in connection with this program. Payments from the restructuring accrual will continue into 2004 and 2005 due to the timing of severance obligations in Europe.

Restructuring Costs—IDP

In August 2000, in conjunction with the IDP acquisition, we initiated an integration program designed to reduce costs and eliminate excess capacity by closing or significantly downsizing eight pump manufacturing facilities and eight service and repair facilities; closing IDP's former headquarters; and reducing redundant sales, administrative and related support personnel. These actions, approved and committed to in 2000, resulted in the gross reduction of 1,500 positions and a net reduction of 1,100 positions. Net positions reflect the gross positions eliminated from the closed facilities offset by positions added at the receiving facilities required to produce the products transferred into the receiving facilities. As a result of these activities, we generated approximately \$90 million of annual synergy savings. The savings reflect the benefit of lower payroll and benefit costs resulting from the net position eliminations, partially offset by increased outsourcing costs, and elimination of fixed costs at the closed facilities including depreciation, utilities, lease expense, insurance, taxes and other fixed costs. We completed our IDP-related integration and restructuring activities during 2001, and substantially completed the expenditures thereunder as of December 31, 2002.

We recognized \$65 million in restructuring costs, comprised of \$42 million related to the IDP operations acquired and \$23 million related to Flowserve operations. The \$42 million related to IDP operations, reduced by deferred tax effects of \$16 million, resulted in recognition of \$26 million of incremental goodwill. The \$23 million related to Flowserve operations was recognized as restructuring expense in the consolidated statement of operations in 2000 and 2001.

The following illustrates activity related to the IDP restructuring reserve:

| (Amounts in millions) | Severance | Other Exit Costs | Total |
|---|-----------|------------------------|---------|
| Balance at August 16, 2000 | \$ 46.0 | \$ 14.8 | \$ 60.8 |
| Cash expenditures | (18.7) | (2.4) | (21.1) |
| Reclassification of long-term retirement benefits | (16.4) | — | (16.4) |
| Adjustment to accrual | 7.6 | — | 7.6 |
| Balance December 31, 2000 | \$ 18.5 | \$ 12.4 | \$ 30.9 |
| Cash expenditures | (13.3) | (6.7) | (20.0) |
| Non-cash reductions | (2.1) | (0.4) | (2.5) |
| Adjustment to accrual | (0.7) | (2.2) | (2.9) |
| Balance at December 31, 2001 | \$ 2.4 | \$ 3.1 | \$ 5.5 |
| Cash expenditures | (0.8) | (1.0) | (1.8) |
| Non-cash reductions | (1.6) | (2.1) | (3.7) |
| Balance at December 31, 2002 | \$ — | \$ — | \$ — |

The majority of the funding of the restructuring activities was completed in 2002. Revisions to the accrual were recorded in 2000 and 2001 to reflect actual results and changes in estimates including an incremental accrual in 2000 required based upon updated actuarial information for postretirement and pension expense relating to finalization of union negotiations for closed facilities. Of the final adjustment of \$2.9 million in 2001, \$1.2 million related to Flowserve facilities and was reflected as negative restructuring expense and the remaining \$1.7 million related to IDP facilities and was recorded as a reduction to goodwill. Non-cash reductions reflect reclassification from the restructuring accrual to post-retirement benefits and pension liabilities in 2000 and to other accrued liabilities in 2001 and 2002. Severance costs include costs associated with involuntary termination benefits, including enhancements to certain severed employees of long-term retirement benefits of \$16.4 million, and

costs related to exiting facilities that would provide no future benefit. Other exit costs of \$12.6 million included \$5.1 million of payroll and consulting costs to execute the closure program, \$2.5 million of facility clean-up costs including environmental, \$2.1 million relocation costs for IDP personnel, \$1.7 million of costs to physically dispose of patterns and equipment, and \$1.2 million of other costs including lease termination and legal costs.

Integration Costs—IDP

During 2001, we also incurred integration expense as follows:

(Amounts in millions)

| | 2001 |
|--------------------------------|----------------|
| Personnel and related costs | \$ 30.8 |
| Transfer of product lines | 20.3 |
| Asset impairments | 3.5 |
| Other | 8.4 |
| IDP integration expense | \$ 63.0 |
| Cash expense | \$ 59.5 |
| Non-cash expense | 3.5 |
| IDP integration expense | \$ 63.0 |

The acquisition-related activities resulted in integration costs as categorized above and further defined as follows. Personnel and related costs include payroll, benefits, consulting fees, severances, and retention and integration performance bonuses paid to our employees and contractors for the development, management and execution of the integration plan. Transfer of product lines includes costs associated with the transfer of product lines as well as realignment required in the receiving facilities. Asset impairments reflect the loss on disposal of property, plant and equipment at the facilities closed and disposal of inventory for product lines discontinued when the facilities were combined. The other category includes costs associated with information technology, legal entity consolidations, legal entity name changes, signage, new product literature and other. None of these items individually amounted to greater than \$0.5 million.

LIQUIDITY AND CAPITAL RESOURCES

Overview of Cash Flows
(Amounts in millions)

| | 2003 | 2002 | 2001 |
|--|----------|----------|-----------|
| Total operating cash flows | \$ 184.0 | \$ 248.9 | \$ (47.7) |
| Net cash flows used by investing activities | (26.6) | (557.2) | (28.2) |
| Net cash flows provided (used) by financing activities | (165.8) | 328.1 | 59.5 |

Cash Flow Analysis

Cash generated by operations and borrowings available under our existing revolving credit facility are our primary sources of short-term liquidity. Our cash balance at December 31, 2003 was \$53.5 million, an increase of \$4.3 million from 2002, which increased \$27.7 million from 2001.

The decrease in cash flows provided by operating activities in 2003 primarily relates to pension contributions, income taxes and outflows related to the IFC integration. In 2003, contributions to U.S. pension plans were \$27.0 million, compared with \$4.6 million in 2002 and \$0.4 million in 2001. In 2002, we also benefited from receipt of a \$23.2 million U.S. income tax refund compared with \$4.9 million received in 2003. Cash outflows related to the IFC integration were \$27.2 million in 2003 compared with \$19.3 million in 2002.

The increase in operating cash flows of \$296.8 million in 2002 from 2001 primarily relates to a \$58.4 million reduction in outflows for integration and restructuring, \$56.0 million of higher net earnings, receipt of a tax refund of \$23.2 million, \$37.3 million of lower interest and improvements in working capital.

Working capital reductions provided operating cash flow of \$88.9 million in 2003, and \$91.5 million in 2002, but used \$102.9 million of cash flow in 2001. The reduction in working capital for 2003 reflects our continued emphasis on improving accounts receivable collections and reducing inventory. Accounts receivable reductions in 2003 generated \$30.8 million of cash flow compared with \$76.7 million in 2002 and \$15.8 million in 2001. The improvement in

accounts receivable primarily reflects improved collections and lower sales volume. In addition, incremental factoring of certain non-U.S. receivables contributed \$10.5 million in 2003 and \$31.7 million in 2002. Days' sales outstanding improved to 68 days from 71 days at December 31, 2002 and 76 days at December 31, 2001. Inventory reductions contributed \$14.8 million of cash flow for 2003 compared with \$29.5 million in the prior year. The majority of the inventory reduction was in finished goods, offset in part by an increase in project-related work in process inventory required to support shipments of products in backlog. In 2001, inventory was a \$44.6 million use of cash due to an increase in support of backlog for future shipments and increased finished goods safety stock to meet customer deliveries during the IDP integration and during a systems conversion at a valve plant. As a result of the inventory reduction, inventory turns were 4.2 times at December 31, 2003 and 2002 compared with 4.3 times at December 31, 2001.

Cash outflows from operating activities for 2001 were high due to payments associated with the IDP integration program, including restructuring and integration payments of \$79.5 million and interest payments of \$125.2 million. At December 31, 2001, we had drawn \$70.0 million of revolving credit primarily to fund integration activities and increases in working capital.

Cash outflows for investing activities were \$26.6 million in 2003, compared with \$557.2 million in 2002 and \$28.2 million in 2001. The decrease in 2003 results from the absence of acquisitions, partially offset by a lower level of receipts from disposals. The increase in 2002 results primarily from the purchase of IFC, partially offset by lower capital expenditures.

Cash outflows for financing activities were \$165.8 million in 2003, compared with inflows of \$328.1 million in 2002 and \$59.5 million in 2001. The change in 2003 results from the absence of equity offerings in 2003 compared with 2002 and 2001. The increase in 2002 results from the issuance of equity and increased borrowings associated with the purchase of IFC.

We believe cash flows from operating activities combined with availability under our existing revolving credit agreement and our existing cash balances will be sufficient to enable us to meet our cash flow needs for the next 12 months. However, cash flows from operations could be adversely affected by economic, political and other risks associated with sales of our products, operational factors, competition, fluctuations in foreign exchange rates and fluctuations in interest rates, among other factors.

During 2002 and 2001, we also generated \$16.9 million and \$8.0 million, respectively, of cash flow related to the exercise of employee stock options, which are reflected in financing activities of the consolidated statement of cash flows. Amounts in 2003 were not significant.

Payments for Acquisitions

On May 2, 2002, we completed our acquisition of IFC for a contractual purchase price of \$535 million, subject to adjustment pursuant to the terms of the purchase and sale agreement. A reduction of \$2.2 million was agreed to and settled during the fourth quarter of 2003, which yielded a final contractual purchase price of \$532.8 million. The reduction related to the finalization of balances at the date of acquisition for cash, related party activity and tax payments. In addition, we incurred \$6.1 million of costs associated with consummation of the acquisition including investment banking, legal, actuarial and accounting fees. The total purchase price including such costs was \$538.9 million. By acquiring IFC, one of the world's foremost manufacturers of valves, actuators and associated flow control products, we believe that we are the world's second largest manufacturer of valves. We financed the acquisition and associated transaction costs by issuing 9.2 million shares of common stock in April 2002 for net proceeds of approximately \$276 million and through new borrowings under our senior secured credit facilities.

The purchase price has been allocated to assets acquired and liabilities assumed based on estimated fair value at the date of the acquisition. We completed the purchase price allocation of IFC during 2003 and expect no further revisions. These final allocations included \$45 million for amortized intangibles, \$25 million of indefinite lived intangible assets and \$309 million recorded as goodwill.

The operating results of IFC have been included in the consolidated statements of

operations from May 2, 2002, the date of acquisition.

We regularly evaluate acquisition opportunities of various sizes. The cost and terms of any financing to be raised in conjunction with any acquisition, including our ability to raise economical capital, is a critical consideration in any such evaluation.

Capital Expenditures

(Amounts in millions)

| | 2003 | 2002 | 2001 |
|----------------------|---------|---------|---------|
| Capital Expenditures | \$ 28.8 | \$ 30.9 | \$ 35.2 |
| Depreciation Expense | \$ 62.2 | \$ 56.7 | \$ 48.9 |

Capital expenditures were funded primarily by operating cash flows and bank borrowings. For each of the three years, capital expenditures were invested in new and replacement machinery and equipment, information technology and acquisition integration activities including structures and equipment required at receiving facilities. In each year, capital expenditures were less than depreciation expense due to excess capacity and the upgrading of equipment through integration processes. We expect this trend of low capital expenditures to continue for the next 3 to 5 years. Capital expenditures of approximately \$35 million are expected in 2004.

Financing

Debt, including capital lease obligations, consisted of:

| (Amounts in thousands) | December 31, | |
|--|-------------------|---------------------|
| | 2003 | 2002 |
| Term Loan Tranche A: | | |
| U.S. Dollar Tranche, interest rate of 3.74% in 2003 and 3.94% in 2002 | \$ 200,004 | \$ 249,005 |
| Euro Tranche, interest rate of 4.65% in 2003 and 5.19% in 2002 | 12,292 | 10,260 |
| Term Loan Tranche C, interest rate of 4.00% in 2003 and 4.19% in 2002 | 465,473 | 580,473 |
| Senior Subordinated Notes net of discount, interest rate of 12.25%: | | |
| U.S. Dollar denominated | 186,739 | 186,473 |
| Euro denominated | 80,998 | 67,515 |
| Capital lease obligations and other | 752 | 632 |
| Debt and capital lease obligations | 946,258 | 1,094,358 |
| Less amounts due within one year | 66,492 | 38,610 |
| Total debt due after one year | \$ 879,766 | \$ 1,055,748 |

Maturities of debt, including capital lease obligations, for the next five years and beyond are:

| (Amounts in thousands) | Term Loans | Senior Subordinated Notes | Capital Leases & Other | Total |
|------------------------|-------------------|---------------------------|------------------------|-------------------|
| 2004 | \$ 66,395 | \$ — | \$ 97 | \$ 66,492 |
| 2005 | 85,717 | — | 163 | 85,880 |
| 2006 | 65,580 | — | 72 | 65,652 |
| 2007 | 67,460 | — | — | 67,460 |
| 2008 | 261,744 | — | — | 261,744 |
| Thereafter | 130,873 | 267,737 | 420 | 399,030 |
| Total | \$ 677,769 | \$ 267,737 | \$ 752 | \$ 946,258 |

Senior Credit Facility

As of December 31, 2003 and 2002, our senior credit facility is composed of a revolving credit facility and Tranche A and Tranche C term loans. Tranche A consists of a U.S. dollar denominated tranche and a Euro denominated tranche, the latter of which is a term note due in 2006. During

2003, we made scheduled debt payments of \$0.9 million and optional debt prepayments of \$163.1 million, including \$39 million during the fourth quarter. In 2002, we also made \$33.8 million of mandatory and \$170 million of optional prepayments on the term loans. We have scheduled Tranche A principal payments of \$8.0 million in the first quarter of 2004 and \$19.5 million in each of the remaining quarters of 2004. However, as a result of the optional prepayments made in 2002 and 2003, we have no scheduled payments on Tranche C due until March 31, 2005, when \$0.7 million is due.

The following summarizes our repayment of obligations under the senior credit facility and, in 2001, the senior subordinated notes:

| (Amounts in millions) | 2003 | 2002 | 2001 |
|---|--------|---------|---------|
| Mandatory repayment | \$ 0.9 | \$ 33.8 | \$ 23.1 |
| Optional prepayment | 163.1 | 170.0 | 132.5 |
| Loss on debt repayment and extinguishment | 1.3 | 11.2 | 25.0 |

The senior credit facility is collateralized by substantially all of our U.S. assets and a pledge of 65% of the stock of certain foreign subsidiaries.

The Tranche A and Tranche C loans, which were amended and restated in connection with the IFC acquisition, have final maturities of June 2006 and June 2009, respectively. The senior credit facility was amended during June 2003 to, among other things, delay the step-downs in the maximum leverage ratio and the step-ups in the minimum interest coverage ratio. The term loans bear floating interest rates based on LIBOR plus a borrowing spread, or the prime rate plus a borrowing spread, at our option. The borrowing spread for the senior credit facility can increase or decrease based on the leverage ratio as defined in the facility and on our public debt ratings.

As part of our senior credit facility, we have a \$300 million revolving credit facility that expires in June 2006. The revolving credit facility allows us to issue up to \$200 million in letters of credit. As of December 31, 2003 and 2002, we had no amounts outstanding under the revolving credit facility. However, we had issued \$42.7 million in letters of credit under the facility, which reduced our borrowing capacity of the facility to \$257.3 million at December 31, 2003. This compares with a borrowing capacity of \$248.2 million at December 31, 2002.

We are required, under certain circumstances as defined in the credit facility, to use a percentage of excess cash generated from operations to reduce the outstanding principal of the term loans in the following year. Based upon the annual calculations performed at December 31, 2003, 2002 and 2001, no additional principal payments became due in 2004, 2003 or 2002 under this provision.

Senior Subordinated Notes

At December 31, 2003, we had \$188.5 million and EUR 65 million (equivalent to \$81.8 million) in face value of Senior Subordinated Notes outstanding.

The Senior Subordinated Notes were originally issued in 2000 at a discount to yield 12.5%, but have a coupon rate of 12.25%. Approximately one-third of these Senior Subordinated Notes were repurchased at a premium in 2001 utilizing proceeds from an equity offering, in accordance with the provisions of the indenture.

Beginning in August 2005, all remaining Senior Subordinated Notes outstanding become callable by us at 106.125% of face value, but otherwise are not due until 2010. Interest on the Senior Subordinated Notes notes is payable semi-annually in February and August.

Common Stock Offerings

During 2002, we financed the acquisition of IFC and associated transaction costs with a combination of bank financing and net proceeds of approximately \$276 million received from the issuance of 9.2 million shares of common stock during April 2002.

During 2001, we completed an offering of approximately 6.9 million shares of our common stock for net proceeds of approximately \$154 million, which were used to:

- prepay \$101.5 million of the U.S. dollar denominated Senior Subordinated Notes;
- prepay EUR 35 million (\$31 million) of the Euro denominated Senior Subordinated Notes; and
- pay associated prepayment premiums and other direct costs.

During 2001, we recorded an extraordinary item of \$17.9 million, net of \$7.1 million of tax, which represented the sum of the prepayment premiums, other direct costs, and the write-off of unamortized prepaid financing fees and discount for the portion of the Notes that was prepaid. Due to the adoption of SFAS No. 145 on January 1, 2003, this item, totalling \$25.0 million on a pre-tax basis, has been reclassified as a component of earnings before income taxes.

Debt Covenants and Other Matters

The provisions of our senior credit facility require us to meet or exceed specified defined financial covenants, including a leverage ratio, an interest coverage ratio and a fixed charge coverage ratio. Further, the provisions of these and other debt agreements generally limit or restrict indebtedness, liens, sale and leaseback transactions, asset sales and payment of dividends, capital expenditures and other activities.

Our senior credit facility requires us to submit audited financial statements to the lenders within 100 days of year end. As a consequence of delays stemming from the restatement of our financial information for the nine months ended September 30, 2003 and the full years 2002, 2001 and 2000, we were unable to provide the audited financial statements within the specified period of time. Accordingly, we obtained a waiver from our lenders regarding this covenant and, accordingly, present the scheduled maturities under the facility due in 2005 and beyond as non-current in the consolidated balance sheet.

As of December 31, 2003, we complied with all financial covenants under our debt facilities, as illustrated below:

- an actual leverage ratio of 3.73 compared with a permitted maximum of 4.0;
- an actual interest coverage ratio of 3.01 compared with a permitted minimum of 2.75; and
- an actual fixed charge ratio of 1.9 compared with a required minimum of 1.1.

We have determined that at September 30, 2001, December 31, 2001 and March 31, 2002, we did not comply by 25 basis points or less with two financial covenants in our then applicable credit agreement, which is no longer in effect. We believe that we could have undertaken readily available actions to maintain compliance or obtained a waiver or amendment to the then existing credit agreement had we then known this situation. Except for these periods, we have complied with all covenants under our debt facilities. We believe that this matter has no impact on our existing debt agreements and that our outstanding debt is properly classified in our consolidated balance sheet.

The maximum leverage ratio reduces to 3.75 at September 30, 2004 and the minimum interest coverage increased to 3.0 at March 31, 2004. We currently estimate that we will comply with the interest coverage covenant at March 31, 2004 by a small margin. Should our estimated earnings change, we may not comply with the interest coverage covenant and we may seek a waiver or an amendment to the senior credit facility in order to remain in compliance. We believe that such waiver or amendment, should it be needed, would be approved by the requisite number of lenders; however, there can be no assurance that such a waiver or amendment would be granted. We are not presently able to ascertain the cost and/or conditions associated with receipt of such waiver or amendment. Under particularly adverse circumstances, we could be forced to divest a portion of our business or issue equity.

The following is a summary of net debt (defined as debt less cash) to capital at various dates since 2001:

| | |
|-------------------|-------|
| December 31, 2003 | 52.1% |
| December 31, 2002 | 59.2% |
| December 31, 2001 | 71.8% |
| December 31, 2000 | 78.1% |

The net debt to capital ratio has decreased due to the impact of the common stock offerings, repayments of debt under the senior credit facility and increases in shareholders' equity resulting from continued earnings and favorable foreign currency translation.

While the IFC acquisition increased the absolute level of indebtedness, we believe that our ability to service debt, as measured by our covenant ratios, debt ratings and net debt to capital ratios, has improved. This is because we issued shares of common stock to finance a portion of the IFC acquisition. Additionally, under

our senior credit facility covenant ratios, we receive credit for 100% of the pro forma EBITDA of IFC for the four-quarter period prior to the acquisition, while incremental debt used to finance the acquisition was only about 50% of the purchase price. Our lenders use EBITDA as a surrogate for earnings and cash flows in our senior credit facility.

CONTRACTUAL OBLIGATIONS AND COMMERCIAL COMMITMENTS

The following table presents a summary of our contractual obligations at December 31, 2003:

| (Amounts in millions) | Payments Due By Period | | | | |
|--|------------------------|--------------|--------------|-------------------|----------|
| | Within 1 Year | 2-3 Years | 4-5 Years | Beyond 5 Years | Total |
| Long-term debt and capital lease obligations | \$ 66.5 | \$ 151.5 | \$ 329.2 | \$ 399.1 | \$ 946.3 |
| Operating leases | 20.0 | 25.5 | 10.9 | 4.0 | 60.4 |
| Purchase obligations: | | | | | |
| Inventory | 133.8 | 5.2 | — | — | 139.0 |
| Non-inventory | 5.9 | 0.1 | 0.1 | — | 6.1 |
| Other contractual obligations | — | — | — | — | — |

The following table presents a summary of our commercial commitments at December 31, 2003:

| (Amounts in millions) | Commitment Expiration By Period | | | | |
|------------------------------|---------------------------------|--------------|--------------|-------------------|----------|
| | Within 1 Year | 2-3 Years | 4-5 Years | Beyond 5 Years | Total |
| Standby letters of credit | \$ 100.5 | \$ 44.6 | \$ 7.7 | \$ 30.5 | \$ 183.3 |
| Surety bonds | 53.8 | 15.7 | 1.1 | 0.5 | 71.1 |
| Other commercial commitments | — | — | — | — | — |

We expect to satisfy these commitments through performance under our contracts.

PENSION AND POSTRETIREMENT BENEFITS OBLIGATIONS

We sponsor several defined benefit pension plans and postretirement health care plans. Our recorded liability for these plans was \$274 million at December 31, 2003 and \$277 million at December 31, 2002. Determination of the value of the pension and postretirement benefits liabilities is based on actuarial valuations. Inherent in these valuations are key assumptions, regarding discount rates, life expectancy, expected return on plan assets and assumed rates of increase in wages and in health care costs. Current market conditions, including changes in rates of returns, interest rates and medical inflation rates, are considered in selecting these assumptions. Changes in the related pension and postretirement benefit costs may occur in the future due to changes in the assumptions used and changes resulting from fluctuations in the number of plan participants.

We expect to fund contributions to the plans from operating cash flows. Primarily as a result of stronger market performance of pension plan assets in 2003, we reduced our minimum pension liability by \$7.7 million, whereas in 2002 and 2001 as a result of an increase in the number of plan participants and poor investment performance, we increased our minimum pension liability by \$42.9 million and \$16.2 million, net of tax effects, respectively. Additionally, we expect to contribute between \$12 million and \$17 million into our qualified U.S. pension plan during 2004, although we could contribute as much as \$67 million.

Because many of the non-U.S. plans are unfunded, as permitted by local law, the range of contributions is more difficult to pinpoint. Nonetheless, we expect to contribute approximately \$8 million to these plans during 2004, based on prevailing exchange rates at December 31, 2003.

We are still gathering consolidated information regarding our aggregate non-U.S. plans, for purposes of determining the impact of alternative actuarial assumptions to the amounts reported in the consolidated financial statements. However, the following provides a sensitivity analysis of alternative assumptions on the U.S. pension and postretirement plans, which represent our most significant obligations.

Effect Of Discount Rate Changes And Constancy Of Other Assumptions

| (Amounts in millions) | Increase of 0.5% | Decrease of 0.5% |
|--|------------------------|---------------------|
| U.S. defined benefit pension plans: | | |
| Effect on pension expense | (0.4) | 0.4 |
| Effect on Projected Benefit Obligation | (8.8) | 9.5 |
| Post-retirement medical plan: | | |
| Effect on postretirement medical expense | (0.2) | 0.2 |
| Effect on Projected Benefit Obligation | (3.7) | 3.9 |

Effect Of Changes In The Expected Return On Assets And Constancy Of Other Assumptions

| (Amounts in millions) | Increase of 0.5% | Decrease of 0.5% |
|--|---------------------|---------------------|
| U.S. defined benefit pension plans: | | |
| Effect on pension expense | (1.0) | 1.0 |
| Effect on Projected Benefit Obligation | — | — |
| Post-retirement medical plan: | | |
| Effect on postretirement medical expense | — | — |
| Effect on Projected Benefit Obligation | — | — |

OUR CRITICAL ACCOUNTING POLICIES AND ESTIMATES

Management's discussion and analysis is based on our consolidated financial statements and related footnotes contained within this 10-K filing. Our more critical accounting policies used in the preparation of the consolidated financial statements are discussed below.

Based on a critical assessment of accounting policies and the underlying judgments and uncertainties affecting the application of those policies, we believe that our consolidated financial statements provide meaningful and fair perspective. This is not to suggest that other general risk factors, such as changes in worldwide demand, changes in material costs, performance of acquired businesses and others, could not adversely impact our consolidated financial position, results of operations and cash flows in future periods.

The process of preparing financial statements in conformity with accounting principles generally accepted in the U.S. requires the use of estimates and assumptions to determine reported amounts of certain assets, liabilities, revenues and expenses and the disclosure of related contingent assets and liabilities. These estimates and assumptions are based upon the best information available at the time of the estimates or assumptions, including our historical experience, where relevant. The estimates and assumptions could change materially as conditions change within and beyond our control. Accordingly, actual results could differ materially from those estimates. The most significant estimates made by management include revenue recognition, allowance for doubtful accounts, reserves for excess and obsolete inventories, deferred tax asset valuation, restructuring reserves, legal and environmental accruals, warranty accruals, pension and postretirement benefits obligations ("PBO") and valuation of goodwill, indefinite-lived intangible assets and other long-lived assets. The significant estimates are reviewed quarterly with our Audit/Finance Committee of the Board of Directors. The following is a discussion of the critical accounting policies and the related management estimates and assumptions necessary in determining the value of related assets or liabilities. For a detailed discussion on the application of our accounting policies, see Note 1 in the consolidated financial statements.

Revenue Recognition

Revenues for products and short-term contracts are recognized based on the shipping terms agreed to with the customer and fulfillment of all but inconsequential or perfunctory actions required, which is the point of title transfer, unless the customer order requires formal acceptance under which circumstances revenue is not recognized until formal acceptance has been received. Revenue on service contracts is recognized after the services have been rendered and accepted by the customer. All revenue for products, short-term projects and service contracts require, prior to recognition, the persuasive evidence of an

arrangement, a fixed or determinable sales price and reasonable assurance of collectibility.

Revenue for longer-term contracts (defined as contracts longer than nine-months in duration where reasonably reliable estimates of cost can be made, with contract values over \$750,000 and progress billings from the customer) are recorded on the percentage of completion method calculated on a cost-to-cost basis. We utilized percentage of completion revenue recognition for approximately 5-10% of consolidated revenues. This method of revenue recognition requires us to prepare estimates of costs to complete contracts in progress. In making such estimates, we make judgments to evaluate contingencies such as potential variances in scheduled delivery and the cost of materials, labor costs and productivity, the impact of change orders, liability claims, contract disputes, or achievement of contractual performance standards. Changes in total estimated contract costs and losses, if any, are recognized in the period they are determined.

In certain instances, we provide guaranteed completion dates and/or achievement of other performance criteria. Failure to meet schedule or performance guarantees or increases in contract costs can result in unrealized incentive fees or non-recoverable costs, which could exceed revenues realized from the project. In such instances, we might be required to record reserves to cover such excesses, which would adversely affect our results of operation and financial position.

Allowance For Doubtful Accounts

We establish an allowance for doubtful accounts based on estimates of the amount of uncollectible accounts receivable. The amount of the allowance is determined based upon the aging of the receivable, customer credit history, customer disputes, outstanding industry and market segment information, economic trends and conditions, credit reports and customer financial condition. We consider our historical collection history and specifically known uncollectible accounts in establishing our allowance. Customer credit issues, customer bankruptcies, general economic conditions or other matters largely beyond our control can affect the collectibility of our accounts receivable. If our customers' financial conditions worsened or if customer disputes increased beyond levels currently provided for, we might be required to incur additional write-offs, which would adversely impact our results of operation, cash flows and financial position.

Our credit risk may be mitigated by our large number of customers across many different geographic regions. We currently have a credit insurance policy for our European subsidiaries, whereby we generally receive funds from the third party insurer, net of deductible, in instances where customers covered by this policy are unable to pay. We periodically evaluate the creditworthiness of the credit insurer.

Inventories

Inventories are stated at the lower of cost or market. We determine cost for U.S. inventories by the last-in, first-out (LIFO) method and for other inventories by the first-in, first-out (FIFO) method. We estimate the market value of our inventory based on an assessment of recent sales prices, and provide for excess and obsolete inventories determined by historical usage and estimated future demand and related pricing. In determining excess quantities, we consider recent sales activity, related margins and market positioning of our products. These estimates are generally not subject to significant volatility, due to the long life cycles of our product lines, except for product rationalizations generally associated with acquisition integration programs. However, factors beyond our control such as demand levels, technological advances and pricing competition could change from period to period. If such factors had an adverse effect on us, we might be required to reduce the value of our inventory, which would adversely affect our results of operations, cash flows and financial position.

Deferred Tax Asset Valuation

We recognize valuation allowances to reduce the carrying value of deferred tax assets to amounts that we expect are more likely than not to be realized. Our valuation allowances primarily relate to the deferred tax assets established for certain tax credit carryforwards and net operating and capital loss carryforwards for U.S. and non-U.S. subsidiaries. We evaluate the realizability of our deferred tax assets by assessing its valuation

allowance and by adjusting the amount of such allowance, if necessary. We assess such factors as our forecast of future taxable income and available tax planning strategies that could be implemented to realize the net deferred tax assets in determining the sufficiency of our valuation allowances. Failure to achieve forecasted taxable income in the applicable tax jurisdictions could affect the ultimate realization of deferred tax assets and could result in an increase in our effective tax rate on future earnings.

Restructuring Reserves

Restructuring reserves may be established in conjunction with an acquisition in circumstances where we intend to reorganize the Company or the acquired business. Such reserves reflect many estimates including costs pertaining to employee separation, settlements of contractual obligations and other matters associated with exiting a facility. Under current accounting rules, restructuring costs related to facilities and employees of an acquired business generally become a component of goodwill, whereas restructuring costs associated with exiting an existing Flowserve facility are recorded as restructuring expense in the statement of operations. We assess the reserve requirements for each restructuring plan quarterly based on information gathered during due diligence regarding the restructured business assets and liabilities and our own prior experiences. Uncertainty exists in both the information gathered about the restructured business and the costs necessary to restructure and integrate the operations. If additional costs prove necessary, we may be required to recognize additional expense, which could adversely impact our results of operations and financial position.

Legal And Environmental Accruals

The costs relating to legal and environmental liabilities are estimated and liabilities recorded when it is both probable that a loss has been incurred and such loss is estimable. We have a formal process for assessing the facts and recording any required reserves on a case-by-case basis. Assessments of legal and environmental reserves are based on information obtained from our independent and in-house experts including recent legal decisions and loss experience in similar situations. The recorded legal reserves are susceptible to changes, due to new developments regarding the facts and circumstances of each matter, changes in political environments, legal venue and other factors. Recorded environmental reserves could change based on further analysis of our properties, technological innovation and regulatory environment changes.

Warranty Accruals

Warranty obligations are based upon product failure rates, materials usage and service costs. We estimate warranty provisions based upon an analysis of all identified or expected claims and an estimate of the cost to resolve those claims. The estimates of expected claims are generally a factor of historical claims and known product issues. Changes in claim rates, differences between actual and expected warranty costs and facility rationalization activities could impact warranty obligation estimates, which might have adverse effects to our results of operations and financial position.

Pension And Postretirement Benefits Obligations

Determination of the value of our pension and postretirement benefits liabilities is based on actuarial valuations. Inherent in these valuations are key assumptions which are assessed annually in the fourth quarter and which include:

- discount rates;
- expected return on plan assets for funded plans;
- life expectancy of participants;
- assumed rate of wage increases; and
- assumed rate of health care cost increases.

We evaluate, in conjunction with our professional advisors, prevailing market conditions in countries where plans are maintained, including appropriate rates of return, interest rates and medical inflation rates. Specifically for our U.S. plan, we assess such market factors as changes in the cash balance interest crediting rate, borrowing rates for investment grade corporate and industrial companies, assumptions used by Fortune 500 companies, our actual wage increases in recent years, expected rates of return for each targeted asset class held by the plans and return premiums generated by active investment

management. For the non-U.S. plans, we perform similar analyses, but also factor in local laws and requirements. We also compare our significant assumptions with our peers and discuss our key assumptions, prior to their incorporation into actuarial calculations, with the Audit/Finance Committee of the Board of Directors. We evaluate the funded status of each retirement plan using current assumptions and determine the appropriate funding level considering applicable regulatory requirements, tax deductibility, reporting considerations, cash flow requirements and other factors.

Valuation Of Goodwill, Indefinite-Lived Intangible Assets And Other Long-Lived Assets

Our business acquisitions typically generate goodwill and other intangible assets, which affect prospective amortization expense and possible impairment expense we might incur. We test the value of goodwill and indefinite-lived intangible assets for impairment annually in the fourth quarter or whenever events or circumstances indicate such assets may be impaired. The test involves significant judgment in estimating projections of fair value generated through future performance of each of the reporting units, which correlate to our operating segments. In calculating the fair value of the reporting units, we rely on a number of factors including operating results, business plans, economic projections, anticipated future cash flows and market data used in discounting those cash flows. Inherent uncertainties exist in determining and applying such factors. The net realizable value of other long-lived assets, including property, plant and equipment, is reviewed periodically, when indicators of potential impairments are present, based upon an assessment of the estimated future cash flows related to those assets, utilizing methodologies similar to that for goodwill and indefinite-lived assets. Additional considerations related to our long-lived assets include expected maintenance and improvements, changes in expected uses and ongoing operating performance and utilization.

Due to uncertain market conditions and potential changes in strategy and product portfolio, it is possible that forecasts used to support asset carrying values may change in the future, which could result in non-cash charges that would adversely affect our results of operations and financial condition. If the fair values are less than our estimates, our assets could require a change, which would adversely impact our results of operations and financial position.

BUSINESS OUTLOOK FOR 2004

While we remain optimistic about our markets and our performance over the long-term, our outlook for 2004 remains cautious. The economic forecasts for many of our markets are expected to improve. However, the rate and amount of improvement, market share and the mix of our business can impact our revenues and bookings in 2004. For additional discussion on our markets, reference the Overview section on page 16 of this Management's Discussion and Analysis. As a result of these factors, our revenues are expected to increase slightly from 2003, absent currency fluctuations. Our operating income in 2004 should benefit from a number of operational improvement programs including procurement and continuous process improvement initiatives as well as other operational improvements in several of our facilities. However, partially offsetting the benefits will be higher wage and benefit costs due to inflation and higher accruals associated with performance incentive programs, which were negligible in 2003.

Operating income could be impacted by changes in demand in our served markets. In particular, increased demand for chemical or general industrial products, generally our quick turnaround and historically more profitable products, could improve our product mix and result in improved profitability. Additionally, increased demand in the Middle East, most notably Iraq, could improve our profitability. In addition, accelerated implementation of our end user strategy could positively improve demand and resultant profitability. Conversely, declines in any of our markets could result in lower levels of profitability. If we are not able to adequately offset material cost increases either through other material cost savings or through price increases, our profitability will be adversely impacted.

We do not expect to incur integration or restructuring expense in 2004, which amounted to \$22.6 million pretax in 2003. At December 31, 2003, 49% of our debt was floating rate debt. We expect to evaluate opportunities to reduce the

amount of floating interest rate debt in 2004 to reduce potential volatility in rates, which could negatively impact our effective interest rate. As a result, interest expense could be at the 2003 level despite additional planned debt reductions.

We expect our effective tax rate to be between 35% and 37% in 2004, although it is dependent upon the mix of earnings between our domestic and international locations, our tax planning strategies and our ability to utilize foreign tax credits.

If these factors occur as we have described, we expect that net earnings and earnings per share should improve in 2004.

We expect to generate sufficient cash from operations to fund our business, capital expenditures, pension plan contribution obligations and pay down debt at a level greater than the mandatory requirement through improved earnings and working capital. We expect to improve working capital utilization as we reduce the days sales outstanding and increase inventory turns. However, the amount of cash generated from working capital could be dependent on the level of revenues and other factors. Working capital requirements will change as our revenue changes, despite expected improvement in its utilization. Capital expenditures in 2004 will be focused on new product development, information technology infrastructure and cost reduction opportunities and should be about \$35 million before consideration of any acquisition activity. While current pension regulations allow us significant latitude in the amount of contributions, we currently anticipate that our contributions to our qualified U.S. defined pension plan will be between \$12 million and \$17 million. Our mandatory debt payments in 2004 are \$66 million, however we anticipate reducing our debt by approximately \$125 million. Based upon this outlook, we expect to comply with our bank covenants including step-downs in the required leverage ratio, which begin in the third quarter of 2004, and step-ups in interest coverage ratio which begin in the first quarter of 2004. Further information regarding our debt covenants is presented in the Financing section of Liquidity and Capital Resources in this Item 7.

ACCOUNTING DEVELOPMENTS

Pronouncements Implemented

In August 2001, the FASB issued SFAS No. 143, "Accounting for Asset Retirement Obligations." SFAS No. 143 addresses financial accounting and reporting for obligations associated with the retirement of tangible long-lived assets and the associated asset retirement costs. Generally, this pronouncement requires companies to recognize the fair value of liabilities for retiring their facilities at the point that legal obligations associated with their retirement are incurred, with an offsetting increase to the carrying value of the facility. The expense associated with the retirement becomes a component of a facility's depreciation, which is recognized over its useful life. We adopted SFAS No. 143 on January 1, 2003; however, the adoption did not have a significant effect on our consolidated financial position or results of operations due to limited abandonment and retirement obligations associated with our facilities.

In April 2002, the FASB issued SFAS No. 145, "Rescission of FASB Statements No. 4, 44, and 64, Amendment of FASB Statement No. 13, and Technical Corrections." The most significant impact of SFAS No. 145 is to eliminate the requirement that gains and losses from debt extinguishment be classified as extraordinary items unless they are infrequent and unusual in nature. We adopted SFAS No. 145 on January 1, 2003 and have reclassified previously reported extraordinary items from 2002 and 2001, which relate to early extinguishment of debt, to become a component of earnings before income taxes.

In July 2002, the FASB issued SFAS No. 146, "Accounting for Costs Associated with Exit or Disposal Activities." SFAS No. 146 requires that a liability for a cost associated with an exit or disposal activity be recognized initially at fair value when the liability is incurred. Under previous accounting rules, costs to exit or dispose of an activity were generally recognized at the date that the exit or disposal plan was committed to and communicated. We adopted SFAS No. 146 on January 1, 2003 to account for exit and disposal activities arising after that date. See Note 6 of the consolidated financial statements for a detailed discussion of our exit and disposal activities.

In December 2002, the FASB issued SFAS No. 148, "Accounting for Stock-Based Compensation," which became effective for us upon its issuance. SFAS No. 148 provides three transition options for companies that account for stock-based compensation, such as stock options, under the intrinsic-value method to convert to the fair value method. SFAS No. 148 also revised the prominence and character of the disclosures related to companies' stock-based compensation. In complying with the new reporting requirements of SFAS No. 148, we elected to continue using the intrinsic-value method to account for qualifying stock-based compensation, as permitted by SFAS No. 148. However, we have included the disclosures prescribed by SFAS No. 148 within the consolidated financial statements.

During November 2002, the FASB issued FASB Interpretation No. (FIN) 45, "Guarantor's Accounting and Disclosure Requirements for Guarantees, Including Indirect Guarantees of Indebtedness of Others." FIN 45 generally requires a guarantor to recognize a liability for obligations arising from guarantees. FIN 45 also requires new disclosures for guarantees meeting certain criteria outlined in that pronouncement. The disclosure requirements of FIN 45 became effective for us at December 31, 2002 and were implemented as of that date. The recognition and measurement provisions of FIN 45 became effective on January 1, 2003 and have been implemented for guarantees issued after that date.

In April 2003, the FASB issued SFAS No. 149, "Amendment of Statement 133 on Derivative Instruments and Hedging Activities." SFAS No. 149 amends and clarifies the accounting and reporting for derivative contracts, including hedges. The amendments and clarifications under SFAS No. 149 generally serve to codify the conclusions reached by the Derivatives Implementation Group, to incorporate other FASB projects on financial instruments, and to clarify other implementation issues. SFAS No. 149 became effective prospectively for our derivative contracts entered into or modified after June 30, 2003. The implementation of SFAS No. 149 had no material effect on our consolidated financial position or results of operations.

In May 2003, the FASB issued SFAS No. 150, "Accounting for Certain Financial Instruments with Characteristics of Both Liabilities and Equity." SFAS No. 150 generally requires the recognition as liabilities in the balance sheet for obligations under financial instruments possessing both liability and equity characteristics, such as mandatorily redeemable instruments, obligations to repurchase equity shares by transferring assets and obligations to issue a variable number of shares. SFAS No. 150 became effective for us beginning July 1, 2003 at which time we had no instruments governed by the pronouncement to be incorporated into liabilities. Thus the implementation of SFAS No. 150 had no material effect on our consolidated financial position or results of operations.

In December 2003, the FASB revised SFAS No. 132, "Employers' Disclosures about Pensions and Other Postretirement Benefits." The revised pronouncement requires substantially more disclosures about pension and postretirement benefits, including information about plan assets, estimated prospective contribution levels, estimated prospective benefit payment levels and other items which the FASB believes will provide clarity to readers of the financial statements. Except for information regarding anticipated future benefit payments, for which the revision allows deferral, we have made the disclosures specified by SFAS No. 132, as revised.

Pronouncements Not Yet Implemented

In December 2003, the FASB issued FIN No. 46, "Consolidation of Variable Interest Entities," which addresses the consolidation of variable interest entities ("VIEs") by business enterprises that are the primary beneficiaries. A VIE is an entity that does not have sufficient equity investment at risk to permit it to finance its activities without additional subordinated financial support, or whose equity investors lack the characteristics of a controlling financial interest. The primary beneficiary of a VIE is the enterprise that has the majority of the risks or rewards associated with the VIE. We believe we have no interests in VIEs that will require disclosure or consolidation under FIN 46, and therefore expect its implementation to have no significant effect on our results of operations or financial position.

During December 2003, the Medicare Prescription Drug, Improvement and Modernization Act Of 2003 (the "Act") was enacted in the U.S. The Act generally permits plan

sponsors that provide retiree prescription drug benefits that are "actuarially equivalent" to the benefits of Medicare Part D to be eligible for a non-taxable federal subsidy. As permitted by FASB Staff Position No. (FSP) 106-1, "Accounting and Disclosure Requirements Related to the Medicare Prescription Drug, Improvement and Modernization Act of 2003," we have elected to defer accounting for any effects of the Act until December 31, 2004. We are evaluating the impact of the Act, including the emergence of specific authoritative guidance regarding the accounting treatment afforded the provisions of the Act, which could require us to change information previously reported.

Although there are no other final pronouncements recently issued which we have not adopted and that we expect to impact reported financial information or disclosures, accounting promulgating bodies have a number of pending projects which may directly impact us. We continue to evaluate the status of these projects and as these projects become final, we will provide disclosures regarding the likelihood and magnitude of their impact, if any.

ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

MARKET RISKS ASSOCIATED WITH FINANCIAL INSTRUMENTS

We have market risk exposure arising from changes in interest rates and foreign currency exchange rate movements.

We enter into forward contracts to hedge our risks associated with transactions denominated in foreign currencies. Our risk management and derivatives policy specify the conditions under which we may enter into derivative contracts. As of December 31, 2003 and 2002, we had approximately \$75.1 million and \$48.6 million, respectively, of notional amount in outstanding contracts with third parties. As of December 31, 2003, the maximum length of any forward contract currently in place was 17 months. The fair value of outstanding forward contracts at December 31, 2003 and 2002 was an asset of \$5.4 million and \$3.3 million, respectively.

Also as part of our risk management program, we enter into interest rate swap agreements to hedge our exposure to floating interest rates on certain portions of our debt. As of December 31, 2003 and 2002, we had \$215.0 million and \$125.0 million, respectively, of notional amount in outstanding interest rate swaps with third parties. As of December 31, 2003, the maximum length of any interest rate contract currently in place was approximately three years. At December 31, 2003 and 2002, the fair value of the interest rate swap agreements was a liability of \$7.6 million and \$9.8 million, respectively.

We are exposed to risk from credit-related losses resulting from nonperformance by counterparties to our financial instruments. We perform credit evaluations of our counterparties under forward contracts and interest rate swap agreements and expect all counterparties to meet their obligations. We have not experienced credit losses from our counterparties.

Our earnings are impacted by changes in short-term interest rates as a result of borrowings under our credit facility, which bears interest based on floating rates. At December 31, 2003, after the effect of interest rate swaps, we had approximately \$462.7 million of variable rate debt obligations outstanding with a weighted average interest rate of 3.9%. A hypothetical change of 100-basis points in the interest rate for these borrowings, assuming constant variable rate debt levels, would have changed interest expense by approximately \$4.6 million for 2003.

We employ a foreign currency hedging strategy to minimize potential losses in earnings or cash flows from unfavorable foreign currency exchange rate movements. These strategies also minimize potential gains from favorable exchange rate movements. Foreign currency exposures arise from transactions, including firm commitments and anticipated transactions, denominated in a currency other than an entity's functional currency and from foreign-denominated revenues and profits translated back into U.S. dollars. Based on a sensitivity analysis at December 31, 2003, a 10% adverse change in the foreign currency exchange rates could impact our results of operations by \$6.1 million.

An analysis of the estimated impact by currency follows:

| Currency | Net Impact on Income |
|--------------------|-------------------------|
| Euro | \$ 1.3 |
| British pound | 0.2 |
| Canadian dollar | 0.3 |
| Mexican peso | 0.5 |
| Argentinean peso | 0.3 |
| Indian rupee | 0.7 |
| Brazilian real | 0.2 |
| Singapore dollar | 0.2 |
| Swiss franc | 1.3 |
| Swedish krona | 0.3 |
| Venezuelan Bolivar | 0.2 |
| Other | 0.6 |
| Total | \$ 6.1 |

We adopted SFAS No. 133, "Accounting for Derivative Instruments and Hedging Activities," as amended, on January 1, 2001. In accordance with the transition provisions of SFAS 133, we recorded a net \$0.8 million cumulative-effect adjustment in other comprehensive income representing the fair value of hedging instruments as of January 1, 2001 after deferred tax of \$0.5 million.

Hedging related transactions, recorded to other comprehensive income (expense), net of deferred taxes, are summarized below:

| (Amounts in thousands) | Other Comprehensive Income (Expense) | | |
|--|---|---------------------|---------------------|
| | 2003 ⁽¹⁾ | 2002 ⁽¹⁾ | 2001 ⁽¹⁾ |
| <i>Recognize fair value at January 1, 2001:</i> | | | |
| Interest rate swap agreements | \$ — | \$ — | \$ (1,355) |
| Forward contracts | — | — | 2,195 |
| <i>Reclassification to earnings for settlements during the year:</i> | | | |
| Interest rate swap agreements | 3,014 | 4,336 | 1,205 |
| Forward contracts | (2,074) | 177 | 660 |
| <i>Change in fair value:</i> | | | |
| Interest rate swap agreements | (1,574) | (6,603) | (3,790) |
| Forward contracts | 1,523 | 1,929 | (3,060) |
| Year ended December 31 | \$ 889 | \$ (161) | \$ (4,145) |

(1) Utilizing an income tax rate of approximately 37% comprised of the effective rates in each taxing jurisdiction.

The following amounts net of deferred taxes represent the expected recognition into earnings for hedging contracts:

| (Amounts in millions) | Interest Rate Swap | Forward Contracts | Total |
|-----------------------|--------------------------|----------------------|-----------------|
| 2004 | \$ (2.6) | \$ 3.3 | \$ 0.7 |
| 2005 | (1.4) | 0.1 | (1.3) |
| 2006 | (1.0) | — | (1.0) |
| 2007 | — | — | — |
| 2008 | — | — | — |
| Thereafter | — | — | — |
| Total | \$ (5.0) | \$ 3.4 | \$ (1.6) |

We incurred foreign currency translation gains (losses) of \$36.8 million in 2003, \$23.3 million in 2002 and \$(40.1) million in 2001. The

currency gains in 2003 and 2002 primarily reflect strengthening of the Euro versus the U.S. dollar. The currency losses in 2001 were the result of a general strengthening of the U.S. dollar versus the Euro and other currencies of our foreign subsidiaries.

EURO CONVERSION

On January 1, 2002, Euro-denominated bills and coins were issued and 11 European Union member states (Germany, France, the Netherlands, Austria, Italy, Spain, Finland, Ireland, Belgium, Portugal and Luxembourg) adopted the Euro as their common national currency whereby only the Euro is accepted as legal currency tender. Our financial condition, results of operations and cash flows were not materially impacted by the Euro conversion.

ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA

Report of Independent Auditors

The Board of Directors and Shareholders of
Flowserve Corporation

In our opinion, the accompanying consolidated balance sheets and the related consolidated statements of operations, comprehensive income/(loss), shareholders' equity and cash flows present fairly, in all material respects, the financial position of Flowserve Corporation and its subsidiaries at December 31, 2003 and 2002, and the results of their operations and their cash flows for each of the three years in the period ended December 31, 2003 in conformity with accounting principles generally accepted in the United States of America. These financial statements are the responsibility of the Company's management; our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits of these statements in accordance with auditing standards generally accepted in the United States of America, which require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

As discussed in Note 1 to the consolidated financial statements, the Company adopted Statement of Financial Accounting Standards No. 141 "Business Combinations" and No. 142 "Goodwill and Other Intangible Assets" on January 1, 2002 and adopted Statement of Financial Accounting Standards No. 145, "Recission of FASB Statements No. 4, 44, and 64, Amendment of FASB Statement No. 13, and Technical Corrections" on January 1, 2003.

/s/ PricewaterhouseCoopers LLP
Dallas, Texas
April 26, 2004

CONSOLIDATED STATEMENTS OF OPERATIONS

| (Amounts in thousands, except per share data) | Year ended December 31, | | |
|---|-------------------------|--------------|--------------|
| | 2003 | 2002 | 2001 |
| Sales | \$ 2,404,371 | \$ 2,251,148 | \$ 1,917,332 |
| Cost of sales | 1,681,950 | 1,573,478 | 1,313,790 |
| Gross profit | 722,421 | 677,670 | 603,542 |
| Selling, general and administrative expense | 539,782 | 477,433 | 411,338 |
| Integration expense | 19,768 | 16,179 | 63,043 |
| Restructuring expense | 2,879 | 4,347 | (1,208) |
| Operating income | 159,992 | 179,711 | 130,369 |
| Interest expense | (84,206) | (95,480) | (119,636) |
| Interest income | 3,985 | 2,548 | 1,508 |
| Loss on debt repayment and extinguishment | (1,346) | (11,237) | (24,974) |
| Other (expense) income, net | (4,590) | (3,241) | 1,656 |
| Earnings (loss) before income taxes | 73,835 | 72,301 | (11,077) |
| Provision (benefit) for income taxes | 20,947 | 26,804 | (589) |
| Net earnings (loss) | \$ 52,888 | \$ 45,497 | \$ (10,488) |
| Net earnings (loss) per share: | | | |
| Basic | \$ 0.96 | \$ 0.88 | \$ (0.27) |
| Diluted | \$ 0.96 | \$ 0.87 | \$ (0.27) |

CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME/(LOSS)

| (Amounts in thousands) | Year ended December 31, | | |
|--|-------------------------|-----------|-------------|
| | 2003 | 2002 | 2001 |
| Net earnings (loss) | \$ 52,888 | \$ 45,497 | \$ (10,488) |
| Other comprehensive income (expense): | | | |
| Foreign currency translation adjustments | 36,827 | 23,267 | (40,104) |
| Minimum pension liability effects, net of tax effects | 7,706 | (42,947) | (16,223) |
| Cash flow hedging activity, net of tax effects: | | | |
| Cumulative effect of change in accounting for hedging transactions | — | — | 840 |
| Other hedging activity | 889 | (161) | (4,985) |
| Other comprehensive income (expense) | 45,422 | (19,841) | (60,472) |
| Comprehensive income (loss) | \$ 98,310 | \$ 25,656 | \$ (70,960) |

See accompanying notes to consolidated financial statements.

CONSOLIDATED BALANCE SHEETS

| | December 31, | |
|---|--------------|--------------|
| (Amounts in thousands, except per share data) | 2003 | 2002 |
| ASSETS | | |
| Current assets: | | |
| Cash and cash equivalents | \$ 53,522 | \$ 49,245 |
| Accounts receivable, net | 499,873 | 490,423 |
| Inventories, net | 435,946 | 419,218 |
| Deferred taxes | 79,083 | 26,069 |
| Prepaid expenses | 22,610 | 29,544 |
| Total current assets | 1,091,034 | 1,014,499 |
| Property, plant and equipment, net | 440,324 | 463,698 |
| Goodwill | 871,466 | 842,621 |
| Other intangible assets, net | 167,282 | 176,497 |
| Other assets, net | 230,547 | 119,747 |
| Total assets | \$ 2,800,653 | \$ 2,617,062 |
| LIABILITIES AND SHAREHOLDERS' EQUITY | | |
| Current liabilities: | | |
| Accounts payable | \$ 262,553 | \$ 233,505 |
| Accrued liabilities | 283,538 | 234,262 |
| Long-term debt due within one year | 66,492 | 38,610 |
| Deferred taxes | 20,075 | 4,935 |
| Total current liabilities | 632,658 | 511,312 |
| Long-term debt due after one year | 879,766 | 1,055,748 |
| Retirement benefits and other liabilities | 467,481 | 328,719 |
| Commitments and contingencies | | |
| Shareholders' equity: | | |
| Serial preferred stock, \$1.00 par value, 1,000 shares authorized, no shares issued | — | — |
| Common shares, \$1.25 par value | 72,018 | 72,018 |
| Shares authorized—120,000 | | |
| Shares issued—57,614 | | |
| Capital in excess of par value | 477,443 | 477,635 |
| Retained earnings | 442,973 | 390,085 |
| Treasury stock, at cost—2,775 and 2,794 shares | (62,575) | (63,809) |
| Deferred compensation obligation | 7,445 | 7,332 |
| Accumulated other comprehensive loss | (116,556) | (161,978) |
| Total shareholders' equity | 820,748 | 721,283 |
| Total liabilities and shareholders' equity | \$ 2,800,653 | \$ 2,617,062 |

See accompanying notes to consolidated financial statements.

CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY

| (Amounts in thousands) | 2003 | | 2002 | | 2001 | |
|---|---------|--------------|---------|--------------|---------|--------------|
| | Shares | Amount | Shares | Amount | Shares | Amount |
| COMMON SHARES | | | | | | |
| Beginning balance—January 1 | 57,614 | \$ 72,018 | 48,414 | \$ 60,518 | 41,484 | \$ 51,856 |
| Sale of common shares | — | — | 9,200 | 11,500 | 6,930 | 8,662 |
| Ending balance—December 31 | 57,614 | \$ 72,018 | 57,614 | \$ 72,018 | 48,414 | \$ 60,518 |
| CAPITAL IN EXCESS OF PAR VALUE | | | | | | |
| Beginning balance—January 1 | | \$ 477,635 | | \$ 211,113 | | \$ 65,785 |
| Stock activity under stock plans | | (192) | | 90 | | (32) |
| Sale of common shares | | — | | 264,032 | | 145,360 |
| Tax benefit associated with the exercise of stock options | | — | | 2,400 | | — |
| Ending balance—December 31 | | \$ 477,443 | | \$ 477,635 | | \$ 211,113 |
| RETAINED EARNINGS | | | | | | |
| Beginning balance—January 1 | | \$ 390,085 | | \$ 344,588 | | \$ 355,076 |
| Net earnings (loss) | | 52,888 | | 45,497 | | (10,488) |
| Ending balance—December 31 | | \$ 442,973 | | \$ 390,085 | | \$ 344,588 |
| TREASURY STOCK | | | | | | |
| Beginning balance—January 1 | (2,794) | \$ (63,809) | (3,622) | \$ (82,718) | (4,048) | \$ (92,545) |
| Stock activity under stock compensation plans | 28 | 665 | 761 | 17,260 | 502 | 11,389 |
| Other activity | (9) | 569 | 67 | 1,649 | (76) | (1,562) |
| Ending balance—December 31 | (2,775) | \$ (62,575) | (2,794) | \$ (63,809) | (3,622) | \$ (82,718) |
| DEFERRED COMPENSATION OBLIGATION | | | | | | |
| Beginning balance—January 1 | | \$ 7,332 | | \$ 8,260 | | \$ 6,544 |
| Increases to obligation for new deferrals | | 473 | | 769 | | 2,026 |
| Compensation obligations satisfied | | (360) | | (1,697) | | (310) |
| Ending balance—December 31 | | \$ 7,445 | | \$ 7,332 | | \$ 8,260 |
| ACCUMULATED OTHER COMPREHENSIVE LOSS | | | | | | |
| Beginning balance—January 1 | | \$ (161,978) | | \$ (142,137) | | \$ (81,665) |
| Foreign currency translation adjustments | | 36,827 | | 23,267 | | (40,104) |
| Retirement plan adjustments | | 7,706 | | (42,947) | | (16,223) |
| Hedging transactions | | 889 | | (161) | | (4,145) |
| Ending balance—December 31 | | \$ (116,556) | | \$ (161,978) | | \$ (142,137) |
| TOTAL SHAREHOLDERS' EQUITY | | | | | | |
| Beginning balance—January 1 | 54,820 | \$ 721,283 | 44,792 | \$ 399,624 | 37,436 | \$ 305,051 |
| Net changes in shareholders' equity | 19 | 99,465 | 10,028 | 321,659 | 7,356 | 94,573 |

| | | | | | | | | | |
|----------------------------|---------------|-----------|----------------|--------|-----------|---------|--------|-----------|---------|
| Ending balance—December 31 | 54,839 | \$ | 820,748 | 54,820 | \$ | 721,283 | 44,792 | \$ | 399,624 |
|----------------------------|---------------|-----------|----------------|--------|-----------|---------|--------|-----------|---------|

See accompanying notes to consolidated financial statements.

CONSOLIDATED STATEMENTS OF CASH FLOWS

Year ended December 31,

(Amounts in thousands)

| | 2003 | 2002 | 2001 |
|---|-----------|-----------|-------------|
| Cash flows—Operating activities: | | | |
| Net earnings (loss) | \$ 52,888 | \$ 45,497 | \$ (10,488) |
| Adjustments to reconcile net earnings (loss) to net cash provided (used) by operating activities: | | | |
| Depreciation | 62,162 | 56,747 | 48,891 |
| Amortization | 10,459 | 8,566 | 24,964 |
| Amortization of prepaid financing fees and discount | 4,971 | 5,149 | 6,736 |
| Write-off of unamortized prepaid financing fees and discount | 1,346 | 5,842 | 7,654 |
| Other direct costs of long-term debt repayment | — | 5,700 | 17,320 |
| Net loss (gain) on the disposition of fixed assets | 17 | (1,723) | (783) |
| Impairment of assets | 163 | — | 679 |
| Change in assets and liabilities, net of acquisitions: | | | |
| Accounts receivable | 30,848 | 76,731 | 15,780 |
| Inventories | 14,827 | 29,525 | (44,597) |
| Prepaid expenses | 5,193 | 17,314 | (17,022) |
| Other assets | 3,890 | (12,669) | (9,557) |
| Accounts payable | 14,944 | (5,367) | (2,186) |
| Accrued liabilities | 23,212 | (26,685) | (54,886) |
| Retirement benefits and other liabilities | (9,736) | 36,883 | (12,509) |
| Net deferred taxes | (31,165) | 7,342 | (17,745) |
| Net cash flows provided (used) by operating activities | 184,019 | 248,852 | (47,749) |
| Cash flows—Investing activities: | | | |
| Capital expenditures | (28,788) | (30,875) | (35,225) |
| Cash received for disposals of assets | 2,207 | 8,720 | 8,723 |
| Payments for acquisitions, net of cash acquired | — | (535,067) | (1,685) |
| Net cash flows used by investing activities | (26,581) | (557,222) | (28,187) |
| Cash flows—Financing activities: | | | |
| Net (repayments) borrowings under lines of credit | — | (70,000) | 70,000 |
| Proceeds from long-term debt | — | 795,306 | 420 |
| Payments on long-term debt | (164,000) | (683,923) | (155,580) |
| Payment of prepaid financing fees | (1,767) | (6,080) | — |
| Other direct costs of long-term debt repayment | — | — | (17,320) |
| Proceeds from issuance of common stock | — | 275,925 | 154,019 |
| Net proceeds from stock option activity | — | 16,850 | 7,999 |
| Net cash flows (used) provided by financing activities | (165,767) | 328,078 | 59,538 |
| Effect of exchange rate changes | 12,606 | 8,037 | (4,443) |
| Net change in cash and cash equivalents | 4,277 | 27,745 | (20,841) |
| Cash and cash equivalents at beginning of year | 49,245 | 21,500 | 42,341 |
| Cash and cash equivalents at end of year | \$ 53,522 | \$ 49,245 | \$ 21,500 |
| Income taxes paid (net of refunds) | \$ 37,728 | \$ 4,895 | \$ 15,444 |
| Interest paid | \$ 78,662 | \$ 87,923 | \$ 125,190 |

See accompanying notes to consolidated financial statements.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unless otherwise indicated, dollar amounts in thousands, except per share data)

NOTE 1: SIGNIFICANT ACCOUNTING POLICIES AND ACCOUNTING DEVELOPMENTS

We produce engineered and industrial pumps, industrial valves, control valves, nuclear valves, valve actuation and precision mechanical seals, and provide a range of related flow management services worldwide, primarily for the process industries. Equipment manufactured and serviced by us is predominantly used in industries that deal with difficult-to-handle and corrosive fluids as well as environments with extreme temperatures, pressure, horsepower and speed. Our businesses are affected by economic conditions in the U.S. and other countries where our products are sold and serviced, by the cyclical nature of the petroleum, chemical, power, water and other industries served, by the relationship of the U.S. dollar to other currencies, and by the demand for and pricing of customers' products.

Principles Of Consolidation

The consolidated financial statements include the accounts of the Company and its wholly and majority-owned subsidiaries. Intercompany profits, transactions and balances have been eliminated. Investments in unconsolidated affiliated companies, which represent all non-majority ownership interests, are carried on the equity basis, which approximates our equity interest in their underlying net book value.

Basis Of Comparison

Certain amounts in 2002 and 2001 have been reclassified to conform with the 2003 presentation.

Use Of Estimates

The process of preparing financial statements in conformity with accounting principles generally accepted in the U.S. requires the use of estimates and assumptions to determine reported amounts of certain assets, liabilities, revenues and expenses. The most significant estimates made by management include its:

- revenue recognition for long-term contracts,
- allowance for doubtful accounts;
- reserve for excess and obsolete inventories;
- deferred tax asset valuation allowances and tax reserves;
- restructuring and integration expense;
- legal and environmental accruals;
- warranty accruals;
- pension and postretirement benefit obligations; and
- valuation of goodwill, indefinite-lived intangible assets and other long-lived assets.

Revenue Recognition

Revenues are recognized based on the shipping terms agreed to with the customer and fulfillment of all but inconsequential or perfunctory actions required, which is the point of title transfer, unless the customer order requires formal acceptance under which circumstances revenue is not recognized until formal acceptance has been received. Revenue on service contracts is recognized after the services have been rendered and accepted by the customer. In addition, our policy requires prior to shipment the persuasive evidence of an arrangement, a fixed or determinable sales price and reasonable assurance of collectibility. Revenue for longer-term contracts defined as contracts longer than nine-months in duration, with contract values over \$750,000 and progress billings from the customer are recorded on the percentage of completion method calculated on a cost-to-cost basis. Percentage of completion represents approximately 5-10% of consolidated revenues. Revenues generated under fixed fee service and repair contracts, which represent approximately 1% of consolidated

revenues, are recognized ratably over the term of the contract, which ranges from 2-5 years.

Allowance For Doubtful Accounts And Credit Risk

Accounts receivable are stated net of the allowance for doubtful accounts of \$18,572, \$21,010 and \$20,800 at December 31, 2003, 2002 and 2001, respectively.

The allowance for doubtful accounts is established based on estimates of the amount of uncollectible accounts receivable. The amount of the allowance is determined based upon the aging of the receivable, customer credit history, industry and market segment information, economic trends and conditions, credit reports and customer financial condition. Customer credit issues, customer bankruptcies or general economic conditions can also affect the estimates.

Credit risk may be mitigated by the large number of customers in our customer base across many different geographic regions and an analysis of the creditworthiness of such customers. Additionally, we currently have a credit insurance policy for our European subsidiaries. Under the policy, we generally receive funds from the third party insurer, net of deductible, in instances where customers covered by the policy are unable to pay.

As of December 31, 2003, 2002 and 2001, we do not believe that we have any significant concentrations of credit risk.

Inventories

Inventories are stated at the lower-of-cost or market. Cost is determined for U.S. inventories by the last-in, first-out (LIFO) method and for other inventories by the first-in, first-out (FIFO) method. Reserves for excess and obsolete inventories are based upon our assessment of market conditions for our products determined by historical usage and estimated future demand. These estimates are generally not subject to significant volatility, except for product rationalizations generally associated with acquisition integration programs, due to the relatively long life cycle of our products.

Income Taxes, Deferred Taxes And Tax Valuation Allowances

We account for income taxes under the asset and liability method. Deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases and operating loss and tax credit carryforwards. Deferred tax assets and liabilities are calculated using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in the period that includes the enactment date. Valuation allowances reflect the likelihood of the recoverability of any such assets. We record valuation allowances to reflect the estimated amount of deferred tax assets that may not be realized based upon our analysis of existing net operating losses and tax credits by jurisdiction and expectations of our ability to utilize these tax attributes through a review of past, current and estimated future taxable income and establishment of tax strategies. These estimates could be impacted by changes in future taxable income and the results of tax strategies.

Restructuring And Integration Expense

Restructuring and integration expenses are generally recognized in conjunction with an acquisition. Such expenses reflect many estimates including costs pertaining to employee separation, settlements of contractual obligations and other matters associated with exiting a facility. Restructuring costs related to facilities and employees of an acquired business generally become a component of goodwill, whereas non-acquisition related restructuring costs are recorded as restructuring expense in the statement of operations. Integration costs are always recognized as a reduction to the results of operations. Reserves created for each restructuring plan are assessed quarterly and susceptible to adjustment due to revisions of cost estimates and other changes in planned restructuring activities. Prior to January 1, 2003, we recognized restructuring expenses when the related restructuring plans had been both approved and communicated to affected employees. Subsequent to January 1, 2003, we record restructuring reserves as the related liability is incurred, as required under Statement of Financial Accounting Standards (SFAS)

No. 146, which we adopted on January 1, 2003. Integration expenses are recognized as incurred for all periods presented.

Warranty Accruals

Warranty obligations are based upon product failure rates, materials usage and service delivery costs. We estimate warranty provisions based upon an analysis of all identified or expected claims and an estimate of the cost to resolve those claims. The estimates of expected claims are generally a factor of historical claims. Changes in claim rates, differences between actual and expected warranty costs and facility rationalization activities could impact warranty obligation estimates.

Insurance Accruals

Insurance accruals are recorded based upon an analysis of our claim loss history, insurance deductibles, policy limits and other factors. The estimates are based upon information received from the insurance company adjusters. Changes in claims and differences between actual and expected claim losses could impact the accrual in the future.

Pension And Postretirement Benefits Obligations

Determination of the value of the pension and postretirement benefits liabilities is based on estimates made by management in consultation with independent actuaries. Inherent in these valuations are key assumptions including discount rates, expected return on plan assets, life expectancy and assumed rate of increase in wages or in health care costs. Current market conditions, including changes in rates of returns, interest rates and medical inflation rates, are considered in selecting these assumptions. Changes in the related pension and postretirement benefit costs may occur in the future due to changes in the assumptions used and changes resulting from fluctuations in our relative headcount.

Valuation Of Goodwill, Indefinite-Lived Intangible Assets And Other Long-Lived Assets

The value of goodwill and indefinite-lived intangible assets is tested for impairment annually in the fourth quarter or whenever events or circumstances indicate such assets may be impaired. The test involves significant judgment in estimating projections of fair value generated through future performance of each of our reporting units which correlate to our operating segments. We consider each of our operating segments to constitute a business with discrete financial information that management regularly reviews. The net realizable value of other long-lived assets, including property, plant and equipment, is reviewed periodically, when indicators of potential impairments are present, based upon an assessment of the estimated future cash flows related to those assets.

Due to uncertain market conditions and potential changes in strategy and product portfolio, it is possible that forecasts used to support asset carrying values may change in the future, which could result in non-cash charges that would adversely affect our results of operations and financial condition.

We adopted SFAS No. 142 on January 1, 2002. As a result, we ceased amortizing goodwill. See Note 2 for further analysis of the impact of adopting SFAS No. 142 on the reported results of operations for 2001.

Foreign Currency Translation

Assets and liabilities of our foreign affiliates are translated at current exchange rates, while income and expenses are translated at average rates for the period. Translation gains and losses are generally reported as a component of accumulated other comprehensive income or loss.

Transaction and translation gains and losses arising from intercompany balances are reported as a component of accumulated other comprehensive income or loss when the underlying transaction stems from a long-term equity investment or from debt designated as not due in the foreseeable future. Otherwise, we recognize transaction gains and losses arising from intercompany transactions as a component of income. Where intercompany balances are not long-term investment related or not designated as due beyond the foreseeable future, we mitigate risk associated with transaction gains and losses by entering into forward exchange contracts. See Note 8 for further discussion of these contracts.

Stock-Based Compensation

At December 31, 2003, we have several stock-based employee compensation plans. We account for those plans under the recognition and measurement principles of Accounting Principles Board Opinion No. 25, "Accounting for Stock Issued to Employees," and related interpretations. Currently, no stock-based employee compensation cost is reflected in net earnings for stock option grants, as all options granted under those plans had an exercise price equal to or in excess of the market value of the underlying common stock on the date of grant.

Awards of restricted stock are generally valued at the market price of our common stock on the grant date and recorded as unearned compensation within shareholder's equity. The unearned compensation is amortized to compensation expense over the vesting period of the restricted stock.

The following table illustrates the effect on net earnings and earnings per share if we had applied the fair value recognition provisions of SFAS No. 123, "Accounting for Stock-Based Compensation," to all stock-based employee compensation, calculated using the Black-Scholes option-pricing model.

| (Amounts in thousands, except per share amounts) | Year ended December 31, | | |
|---|-------------------------|-----------|-------------|
| | 2003 | 2002 | 2001 |
| Net earnings (loss), as reported | \$ 52,888 | \$ 45,497 | \$ (10,488) |
| Restricted stock compensation expense included in net earnings, net of related tax effects | 399 | 472 | 842 |
| Stock-based employee compensation expense determined under fair value method for all awards, net of related tax effects | (3,210) | (3,562) | (3,713) |
| Pro forma net earnings (loss) | \$ 50,077 | \$ 42,407 | \$ (13,359) |
| Earnings (loss) per share—basic | | | |
| As reported | \$ 0.96 | \$ 0.88 | \$ (0.27) |
| Pro forma | \$ 0.91 | \$ 0.82 | \$ (0.35) |
| Earnings (loss) per share—diluted | | | |
| As reported | \$ 0.96 | \$ 0.87 | \$ (0.27) |
| Pro forma | \$ 0.91 | \$ 0.81 | \$ (0.35) |

Because the determination of the fair value of stock options granted includes an expected volatility factor and because additional option grants are expected to be made each year, the above pro forma disclosures are not representative of pro forma effects for future years. See Note 7 for additional discussion of the assumptions inherent in the calculation of stock-based employee compensation expense in the above table.

Business Combinations

All business combinations referred to in these financial statements used the purchase method of accounting, under which we allocate the purchase price to the identifiable tangible and intangible assets, recognizing goodwill when the purchase price exceeds fair value of such identifiable assets. Net assets of the companies acquired are recorded at their fair value at the date of acquisition and any excess of purchase price over fair value of the identifiable net assets is recorded as goodwill. SFAS No. 141 requires use of the purchase method for all business combinations completed after June 30, 2001.

Short-Term Investments

We place temporary cash investments with financial institutions and, by policy, invest in those institutions and instruments that have minimal credit risk and market risk. These investments, with an original maturity of three months or less when purchased, are classified as cash equivalents. They are highly liquid with principal values not subject to significant risk of change due to interest rate fluctuations.

Property, Plant And Equipment, And Depreciation

Property, plant and equipment are stated on the basis of cost. Depreciation is computed by the straight-line method based on the estimated useful lives of the depreciable assets for financial statement purposes and by accelerated methods for income tax purposes. The estimated useful lives of the assets are:

| | |
|----------------------------|----------------|
| Buildings and improvements | 10 to 40 years |
| Furniture and fixtures | 3 to 7 years |
| Machinery and equipment | 3 to 12 years |
| Capital leases | 3 to 25 years |

Intangible Assets

Intangible assets, excluding trademarks which are considered to have an indefinite life, consist primarily of engineering drawings, distribution networks, software, patents and other items that are being amortized over their useful lives generally ranging from 9 to 40 years. These assets are reviewed for impairment whenever events and circumstances indicate impairment may have occurred.

Legal And Environmental Accruals

Legal and environmental reserves are recorded based upon a case-by-case analysis of the facts, circumstances and related costs. The costs relating to legal and environmental liabilities are estimated and recorded when it is probable that a loss has been incurred and such loss is estimable. Assessments of legal and environmental costs are based on information obtained from our independent and in-house experts and our loss experience in similar situations. The estimates may vary in the future due to new developments regarding the facts and circumstances of each matter.

Derivatives And Hedging Activities

We enter into forward contracts for purposes of hedging certain transactions denominated in foreign currencies. As part of our risk management strategy, we also enter into interest rate swap agreements for the purpose of hedging our exposure to floating interest rates on certain portions of our debt. We have a risk-management and derivatives policy statement outlining the conditions under which we can enter into hedging or forward transactions.

We employ a foreign currency hedging strategy to minimize potential losses in earnings or cash flows from unfavorable foreign currency exchange rate movements. These strategies also minimize potential gains from favorable exchange rate movements. Foreign currency exposures arise from transactions, including firm commitments and anticipated transactions, denominated in a currency other than an entity's functional currency and from foreign-denominated revenues and profits translated into U.S. dollars. The primary currencies to which we have exposure are the Euro, British pound, Canadian dollar, Mexican peso, Japanese yen, Singapore dollar, Brazilian real, Australian dollar, Argentinean peso and Venezuelan bolivar.

All derivatives are recognized on the balance sheet at their fair value. On the date that we enter into a derivative contract, we designate the derivative as (1) a hedge of (a) a forecasted transaction or (b) the variability of cash flows that are to be received or paid in connection with a recognized asset or liability (a "cash flow" hedge); or (2) a foreign currency fair value or cash flow hedge (a "foreign currency" hedge). Changes in the fair value of a derivative that is highly effective, designated and qualified as a cash flow hedge, to the extent that the hedge is effective, are recorded in other comprehensive income, until earnings are affected by the variability of cash flows of the hedged transaction. Changes in the fair value of foreign currency hedges are recorded in other comprehensive income since they satisfy the criteria for a cash flow hedge. Any hedge ineffectiveness (which represents the amount by which the changes in the fair value of the derivative do not mirror the change in the cash flow of the forecasted transaction) is recorded in current period earnings.

We formally document all relationships between hedging instruments and hedged items, as well as our risk management objective and strategy for undertaking various hedge transactions. This process includes linking all derivatives that are designated as fair value, cash flow or foreign currency hedges to (1) specific assets and liabilities on the balance sheet or (2) specific firm commitments or forecasted transactions. We also formally assess (both at the inception of the hedge and on an ongoing basis) whether the derivatives that are used in hedging transactions have been highly effective in offsetting changes in the fair value or cash flows of hedged items and whether those derivatives may be expected to remain highly effective in future periods.

We discontinue hedge accounting prospectively when:

- the derivative no longer effectively offsets changes in the fair value or cash flows of a hedged item (such as firm commitments or forecasted transactions);
- the derivative expires, terminates or is sold;

- the forecasted transaction is not probable to occur; or
- we determine that designating the derivative as a hedging instrument is no longer appropriate.

When we discontinue hedge accounting because it is no longer probable that the forecasted transaction will occur in the originally expected period, the gain or loss on the derivative remaining in accumulated other comprehensive income is reclassified into earnings. In all situations in which hedge accounting is discontinued and the derivative remains outstanding, we carry the derivative at its fair value on the balance sheet, recognizing changes in the fair value in current period earnings.

Research And Development Expense

Research and development costs are charged to expense when incurred. Aggregate research and development costs were \$25.3 million, \$24.4 million and \$23.4 million in 2003, 2002 and 2001, respectively.

Fair Values Of Financial Instruments

The carrying amounts of our financial instruments approximate fair value at December 31, 2003, except for our debt, which had a carrying value of \$946 million and an estimated fair value of \$990 million. The debt had a carrying value of \$1,094 million and an estimated fair value of \$1,119 million at December 31, 2002.

We determine the fair value of our fixed rate debt by applying the open market discount or premium to the principal outstanding. We consider our variable rate debt to have fair values that approximate its carrying value, based upon an assessment of the underlying borrowing spreads.

Earnings Per Share

Basic and diluted earnings per share were calculated as follows:

| (Amounts in thousands, except per share amounts) | Year ended December 31, | | |
|---|-------------------------|-----------|-------------|
| | 2003 | 2002 | 2001 |
| Net earnings (loss) | \$ 52,888 | \$ 45,497 | \$ (10,488) |
| Denominator for basic earnings per share—weighted average shares | 55,139 | 51,836 | 38,719 |
| Effect of potentially dilutive securities | 111 | 357 | 611 |
| Denominator for diluted earnings per share—weighted average shares adjusted for dilutive securities | 55,250 | 52,193 | 39,330 |
| Earnings (loss) per share: | | | |
| Basic | \$ 0.96 | \$ 0.88 | \$ (0.27) |
| Diluted ⁽¹⁾ | \$ 0.96 | \$ 0.87 | \$ (0.27) |

(1) The 2001 computation of diluted net loss per ordinary share was antidilutive, and therefore the amounts reported for basic and diluted net loss per ordinary share were the same.

Options outstanding with an exercise price greater than the average market price of the common stock were not included in the computation of diluted earnings per share. The weighted average number of such options totaled 2,578,638 and 1,171,411 for 2003 and 2002, respectively.

Accounting Developments

Pronouncements Implemented

In August 2001, the Financial Accounting Standards Board (FASB) issued SFAS No. 143, "Accounting for Asset Retirement Obligations." SFAS No. 143 addresses financial accounting and reporting for obligations associated with the retirement of tangible long-lived assets and the associated asset retirement costs. Generally, this pronouncement requires companies to recognize the fair value of liabilities for retiring their facilities at the point that legal obligations associated with their retirement are incurred, with an offsetting increase to the carrying value of the facility. The expense associated with the retirement becomes a component of a facility's depreciation, which is recognized over its useful life. We adopted SFAS No. 143 on January 1, 2003; however, the adoption did not have a significant effect on our consolidated financial position or results of operations due to limited abandonment and retirement obligations associated with our facilities.

In April 2002, the FASB issued SFAS No. 145, "Rescission of FASB Statements No. 4, 44, and 64, Amendment of FASB Statement No. 13, and Technical Corrections." The most significant impact of SFAS No. 145 is to eliminate the requirement that gains and losses from the extinguishment of debt be classified as extraordinary items unless they are infrequent and unusual in nature. We adopted SFAS No. 145 on January 1, 2003 and have reclassified previously reported extraordinary items from 2002 and 2001, which relate to early extinguishment of debt, to become a component of earnings before income taxes.

In July 2002, the FASB issued SFAS No. 146, "Accounting for Costs Associated with Exit or Disposal Activities." SFAS No. 146 requires that a liability for a cost associated with an exit or disposal activity be recognized initially at fair value when the liability is incurred. Under previous accounting rules, costs to exit or dispose of an activity were generally recognized at the date that the exit or disposal plan was committed to and communicated. We adopted SFAS No. 146 on January 1, 2003 to account for exit and disposal activities arising after that date. See Note 6 for a detailed discussion of our current exit and disposal activities.

In December 2002, the FASB issued SFAS No. 148, "Accounting for Stock-Based Compensation," which became effective for us upon its issuance. SFAS No. 148 provides three transition options for companies that account for stock-based compensation, such as stock options, under the intrinsic-value method to convert to the fair value method. SFAS No. 148 also revised the prominence and character of the disclosures related to companies' stock-based compensation. In complying with the new reporting requirements of SFAS No. 148, we elected to continue using the intrinsic-value method to account for qualifying stock-based compensation, as permitted by SFAS No. 148. However, we have included the disclosures prescribed by SFAS No. 148 within the consolidated financial statements.

During November 2002, the FASB issued FASB Interpretation No. (FIN) 45, "Guarantor's Accounting and Disclosure Requirements for Guarantees, Including Indirect Guarantees of Indebtedness of Others." FIN 45 generally requires a guarantor to recognize a liability for obligations arising from guarantees. FIN 45 also requires new disclosures for guarantees meeting certain criteria outlined in that pronouncement. The disclosure requirements of FIN 45 became effective for us at December 31, 2002 and were implemented as of that date. The recognition and measurement provisions of FIN 45 became effective on January 1, 2003 and have been implemented for guarantees issued after that date.

In April 2003, the FASB issued SFAS No. 149, "Amendment of Statement 133 on Derivative Instruments and Hedging Activities." SFAS No. 149 amends and clarifies the accounting and reporting for derivative contracts, including hedges. The amendments and clarifications under SFAS No. 149 generally serve to codify the conclusions reached by the Derivatives Implementation Group, to incorporate other FASB projects on financial instruments, and to clarify other implementation issues. SFAS No. 149 became effective prospectively for us for derivative contracts entered into or modified after June 30, 2003. The adoption had no material effect on our consolidated financial position or results of operations.

In May 2003, the FASB issued SFAS No. 150, "Accounting for Certain Financial Instruments with Characteristics of Both Liabilities and Equity." SFAS No. 150 generally requires the recognition as liabilities in the balance sheet for obligations under financial instruments possessing both liability and equity characteristics, such as mandatorily redeemable instruments, obligations to repurchase equity shares by transferring assets and obligations to issue a variable number of shares. SFAS No. 150 became effective for us beginning July 1, 2003, at which time we had no instruments governed by the pronouncement to be incorporated into liabilities. Thus the implementation of SFAS No. 150 had no material effect on our consolidated financial position or results of operations.

In December 2003, the FASB revised SFAS No. 132, "Employers' Disclosures about Pensions and Other Postretirement Benefits." The revised pronouncement requires substantially more disclosures about pension and postretirement benefits, including information about plan assets, estimated prospective contribution levels, estimated prospective benefit payment levels and other items which the FASB believes will provide clarity to readers of the financial statements. Except for information regarding anticipated future benefit payments, for which the revision allows deferral, we have made the disclosures specified by SFAS No. 132, as revised.

Pronouncements Not Yet Implemented

In December 2003, the FASB issued FIN No. 46, "Consolidation of Variable Interest Entities," which addresses the consolidation of variable interest entities ("VIEs") by business enterprises that are the primary beneficiaries. A VIE is an entity that does not have sufficient equity investment at risk to permit it to finance its activities without additional subordinated financial support, or whose equity investors lack the characteristics of a controlling financial interest. The primary beneficiary of a VIE is the enterprise that has the majority of the risks or rewards associated with the VIE. We believe we have no interests in VIEs that will require disclosure or consolidation under FIN 46, and therefore expect its implementation to have no significant effect on our results of operation or financial position.

During December 2003, the Medicare Prescription Drug, Improvement and Modernization Act Of 2003 (the "Act") was enacted in the U.S. The Act generally permits plan sponsors that provide retiree prescription drug benefits that are "actuarially equivalent" to the benefits of Medicare Part D to be eligible for a non-taxable federal subsidy. As permitted by FASB Staff Position No. (FSP) 106-1, "Accounting and Disclosure Requirements Related to the Medicare Prescription Drug, Improvement and Modernization Act of 2003," we have elected to defer accounting for any effects of the Act until December 31, 2004. We are evaluating the impact of the Act, including the emergence of specific authoritative guidance regarding the accounting treatment afforded the provisions of the Act, which could require us to change information previously reported.

Although there are no other final pronouncements recently issued which we have not adopted and that we expect to impact reported financial information or disclosures, accounting promulgating bodies have a number of pending projects which may directly impact us. We continue to evaluate the status of these projects and as these projects become final, we will provide disclosures regarding the likelihood and magnitude of their impact, if any.

NOTE 2: GOODWILL AND OTHER INTANGIBLE ASSETS

On January 1, 2002, we adopted SFAS No. 142, "Goodwill and Other Intangible Assets," which primarily addresses the accounting for goodwill and intangible assets subsequent to their acquisition. SFAS No. 142 requires the cessation of systematic amortization of goodwill and indefinite-lived intangible assets, instead requiring impairment testing on at least an annual basis. Additionally, the amortization period of intangible assets is no longer limited to forty years.

Under SFAS No. 142, impairment for goodwill and indefinite-lived intangibles is assessed at the reporting unit level annually and whenever events or circumstances indicate impairment may exist. We consider each of our three operating segments to constitute distinct reporting units and, therefore, assess impairment at the operating segment level. During the second quarter of 2002, we completed the required transitional

impairment tests for goodwill and indefinite-lived intangible assets and determined these assets were not impaired. A similar test was conducted during the fourth quarters of 2003 and 2002, which also revealed no impairment to these assets. Amortization of goodwill, workforce intangible assets (which were reclassified to goodwill upon adoption of SFAS No. 142) and trademark intangible assets with indefinite useful lives totaled \$19.7 million on a pretax basis for 2001.

The following table reflects consolidated results for the years ended December 31, 2001 adjusted as though the implementation of SFAS No. 142 occurred on January 1, 2001:

| (Amounts in thousands, except per share amounts) | Year ended December 31, 2001 |
|--|---------------------------------|
| Net loss, as reported | \$ (10,488) |
| Amortization of: | |
| Goodwill | 11,963 |
| Workforce intangible assets | 1,743 |
| Trademarks | 585 |
| Adjusted net earnings | \$ 3,803 |
| Net loss per share, as reported | \$ (0.27) |
| Amortization of: | |
| Goodwill | 0.30 |
| Workforce intangible assets | 0.05 |
| Trademarks | 0.02 |
| Adjusted net earnings per share | \$ 0.10 |

The following tables provide information about intangible assets:

| (Amounts in thousands, except years) | Useful Life (years) | December 31, 2003 | | | | | December 31, 2002 | | | | |
|--------------------------------------|---------------------|-------------------|------------------------|---------------------------|-----------------------|--------------------------|-------------------|------------------------|-----------------------|--------------------------|--|
| | | Gross Amount | Change Due To Currency | Purchase Price Allocation | Gross Carrying Amount | Accumulated Amortization | Gross Amount | Change Due To Currency | Gross Carrying Amount | Accumulated Amortization | |
| Amortized intangible assets: | | | | | | | | | | | |
| Engineering drawings ⁽²⁾ | | | | | | | | | | | |
| | 10–22.5 | \$ 81,028 | \$ 811 | \$ — | \$ 81,839 | \$ (13,205) | \$ 79,985 | \$ 1,043 | \$ 81,028 | \$ (8,452) | |
| Distribution networks | | | | | | | | | | | |
| | 15 | 13,700 | — | — | 13,700 | (2,877) | 13,700 | — | 13,700 | (1,964) | |
| Software | | | | | | | | | | | |
| | 10 | 5,900 | — | — | 5,900 | (2,013) | 5,900 | — | 5,900 | (1,423) | |
| Patents | | | | | | | | | | | |
| | 9.5–15.5 | 26,209 | 1,457 | — | 27,666 | (5,497) | 25,205 | 1,004 | 26,209 | (3,024) | |
| Other | | | | | | | | | | | |
| | 3–40 | 8,065 | 22 | — | 8,087 | (4,757) | 8,050 | 15 | 8,065 | (3,211) | |
| | | \$ 134,902 | \$ 2,290 | \$ — | \$ 137,192 | \$ (28,349) | \$ 132,840 | \$ 2,062 | \$ 134,902 | \$ (18,074) | |
| Indefinite-lived intangible assets: | | | | | | | | | | | |
| Trademarks ⁽¹⁾ | | | | | | | | | | | |
| | | \$ 59,669 | \$ 2,056 | \$ (3,286) | \$ 58,439 | \$ — | \$ 57,889 | \$ 1,780 | \$ 59,669 | \$ — | |

(1) We recorded changes between trademarks and goodwill resulting from refinements in the purchase price allocation for the IFC acquisition during the allocation period of the transaction.

(2) Engineering drawings represent the estimated value associated with specific product and component schematics. These assets have been recognized as a result of our acquisitions of IFC and IDP and have been valued based upon independent third party appraisals.

As a result of the acquisition of IFC in May 2002, we acquired approximately \$70.4 million of intangible assets. The amounts assigned to the acquired intangible assets arising from this acquisition are based on valuation studies prepared by third party experts and are summarized below:

| Intangible Assets | Amount Acquired (millions) | Weighted Average Life (years) | Amortized |
|----------------------|----------------------------|-------------------------------|-----------|
| Engineering drawings | \$ 17.6 | 10 | Yes |
| Patents | \$ 23.9 | 11 | Yes |
| Other | \$ 3.8 | 3 | Yes |
| Trademarks | \$ 25.1 | Indefinite | No |

The following schedule outlines actual amortization recognized during 2003 and an estimate of future amortization based upon the intangible assets owned at December 31, 2003:

Amortization expense (in thousands):

| | |
|---|------------------|
| Actual for year ending December 31, 2003 | \$ 10,459 |
| Estimated for year ending December 31, 2004 | \$ 10,275 |
| Estimated for year ending December 31, 2005 | \$ 9,324 |
| Estimated for year ending December 31, 2006 | \$ 8,864 |
| Estimated for year ending December 31, 2007 | \$ 8,829 |
| Estimated for year ending December 31, 2008 | \$ 8,694 |
| Thereafter | \$ 62,857 |

The changes in the carrying amount of goodwill for the years ending December 31, 2003 and 2002 are as follows:

| (Amounts in thousands) | Flowserve Pump | Flow Solutions | Flow Control | Other | Total |
|---|----------------|----------------|--------------|-----------|------------|
| Balance at December 31, 2001 | \$ 432,895 | \$ 21,929 | \$ 41,582 | \$ 19,469 | \$ 515,875 |
| Reclassification of workforce intangible assets to goodwill | 18,501 | — | — | — | 18,501 |
| Acquisition (see Note 3) | — | — | 297,361 | — | 297,361 |
| Other reclassifications | 8,671 | 4,784 | 4,828 | (19,469) | (1,186) |
| Currency translation | 2,479 | 2,799 | 6,792 | — | 12,070 |
| Balance at December 31, 2002 | 462,546 | 29,512 | 350,563 | — | 842,621 |
| Refinements to IFC purchase price | — | — | 12,038 | — | 12,038 |
| Currency translation | 4,180 | 2,754 | 9,873 | — | 16,807 |
| Balance at December 31, 2003 | \$ 466,726 | \$ 32,266 | \$ 372,474 | \$ — | \$ 871,466 |

Other reclassifications include the allocation of previously unallocated goodwill to our reporting units and other reclassifications from intangible assets in connection with the implementation of SFAS No. 142.

NOTE 3: ACQUISITIONS

The operating results of Invensys plc's flow control division and Ingersoll-Dresser Pump Company have been included in the consolidated statement of operations from the date of acquisition. The purchase price for each acquisition has been allocated to assets acquired and liabilities assumed based on estimated fair value at the date of acquisition.

Invensys Flow Control

On May 2, 2002, we completed the acquisition of Invensys plc's flow control division (IFC) for a contractual purchase price of \$535 million, subject to adjustment pursuant to the terms of the purchase and sale agreement. A reduction of \$2.2 million was agreed to and settled during the fourth quarter of 2003, which yielded a final contractual purchase price of \$532.8 million. The reduction related to the finalization of balances at the date of acquisition for cash, related party activity and tax payments. In addition, we incurred \$6.1 million of costs associated with consummation of the acquisition including investment banking, legal, actuarial and accounting fees. The total purchase price including such costs was \$538.9 million.

IFC manufactures valves, actuators and associated flow control products, and provides us with a more balanced mix of revenue among pumps, valves and seals as well as a more diversified geographic and end market mix. We financed the acquisition and associated transaction costs with a combination of bank financing, as more fully described in Note 10, and net proceeds of approximately \$276 million received from the issuance of 9.2 million common shares in April 2002.

The table below reflects unaudited pro forma results as if the IFC acquisition had taken place at the beginning of 2002 and 2001, including estimated purchase accounting adjustments and financing costs. The non-recurring \$5.2 million purchase accounting adjustment associated with the required write-up and subsequent sale of IFC inventory after acquisition has also been presented in the pro forma information for 2001 to reflect a theoretical acquisition date of January 1, 2001.

| | Year ended December 31, | |
|---|-------------------------|--------------|
| | 2002 | 2001 |
| (Amounts in thousands, except per share amounts) | | |
| Net sales | \$ 2,408,485 | \$ 2,442,026 |
| Operating income | 194,772 | 190,805 |
| Net earnings | 56,447 | 17,658 |
| Net earnings per share—basic | 1.09 | 0.46 |
| Net earnings per share—diluted | 1.08 | 0.45 |

The pro forma information does not purport to represent what our results of operations actually would have been had such transactions or events occurred on the dates specified, or to project our results of operations for any future period.

The following table summarizes the estimated fair value of the assets acquired and liabilities assumed in the IFC acquisition:

(Amounts in millions)

| | |
|--|----------|
| Current assets | \$ 168 |
| Non-current assets, excluding goodwill | 186 |
| Goodwill | 309(1) |
| Total assets acquired | \$ 663 |
| Current liabilities | \$ 89(2) |
| Non-current liabilities | 35 |
| Total liabilities assumed | \$ 124 |
| Net assets acquired | \$ 539 |

(1) Includes \$123.5 million that we consider deductible for income tax purposes.

(2) Represents \$95 million of current liabilities reduced by \$6.1 million of transaction costs incurred.

We completed the purchase accounting allocation in the second quarter of 2003.

Ingersoll-Dresser Pump Company

In August 2000, we completed a \$785.7 million cash acquisition of Ingersoll-Dresser Pump Company (IDP), a leading manufacturer of pumps with a diverse mix of pump products and customers with operations in 30 countries. The contractual purchase price of \$775 million was increased by \$10.7 million of acquisition costs, including investment banking, legal, actuarial,

accounting and other costs. The acquisition was financed with a combination of senior secured term loans and issuance of senior subordinated notes. Upon closing of the transaction, our existing debt was refinanced into the new senior credit facility.

NOTE 4: FACTORING OF ACCOUNTS RECEIVABLE

Through certain European subsidiaries, we engage in non-recourse factoring of certain accounts receivable. The various agreements have different terms, including options for renewal, none of which extend beyond December 2005. Under our senior credit facility, such factoring is generally limited to \$50 million, based on due date of the factored receivables.

At December 31, 2003 and 2002, respectively, we had received, using end of period exchange rates, a U.S. dollar equivalent of approximately \$24 million and \$17 million, respectively, in cash from the factor under our most significant factoring program, which represents the factor's purchase of \$30 million and \$21 million of receivables, respectively. As of these dates, we established a receivable from the factor for \$6 million and \$4 million, respectively, to be recouped upon payment by the customer. In 2003, we recognized in selling, general and administrative expense approximately \$0.9 million of loss in factoring receivables, which compares with a total loss of \$0.3 in 2002.

Additionally, we maintain numerous other individually less significant factoring programs. In the aggregate, the total cash received from the factoring of receivables under these agreements totaled \$29 million and \$17 at December 31, 2003 and 2002, respectively.

NOTE 5: INVENTORIES

Inventories are stated at lower of cost or market. Cost is determined for U.S. inventories by the last-in, first-out (LIFO) method and for other inventories by the first-in, first-out (FIFO) method.

Inventories and the method of determining costs were:

| (Amounts in thousands) | December 31, | |
|---|--------------|------------|
| | 2003 | 2002 |
| Raw materials | \$ 115,982 | \$ 106,998 |
| Work in process | 241,099 | 220,835 |
| Finished goods | 238,196 | 246,130 |
| Less: Progress billings | (85,946) | (80,943) |
| Less: Excess and obsolete reserve | (41,347) | (41,375) |
| | 467,984 | 451,645 |
| LIFO reserve | (32,038) | (32,427) |
| Net inventory | \$ 435,946 | \$ 419,218 |
| <i>Percent of inventory accounted for by:</i> | | |
| LIFO | 52% | 56% |
| FIFO | 48% | 44% |

Inventory balances were impacted by currency translation, which had the effect of increasing inventory by \$32 million at December 31, 2003 compared with the comparable 2002 balance.

NOTE 6: RESTRUCTURING AND ACQUISITION RELATED CHARGES

Restructuring Costs—IFC

In conjunction with the IFC acquisition during 2002, we initiated a restructuring program designed to reduce costs and eliminate excess capacity by closing 18 valve facilities, including 10 service facilities, and reducing sales and related support personnel. Our actions, some of which were approved and committed to in 2002 with the remaining actions approved and committed to in 2003, are expected to result in a gross reduction of approximately 889 positions and a net reduction of approximately 662 positions. Net position eliminations represent the gross positions eliminated from the closed facilities offset by positions added at the receiving facilities, which are required to produce the products transferred into the receiving facilities.

We established a restructuring program reserve of \$11.0 million upon acquisition of IFC, and increased the reserve by a total of \$9.6 million in the latter half of 2002. We recognized additional accruals of \$4.5 million in 2003 for this program, primarily related to the closure of certain valve service facilities and the related reductions in workforce. Cash expenditures against the accrual

were \$4.2 million in 2002 and \$11.6 million in 2003. The remaining accrual of \$9.3 million reflects payments to be made in 2004 and beyond for severance obligations due to terminated personnel in Europe of \$5.7 million as well as lease and other contract termination and exit costs of \$3.6 million.

Cumulative costs associated with the closure of Flowserve facilities of \$7.2 million through December 31, 2003, have been recognized as restructuring expense in operating results, whereas cumulative costs associated with the closure of IFC facilities of \$17.9 million, including related deferred taxes of \$6.2 million, became part of the purchase price allocation of the transaction. The effect of these closure costs increased the amount of goodwill otherwise recognizable as a result of the IFC acquisition.

The following illustrates activity related to the IFC restructuring reserve:

| (Amounts in millions) | Severance | Other Exit Costs | Total |
|-------------------------------------|---------------|------------------------|---------------|
| Balance created on June 5, 2002 | \$ 6.9 | \$ 4.1 | \$ 11.0 |
| Additional accruals | 6.9 | 2.7 | 9.6 |
| Cash expenditures | (3.1) | (1.1) | (4.2) |
| Balance at December 31, 2002 | \$ 10.7 | \$ 5.7 | \$ 16.4 |
| Additional accruals | 3.8 | 0.7 | 4.5 |
| Cash expenditures | (8.8) | (2.8) | (11.6) |
| Balance at December 31, 2003 | \$ 5.7 | \$ 3.6 | \$ 9.3 |

Integration Costs—IFC

During 2003 and 2002, we also incurred acquisition-related integration expense in conjunction with IFC, which is summarized below:

| (Amounts in millions) | 2003 | 2002 |
|-----------------------------|---------|---------|
| Personnel and related costs | \$ 7.9 | \$ 8.4 |
| Transfer of product lines | 4.6 | 3.5 |
| Asset impairments | 4.2 | 0.8 |
| Other | 3.1 | 3.5 |
| IFC integration expense | \$ 19.8 | \$ 16.2 |
| Cash expense | \$ 15.6 | \$ 15.1 |
| Non-cash expense | 4.2 | 1.1 |
| IFC integration expense | \$ 19.8 | \$ 16.2 |

The acquisition-related activities resulted in integration costs as categorized above and further defined as follows. Personnel and related costs include payroll, benefits, consulting fees, and retention and integration performance bonuses paid to our employees and contractors for the development, management and execution of the integration plan. Transfer of product lines includes costs associated with the transfer of product lines as well as realignment required in the receiving facilities. Asset impairments reflect the loss on disposal of property, plant and equipment at the facilities closed and disposal of inventory for discontinued product lines when the facilities were combined. The other category includes costs associated with information technology integration, legal entity consolidations, legal entity name changes, signage, new product literature and other. None of these items individually amounted to greater than \$0.5 million.

Remaining Restructuring and Integration Costs—IFC

We have largely completed restructuring and integration activities related to IFC, except for certain European activities. We expect to incur no additional restructuring and integration costs. Payments from the restructuring accrual will continue into 2004 and 2005 due to the timing of severance obligations in Europe.

Restructuring Costs—IDP

In August 2000, in conjunction with the IDP acquisition, we initiated an integration program designed to reduce costs and eliminate excess capacity by closing or significantly downsizing eight pump manufacturing facilities and eight service and repair facilities; closing IDP's former headquarters; and reducing redundant sales, administrative and related support personnel. These actions, approved and committed to in 2000, resulted in the gross reduction of 1,500 positions and a net reduction of 1,100 positions. Net positions reflect the gross positions eliminated from the closed facilities offset by positions added at the receiving facilities required to produce the products transferred into the receiving facilities. We completed IDP-related integration and restructuring activities during 2001, and substantially completed the expenditures thereunder as of December 31, 2002.

We recognized \$65 million in restructuring costs, comprised of \$42 million related to the IDP

operations acquired and \$23 million related to Flowserve operations. The \$42 million related to IDP operations, reduced by deferred tax effects of \$16 million, resulted in recognition of \$26 million of incremental goodwill. The \$23 million related to Flowserve operations was recognized as restructuring expense in the consolidated statement of operations in 2000 and 2001.

The following illustrates activity related to the IDP restructuring reserve:

| (Amounts in millions) | Severance | Other Exit Costs | Total |
|---|-----------|------------------------|---------|
| Balance at August 16, 2000 | \$ 46.0 | \$ 14.8 | \$ 60.8 |
| Cash expenditures | (18.7) | (2.4) | (21.1) |
| Reclassification of long-term retirement benefits | (16.4) | | (16.4) |
| Adjustment to accrual | 7.6 | — | 7.6 |
| Balance December 31, 2000 | \$ 18.5 | \$ 12.4 | \$ 30.9 |
| Cash expenditures | (13.3) | (6.7) | (20.0) |
| Non-cash reductions | (2.1) | (0.4) | (2.5) |
| Adjustment to accrual | (0.7) | (2.2) | (2.9) |
| Balance at December 31, 2001 | \$ 2.4 | \$ 3.1 | \$ 5.5 |
| Cash expenditures | (0.8) | (1.0) | (1.8) |
| Non-cash reductions | (1.6) | (2.1) | (3.7) |
| Balance at December 31, 2002 | \$ — | \$ — | \$ — |

The majority of the funding of the restructuring activities was completed in 2002. Revisions to the accrual were recorded in 2000 and 2001 to reflect actual results and changes in estimates including an incremental accrual in 2000 required based upon updated actuarial information for postretirement and pension expense relating to finalization of union negotiations for closed facilities. Of the final adjustment of \$2.9 million in 2001, \$1.2 million related to our facilities and was reflected as negative restructuring expense and the remaining \$1.7 million related to IDP facilities and was recorded as a reduction to goodwill. Non-cash reductions reflect reclassification from the restructuring accrual to post-retirement benefits and pension liabilities in 2000 and to other accrued liabilities in 2001 and 2002. Severance costs include costs associated with involuntary termination benefits, including enhancements to certain severed employees of long-term retirement benefits of \$16.4 million, and costs related to exiting facilities that would provide no future benefit. Other exit costs of \$12.6 million included \$5.1 million of payroll and consulting costs to execute the closure program, \$2.5 million of facility clean-up costs including environmental, \$2.1 million relocation costs for IDP personnel, \$1.7 million of cost to physically dispose of patterns and equipment and \$1.2 million of other costs including lease termination and legal costs.

Integration Costs—IDP

During 2001, we incurred integration expense as follows:

| (Amounts in millions) | 2001 |
|-----------------------------|---------|
| Personnel and related costs | \$ 30.8 |
| Transfer of product lines | 20.3 |
| Asset impairments | 3.5 |
| Other | 8.4 |
| IDP integration expense | \$ 63.0 |
| Cash expense | \$ 59.5 |
| Non-cash expense | 3.5 |
| IDP integration expense | \$ 63.0 |

The acquisition-related activities resulted in integration costs as categorized above and further defined as follows. Personnel and related costs include payroll, benefits, consulting fees, severances, and retention and integration performance bonuses paid to our employees and contractors for the development, management and execution of the integration plan. Transfer of product lines includes costs associated with the transfer of product lines as well as realignment required in the receiving facilities. Asset impairments reflect the loss on disposal of property, plant and equipment at the facilities closed and disposal of inventory for product lines discontinued when the facilities were combined. The other category includes costs associated with information technology, legal entity consolidations, legal entity name changes, signage, new product literature and other. None of these items individually amounted to greater than \$0.5 million.



NOTE 7: STOCK PLANS

Stock Option Plans

We maintain several shareholder-approved stock option plans to purchase shares of our common stock. At December 31, 2003, approximately 186,177 options were available for grant under the various plans. Options granted to officers, other employees and directors allow for the purchase of common shares at or above the fair value at the date of grant. Generally, these options, whether granted from the current or prior plans, become exercisable over staggered periods ranging from one year to five years, but expire after ten years from the date of the grant.

Information concerning stock options issued to officers, other employees and directors is presented in the following table:

| | 2003 | | 2002 | | 2001 | |
|----------------------------------|-----------|---------------------------------|-----------|---------------------------------|-----------|---------------------------------|
| | Shares | Weighted Average Exercise Price | Shares | Weighted Average Exercise Price | Shares | Weighted Average Exercise Price |
| Number of shares under option: | | | | | | |
| Outstanding at beginning of year | 2,878,251 | 22.41 | 3,402,318 | \$ 21.86 | 3,778,380 | \$ 21.29 |
| Granted | 412,270 | 18.98 | 371,356 | 25.09 | 298,017 | 26.82 |
| Exercised | (28,500) | 17.39 | (739,232) | 20.74 | (470,976) | 19.05 |
| Cancelled | (150,099) | 28.28 | (156,191) | 23.64 | (203,103) | 24.47 |
| Outstanding at end of year | 3,111,922 | 21.71 | 2,878,251 | \$ 22.41 | 3,402,318 | \$ 21.86 |
| Exercisable at end of year | 2,180,885 | 22.09 | 1,791,764 | \$ 22.75 | 2,065,006 | \$ 23.05 |

The weighted average remaining contractual life of options outstanding at December 31, 2003 is 5.9 years. Additional information relating to the ranges of options outstanding at December 31, 2003, is as follows:

| Range of Exercise Prices Per Share | Weighted Average Remaining Contractual Life | Options Outstanding | | Options Exercisable | |
|------------------------------------|---|---------------------|---|---------------------|---|
| | | Number Outstanding | Weighted Average Exercise Price Per Share | Number Exercisable | Weighted Average Exercise Price Per Share |
| \$0.00 – 11.76 | 0.5 | 1,689 | \$ 1.03 | 1,689 | \$ 1.03 |
| \$11.77 – 15.68 | 7.0 | 62,759 | \$ 13.39 | 48,659 | \$ 13.13 |
| \$15.69 – 19.60 | 6.4 | 1,819,231 | \$ 18.37 | 1,191,029 | \$ 18.07 |
| \$19.61 – 23.52 | 2.6 | 127,792 | \$ 22.77 | 121,959 | \$ 22.87 |
| \$23.53 – 27.44 | 6.9 | 678,899 | \$ 25.85 | 395,997 | \$ 26.18 |
| \$27.45 – 31.36 | 3.1 | 339,272 | \$ 29.33 | 339,272 | \$ 29.33 |
| \$31.37 – 35.28 | 8.3 | 12,600 | \$ 32.12 | 12,600 | \$ 32.12 |
| \$35.29 – 39.20 | 1.8 | 69,680 | \$ 35.89 | 69,680 | \$ 35.88 |
| | | 3,111,922 | | 2,180,885 | |

Disclosure of pro forma information regarding net earnings and earnings per share as if we had accounted for our stock options granted subsequent to December 31, 1994, under a fair value method is presented in Note 1. The "fair value" for these options at the date of grant was estimated using the Black-Scholes option pricing model.

The assumptions used in calculating the expense for stock option awards are as follows:

| | Year ended December 31, | | |
|-------------------------------|-------------------------|-------|-------|
| | 2003 | 2002 | 2001 |
| Risk-free interest rate | 5.1% | 5.2% | 5.5% |
| Dividend yield | — | — | — |
| Stock volatility | 46.1% | 45.6% | 33.6% |
| Average expected life (years) | 7.5 | 7.2 | 6.7 |
| Forfeiture rate | 8.4% | 7.8% | 9.0% |

The options granted had a weighted average fair value per share on the grant date of \$9.00 in 2003, \$11.70 in 2002 and \$12.40 in 2001. For purposes of pro forma disclosure, the estimated fair value of the options is amortized to expense over the options' vesting periods. See Note 1 for an analysis of pro forma income, including per share amounts, had we recognized expense related to stock option grants.

Since the determination of the fair value of all options granted includes an expected volatility factor and additional option grants are expected each year, the above pro forma disclosures are not representative of pro forma effects for future years.

Restricted Stock Plans

We also have restricted stock plans that authorize us to grant up to 4,218 additional shares of common stock or units with rights commensurate with restricted stock to employees and non-employee directors. In general, the restrictions on the shares and units do not expire for a minimum of one year and a maximum of ten years and are subject to forfeiture during the restriction period. The intrinsic value of the shares and units, which is typically the product of share price at the date of grant and the number of shares and units granted, is amortized on a straight-line basis to compensation expense over the periods in which the restrictions lapse. Any cumulative recognized expense related to restricted stock or units forfeited is reversed during the period of forfeiture.

The following table summarizes information regarding the restricted stock plans:

| | Year ended December 31, | | |
|--|-------------------------|----------|----------|
| | 2003 | 2002 | 2001 |
| Shares and units granted during the year | 39,275 | 31,100 | 27,700 |
| Weighted average grant date fair value per share and units | \$ 17.15 | \$ 27.20 | \$ 25.49 |
| Compensation expense, net of forfeitures of previously recognized expense (in thousands) | \$ 608 | \$ 719 | \$ 1,320 |
| Unexpired shares and units with unmet restrictions at December 31 | 94,543 | 79,232 | 123,658 |

NOTE 8: DERIVATIVES AND HEDGING ACTIVITIES

We enter into forward contracts to hedge our risks associated with transactions denominated in foreign currencies. Our risk management and derivatives policy specifies the conditions under which we may enter into derivative contracts. At December 31, 2003 and 2002, we had approximately \$75.1 million and \$48.6 million, respectively, of notional amount in outstanding contracts with third parties. At December 31, 2003, the maximum length of any forward contract currently in place was 17 months. The fair value of outstanding forward contracts at December 31, 2003 and 2002 was an asset of \$5.4 million and \$3.3 million, respectively.

Also as part of our risk management program, we enter into interest rate swap agreements to hedge exposure to floating interest rates on certain portions of our debt. At December 31, 2003 and 2002, we had \$215.0 million and \$125.0 million, respectively, of notional amount in outstanding interest rate swaps with third parties. At December 31, 2003, the maximum length of any interest rate contract currently in place was approximately three years. At December 31, 2003 and 2002, the fair value of the interest rate swap agreements was a liability of \$7.6 million and \$9.8 million, respectively.

We are exposed to risk from credit-related losses resulting from nonperformance by counterparties to our financial instruments. We perform credit evaluations of our counterparties under forward contracts and interest rate swap

agreements and expect all counterparties to meet their obligations. We have not experienced credit losses from our counterparties.

We adopted SFAS No. 133, "Accounting for Derivative Instruments and Hedging Activities," as amended, on January 1, 2001. In accordance with the transition provisions of SFAS 133, we recorded a net \$0.8 million cumulative-effect adjustment in other comprehensive income representing the fair value of hedging instruments as of January 1, 2001 after deferred tax of \$0.5 million.

Hedging related transactions, recorded to other comprehensive income (expense), net of deferred taxes, are summarized below:

| (Amounts in thousands) | Other Comprehensive Income (Expense) | | |
|--|--|---------------------|---------------------|
| | 2003 ⁽¹⁾ | 2002 ⁽¹⁾ | 2001 ⁽¹⁾ |
| <i>Recognize fair value at January 1, 2001:</i> | | | |
| Interest rate swap agreements | \$ — | \$ — | \$ (1,355) |
| Forward contracts | — | — | 2,195 |
| <i>Reclassification to earnings for settlements during the year:</i> | | | |
| Interest rate swap agreements | 3,014 | 4,336 | 1,205 |
| Forward contracts | (2,074) | 177 | 660 |
| <i>Change in fair value:</i> | | | |
| Interest rate swap agreements | (1,574) | (6,603) | (3,790) |
| Forward contracts | 1,523 | 1,929 | (3,060) |
| Year ended December 31 | \$ 889 | \$ (161) | \$ (4,145) |

(1) Utilizing an income tax rate of approximately 37% comprised of the effective rates in each taxing jurisdiction.

The following amounts net of deferred taxes represent the expected recognition into earnings for our hedging contracts:

| (Amounts in millions) | Interest Rate Swap | Forward Contracts | Total |
|-----------------------|-----------------------|----------------------|-----------------|
| 2004 | \$ (2.6) | \$ 3.3 | \$ 0.7 |
| 2005 | (1.4) | 0.1 | (1.3) |
| 2006 | (1.0) | — | (1.0) |
| 2007 | — | — | — |
| 2008 | — | — | — |
| Thereafter | — | — | — |
| Total | \$ (5.0) | \$ 3.4 | \$ (1.6) |

NOTE 9: DETAILS OF CERTAIN CONSOLIDATED BALANCE SHEET CAPTIONS

The following tables present financial information of certain consolidated balance sheet captions.

Property, Plant And Equipment

Property, plant and equipment were:

| (Amounts in thousands) | December 31, | |
|---|-------------------|-------------------|
| | 2003 | 2002 |
| Land | \$ 57,538 | \$ 56,468 |
| Buildings, improvements, furniture and fixtures | 387,568 | 369,895 |
| Machinery, equipment, capital leases and construction in progress | 412,085 | 385,998 |
| Gross property, plant and equipment | 857,191 | 812,361 |
| Less: Accumulated depreciation | (416,867) | (348,663) |
| Property, plant and equipment, net | \$ 440,324 | \$ 463,698 |

Other Assets

Other assets were:

December 31,

(Amounts in thousands)

| | 2003 | 2002 |
|--|------------|------------|
| Deferred tax assets | \$ 138,072 | \$ 34,924 |
| Investments in unconsolidated affiliates | 37,927 | 31,869 |
| Prepaid financing fees | 15,790 | 22,216 |
| Deferred compensation funding | 16,484 | 15,564 |
| Other | 22,274 | 15,174 |
| Total | \$ 230,547 | \$ 119,747 |

Accrued Liabilities

Accrued liabilities were:

| (Amounts in thousands) | December 31, | |
|--|-------------------|-------------------|
| | 2003 | 2002 |
| Wages, compensation, and other benefits | \$ 99,233 | \$ 97,655 |
| Restructuring costs | 9,320 | 16,394 |
| Interest expense | 14,409 | 13,836 |
| Commissions and royalties | 15,013 | 6,853 |
| Progress billings in excess of accumulated costs | 16,172 | 4,179 |
| Warranty costs | 19,299 | 15,419 |
| Professional services | 4,734 | 7,646 |
| Legal and environmental matters | 26,452 | 3,534 |
| Derivative contracts | 5,128 | 6,396 |
| Income taxes | 10,192 | 2,312 |
| Other ⁽¹⁾ | 63,586 | 60,038 |
| Total | \$ 283,538 | \$ 234,262 |

(1) Other accrued liabilities includes insurance, state and local taxes, rent, freight and other items, none of which individually exceed 5% of current liabilities.

Retirement Benefits And Other Liabilities

Retirement benefits and other liabilities were:

| (Amounts in thousands) | December 31, | |
|----------------------------|-------------------|-------------------|
| | 2003 | 2002 |
| Retirement benefits | \$ 270,251 | \$ 277,067 |
| Deferred taxes | 136,388 | 1,716 |
| Deferred compensation | 6,459 | 7,149 |
| Reserve for open tax years | 26,254 | 26,254 |
| Other | 28,129 | 16,533 |
| Total | \$ 467,481 | \$ 328,719 |

NOTE 10: DEBT AND LEASE OBLIGATIONS

Debt, including capital lease obligations, consisted of:

| (Amounts in thousands) | December 31, | |
|---|-------------------|---------------------|
| | 2003 | 2002 |
| Term Loan Tranche A: | | |
| U.S. Dollar Tranche, interest rate of 3.74% in 2003 and 3.94% in 2002 | \$ 200,004 | \$ 249,005 |
| Euro Tranche, interest rate of 4.65% in 2003 and 5.19% in 2002 | 12,292 | 10,260 |
| Term Loan Tranche C, interest rate of 4.00% in 2003 and 4.19% in 2002 | 465,473 | 580,473 |
| Senior Subordinated Notes net of discount, interest rate of 12.25%: | | |
| U.S. Dollar denominated | 186,739 | 186,473 |
| Euro denominated | 80,998 | 67,515 |
| Capital lease obligations and other | 752 | 632 |
| Debt and capital lease obligations | 946,258 | 1,094,358 |
| Less amounts due within one year | 66,492 | 38,610 |
| Total debt due after one year | \$ 879,766 | \$ 1,055,748 |

Maturities of debt, including capital lease obligations, for the next five years and beyond are:

| (Amounts in thousands) | Term Loans | Senior Subordinated Notes | Capital Leases & Other | Total |
|------------------------|---------------|---------------------------------|------------------------------|-----------|
| 2004 | \$ 66,395 | \$ — | \$ 97 | \$ 66,492 |
| 2005 | 85,717 | — | 163 | 85,880 |
| 2006 | 65,580 | — | 72 | 65,652 |

| | | | | |
|--------------|-------------------|-------------------|---------------|-------------------|
| 2007 | 67,460 | — | — | 67,460 |
| 2008 | 261,744 | — | — | 261,744 |
| Thereafter | 130,873 | 267,737 | 420 | 399,030 |
| Total | \$ 677,769 | \$ 267,737 | \$ 752 | \$ 946,258 |

Senior Credit Facility

At December 31, 2003 and 2002, our senior credit facility is composed of Tranche A and Tranche C term loans. Tranche A consists of a U.S. dollar denominated tranche and a Euro denominated tranche, the latter of which is a term note due in 2006. During 2003, we made scheduled debt payments of \$0.9 million and optional debt prepayments of \$163.1 million, including \$39 million during the fourth quarter. In 2002, we made \$33.8 million of mandatory and \$170 million of optional prepayments on the term loans. We have scheduled Tranche A principal payments of \$8.0 million in the first quarter of 2004 and

\$19.5 million in each of the remaining quarters of 2004. However, as a result of the optional prepayments made in 2002 and 2003, we have no scheduled payments on Tranche C due until March 31, 2005, when \$0.7 million is due.

The following summarizes our repayment of obligations under the senior credit facility and, in 2001, the senior subordinated notes:

| (Amounts in millions) | December 31, | | |
|---|--------------|---------|---------|
| | 2003 | 2002 | 2001 |
| Mandatory repayments | \$ 0.9 | \$ 33.8 | \$ 23.1 |
| Optional prepayments | 163.1 | 170.0 | 132.5 |
| Loss on debt repayment and extinguishment | 1.3 | 11.2 | 25.0 |

The senior credit facility is collateralized by substantially all of our U.S. assets and a pledge of 65% of the stock of certain foreign subsidiaries.

The Tranche A and Tranche C loans, which were amended and restated in connection with the IFC acquisition, have final maturities of June 2006 and June 2009, respectively. The senior credit facility was amended during June 2003 to, among other things, delay the step-downs in the maximum leverage ratio and the step-ups in the minimum interest coverage ratio. The term loans bear floating interest rates based on LIBOR plus a borrowing spread, or the prime rate plus a borrowing spread, at our option. The borrowing spread for the senior credit facilities can increase or decrease based on the leverage ratio as defined in the senior credit facility and on our public debt ratings.

As part of our senior credit facility, we have a \$300 million revolving credit facility that expires in June 2006. The revolving credit facility allows us to issue up to \$200 million in letters of credit. At December 31, 2003 and 2002, we had no amounts outstanding under the revolving credit facility. We had, however, issued \$42.7 million in letters of credit under the facility, which reduced our borrowing capacity to \$257.3 million at December 31, 2003. This compares with a borrowing capacity of \$248.2 million at December 31, 2002.

We are required, under certain circumstances as defined in the credit facility, to use a percentage of excess cash generated from operations to reduce the outstanding principal of the term loans in the following year. Based upon the annual calculations performed at December 31, 2003, 2002 and 2001, no additional principal payments became due in 2004, 2003 or 2002 under this provision.

Senior Subordinated Notes

At December 31, 2003, we had \$188.5 million and EUR 65 million (equivalent to \$81.8 million) in face value of Senior Subordinated Notes outstanding.

The Senior Subordinated Notes were originally issued in 2000 at a discount to yield 12.5%, but have a coupon of 12.25%. Approximately one-third of these Senior Subordinated Notes were repurchased at a premium in 2001 utilizing proceeds from an equity offering, in accordance with the provisions of the indenture.

Beginning in August 2005, all remaining Senior Subordinated Notes outstanding become callable by us at 106.125% of face value, but otherwise are not due until 2010. Interest on the Senior Subordinated Notes is payable semi-annually in February and August.

Debt Covenants and Other Matters

The provisions of the senior credit facility require us to meet or exceed specified defined financial covenants, including a leverage ratio, an interest coverage ratio and a fixed charge coverage ratio. Further, the provisions of these and other debt agreements generally limit or restrict indebtedness, liens, sale and leaseback transactions, asset sales and payment of dividends, capital expenditures and other activities.

Our senior credit facility requires us to submit audited financial statements to the lenders within 100 days of year end. As a consequence of delays stemming from the restatement of our financial information for 2002, 2001 and 2000, we were unable to provide the audited financial statements within the specified period of time. Accordingly, we obtained a waiver from our lenders regarding this covenant and, accordingly, present the scheduled maturities under the facility due in 2005 and beyond as non-current in the consolidated balance sheet.

We have determined that at September 30, 2001, December 31, 2001 and March 31, 2002, we did not comply by 25 basis points or less with two financial covenants in our then applicable credit agreement, which is no longer in effect. We

believe that we could have undertaken readily available actions to maintain compliance or obtained a waiver or amendment to the then existing credit agreement had we then known this situation. Except for these periods, we have complied with all covenants under our debt facilities. We believe that this matter has no impact on our existing debt agreements and that our debt is properly classified in our consolidated balance sheet.

The maximum leverage ratio reduces to 3.75 at September 30, 2004 and the minimum interest coverage increased to 3.0 at March 31, 2004. We currently estimate that we will comply with the interest coverage covenant at March 31, 2004 by a small margin. Should our estimated earnings change, we may not comply with the interest coverage covenant and we may seek a waiver or an amendment to the senior credit facility in order to remain in compliance. We believe that such waiver or amendment, should it be needed, would be approved by the requisite number of lenders; however, there can be no assurance that such a waiver or amendment would be granted. We are not presently able to ascertain the cost and/or conditions associated with receipt of such waiver or amendment. Under particularly adverse circumstances, we could be forced to divest a portion of our business or issue equity.

Operating Leases

We have non-cancelable operating leases for certain offices, service and quick response centers, certain manufacturing and operating facilities, machinery, equipment and automobiles. Rental expense relating to operating leases was \$22,017 in 2003, \$22,964 in 2002 and \$14,041 in 2001.

The future minimum lease payments due under non-cancelable operating leases are:

| | | |
|------------|----|--------|
| 2004 | \$ | 20,058 |
| 2005 | | 16,079 |
| 2006 | | 9,490 |
| 2007 | | 6,291 |
| 2008 | | 4,546 |
| Thereafter | | 3,986 |
| <hr/> | | |
| Total | \$ | 60,450 |

NOTE 11: RETIREMENT AND POSTRETIREMENT BENEFITS

We sponsor several noncontributory defined benefit pension plans, covering substantially all U.S. employees and certain non-U.S. employees, which provide benefits based on years of service and compensation. Retirement benefits for all other employees are provided through contributory pension plans, cash balance pension plans and government-sponsored retirement programs. All funded defined benefit pension plans receive funding based on independent actuarial valuations to provide for current service and an amount sufficient to amortize unfunded prior service over periods not to exceed thirty years. We also maintain unfunded defined benefit plans which, as permitted by local regulations, receive funding only when benefits become due.

We use a measurement date of December 31 for all of our worldwide pension plans and for our postretirement medical plans.

U.S. Defined Benefit Plans

We maintain qualified and non-qualified defined benefit pension plans in the U.S. The qualified plan provides coverage for substantially all full-time U.S. employees who receive benefits. The qualified plan has a plan design that is commonly referred to as a "cash balance" arrangement, under which the accumulated benefit obligation is equivalent to the projected benefit obligation.

The non-qualified plans primarily cover current and former members of senior management, providing them with benefit levels equivalent to other participants, but which are otherwise limited by U.S. Department of Labor rules.

Net defined benefit pension expense for the U.S. pension plans (including both qualified and nonqualified plans) was:

| (Amounts in thousands) | Year ended December 31, | | |
|--|-------------------------|-----------------|-----------------|
| | 2003 | 2002 | 2001 |
| Service cost | \$ 13,473 | \$ 13,050 | \$ 9,550 |
| Interest cost | 15,802 | 15,970 | 16,169 |
| Expected return on plan assets | (17,187) | (18,874) | (20,346) |
| Settlement/curtailment of benefits | 309 | 570 | — |
| Amortization of unrecognized prior service benefit | (1,296) | (1,408) | (1,292) |
| Amortization of unrecognized net loss | 863 | 427 | — |
| U.S. pension expense | \$ 11,964 | \$ 9,735 | \$ 4,081 |

The following table reconciles the U.S. plans' funded status to amounts recognized in the consolidated balance sheets:

| (Amounts in thousands) | December 31, | | |
|------------------------------------|--------------------|---------------------|--------------------|
| | 2003 | 2002 | 2001 |
| Benefit obligations | \$ 258,137 | \$ 246,715 | \$ 238,163 |
| Plan assets, at fair value | 170,586 | 141,048 | 191,017 |
| Funded status | (87,551) | (105,667) | (47,146) |
| Unrecognized net loss | 89,575 | 95,079 | 46,388 |
| Unrecognized prior service benefit | (13,639) | (16,170) | (19,031) |
| Intangible asset | (780) | — | — |
| Minimum pension liability | (46,962) | (49,407) | (17,111) |
| Deferred tax asset | (28,112) | (29,085) | (10,125) |
| Net U.S. pension liability | \$ (87,469) | \$ (105,250) | \$ (47,025) |

The following are assumptions related to the U.S. defined benefit pension plans:

| (Amounts in thousands) | December 31, | | |
|--|--------------|-------|------|
| | 2003 | 2002 | 2001 |
| <i>Weighted average assumptions used to determine benefit obligations:</i> | | | |
| Discount rate | 6.25% | 6.75% | 7.0% |
| Rate of increase in compensation levels | 4.5% | 4.5% | 4.5% |
| <i>Weighted average assumptions used to determine net cost:</i> | | | |
| Long-term rate of return on assets | 8.75% | 9.0% | 9.5% |
| Discount rate | 6.75% | 7.0% | 7.5% |
| Rate of increase in compensation levels | 4.5% | 4.5% | 4.5% |

The expected long-term rate of return on assets was determined by assessing the rates of return for each targeted asset class, return premiums generated by active portfolio management and by comparison of rates utilized by other companies.

During 2003, we reduced our minimum pension liability by \$2.3 million, net of tax, as a component of other comprehensive income. The decrease in the liability primarily resulted from improved plan asset returns during 2003 and the recognition of previously unrecognized net losses and prior service benefits. During 2002, we increased our additional minimum liability by \$32.3 million, net of tax, as a component of other comprehensive expense. This additional liability resulted from lower than expected market performance of the assets during 2002 and an increase in the number of plan participants resulting from the IFC, IDP and Invatec acquisitions. We increased our additional minimum liability by \$16.2 million in 2001 for similar acquisition-related and asset performance reasons.

Based on the results of pension plan and asset returns during 2003 and on the anticipated future return, we reduced the assumed rate of return of such assets from 9.0% to 8.75% for 2003. Based on the results of pension plan and asset returns during 2002 and on the likely return over the intermediate future, we reduced the assumed rate of return of such assets from 9.5% to 9.0% for 2002.

We also reduced the discount rate from 6.75% to 6.25% for 2003 and from 7.0% to 6.75% for 2002 to reflect the current interest rate environment. We regularly evaluate assumptions for asset returns and discount rates based on a variety of factors. Additionally, we anticipate contributing between \$12 and \$17 million to our qualified U.S. pension plan during 2004, although we could contribute as much as \$67 million.

The following is a summary of the changes in the U.S. plans' defined benefit pension obligations:

| (Amounts in thousands) | Year ended December 31, | | |
|--|-------------------------|------------|------------|
| | 2003 | 2002 | 2001 |
| Beginning benefit obligations | \$ 246,715 | \$ 238,163 | \$ 225,564 |
| Service cost | 13,473 | 13,050 | 9,550 |
| Interest cost | 15,802 | 15,970 | 16,169 |
| Acquisitions | — | 4,070 | — |
| Curtailement of benefits | (995) | 174 | — |
| Plan amendments | 1,235 | 640 | 346 |
| Actuarial loss | 8,521 | 5,095 | 10,429 |
| Benefits paid | (26,614) | (30,447) | (26,011) |
| Special termination costs ⁽¹⁾ | — | — | 2,116 |
| Ending benefit obligations | \$ 258,137 | \$ 246,715 | \$ 238,163 |
| Accumulated benefits obligation | \$ 258,056 | \$ 245,720 | \$ 238,042 |

(1) Represents a liability assumed in the acquisition of IDP that was reclassified from the restructuring reserve.

The following is a reconciliation of the U.S. plans' defined benefit pension assets:

| (Amounts in thousands) | Year ended December 31, | | |
|------------------------------|-------------------------|------------|------------|
| | 2003 | 2002 | 2001 |
| Beginning plan assets | \$ 141,048 | \$ 191,017 | \$ 225,659 |
| Return (loss) on plan assets | 29,161 | (26,343) | (9,002) |
| Company contributions | 26,991 | 4,593 | 371 |
| Acquisitions | — | 2,228 | — |
| Benefits paid | (26,614) | (30,447) | (26,011) |
| Ending plan assets | \$ 170,586 | \$ 141,048 | \$ 191,017 |

During 2003, we contributed \$27 million to the U.S. defined benefit pension plans. This payment exceeded the minimum funding requirements mandated by the U.S. Department of Labor rules. During 2003, we benefited from higher than anticipated returns on plan assets.

Although we are still working with our actuaries to determine estimated funding in 2005 and beyond, the following table summarizes the expected cash activity for the U.S. defined benefit pension plans in the future (in millions):

| | |
|------------------------------|-------------------|
| Company Contributions | |
| 2004 | \$12 to 17 |
| Benefit Payments | |
| 2004 | \$24 |
| 2005 | \$22 |
| 2006 | \$22 |
| 2007 | \$22 |
| 2008 | \$24 |
| 2009–2013 | \$136 |

The asset allocation for the U.S. defined benefit pension plans at the end of 2003 and 2002, and the target allocation for 2004, by asset category, are as follows:

| Asset Category | Target Allocation | | Percentage of Actual Plan Assets at December 31, | |
|-------------------|-------------------|------|--|------|
| | 2004 | 2003 | 2003 | 2002 |
| Equity securities | 65% | 65% | 65% | 61% |

| | | | | |
|-----------------|-----|-----|-----|-----|
| Debt securities | 35% | 35% | 35% | 39% |
| Real estate | — | — | — | — |
| Other | — | — | — | — |

None of our common stock is directly held by these plans. Our investment strategy is to invest in various securities in order to pay retirement benefits to plan participants while minimizing our cash contributions over the life of the plan. This is accomplished by preserving capital through diversified investments in high quality instruments and earning a long-term rate of return consistent with an acceptable degree of risk, while taking into account the liquidity needs of the plan.

Our investment policy is to invest approximately 65% of plan assets in equity securities and 35% in fixed income securities. Within each investment category, assets are allocated to various investment styles. Professional money management firms manage all assets and we engage a consultant to assist in evaluating these activities. We periodically review the investment policy, generally in conjunction with an asset/liability study. We also regularly rebalance the actual allocation to our target investment allocation.

Non-U.S. Defined Benefit Plans

Net defined benefit pension expense for non-U.S. pension plans was:

| (Amounts in thousands) | Year ended December 31, | | |
|--|-------------------------|----------|----------|
| | 2003 | 2002 | 2001 |
| Service cost | \$ 1,910 | \$ 1,665 | \$ 1,839 |
| Interest cost | 6,946 | 5,199 | 2,703 |
| Expected return on plan assets | (3,325) | (3,625) | (2,955) |
| Curtailment | 116 | 7 | 50 |
| Amortization of unrecognized net (gain) loss | 1,310 | 423 | (47) |
| Non-U.S. pension expense | \$ 6,957 | \$ 3,669 | \$ 1,590 |

The following table reconciles the non-U.S. plans' funded status to amounts recognized in the consolidated balance sheets:

| (Amounts in thousands) | December 31, | | |
|----------------------------|--------------|-------------|------------|
| | 2003 | 2002 | 2001 |
| Benefit obligations | \$ 146,142 | \$ 121,290 | \$ 44,898 |
| Plan assets, at fair value | 51,577 | 42,420 | 33,384 |
| Funded status | (94,565) | (78,870) | (11,514) |
| Unrecognized net loss | 23,800 | 22,212 | 6,104 |
| Minimum pension liability | (5,521) | (10,782) | (131) |
| Deferred tax liability | (3,271) | (6,331) | — |
| Net pension liability | \$ (79,557) | \$ (73,771) | \$ (5,541) |

The following are assumptions related to the non-U.S. defined benefit pension plans:

| (Amounts in thousands) | December 31, | | |
|--|--------------|-------|-------|
| | 2003 | 2002 | 2001 |
| <i>Weighted average assumptions used to determine benefit obligations:</i> | | | |
| Discount rate | 5.51% | 5.70% | 6.15% |
| Rate of increase in compensation levels | 2.58% | 3.08% | 3.35% |
| <i>Weighted average assumptions used to determine net cost:</i> | | | |
| Long-term rate of return on assets | 7.63% | 8.11% | 7.98% |
| Discount rate | 5.70% | 6.15% | 6.14% |
| Rate of increase in compensation levels | 2.58% | 3.08% | 3.35% |

Many of our non-U.S. defined benefit plans are unfunded, as permitted by local regulation. The expected long-term rate of return on assets for funded plans was determined by assessing the rates of return for each asset class and return premiums generated by active investment management.

During 2003, we reduced the non-U.S. minimum pension liability by \$5.4 million, net of deferred tax, as a component of other comprehensive income. The decrease in the liability resulted from improved plan asset returns during 2003. The increase in the benefit obligations during 2002 predominately reflects the obligations assumed under the IFC acquisition. During 2002 we increased the additional minimum liability by \$10.6 million, net of deferred tax, as a component of other comprehensive expense. This additional liability resulted from the market performance of the assets during 2002 and the increase in the number of employees participating in the plans resulting from the IFC acquisition.

The following is a reconciliation of the non-U.S. plans' defined benefit pension obligations:

| (Amounts in thousands) | Year ended December 31, | | |
|-------------------------------|-------------------------|-----------|-----------|
| | 2003 | 2002 | 2001 |
| Beginning benefit obligations | \$ 121,290 | \$ 44,898 | \$ 46,036 |
| Acquisitions | — | 57,750 | — |

| | | | |
|----------------------------------|-------------------|------------|-----------|
| Service cost | 1,910 | 1,665 | 1,839 |
| Interest cost | 6,946 | 5,199 | 2,703 |
| Employee contributions | 615 | 519 | 568 |
| Curtailments | (250) | — | (3,606) |
| Actuarial loss | 4,043 | 1,141 | 1,706 |
| Benefits paid | (8,806) | (4,466) | (2,481) |
| Currency exchange impact | 20,394 | 14,584 | (1,867) |
| <hr/> | | | |
| Ending benefit obligations | \$ 146,142 | \$ 121,290 | \$ 44,898 |
| <hr/> | | | |
| Accumulated benefits obligations | \$ 137,868 | \$ 114,959 | \$ 41,551 |
| <hr/> | | | |

The following is a reconciliation of the non-U.S. plans' defined benefit pension assets:

| (Amounts in thousands) | Year ended December 31, | | |
|------------------------------|-------------------------|-----------|-----------|
| | 2003 | 2002 | 2001 |
| Beginning plan assets | \$ 42,420 | \$ 33,384 | \$ 37,593 |
| Acquisitions | — | 9,427 | — |
| Employee contributions | 615 | 519 | 568 |
| Company contributions | 7,472 | 4,536 | 2,194 |
| Currency exchange impact | 5,600 | 3,828 | (1,165) |
| Return (loss) on plan assets | 4,276 | (4,808) | (3,325) |
| Benefits paid | (8,806) | (4,466) | (2,481) |
| Ending plan assets | \$ 51,577 | \$ 42,420 | \$ 33,384 |

We expect to contribute approximately \$8 million to the non-U.S. defined benefit pension plans during 2004, based on prevailing exchange rates at December 31, 2003.

The asset allocation for the non-U.S. defined benefit pension plans at the end of 2003 is as follows:

| Asset Category | Percentage of Plan Assets at December 31, 2003 |
|-------------------|--|
| Equity securities | 52% |
| Debt securities | 48% |

We do not believe that any of our common stock is held directly by these plans. Our non-U.S. funded defined benefit pension plans are principally located in Canada and the United Kingdom. In all cases, our investment strategy for these plans is to invest in various securities in order to pay retirement benefits to plan participants while minimizing required cash contributions over the life of the plan. This is accomplished by preserving capital through diversification in high quality investments and earning a long-term rate of return consistent with an acceptable degree of risk and the legal requirements of the particular country, while taking into account the liquidity needs of the plan.

Asset allocation differs by plan based upon the plan's projected benefit obligation to participants as well as the results of asset/liability studies that are conducted for each plan. Professional money management firms manage all assets and we engage consultants in each country to assist in evaluation of these activities.

Defined Benefit Plans With Accumulated Benefit Obligations In Excess Of Plan Assets

The following summarizes key pension plan information regarding plans whose accumulated benefit obligations exceed the fair value of plan assets.

| (Amounts in thousands) | December 31, | | |
|--------------------------------|--------------|------------|------------|
| | 2003 | 2002 | 2001 |
| Accumulated benefit obligation | \$ 358,008 | \$ 366,896 | \$ 279,593 |
| Fair value of plan assets | 184,193 | 183,468 | 224,401 |

Postretirement Medical Plans

We also sponsor several defined benefit postretirement health care plans covering most current retirees and a limited number of future retirees in the U.S. These plans provide for medical and dental benefits and are administered through insurance companies and health maintenance organizations. The plans include participant contributions, deductibles, co-insurance provisions and other limitations, and are integrated with Medicare and other group plans. We fund the plans as insured benefits are paid and we incur health maintenance organization premiums, such that the plans hold no assets in any period presented. Accordingly, we have no investment strategy or targeted allocations for plan assets. The benefits are no longer available to new employees and most existing employees.

Net postretirement benefit expense is comprised of:

| (Amounts in thousands) | Year ended December 31, | | |
|------------------------|-------------------------|--------|--------|
| | 2003 | 2002 | 2001 |
| Service cost | \$ 199 | \$ 292 | \$ 246 |
| Interest cost | 5,838 | 6,839 | 6,630 |

| | | | |
|--|-----------------|----------|----------|
| Amortization of unrecognized prior service benefit | (3,275) | (2,685) | (2,306) |
| Amortization of net loss | 1,379 | 1,065 | — |
| <hr/> | | | |
| Postretirement benefit expense | \$ 4,141 | \$ 5,511 | \$ 4,570 |
| <hr/> | | | |

The following is a reconciliation of the accumulated postretirement benefits obligations:

| (Amounts in thousands) | Year ended December 31, | | |
|--|-------------------------|------------|------------|
| | 2003 | 2002 | 2001 |
| Beginning accumulated postretirement benefit | \$ 91,670 | \$ 103,440 | \$ 89,331 |
| Service cost | 199 | 292 | 246 |
| Interest cost | 5,838 | 6,839 | 6,630 |
| Curtailment | (383) | — | — |
| Plan amendments | — | (14,362) | — |
| Acquisition | — | 1,076 | — |
| Actuarial loss | 3,162 | 2,345 | 15,661 |
| Benefits paid | (8,259) | (7,960) | (8,428) |
| Ending accumulated postretirement | \$ 92,227 | \$ 91,670 | \$ 103,440 |

During 2002, we renegotiated certain union contracts which limited our obligation for postretirement medical costs. The effect of this change generally reduced expenses related to the affected union contracts beginning in 2003.

The following table presents the components of postretirement benefit amounts recognized in the consolidated balance sheets:

| (Amounts in thousands) | December 31, | | |
|------------------------------------|--------------|-------------|-------------|
| | 2003 | 2002 | 2001 |
| Postretirement benefit obligations | \$ 92,227 | \$ 91,670 | \$ 103,440 |
| Funded status | (92,227) | (91,670) | (103,440) |
| Unrecognized prior service benefit | (19,997) | (23,272) | (11,595) |
| Unrecognized net loss | 22,778 | 21,033 | 19,753 |
| Accrued postretirement benefits | \$ (89,446) | \$ (93,909) | \$ (95,282) |

Weighted average assumptions used to determine benefit obligations:

| | | | |
|---------------|-------|-------|------|
| Discount rate | 6.25% | 6.75% | 7.0% |
|---------------|-------|-------|------|

Weighted average assumptions used to determine net cost:

| | | | |
|--------------------------------|-------|------|-------|
| Discount rate | 6.75% | 7.0% | 7.50% |
| Expected return on plan assets | — | — | — |

The assumed ranges for the annual rates of increase in per capita costs for periods prior to Medicare were 9.0% for 2003 and 10.0% for 2002 and 2001, with a gradual decrease to 5.0% for 2007 and future years.

Assumed health care costs trend rates have a significant effect on the amounts reported for the postretirement medical plans. A one-percentage point change in assumed health care cost trend rates would have the following effect on the 2003 reported amounts:

| (Amounts in thousands) | 1% Increase | 1% Decrease |
|---|----------------|----------------|
| Effect on postretirement benefit obligation | \$ 4,384 | \$ (4,033) |
| Effect on postretirement benefit expense | 286 | (265) |

We made contributions to the defined benefit postretirement medical plans of \$8,259 in 2003, \$7,960 in 2002 and \$8,428 in 2001. Because the defined benefit postretirement medical plans are unfunded, we make contributions as the covered individuals' claims are approved for payment. Accordingly, contributions during any period are directly correlated to the benefits paid.

Defined Contribution Plans

We sponsor several defined contribution plans covering substantially all U.S. and Canadian employees and certain other non-U.S. employees. Employees may contribute to these plans, and these contributions are matched in varying amounts by us, including opportunities for discretionary matching contributions. Defined contribution plan expense was \$6,614 in 2003, \$6,633 in 2002 and \$9,421 in 2001.

Participants in the U.S. defined contribution plan have the option to invest in our common stock, and therefore the plans assets include such holdings of our common stock.

NOTE 12: CONTINGENCIES

We have been involved as a potentially responsible party ("PRP") at former public waste disposal sites that may be subject to remediation under pending government procedures. The sites are in various stages of evaluation by federal and state environmental authorities. The projected cost of remediating these sites, as well as our alleged "fair

share" allocation, is uncertain and speculative until all studies have been completed and the parties have either negotiated an amicable resolution or the matter has been judicially resolved. At each site, there are many other parties who have similarly been identified, and the identification and location of additional parties is continuing under applicable federal or state law. Many of the other parties identified are financially strong and solvent companies that appear able to pay their share of the remediation costs. Based on our preliminary information about the waste disposal practices at these sites and the environmental regulatory process in general, we believe that it is likely that ultimate remediation liability costs for each site will be apportioned among all liable parties, including site owners and waste transporters, according to the volumes and/or toxicity of the wastes shown to have been disposed of at the sites.

We are a defendant in a large number of pending lawsuits (which include, in many cases, multiple claimants) that seek to recover damages for personal injury allegedly caused by exposure to asbestos-containing products manufactured and/or distributed by us in the past. Any such products were self-contained and used as components of process equipment, and we do not believe that any emission of respirable asbestos-containing fiber occurred during the use of this equipment. We believe that a high percentage of the applicable claims are covered by applicable insurance or indemnities from other companies.

In June 2002, we were sued by Ruhrpumpen, Inc. who alleged antitrust violations, conspiracy, fraud, and breach of contract claims arising out of our December 2000 sale to Ruhrpumpen of a plant in Tulsa, Oklahoma and a license for eight defined pump lines. The sale agreement had a purchase price of approximately \$5.4 million plus other material terms, including Ruhrpumpen's assumption of certain liabilities. Ruhrpumpen subsequently amended its complaint to add Mr. Ronald F. Shuff, our Vice President, Secretary and General Counsel, and two other employees as individual defendants. The sale to Ruhrpumpen was the result of a divestiture agreement we reached with the U.S. Department of Justice ("DOJ") in July 2000 in connection with our acquisition of IDP. Our agreement with the DOJ gives it the authority to make inquiries about and otherwise monitor our divestiture. On or about May 13, 2003, we received a letter from the DOJ making inquiry into some of the issues raised by Ruhrpumpen in its lawsuit and seeking information about the divestiture and Ruhrpumpen's lawsuit. The DOJ continues to monitor the lawsuit and the divestiture. During March 2004, the case was tried in the U.S. District Court for the Northern District of Texas. At trial, Ruhrpumpen sought the recovery of over \$100 million in actual and exemplary damages. We vigorously contested Ruhrpumpen's allegations and purported damages. At the close of the trial, Ruhrpumpen voluntarily dismissed its claims against Mr. Shuff and the other two employees. We are currently awaiting a ruling from the court as to the remaining claims against the Company.

During the quarter ended September 30, 2003, related lawsuits were filed in federal court, in the Northern District of Texas, alleging that we violated federal securities laws during a period beginning on October 23, 2001 and ending September 27, 2002. The cases were consolidated and a lead plaintiff was appointed by the court. A consolidated amended complaint was filed on February 5, 2004. The consolidated amended complaint, like the earlier individual complaints, also names as individual defendants Mr. C. Scott Greer, Chairman, President and Chief Executive Officer, and Ms. Renée J. Hornbaker, Vice President and Chief Financial Officer, and seeks unspecified compensatory damages and recovery of costs. On March 11, 2004, the court granted the lead plaintiff leave to file a further amended complaint within 15 days of our filing of the finalized restatement of our financial results. We strongly believe that the lawsuit is without any merit and plan to vigorously defend the case.

On February 4, 2004, we received an informal inquiry from the SEC requesting the voluntary production of documents and information related to our February 3, 2004 announcement that we would restate our financial results for the nine months ended September 30, 2003 and the full years 2002, 2001 and 2000. In a separate informal inquiry, the SEC requested, and we supplied, documents and other information relating to whether our Form 8-K, filed November 21, 2002, adequately fulfilled obligations that may have arisen under Regulation FD. We intend to

continue to cooperate with the SEC in these inquiries.

We are also a defendant in several other lawsuits, including product liability claims, that are insured, subject to the applicable deductibles, arising in the ordinary course of business. We believe that we have adequately accrued estimated losses for such lawsuits.

Although none of the aforementioned potential liabilities can be quantified with absolute certainty, we have established reserves covering these exposures, which we believe are reasonable based on past experience and available facts. While additional exposures beyond these reserves could exist, none gives rise to any additional liability that can now be reasonably estimated, and we believe any such costs will not have a material adverse impact on our results of operations or financial position. We will continue to evaluate these potential contingent loss exposures and, if they develop, recognize expense as soon as such losses become probable and can be reasonably estimated.

We are also involved in ordinary routine litigation incidental to our business, none of which we believe to be material to our business, operations or overall financial condition. However, resolutions or dispositions of claims or lawsuits by settlement or otherwise could have a significant impact on our operating results for the reporting period in which any such resolution or disposition occurs.

NOTE 13: WARRANTY RESERVE

We have recorded reserves for warranty claims that are included in both current and non-current liabilities. The following is a summary of the activity in the warranty reserve:

| | 2003 |
|-------------------------------|-------------|
| Balance at December 31, 2001 | \$ 15,285 |
| Accruals for warranty expense | 20,014 |
| Additions via acquisition | 1,070 |
| Settlements made | (20,238) |
| Balance at December 31, 2002 | \$ 16,131 |
| Accruals for warranty expense | 27,189 |
| Settlements made | (23,964) |
| Balance at December 31, 2003 | \$ 19,356 |

NOTE 14: SHAREHOLDERS' EQUITY

Each share of common stock contains a preferred stock purchase right. These rights are not currently exercisable and trade in tandem with the common stock. The rights become exercisable and trade separately in the event of certain significant changes in common stock ownership or on the commencement of certain tender offers that, in either case, may lead to a change of our control. Upon becoming exercisable, the rights provide shareholders the opportunity to acquire a new series of the preferred stock to be then automatically issued at a pre-established price. In the event of certain forms of our acquisition, the rights also provide our shareholders the opportunity to purchase shares of the acquirer's common stock from the acquirer at a 50% discount from the current market value. The rights are redeemable for \$0.022 per right by us at any time prior to becoming exercisable and will expire in August 2006.

NOTE 15: INCOME TAXES

The provision (benefit) for income taxes consisted of the following:

| (Amounts in thousands) | Year ended December 31, | | |
|------------------------|-------------------------|-------------|------------|
| | 2003 | 2002 | 2001 |
| Current: | | | |
| U.S. federal | \$ (9,946) | \$ (11,247) | \$ (3,647) |
| Non-U.S. | 32,520 | 19,854 | 22,045 |
| State and local | 1,500 | 1,035 | 300 |
| Total current | 24,074 | 9,642 | 18,698 |
| Deferred: | | | |
| U.S. federal | 8,640 | 14,201 | (24,856) |
| Non-U.S. | (11,906) | 3,840 | 6,433 |
| State and local | 139 | (879) | (864) |
| Total deferred | (3,127) | 17,162 | (19,287) |

| | | | | | | |
|---------------------------|----|---------------|----|--------|----|-------|
| Total provision (benefit) | \$ | 20,947 | \$ | 26,804 | \$ | (589) |
|---------------------------|----|---------------|----|--------|----|-------|

The provision (benefit) for income taxes was different from the statutory corporate rate due to the following:

| | Year ended December 31, | | |
|---|----------------------------|--------------|-------------|
| | 2003 | 2002 | 2001 |
| U.S. federal income tax rate | 35.0% | 35.0% | 35.0% |
| Non-U.S. tax rate differential | (1.4) | 4.4 | (35.4) |
| State and local income taxes, net | 1.7 | (0.3) | 5.3 |
| Extraterritorial income exclusion/Foreign sales corporation | (9.6) | (5.2) | (5.3) |
| Goodwill | — | — | (12.3) |
| Meals and entertainment | 1.4 | 1.5 | (10.0) |
| Equity in income of unconsolidated subsidiaries | (4.3) | (0.3) | 7.3 |
| U.S. impact of foreign operations | 5.6 | (0.9) | 0.4 |
| Tax contingencies | — | 3.8 | 28.9 |
| Other, net | — | (0.9) | (8.6) |
| Effective tax rate | 28.4% | 37.1% | 5.3% |

Deferred income taxes reflect the net tax effects of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for income tax purposes. Significant components of the consolidated deferred tax assets and liabilities were:

| (Amounts in thousands) | December 31, | |
|---------------------------------------|-------------------|-------------------|
| | 2003 | 2002 |
| Deferred tax assets related to: | | |
| Retirement benefits | \$ 71,294 | \$ 90,600 |
| Net operating loss carryforwards | 21,613 | 10,343 |
| Compensation accruals | 22,164 | 22,086 |
| Inventories | 15,512 | 13,062 |
| Credit carryforwards | 25,057 | 31,944 |
| Loss on dispositions | 48 | 1,692 |
| Warranty and accrued liabilities | 10,157 | — |
| Restructuring charge | 6,231 | 5,734 |
| Other | 4,064 | 5,028 |
| Total deferred tax assets | 176,140 | 180,489 |
| Valuation allowances | (14,760) | (15,481) |
| Net deferred tax assets | \$ 161,380 | \$ 165,008 |
| Deferred tax liabilities related to: | | |
| Property, plant and equipment | \$ 43,366 | \$ 45,543 |
| Goodwill | 32,814 | 49,332 |
| Unrealized foreign exchange gain | 24,508 | 11,200 |
| Other | — | 4,591 |
| Total deferred tax liabilities | \$ 100,688 | \$ 110,666 |
| Deferred tax assets, net | \$ 60,692 | \$ 54,342 |

We have recorded valuation allowances to reflect the estimated amount of deferred tax assets that may not be realized due to the expiration of net operating loss and foreign tax credit carryforwards. The decrease in the valuation allowances during 2002 was primarily attributable to our ability to use foreign tax credit carryforwards and changes in estimates of foreign net operating loss carryforwards. We have approximately \$72 million of net operating loss carryforwards at December 31, 2003, of which approximately 91% was generated outside the U.S. Net operating losses generated in the U.S., if unused, will begin to expire in 2017, whereas the majority of our non-U.S. net operating losses carry forward without expiration. Additionally, we have approximately \$22.5 million of foreign tax credit



carryforwards at December 31, 2003, which expire in 2004 through 2007 if unused.

Earnings (loss) before income taxes comprised:

| (Amounts in thousands) | Year ended December 31, | | |
|------------------------|-------------------------|------------------|--------------------|
| | 2003 | 2002 | 2001 |
| U.S. | \$ 9,660 | \$ (4,940) | \$ (81,119) |
| Non-U.S. | 64,175 | 77,241 | 70,042 |
| Total | \$ 73,835 | \$ 72,301 | \$ (11,077) |

Undistributed earnings of our non-U.S. subsidiaries amounted to approximately \$213 million at December 31, 2003. These earnings are considered to be indefinitely reinvested and, accordingly, no additional U.S. income taxes or non-U.S. withholding taxes have been provided. Determination of the amount of additional taxes that would be payable if such earnings were not considered indefinitely reinvested is not practical.

NOTE 16: BUSINESS SEGMENT INFORMATION

We are principally engaged in the worldwide design, manufacture, distribution and service of industrial flow management equipment. We provide pumps, valves and mechanical seals primarily for the petroleum industry, chemical-processing industry, power-generation industry, water industry, general industry and other industries requiring flow management products.

We have the following three divisions, each of which constitutes a business segment:

- Flowserve Pump Division;
- Flow Solutions Division; and
- Flow Control Division.

Each division manufactures different products and is defined by the type of products and services provided. Each division has a President, who reports directly to the Chief Executive Officer, and a Division Controller, who reports directly to the Chief Financial Officer. For decision-making purposes, the Chief Executive Officer and other members of senior executive management use financial information generated and reported at the division level. Our corporate headquarters does not constitute a separate division or business segment.

We evaluate segment performance based on operating income excluding special items. We believe that special items, while indicative of efforts to integrate IFC and IDP into our business, do not reflect ongoing business results. Earnings before special items are not a recognized measure under generally accepted accounting principles ("GAAP") and should not be viewed as an alternative to GAAP measures of performance.

Amounts classified as All Other include the corporate headquarters costs and other minor entities that do not constitute separate segments. Intersegment sales and transfers are recorded at cost plus a profit margin, with the margin on such sales eliminated with consolidation.

Effective January 1, 2003, we realigned certain small sites between segments. Accordingly, the segment information for all periods presented herein has been reported under the new organizational structure.

The following is a summary of the financial information of the reportable segments reconciled to the amounts reported in the consolidated financial statements.

(Amounts in thousands)

Year ended December 31, 2003

| | Flowserve Pump | Flow Solutions | Flow Control | Subtotal- Reportable Segments | All Other | Consolidated Total |
|---|-------------------|-------------------|-----------------|-------------------------------------|------------|-----------------------|
| Sales to external customers | \$ 1,182,489 | \$ 335,177 | \$ 880,751 | \$ 2,398,417 | \$ 5,954 | \$ 2,404,371 |
| Intersegment sales | 5,642 | 24,319 | 7,380 | 37,341 | (37,341) | — |
| Segment operating income (before special items) ⁽¹⁾ | 97,156 | 74,152 | 67,995 | 239,303 | (56,664) | 182,639 |
| Depreciation and amortization | 30,802 | 6,615 | 29,197 | 66,614 | 6,007 | 72,621 |
| Identifiable assets | \$ 1,308,873 | \$ 180,807 | \$ 1,023,667 | \$ 2,513,347 | \$ 287,306 | \$ 2,800,653 |
| Capital expenditures | 10,347 | 3,727 | 11,814 | 25,888 | 2,900 | 28,788 |

(Amounts in thousands)

Year ended December 31, 2002

| | Flowserve Pump | Flow Solutions | Flow Control | Subtotal- Reportable Segments | All Other | Consolidated Total |
|---|-------------------|-------------------|-----------------|-------------------------------------|-----------|-----------------------|
| Sales to external customers | \$ 1,199,742 | \$ 326,789 | \$ 718,275 | \$ 2,244,806 | \$ 6,342 | \$ 2,251,148 |
| Intersegment sales | 5,394 | 23,400 | 7,247 | 36,041 | (36,041) | — |
| Segment operating income (before special items) ⁽²⁾ | 130,097 | 64,923 | 44,683 | 239,703 | (34,226) | 205,477 |
| Depreciation and amortization | 30,383 | 7,069 | 22,446 | 59,898 | 5,415 | 65,313 |
| Identifiable assets | \$ 1,354,753 | \$ 182,163 | \$ 993,431 | \$ 2,530,347 | \$ 86,715 | \$ 2,617,062 |
| Capital expenditures | 12,145 | 3,066 | 11,104 | 26,315 | 4,560 | 30,875 |

(Amounts in thousands)

Year ended December 31, 2001

| | Flowserve Pump | Flow Solutions | Flow Control | Subtotal- Reportable Segments | All Other | Consolidated Total |
|---|-------------------|-------------------|-----------------|-------------------------------------|------------|-----------------------|
| Sales to external customers | \$ 1,161,976 | \$ 307,679 | \$ 441,889 | \$ 1,911,544 | \$ 5,788 | \$ 1,917,332 |
| Intersegment sales | 8,919 | 19,839 | 8,704 | 37,462 | (37,462) | — |
| Segment operating income (before special items) ⁽³⁾ | 134,319 | 51,497 | 38,376 | 224,192 | (31,988) | 192,204 |
| Depreciation and amortization | 44,523 | 9,346 | 13,704 | 67,573 | 6,282 | 73,855 |
| Identifiable assets | \$ 1,349,834 | \$ 194,255 | \$ 356,075 | \$ 1,900,164 | \$ 143,764 | \$ 2,043,928 |
| Capital expenditures | 19,322 | 5,217 | 8,884 | 33,423 | 1,802 | 35,225 |

(1) Special items reflect costs associated with the IFC acquisition including integration expense of \$19.8 million and restructuring expense of \$2.9 million.

(2) Special items reflect costs associated with the IFC acquisition including a \$5.2 million negative purchase accounting adjustment associated with the required write-up and sale of inventory (recorded as a cost of sales), integration expense of \$16.2 million and restructuring expense of \$4.3 million.

(3) Special items reflect integration expense of \$63.0 million and restructuring expense of \$(1.2) million associated with the acquisition and integration of IDP.

Segment operating income and assets can be reconciled to the consolidated amounts as follows:

| (Amounts in thousands) Profit | Year ended December 31, | | |
|---|-------------------------|------------|-------------|
| | 2003 | 2002 | 2001 |
| Total segment operating income (before special items) | \$ 182,639 | \$ 205,477 | \$ 192,204 |
| Net interest expense | 80,221 | 92,932 | 118,128 |
| Other expense (income), net | 4,590 | 3,241 | (1,656) |
| Loss on debt repayment and extinguishment | 1,346 | 11,237 | 24,974 |
| Special items: | | | |
| Purchase accounting adjustment associated with the required write-up of inventory | — | 5,240 | — |
| Integration expense | 19,768 | 16,179 | 63,043 |
| Restructuring expense | 2,879 | 4,347 | (1,208) |
| Earnings (loss) before income taxes | \$ 73,835 | \$ 72,301 | \$ (11,077) |

Geographic Information

We attribute revenues to different geographic areas based on the facilities' location. Long-lived assets are classified based on the geographic area in which the assets are located and exclude deferred tax assets categorized as non-current. Sales related to and investments in identifiable assets by geographic area are as follows:

| (Amounts in thousands) | Year ended December 31, 2003 | | | |
|------------------------|------------------------------|---------|-------------------|--------|
| | Sales | % | Long-lived Assets | % |
| United States | \$ 1,201,214 | 50.0% | \$ 1,215,454 | 77.3% |
| Europe | 925,033 | 38.4% | 313,753 | 19.9% |
| Other ⁽¹⁾ | 278,124 | 11.6% | 43,998 | 2.8% |
| Consolidated total | \$ 2,404,371 | 100.00% | \$ 1,573,205 | 100.0% |

| (Amounts in thousands) | Year ended December 31, 2002 | | | |
|------------------------|------------------------------|--------|-------------------|--------|
| | Sales | % | Long-lived Assets | % |
| United States | \$ 1,171,084 | 52.0% | \$ 1,247,800 | 79.6% |
| Europe | 787,727 | 35.0% | 278,748 | 17.8% |
| Other ⁽¹⁾ | 292,337 | 13.0% | 41,091 | 2.6% |
| Consolidated total | \$ 2,251,148 | 100.0% | \$ 1,567,639 | 100.0% |

| (Amounts in thousands) | Year ended December 31, 2001 | | | |
|------------------------|------------------------------|--------|-------------------|--------|
| | Sales | % | Long-lived Assets | % |
| United States | \$ 828,848 | 43.2% | \$ 733,898 | 67.8% |
| Europe | 814,483 | 42.5% | 296,055 | 27.3% |
| Other ⁽¹⁾ | 274,001 | 14.3% | 53,390 | 4.9% |
| Consolidated total | \$ 1,917,332 | 100.0% | \$ 1,083,343 | 100.0% |

(1) Includes Canada, Latin America and Asia Pacific. No individual geographic segment within this group represents 10% or more of consolidated totals.

Net sales to international customers, including export sales from the United States, represented 61.0%, 56.0%, and 48.1% in 2003, 2002 and 2001, respectively.

Major Customer Information

We have no revenues from any individual customer that represent 10% or more of consolidated revenues for any of the years presented.

NOTE 17: ACCUMULATED OTHER COMPREHENSIVE INCOME (LOSS)

The following presents the components of accumulated other comprehensive income (loss), net of related tax effects:

| (Amounts in thousands) | Year ended December 31, | | |
|--------------------------------|-------------------------|--------------|--------------|
| | 2003 | 2002 | 2001 |
| Foreign currency translation | \$ (60,656) | \$ (97,483) | \$ (120,750) |
| Minimum pension liability | (52,483) | (60,189) | (17,242) |
| Hedging derivative instruments | (3,417) | (4,306) | (4,145) |
| Total | \$ (116,556) | \$ (161,978) | \$ (142,137) |

NOTE 18: GUARANTOR AND FINANCIAL INFORMATION

Pursuant to the disclosure requirements arising under the Senior Subordinated Notes, the following consolidating financial information presents the consolidating balance sheet at December 31, 2003 and 2002, and the related statements of operations and cash flows for each of the three years in the period ended December 31, 2003 for:

- Flowserve Corporation, the parent;
- Flowserve Finance B.V.;
- the guarantor subsidiaries;
- the nonguarantor subsidiaries; and
- the Company on a consolidated basis.

The information includes elimination entries necessary to consolidate Flowserve Corporation, the parent, with Flowserve Finance, B.V., and guarantor and nonguarantor subsidiaries.

Although not accurate in absolute terms, generally our U.S. subsidiaries constitute guarantor subsidiaries, whereas our non-U.S. subsidiaries constitute non-guarantor subsidiaries.

The parent's investments in subsidiaries are accounted for using the equity method of accounting. The guarantor and non-guarantor subsidiaries are presented on a combined basis. The principal elimination entries eliminate investments in subsidiaries and intercompany balances and transactions. Separate financial statements for the guarantor subsidiaries and the non-guarantor subsidiaries are omitted because of immateriality.

CONSOLIDATING STATEMENT OF OPERATIONS

Year ended December 31, 2003

| (Amounts in thousands) | Parent | Flowserve Finance B.V. | Guarantor Subsidiaries | Nonguarantor Subsidiaries | Eliminations | Consolidated Total |
|--|-----------|---------------------------|---------------------------|------------------------------|--------------|-----------------------|
| Sales | \$ — | \$ — | \$ 1,182,656 | \$ 1,338,188 | \$ (116,473) | \$ 2,404,371 |
| Cost of sales | — | — | 866,090 | 932,333 | (116,473) | 1,681,950 |
| Gross profit | — | — | 316,566 | 405,855 | — | 722,421 |
| Selling, general and administrative expense | — | — | 309,101 | 230,681 | — | 539,782 |
| Integration expenses | — | — | 10,523 | 9,245 | — | 19,768 |
| Restructuring expenses | — | — | 133 | 2,746 | — | 2,879 |
| Operating income | — | — | (3,191) | 163,183 | — | 159,992 |
| Net interest (income) expense | (30,240) | 27,580 | 81,397 | 1,484 | — | 80,221 |
| Loss on debt prepayment and extinguishment | 1,346 | — | — | — | — | 1,346 |
| Other expense (income), net | — | (4) | (64,399) | 68,993 | — | 4,590 |
| Equity in (earnings) loss of subsidiaries | (34,684) | — | — | — | 34,684 | — |
| Earnings (loss) before income taxes | 63,578 | (27,576) | (20,189) | 92,706 | (34,684) | 73,835 |
| Provision (benefit) for income taxes | 10,690 | 1,202 | (6,386) | 15,441 | — | 20,947 |
| Net earnings (loss) | \$ 52,888 | \$ (28,778) | \$ (13,803) | \$ 77,265 | \$ (34,684) | \$ 52,888 |

CONSOLIDATING STATEMENT OF OPERATIONS

Year ended December 31, 2002

| (Amounts in thousands) | Parent | Flowserve Finance B.V. | Guarantor Subsidiaries | Nonguarantor Subsidiaries | Eliminations | Consolidated Total |
|--|-----------|---------------------------|---------------------------|------------------------------|--------------|-----------------------|
| Sales | \$ — | \$ — | \$ 1,239,095 | \$ 1,113,787 | \$ (101,734) | \$ 2,251,148 |
| Cost of sales | — | — | 914,598 | 760,614 | (101,734) | 1,573,478 |
| Gross profit | — | — | 324,497 | 353,173 | — | 677,670 |
| Selling, general and administrative expense | — | — | 301,894 | 175,539 | — | 477,433 |
| Integration expenses | — | — | 14,224 | 1,955 | — | 16,179 |
| Restructuring expenses | — | — | 2,718 | 1,629 | — | 4,347 |
| Operating income | — | — | 5,661 | 174,050 | — | 179,711 |
| Net interest expense (income) | (13,342) | 15,736 | 80,958 | 9,580 | — | 92,932 |
| Loss on debt prepayment and extinguishment | 11,237 | — | — | — | — | 11,237 |
| Other expense (income), net | 36 | — | (50,545) | 53,750 | — | 3,241 |
| Equity in earnings of subsidiaries | (44,486) | — | — | — | 44,486 | — |
| Earnings (loss) before income taxes | 46,555 | (15,736) | (24,752) | 110,720 | (44,486) | 72,301 |
| Provision (benefit) for income taxes | 1,058 | 1,923 | (7,279) | 31,102 | — | 26,804 |
| Net earnings (loss) | \$ 45,497 | \$ (17,659) | \$ (17,473) | \$ 79,618 | \$ (44,486) | \$ 45,497 |

CONSOLIDATING STATEMENT OF OPERATIONS

Year ended December 31, 2001

| (Amounts in thousands) | Parent | Flowserve Finance B.V. | Guarantor Subsidiaries | Nonguarantor Subsidiaries | Eliminations | Consolidated Total |
|--|-------------|---------------------------|---------------------------|------------------------------|--------------|-----------------------|
| Sales | \$ — | \$ — | \$ 1,176,386 | \$ 850,868 | \$ (109,922) | \$ 1,917,332 |
| Cost of sales | — | — | 837,147 | 586,565 | (109,922) | 1,313,790 |
| Gross profit | — | — | 339,239 | 264,303 | — | 603,542 |
| Selling, general and administrative expense | — | — | 271,915 | 139,423 | — | 411,338 |
| Integration expenses | — | — | 50,187 | 12,856 | — | 63,043 |
| Restructuring expenses | — | — | (1,108) | (100) | — | (1,208) |
| Operating income | — | — | 18,245 | 112,124 | — | 130,369 |
| Net interest expense | 19,269 | 2,174 | 86,787 | 9,898 | — | 118,128 |
| Loss on debt prepayment and extinguishment | 17,029 | 7,945 | — | — | — | 24,974 |
| Other expense (income), net | — | 2 | (29,101) | 27,443 | — | (1,656) |
| Equity in earnings of subsidiaries | (13,823) | — | — | — | 13,823 | — |
| Earnings (loss) before income taxes | (22,475) | (10,121) | (39,441) | 74,783 | (13,823) | (11,077) |
| Provision (benefit) for income taxes | (11,987) | (2,266) | (11,421) | 25,085 | — | (589) |
| Net earnings (loss) | \$ (10,488) | \$ (7,855) | \$ (27,964) | \$ 49,642 | \$ (13,823) | \$ (10,488) |

CONSOLIDATING BALANCE SHEET

December 31, 2003

| (Amounts in thousands) | Parent | Flowserve Finance B.V. | Guarantor Subsidiaries | Nonguarantor Subsidiaries | Eliminations | Consolidated Total |
|---|---------------------|------------------------|------------------------|---------------------------|-----------------------|---------------------|
| Current assets: | | | | | | |
| Cash and cash equivalents | \$ — | \$ — | \$ 431 | \$ 53,091 | \$ — | \$ 53,522 |
| Intercompany receivables | 94,058 | 3,013 | 204,157 | 39,483 | (340,711) | — |
| Accounts receivable, net | — | — | 218,579 | 281,294 | — | 499,873 |
| Inventories | — | — | 211,075 | 224,871 | — | 435,946 |
| Deferred taxes | — | — | 77,590 | 1,493 | — | 79,083 |
| Prepaid expenses | — | — | 2,550 | 20,060 | — | 22,610 |
| Total current assets | 94,058 | 3,013 | 714,382 | 620,292 | (340,711) | 1,091,034 |
| Property, plant and equipment, net | | | | | | |
| Investment in subsidiaries | 354,139 | 219,532 | 514,853 | — | (1,088,524) | — |
| Intercompany receivables | 1,219,430 | 98,873 | 265,572 | 242,232 | (1,826,107) | — |
| Goodwill | — | — | 680,684 | 190,782 | — | 871,466 |
| Other intangible assets, net | — | — | 135,918 | 31,364 | — | 167,282 |
| Other assets | 15,790 | 2,881 | 176,430 | 35,446 | — | 230,547 |
| Total assets | \$ 1,683,417 | \$ 324,299 | \$ 2,698,321 | \$ 1,349,958 | \$ (3,255,342) | \$ 2,800,653 |
| Current liabilities: | | | | | | |
| Accounts payable | \$ — | \$ — | \$ 96,398 | \$ 166,155 | \$ — | \$ 262,553 |
| Intercompany payables | — | 30,971 | 272,075 | 37,665 | (340,711) | — |
| Accrued liabilities | 10,453 | 4,148 | 133,498 | 135,439 | — | 283,538 |
| Long-term debt due within one year | 66,395 | — | — | 97 | — | 66,492 |
| Deferred taxes | — | — | 17,621 | 2,454 | — | 20,075 |
| Total current liabilities | 76,848 | 35,119 | 519,592 | 341,810 | (340,711) | 632,658 |
| Long-term debt due after one year | | | | | | |
| Intercompany payables | 785,821 | 80,997 | 420 | 12,528 | — | 879,766 |
| Retirement benefits and other liabilities | — | 312,357 | 1,393,409 | 120,341 | (1,826,107) | — |
| Shareholders' equity: | | | | | | |
| Serial preferred stock | — | — | — | — | — | — |
| Common shares | 72,018 | — | 2 | 182,331 | (182,333) | 72,018 |
| Capital in excess of par value | 477,443 | — | 300,963 | 426,194 | (727,157) | 477,443 |
| Retained earnings (deficit) | 442,973 | (34,281) | 212,056 | 355,371 | (533,146) | 442,973 |
| | 992,434 | (34,281) | 513,021 | 963,896 | (1,442,636) | 992,434 |
| Treasury stock, at cost | (62,575) | — | — | — | — | (62,575) |
| Deferred compensation obligation | 7,445 | — | — | — | — | 7,445 |
| Accumulated other comprehensive (loss) income | (116,556) | (69,893) | (51,006) | (233,213) | 354,112 | (116,556) |
| Total shareholders' equity | 820,748 | (104,174) | 462,015 | 730,683 | (1,088,524) | 820,748 |
| Total liabilities and shareholders' equity | \$ 1,683,417 | \$ 324,299 | \$ 2,698,321 | \$ 1,349,958 | \$ (3,255,342) | \$ 2,800,653 |

CONSOLIDATING BALANCE SHEET

December 31, 2002

| (Amounts in thousands) | Parent | Flowserve Finance B.V. | Guarantor Subsidiaries | Nonguarantor Subsidiaries | Eliminations | Consolidated Total |
|---|---------------------|---------------------------|---------------------------|------------------------------|-----------------------|-----------------------|
| Current assets: | | | | | | |
| Cash and cash equivalents | \$ — | \$ — | \$ 6,937 | \$ 42,308 | \$ — | \$ 49,245 |
| Intercompany receivables | 181,156 | 3,822 | 48,691 | 49,962 | (283,631) | — |
| Accounts receivable, net | — | 1 | 222,112 | 268,310 | — | 490,423 |
| Inventories | — | — | 222,324 | 196,894 | — | 419,218 |
| Deferred taxes | — | — | 24,519 | 1,550 | — | 26,069 |
| Prepaid expenses | — | — | 14,948 | 14,596 | — | 29,544 |
| Total current assets | 181,156 | 3,823 | 539,531 | 573,620 | (283,631) | 1,014,499 |
| Property, plant and equipment, net | — | — | 243,548 | 220,150 | — | 463,698 |
| Investment in subsidiaries | 343,542 | 296,065 | 514,853 | — | (1,154,460) | — |
| Intercompany receivables | 1,219,430 | 82,532 | 330,260 | 220,422 | (1,852,644) | — |
| Goodwill | — | — | 674,136 | 168,485 | — | 842,621 |
| Other intangible assets, net | — | — | 146,967 | 29,530 | — | 176,497 |
| Other assets | 19,468 | 2,748 | 66,255 | 31,276 | — | 119,747 |
| Total assets | \$ 1,763,596 | \$ 385,168 | \$ 2,515,550 | \$ 1,243,483 | \$ (3,290,735) | \$ 2,617,062 |
| Current liabilities: | | | | | | |
| Accounts payable | \$ — | \$ — | \$ 99,320 | \$ 134,185 | \$ — | \$ 233,505 |
| Intercompany payables | (597) | 18,002 | 242,783 | 23,443 | (283,631) | — |
| Accrued liabilities | 26,960 | 3,353 | 96,354 | 107,595 | — | 234,262 |
| Long-term debt due within one year | 38,564 | — | — | 46 | — | 38,610 |
| Deferred taxes | — | — | 3,408 | 1,527 | — | 4,935 |
| Total current liabilities | 64,927 | 21,355 | 441,865 | 266,796 | (283,631) | 511,312 |
| Long-term debt due after one year | 977,386 | 67,546 | 420 | 10,396 | — | 1,055,748 |
| Intercompany payables | — | 324,617 | 1,420,559 | 107,468 | (1,852,644) | — |
| Retirement benefits and other liabilities | — | — | 195,072 | 133,647 | — | 328,719 |
| Shareholders' equity: | | | | | | |
| Serial preferred stock | — | — | — | — | — | — |
| Common shares | 72,018 | — | 2 | 182,331 | (182,333) | 72,018 |
| Capital in excess of par value | 477,635 | — | 300,963 | 426,194 | (727,157) | 477,635 |
| Retained earnings (deficit) | 390,085 | (25,857) | 226,171 | 199,365 | (399,679) | 390,085 |
| | 939,738 | (25,857) | 527,136 | 807,890 | (1,309,169) | 939,738 |
| Treasury stock, at cost | (63,809) | — | — | — | — | (63,809) |
| Deferred compensation obligation | 7,332 | — | — | — | — | 7,332 |
| Accumulated other comprehensive (loss) income | (161,978) | (2,493) | (69,502) | (82,714) | 154,709 | (161,978) |
| Total shareholders' equity | 721,283 | (28,350) | 457,634 | 725,176 | (1,154,460) | 721,283 |
| Total liabilities and shareholders' equity | \$ 1,763,596 | \$ 385,168 | \$ 2,515,550 | \$ 1,243,483 | \$ (3,290,735) | \$ 2,617,062 |

CONSOLIDATING STATEMENT OF CASH FLOWS

Year ended December 31, 2003

(Amounts in thousands)

| | Parent | Flowserve Finance B.V. | Guarantor Subsidiaries | Nonguarantor Subsidiaries | Eliminations | Consolidated Total |
|---|-----------|---------------------------|---------------------------|------------------------------|--------------|-----------------------|
| Cash flows—Operating activities: | | | | | | |
| Net earnings (loss) | \$ 52,888 | \$ (28,778) | \$ (13,803) | \$ 77,265 | \$ (34,684) | \$ 52,888 |
| Adjustments to reconcile net earnings (loss) to net cash provided (used) by operating activities: | | | | | | |
| Depreciation | — | — | 33,717 | 28,445 | — | 62,162 |
| Amortization | — | — | 8,420 | 2,039 | — | 10,459 |
| Amortization of prepaid financing fees and discount | 4,236 | 735 | — | — | — | 4,971 |
| Write-off of unamortized prepaid financing fees | 1,346 | — | — | — | — | 1,346 |
| Other direct costs of long-term debt repayment | — | — | — | — | — | — |
| Loss on impairment of assets | — | — | 163 | — | — | 163 |
| Net (gain) loss on disposition of fixed assets | — | — | — | 17 | — | 17 |
| Change in assets and liabilities, net of effects of acquisitions: | | | | | | |
| Accounts receivable | — | — | (159) | 31,007 | — | 30,848 |
| Inventories | — | — | 6,721 | 8,106 | — | 14,827 |
| Intercompany receivable and payable | 123,839 | 9,290 | (115,869) | (44,846) | 27,586 | — |
| Prepaid expenses | — | — | 5,666 | (7,571) | 7,098 | 5,193 |
| Other assets | (138) | — | (10,355) | 14,383 | — | 3,890 |
| Accounts payable | 103 | — | 4,597 | 10,244 | — | 14,944 |
| Accrued liabilities | (16,507) | 422 | 36,607 | 2,690 | — | 23,212 |
| Retirement benefits and other liabilities | — | — | (14,147) | 4,411 | — | (9,736) |
| Net deferred taxes | — | — | (9,798) | (21,367) | — | (31,165) |
| Net cash flows provided (used) by operating activities | 165,767 | (18,331) | (68,240) | 104,823 | — | 184,019 |
| Cash flows—Investing activities: | | | | | | |
| Capital expenditures | — | — | (13,612) | (15,176) | — | (28,788) |
| Cash received for disposals of assets | — | — | 2,207 | — | — | 2,207 |
| Payments for acquisitions, net of cash acquired | — | — | — | — | — | — |
| Change in investments in subsidiaries | — | — | — | — | — | — |
| Net cash flows (used) provided by investing activities | — | — | (11,405) | (15,176) | — | (26,581) |
| Cash flows—Financing activities: | | | | | | |
| Net repayments under lines of credit | — | — | — | — | — | — |
| Proceeds from long-term debt | — | — | — | — | — | — |
| Payments of long-term debt | (164,000) | — | — | — | — | (164,000) |
| Payment of prepaid financing fees | (1,767) | — | — | — | — | (1,767) |
| Other direct costs of long-term debt repayment | — | — | — | — | — | — |
| Proceeds from issuance of common stock | — | — | — | — | — | — |
| Cash dividends paid | — | 18,331 | 73,282 | (91,613) | — | — |
| Net proceeds from stock option activity | — | — | — | — | — | — |
| Net cash flows provided (used) by financing activities | (165,767) | 18,331 | 73,282 | (91,613) | — | (165,767) |
| Effect of exchange rate changes | — | — | 32 | 12,574 | — | 12,606 |
| Net change in cash and cash equivalents | — | — | (6,331) | 10,608 | — | 4,277 |
| Cash and cash equivalents at beginning of year | — | — | 6,762 | 42,483 | — | 49,245 |
| Cash and cash equivalents at end of year | \$ — | \$ — | \$ 431 | \$ 53,091 | \$ — | \$ 53,522 |

CONSOLIDATING STATEMENT OF CASH FLOWS

Year ended December 31, 2002

(Amounts in thousands)

| | Parent | Flowserve Finance B.V. | Guarantor Subsidiaries | Nonguarantor Subsidiaries | Eliminations | Consolidated Total |
|---|-----------|---------------------------|---------------------------|------------------------------|--------------|-----------------------|
| Cash flows—Operating activities: | | | | | | |
| Net earnings (loss) | \$ 45,497 | \$ (17,659) | \$ (17,473) | \$ 79,618 | \$ (44,486) | \$ 45,497 |
| Adjustments to reconcile net earnings (loss) to net cash provided (used) by operating activities: | | | | | | |
| Depreciation | — | — | 32,444 | 24,303 | — | 56,747 |
| Amortization | — | — | 7,055 | 1,511 | — | 8,566 |
| Amortization of prepaid financing fees and discount | 4,736 | 413 | — | — | — | 5,149 |
| Write-off of unamortized prepaid financing fees | 5,842 | — | — | — | — | 5,842 |
| Other direct costs of long-term debt repayment | 5,700 | — | — | — | — | 5,700 |
| Net (gain) loss on disposition of fixed assets | — | — | 24 | (1,747) | — | (1,723) |
| Change in assets and liabilities, net of effects of acquisitions: | | | | | | |
| Accounts receivable | — | 22 | 44,654 | 32,055 | — | 76,731 |
| Inventories | — | — | 21,091 | 8,434 | — | 29,525 |
| Intercompany receivable and payable | (427,096) | 272,529 | 348,646 | (249,307) | 55,228 | — |
| Prepaid expenses | — | 643 | 7,855 | 8,816 | — | 17,314 |
| Other assets | (810) | 181 | 11,107 | (23,147) | — | (12,669) |
| Accounts payable | 160 | — | (17,978) | 12,451 | — | (5,367) |
| Accrued liabilities | 13,966 | 488 | (47,077) | 5,938 | — | (26,685) |
| Retirement benefits and other liabilities | — | — | 27,140 | 9,743 | — | 36,883 |
| Net deferred taxes | — | — | (10,006) | 17,348 | — | 7,342 |
| Net cash flows provided (used) by operating activities | (352,005) | 256,617 | 407,482 | (73,984) | 10,742 | 248,852 |
| Cash flows—Investing activities: | | | | | | |
| Capital expenditures | — | — | (16,220) | (14,655) | — | (30,875) |
| Cash received for disposals of assets | — | — | 8,720 | — | — | 8,720 |
| Payments for acquisitions, net of cash acquired | — | — | (535,067) | — | — | (535,067) |
| Change in investments in subsidiaries | 23,927 | (258,421) | (32,934) | (50,252) | 317,680 | — |
| Net cash flows (used) provided by investing activities | 23,927 | (258,421) | (575,501) | (64,907) | 317,680 | (557,222) |
| Cash flows—Financing activities: | | | | | | |
| Net repayments under lines of credit | (70,000) | — | — | — | — | (70,000) |
| Proceeds from long-term debt | 795,306 | — | — | — | — | 795,306 |
| Payments of long-term debt | (683,923) | — | — | — | — | (683,923) |
| Payment of prepaid financing fees | (6,080) | — | — | — | — | (6,080) |
| Other direct costs of long-term debt repayment | — | — | — | — | — | — |
| Proceeds from issuance of common stock | 275,925 | — | — | — | — | 275,925 |
| Cash dividends paid | — | — | 24,402 | (24,402) | — | — |
| Net proceeds from stock option activity | 16,850 | 1,804 | 150,539 | 176,079 | (328,422) | 16,850 |
| Net cash flows provided (used) by financing activities | 328,078 | 1,804 | 174,941 | 151,677 | (328,422) | 328,078 |
| Effect of exchange rate changes | — | — | 15 | 8,022 | — | 8,037 |
| Net change in cash and cash equivalents | — | — | 6,937 | 20,808 | — | 27,745 |
| Cash and cash equivalents at beginning of year | — | — | — | 21,500 | — | 21,500 |
| Cash and cash equivalents at end of year | \$ — | \$ — | \$ 6,937 | \$ 42,308 | \$ — | \$ 49,245 |

CONSOLIDATING STATEMENT OF CASH FLOWS

Year ended December 31, 2001

(Amounts in thousands)

| | Parent | Flowserve Finance B.V. | Guarantor Subsidiaries | Nonguarantor Subsidiaries | Eliminations | Consolidated Total |
|---|-----------------|------------------------|------------------------|---------------------------|-----------------|--------------------|
| Cash flows—Operating activities: | | | | | | |
| Net earnings (loss) | \$ (10,488) | \$ (7,855) | \$ (27,964) | \$ 49,642 | \$ (13,823) | (10,488) |
| Adjustments to reconcile net earnings (loss) to net cash provided (used) by operating activities: | | | | | | |
| Depreciation | — | — | 28,703 | 20,188 | — | 48,891 |
| Amortization | — | — | 21,365 | 3,599 | — | 24,964 |
| Amortization of prepaid financing fees and discount | 5,857 | 879 | — | — | — | 6,736 |
| Write-off of unamortized prepaid financing fees | 5,844 | 1,810 | — | — | — | 7,654 |
| Other direct costs of long-term debt repayment | 13,476 | 3,844 | — | — | — | 17,320 |
| Net gain (loss) on disposition of fixed assets | — | — | 114 | (897) | — | (783) |
| Impairment of assets | — | — | 679 | — | — | 679 |
| Change in assets and liabilities, net of effects of acquisitions: | | | | | | |
| Accounts receivable | 12 | — | 12,462 | 3,306 | — | 15,780 |
| Inventories | — | — | (3,960) | (40,637) | — | (44,597) |
| Intercompany receivable and payable | (127,425) | 36,017 | 6,275 | 62,487 | 22,646 | — |
| Prepaid expenses | — | — | 4,737 | (21,759) | — | (17,022) |
| Other assets | (859) | (48) | 28,760 | (37,410) | — | (9,557) |
| Accounts payable | (1,466) | — | 14,601 | (15,321) | — | (2,186) |
| Accrued liabilities | 12,863 | 2,560 | (42,211) | (28,308) | 210 | (54,886) |
| Retirement benefits and other liabilities | 8,221 | — | (37,734) | 17,004 | — | (12,509) |
| Net deferred taxes | — | — | (24,263) | 6,518 | — | (17,745) |
| Net cash flows (used) provided by operating activities | (93,965) | 37,207 | (18,436) | 18,412 | 9,033 | (47,749) |
| Cash flows—Investing activities: | | | | | | |
| Capital expenditures | — | — | (20,537) | (14,688) | — | (35,225) |
| Cash received for disposals of assets | — | — | 5,855 | 2,868 | — | 8,723 |
| Payments for acquisitions, net of cash acquired | — | — | (1,685) | — | — | (1,685) |
| Change in investments in subsidiaries | — | — | (21,541) | — | 21,541 | — |
| Net cash flows used by investing activities | — | — | (37,908) | (11,820) | 21,541 | (28,187) |
| Cash flows—Financing activities: | | | | | | |
| Net borrowings under lines of credit | 70,000 | — | — | — | — | 70,000 |
| Proceeds from long-term debt | — | — | 420 | — | — | 420 |
| Payments of long-term debt | (124,580) | (31,000) | — | — | — | (155,580) |
| Payments of prepaid financing fees | — | — | — | — | — | — |
| Other direct costs of long-term debt repayment | (13,476) | (3,844) | — | — | — | (17,320) |
| Proceeds from issuance of common stock | 154,022 | — | — | — | — | 154,022 |
| Cash dividends paid | — | — | 12,186 | (12,189) | — | (3) |
| Net proceeds from stock option activity | 7,999 | (2,363) | 43,955 | (18,916) | (22,676) | 7,999 |
| Net cash flows provided (used) by financing activities | 93,965 | (37,207) | 56,561 | (31,105) | (22,676) | 59,538 |
| Effect of exchange rate changes | — | — | (217) | (4,226) | — | (4,443) |
| Net change in cash and cash equivalents | — | — | — | (28,739) | 7,898 | (20,841) |
| Cash and cash equivalents at beginning of year | — | — | — | 50,239 | (7,898) | 42,341 |
| Cash and cash equivalents at end of year | \$ — | \$ — | \$ — | \$ 21,500 | \$ — | 21,500 |

NOTE 19: QUARTERLY FINANCIAL DATA (UNAUDITED)

On February 3, 2004, we announced our intention to restate our unaudited financial results for the nine months ended September 30, 2003 and the full years (and related unaudited quarterly data) 2002, 2001 and 2000 as a result of identifying certain adjustments required to properly state these periods. The restated consolidated financial information reflects adjustments made to previously reported financial statements for each of the years ended December 31, 2002, 2001 and 2000, which were previously filed as Amendment No. 1 to our 2002 annual report on Form 10-K/A. The restatement effects during 2003 primarily affect our pump and valve segments and principally relate to correcting: inventory amounts and related cost of sales; various non-inventory account balances; and the classification of various balance sheet accounts. The restatement increased (reduced) reported earnings before income taxes by \$(1.2) million, \$3.2 million and \$0.1 million for the first, second and third quarters of 2003, respectively.

Inventory And Cost Of Sales Adjustments

The inventory and cost of sales adjustments primarily resulted from reconciliation issues at two of our reporting locations due to difficulties associated with converting to new computer systems. The difficulties in executing the conversions and related reconciliation issues resulted in inventory amounts not being properly charged to cost of sales in the appropriate periods. These adjustments increased reported earnings before income taxes by \$0.1 million, \$5.2 million and \$0.3 million for the first, second and third quarters of 2003, respectively. Additionally, we restated for adjustments to cost of sales resulting from inventory and related account reconciliations at a limited number of other locations which reduced reported earnings before income taxes by \$(1.1) million, \$(3.7) million and \$(0.5) million for the first, second and third quarters of 2003, respectively.

Other Adjustments

The restatement increased (reduced) reported earnings before income taxes by \$(0.2), \$1.7 and \$0.3 for the first, second and third quarters of 2003, respectively, for adjustments identified during the reconciliation of cash, intercompany transactions, investments in affiliates, equipment and accrued liabilities as well as foreign exchange transactions.

Tax Adjustments

The restatement includes the tax effects of the aforementioned adjustments. Additionally, the tax provision for the third quarter of 2003 has been restated to give discrete recognition to a tax refund related to historical foreign sales corporation activity, which had the effect of reducing the third quarter effective tax rate to 13.0% from the previously reported 34.5%. The effective tax rate in the fourth quarter was 32.2% based upon the final determination of our income tax provision.

Balance Sheet Adjustments

We have restated amounts within the balance sheet accounts to appropriately classify tax assets and liabilities; including the establishment of deferred taxes related to the cumulative translation adjustment account in the aggregate amount of \$31.1 million.

Future Filings

We intend to restate and file with the Securities and Exchange Commission the quarterly operating results for each of the first three quarters of 2003 to present our financial information after giving recognition to the restatement described herein.

The following presents a summary of the unaudited quarterly data for 2003, restated to give effect to the aforementioned adjustments:

(Amounts in millions, except per share data)

| Quarter | 2003(a) | | | | | | | |
|------------------------------|-----------------|------------------------|-----------------|------------------------|-----------------|------------------------|-----------------|--|
| | 4 th | | 3 rd | | 2 nd | | 1 st | |
| | | As Previously Reported | As Restated | As Previously Reported | As Restated | As Previously Reported | As Restated | |
| Sales | \$ 660.1 | \$ 565.1 | \$ 565.6 | \$ 614.0 | \$ 614.4 | \$ 564.0 | \$ 564.3 | |
| Gross profit | 199.4 | 172.9 | 172.7 | 180.0 | 181.8 | 169.5 | 168.6 | |
| Net earnings | 15.9 | 10.6 | 14.2 | 13.2 | 15.3 | 8.2 | 7.5 | |
| Earnings per share (basic) | \$ 0.29 | \$ 0.19 | \$ 0.26 | \$ 0.24 | \$ 0.28 | \$ 0.15 | \$ 0.14 | |
| Earnings per share (diluted) | \$ 0.29 | \$ 0.19 | \$ 0.26 | \$ 0.24 | \$ 0.28 | \$ 0.15 | \$ 0.14 | |

(a) Net earnings in 2003 include IFC integration expense of \$19.8 million, restructuring expense of \$2.9 million, resulting in a reduction of net earnings of \$16.0 million.

The following presents a summary of the unaudited quarterly financial data for 2002:

(Amounts in millions, except per share data)

| Quarter | 2002(a) | | | |
|-------------------------------------|-----------------|-----------------|-----------------|-----------------|
| | 4 th | 3 rd | 2 nd | 1 st |
| Net sales | \$ 624.8 | \$ 586.7 | \$ 592.5 | \$ 447.1 |
| Gross profit | 187.5 | 173.8 | 179.8 | 136.5 |
| Net earnings (loss) | 13.5 | 8.1 | 14.9 | 9.0 |
| Earnings (loss) per share (basic) | \$ 0.24 | \$ 0.15 | \$ 0.29 | \$ 0.20 |
| Earnings (loss) per share (diluted) | \$ 0.24 | \$ 0.15 | \$ 0.28 | \$ 0.20 |

(a) Net earnings in 2002 include IFC integration expense of \$16.2 million, restructuring expense of \$4.3 million, a \$5.2 million purchase accounting adjustment associated with the required write-up and subsequent sale of acquired inventory, and a loss of debt repayment and extinguishment of \$11.2 million, resulting in a reduction of net earnings of \$24.3 million.

ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE

None.

ITEM 9A. CONTROLS AND PROCEDURES

Our Chief Executive Officer (CEO) and Chief Financial Officer (CFO) evaluated the effectiveness of the design and operation of our disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934) as of the end of the period covered by this annual report on Form 10-K, December 31, 2003. During this evaluation, our CEO and CFO became aware of several weaknesses related to the internal controls over financial reporting.

In April 2003, our independent auditors, PricewaterhouseCoopers, LLP ("PwC"), advised the Audit/Finance Committee of the Board of Directors (the "Audit/Finance Committee") of various matters related to inventories at one of our facilities that may be considered reportable conditions under standards established by the American Institute of Certified Public Accountants. The Audit/Finance Committee asked management to direct significant resources to address these inventory-related matters and reconcile inventory amounts at this facility during the balance of 2003.

In February 2004, management advised the Audit/Finance Committee of weaknesses in internal controls over the implementation of computer systems, recording inventory amounts and related costs, account reconciliation procedures, manual journal entry procedures and monitoring of compliance with procedures. Also in February 2004, PwC advised the Audit/Finance Committee that these internal control issues collectively constituted material weaknesses as defined in Statement of Auditing Standards No. 60. In addition, these internal control issues may also constitute weaknesses in our disclosure controls and procedures.

As a result of matters giving rise to the restatement for the nine months ended September 30, 2003 and full years 2002, 2001 and 2000, the Audit/Finance Committee commissioned an independent investigation of matters related to the restatement in early March 2004. The final investigation results revealed inappropriate accounting entries pertaining to inventory amounts and related cost of sales entries in 2003, which were made without proper substantiation and were not recognized in the appropriate periods.

Since discovering the internal control weaknesses identified above and evaluating the investigation results, we accelerated the implementation of measures to strengthen our internal controls, including, among others, the following:

- enhancing computer systems implementation and testing procedures;
- enhancing computer systems training;
- changing certain key and lower level financial, accounting and other staff positions and expanding financial training programs;
- reinforcing existing account reconciliation procedures and journal entry procedures, including enhanced monitoring of reconciliations;
- reinforcing existing physical inventory and cycle counting procedures and enhanced monitoring of compliance with those procedures, as well as instituting more frequent physical inventory counts; and
- increasing internal audit testing.

In order to improve communications and consistency of practice among our finance personnel, we have also transitioned to an organizational structure in which all financial personnel report to the finance department. In addition, we intend to appoint a manager in the corporate financial group to focus on monitoring and assessing compliance with internal controls and financial policies and procedures as well as enhancing financial training programs.

In connection with the restatement, we have performed substantial additional procedures to confirm that the restated financial information fairly presents our operating results and financial condition for the periods presented. As a result of the additional procedures and progress made in implementing the foregoing improvements, our CEO and CFO have concluded that our disclosure controls and procedures were effective as of April 26, 2004.

PART III

ITEM 10. DIRECTORS, EXECUTIVE OFFICERS AND CERTAIN OTHER CORPORATE OFFICERS OF THE REGISTRANT

The information contained under the heading "Proposal Number One: Election of Directors" in the definitive Proxy Statement for the Annual Meeting of Shareholders tentatively scheduled to be held on June 22, 2004, (the "2004 Proxy Statement") is incorporated herein by reference. Information about our executive officers is contained in Item 4A in Part I of this Form 10-K. Information about compliance with Section 16(a) of the Securities Exchange Act of 1934 is incorporated by reference from the section of the 2004 Proxy Statement entitled "Section 16(a) Beneficial Ownership Reporting Compliance." Information about our Audit/Finance Committee, including the members of the committee, and our audit committee financial expert is incorporated by reference from the section of the 2004 Proxy Statement entitled "Board of Directors—Audit/Finance Committee." Information about material changes to the procedures by which shareholders may recommend nominees to the Company's Board is incorporated by reference from the section of the 2004 Proxy Statement entitled "Shareholder Director Nominations".

The Company's principal executive officer and CEO, principal financial and accounting officer and CFO and other senior financial managers performing similar functions have adopted and executed a Financial Management Code of Ethics, a copy of which was attached as Exhibit 14.1 to the 2002 Form 10-K Filing, filed with the SEC on March 21, 2003. The Company also has a Code of Business Conduct for directors, officers and employees. Copies of the Financial Management Code of Ethics or the Code of Business Conduct for directors, officers and employees are available on the Company's website at www.flowserve.com. Persons may also submit a written request for copies of such codes to Michael E. Conley, Director, Investor Relations, Flowserve Corporation, 5215 N. O'Connor Blvd., Suite 2300, Irving, Texas 75039. Copies will be provided free of charge. The Company intends to disclose any change in the Financial Management Code of Ethics and the grant of any waiver of any ethics provision in such code to any specified officer or manager via an 8-K report filed with the SEC. In addition, any 8-K reports filed in connection with any such change or waiver will be posted on the Company's website at www.flowserve.com.

ITEM 11. EXECUTIVE COMPENSATION

The information required by this Item 11 is set forth under the headings "Director Compensation," "Executive Compensation," "Employment and Change in Control Arrangement," "Report of the Compensation Committee" and "Stock Performance Graphs" in the 2004 Proxy Statement which is incorporated herein by reference.

Compensation Committee Interlocks and Insider Participation

During 2003, the members of the Compensation Committee were Christopher A. Bartlett, Hugh H. Coble, George T. Haymaker, Jr., Michael F. Johnston and Kevin E. Sheehan. None of the members of the Compensation Committee was at any time during 2003, or at any other time, an officer or employee of the Company. No member of the Compensation Committee serves as a member of the board of directors or compensation committee of any entity that has one or more executive officers serving as a member of the Company's Board of Directors or Compensation Committee.

ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED STOCKHOLDER MATTERS

EQUITY COMPENSATION PLAN INFORMATION

| Plan Category | Number of Securities to be issued upon exercise of outstanding options, warrants and rights | Weighted-averaged exercise price of outstanding options, warrants and rights | Number of securities remaining available for future issuance under equity compensation plans (excluding securities reflected in the first column) |
|--|---|--|---|
| Equity compensation plans approved by security holders | 3,111,922 ⁽¹⁾ | \$ 21.71 | 186,177 |
| Equity compensation plans not approved by security holders | 22,500 | \$ 0 ⁽²⁾ | N/A ⁽³⁾ |
| Total | 3,134,422 | \$ 21.71 | 186,177 |

(1) Includes currently exercisable, plus outstanding non-vested options.

(2) No cost to exercise.

(3) No definitive amount allocated.

The additional information required by this Item 12 is set forth in the 2004 Proxy Statement and is incorporated herein by reference.

ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS

None.

ITEM 14. PRINCIPAL ACCOUNTING FEES AND SERVICES

The information required by this Item 14 is set forth under heading "Other Audit Information" in the 2004 Proxy Statement and is incorporated herein by reference.

PART IV

ITEM 15. EXHIBITS, FINANCIAL STATEMENT SCHEDULES AND REPORTS ON FORM 8-K

(a) 1. **Financial Statements**

The following index lists consolidated financial statements and notes thereto filed as part of this annual report on Form 10-K:

| | |
|--|----|
| Report of Independent Auditors | 43 |
| Flowserve Corporation Consolidated Financial Statements: | |
| Consolidated Balance Sheets at December 31, 2003 and 2002 | 45 |
| For each of the three years in the period ended December 31, 2003: | |
| Consolidated Statements of Operations | 44 |
| Consolidated Statements of Comprehensive Income/(Loss) | 44 |
| Consolidated Statements of Shareholders' Equity | 46 |
| Consolidated Statements of Cash Flows | 47 |
| Notes to Consolidated Financial Statements | 48 |

2. **Financial Statement Schedule**

The required financial statement schedule, together with the report thereon of PricewaterhouseCoopers LLP, dated April 26, 2004, are indicated on this index on page F-1.

3. **Exhibits**

The exhibits listed on the accompanying Index to Exhibits on pages 94 through 99 are either incorporated by reference or they are attached hereto as part of this Form 10-K.

(b) **Reports on Form 8-K**

On December 22, 2003, we filed a Form 8-K announcing a press release we issued on the same day which reduced our earnings outlook for 2003 and reconfirmed that we still expected to meet our current year debt reduction target of \$50 million and our cash flow target.

SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized on this 26th day of April 2004.

FLOWSERVE CORPORATION (Registrant)

By: /s/ C. SCOTT GREER

C. Scott Greer
Chairman, President and Chief Executive Officer

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed by the following persons in the capacities and on the dates indicated.

| <u>SIGNATURE</u> | <u>TITLE</u> | <u>DATE</u> |
|---|---|----------------|
| <u>/s/ C. SCOTT GREER</u> C. Scott Greer | Chairman, President and Chief Executive Officer (Principal Executive Officer) | April 26, 2004 |
| <u>/s/ RENÉE J. HORNBAKER</u> Renée J. Hornbaker | Vice President and Chief Financial Officer (Principal Financial and Accounting Officer) | April 26, 2004 |
| <u>/s/ DIANE C. HARRIS</u> Diane C. Harris | Director, Chairman of Audit/Finance Committee | April 26, 2004 |
| <u>/s/ WILLIAM C. RUSNACK</u> William C. Rusnack | Director, Member of Audit/Finance Committee | April 26, 2004 |
| <u>/s/ CHARLES M. RAMPACEK</u> Charles M. Rampacek | Director, Member of Audit/Finance Committee | April 26, 2004 |
| <u>/s/ JAMES O. ROLLANS</u> James O. Rollans | Director, Member of Audit/Finance Committee | April 26, 2004 |
| <u>/s/ GEORGE T. HAYMAKER, JR.</u> George T. Haymaker, Jr. | Director | April 26, 2004 |

INDEX TO EXHIBITS*

| Exhibit No. | Description |
|-------------|--|
| 2.1 | Purchase Agreement by and among Flowserve Corporation, Flowserve RED Corporation, IDP Acquisition, LLC and Ingersoll-Rand Company, dated as of February 9, 2000, filed as Exhibit 2.1 to the Company's Quarterly Report on Form 10-Q for the quarter ended March 31, 2000. |
| 2.2 | Amendment No. 1, dated as of July 14, 2000, to the Purchase Agreement dated as of February 9, 2000, by and among Flowserve Corporation, Flowserve RED Corporation, IDP Acquisition, LLC and Ingersoll-Rand Company, filed as Exhibit 2.1 to the Company's report on Form 8-K, dated as of July 19, 2000. |
| 2.3 | Agreement and Plan of Merger among Flowserve Corporation, Forest Acquisition Sub., Inc. and Innovative Valve Technologies, Inc., dated as of November 18, 1999, filed as Exhibit 99(c)(1) to the Schedule 14 D-1 Tender Offer Statement and Statement on Schedule 13-D dated as of November 22, 1999. |
| 3.1 | 1988 Restated Certificate of Incorporation of The Duriron Company, Inc., filed as Exhibit 3.1 to the Company's Annual Report on Form 10-K for the year ended December 31, 1988. |
| 3.2 | 1989 Amendment to Certificate of Incorporation, filed as Exhibit 3.2 to the Company's Annual Report on Form 10-K for the year ended December 31, 1989. |
| 3.3 | By-Laws of The Duriron Company, Inc. (as restated), filed as Exhibit 3.2 to the Company's Annual Report on Form 10-K for the year ended December 31, 1987. |
| 3.4 | 1996 Certificate of Amendment of Certificate of Incorporation, filed as Exhibit 3.4 to the Company's Annual Report on Form 10-K for the year ended December 31, 1995. |
| 3.5 | Amendment No. 1 to Restated By-Laws, filed as Exhibit 3.5 to the Company's Annual Report on Form 10-K for the year ended December 31, 1995. |
| 3.6 | April 1997 Certificate of Amendment of Certificate of Incorporation, filed as part of Annex VI to the Joint Proxy Statement/Prospectus, which is part of the Registration Statement on Form S-4, dated June 19, 1997. |
| 3.7 | July 1997 Certificate of Amendment of Certificate of Incorporation, filed as Exhibit 3.6 to the Company's Quarterly Report on Form 10-Q, for the Quarter ended June 30, 1997. |
| 3.8 | Amendment No. 2 to Amended and Restated By-Laws, effective as of September 10, 2003 and filed as Exhibit 3.8 to this Annual Report on Form 10-K for the year ended December 31, 2003 (filed herewith). |
| 3.9 | Amendment No. 3 to Amended and Restated By-laws, effective as of April 26, 2004 and filed as Exhibit 3.9 to this Annual Report on Form 10-K for the year ended December 31, 2003 (filed herewith). |
| 4.1 | Lease agreement and indenture, dated as of January 1, 1995 and bond purchase agreement dated January 27, 1995, in connection with an 8% Taxable Industrial Development Revenue Bond, City of Albuquerque, New Mexico. (Relates to a class of indebtedness that does not exceed 10% of the total assets of the Company. The Company will furnish a copy of the documents to the Commission upon request.) |

- 4.2 Rights Agreement dated as of August 1, 1986 between the Company and Bank One, N.A., as Rights Agent, which includes as Exhibit B thereto the Form of Rights Certificate, filed as Exhibit 1 to the Company's Registration Statement on Form 8-A on August 13, 1986.
- 4.3 Amendment dated August 1, 1996, to Rights Agreement, filed as Exhibit 4.5 to the Company's Quarterly Report on Form 10-Q for the quarter ended June 30, 1996.
- 4.4 Amendment No. 2 dated as of June 1, 1998, to the Rights Agreement dated as of August 13, 1986, and amended as of August 1, 1996, filed as Exhibit 10.3 to the Company's Form 8-A/A dated June 11, 1998.
- 4.5 Rate Swap Agreement in the amount of \$25,000,000 between the Company and National City Bank dated November 14, 1996, filed as Exhibit 4.9 to the Company's Annual Report on Form 10-K for the year ended December 31, 1996.
- 4.6 Rate Swap Agreement in the amount of \$25,000,000 between the Company and Key Bank National Association dated October 28, 1996, filed as Exhibit 4.10 to the Company's Annual Report on Form 10-K for the year ended December 31, 1996.
- 4.7 Indenture dated as of August 8, 2000, between the Company, the guarantors identified therein and The Bank of New York, as Trustee for \$290,000,000 aggregate principal amount of 12.25% Senior Subordinated Notes due August 15, 2010, filed as Exhibit 4.7 to the Form S-4 Registration Statement dated as of September 27, 2000.
- 4.8 Indenture dated as of August 8, 2000, between Flowserve Finance B.V., the guarantors identified therein and The Bank of New York, as Trustee for \$100,000,000 aggregate principal amount of 12.25% Senior Subordinated Notes due August 15, 2010, filed as Exhibit 4.8 to the Form S-4 Registration Statement dated as of September 27, 2000.
- 4.9 Dollar Notes Registration Rights Agreement dated August 3, 2000, among the Company, the Dollar Notes Guarantors, Credit Suisse First Boston, Bank of America Securities Inc, ABN AMRO Incorporated and Banc One Capital Markets, Inc., filed as Exhibit 4.10 to the Form S-4 Registration Statement dated as of September 27, 2000.
- 4.10 Euro Notes Registration Rights Agreement dated August 3, 2000, among FFBV, the Euro Notes Guarantors, Credit Suisse First Boston (Europe) Limited, Bank of America International Limited, ABN AMRO International Limited and First Chicago Limited, filed as Exhibit 4.11 to the Form S-4 Registration Statement, dated as of September 27, 2000.
- 10.1 Flowserve Corporation Incentive Compensation Plan for Senior Executives, as amended and restated effective October 1, 2000, filed as Exhibit 10.1 to the Company's Annual Report on Form 10-K for the year ended December 31, 2000.**
- 10.2 Supplemental Pension Plan for Salaried Employees, filed as Exhibit 10.4 to the Company's Annual Report on Form 10-K for the year ended December 31, 1987.**
- 10.3 Flowserve Corporation Director Deferral Plan, as amended and restated effective October 1, 2000, filed as Exhibit 10.3 to the Company's Annual Report on Form 10-K for the year ended December 31, 2000.**
- 10.4 First Master Benefit Trust Agreement dated October 1, 1987, filed as Exhibit 10.24 to the Company's Annual Report on Form 10-K for the year ended December 31, 1987.**
- 10.5 Amendment No. 1 to the first Master Benefit Trust Agreement dated October 1, 1987, filed as Exhibit 10.24 to the Company's Annual Report on Form 10-K for the year ended December 31, 1993.**

- 10.6 Amendment No. 2 to First Master Benefit Trust Agreement, filed as Exhibit 10.25 to the Company's Annual Report on Form 10-K for the year ended December 31, 1993.**
- 10.7 Second Master Benefit Trust Agreement dated October 1, 1987, filed as Exhibit 10.12 to the Company's Annual Report on Form 10-K for the year ended December 31, 1987.**
- 10.8 First Amendment to Second Master Benefit Trust Agreement, filed as Exhibit 10.26 to the Company's Annual Report on Form 10-K for the year ended December 31, 1993.**
- 10.9 Long-Term Incentive Plan, as amended and restated effective October 1, 2000, filed as Exhibit 10.10 to the Company's Annual Report on Form 10-K for the year ended December 31, 2000.**
- 10.10 Flowserve Corporation 1989 Stock Option Plan as amended and restated effective January 1, 1997, filed as Exhibit 10.14 to the Company's Annual Report on Form 10-K for the year ended December 31, 1996.**
- 10.11 Flowserve Corporation Second Amendment to the 1989 Stock Option Plan as previously amended and restated, filed as Exhibit 10.14 to the Company's Quarterly Report on Form 10-Q for the quarter ended June 30, 1998.**
- 10.12 Amendment No. 3 to the Flowserve Corporation 1989 Stock Option Plan, filed as Exhibit 10.13 to the Company's Annual Report on Form 10-K for the year ended December 31, 2000.**
- 10.13 Flowserve Corporation 1989 Restricted Stock Plan (the "1989 Restricted Stock Plan") as amended and restated effective January 1, 1997, filed as Exhibit 10.15 to the Company's Annual Report on Form 10-K for the year ended December 31, 1996.**
- 10.14 Amendment No. 1 to the 1989 Restricted Stock Plan as amended and restated, filed as Exhibit 10.33 to the Company's Annual Report on Form 10-K for the year ended December 31, 1997.**
- 10.15 Amendment No. 2 to Flowserve Corporation 1989 Restricted Stock Plan, filed as Exhibit 10.16 to the Company's Annual Report on Form 10-K for the year ended December 31, 2000.**
- 10.16 Flowserve Corporation 1989 Restricted Stock Dividend Plan, effective October 1, 2000, filed as Exhibit 10.17 to the Company's Annual Report on Form 10-K for the year ended December 31, 2000.**
- 10.17 Flowserve Corporation Retirement Compensation Plan for Directors ("Director Retirement Plan"), filed as Exhibit 10.15 to the Company's Annual Report to Form 10-K for the year ended December 31, 1988.**
- 10.18 Amendment No. 1 to Director Retirement Plan, filed as Exhibit 10.21 to the Company's Annual Report on Form 10-K for the year ended December 31, 1995.**
- 10.19 The Company's Benefit Equalization Pension Plan (the "Equalization Plan"), filed as Exhibit 10.16 to the Company's Annual Report on Form 10-K for the year ended December 31, 1989.**
- 10.20 Amendment No. 1 dated December 15, 1992 to the Equalization Plan. filed as Exhibit 10.18 to the Company's Annual Report on Form 10-K for the year ended December 31, 1992.**

- 10.21 Flowserve Corporation Executive Equity Incentive Plan as amended and restated effective July 21, 1999, filed as Exhibit 10.2 to the Company's Quarterly Report on Form 10-Q for the quarter ended September 30, 1999.**
- 10.22 Flowserve Corporation Deferred Compensation Plan, filed as Exhibit 10.23 to the Company's Annual Report on Form 10-K for the year ended December 31, 2000.**
- 10.23 Executive Life Insurance Plan of The Duriron Company, Inc., filed as Exhibit 10.29 to the Company's Annual Report on Form 10-K for the year ended December 31, 1995.**
- 10.24 Executive Long-Term Disability Plan of The Duriron Company, Inc, filed as Exhibit 10.30 to the Company's Annual Report on Form 10-K for the year ended December 31, 1995.**
- 10.25 The Duriron Company, Inc. 1997 Stock Option Plan, included as Exhibit A to the Company's 1997 Proxy Statement, filed on March 17, 1997.**
- 10.26 First Amendment to the Flowserve Corporation 1997 Stock Option Plan, filed as Exhibit 10.28 to the Company's Quarterly Report on Form 10-Q for the quarter ended June 30, 1998.**
- 10.27 Amendment No. 2 to the Flowserve Corporation 1997 Stock Option Plan, filed as Exhibit 10.29 to the Company's Annual Report on Form 10-K for the year ended December 31, 1999.**
- 10.28 Amendment No. 3 to the Flowserve Corporation 1997 Stock Option Plan, filed as Exhibit 10.29 to the Company's Annual Report on Form 10-K for the year ended December 31, 2000.**
- 10.29 Flowserve Corporation 1999 Stock Option Plan was included as Exhibit A to the Company's 1999 Proxy Statement, filed on March 15, 1999.**
- 10.30 Amendment No. 1 to the Flowserve Corporation 1999 Stock Option Plan, filed as Exhibit 10.31 to the Company's Annual Report on Form 10-K for the year ended December 31, 1999.**
- 10.31 Amendment No. 2 to the Flowserve Corporation 1999 Stock Option Plan, filed as Exhibit 10.32 to the Company's Annual Report on Form 10-K for the year ended December 31, 2000.**
- 10.32 BW/IP International, Inc. Supplemental Executive Retirement Plan as amended and restated, filed as Exhibit 10.27 to the Company's Quarterly Report on Form 10-Q for the quarter entered March 31, 1998.**
- 10.33 Flowserve Corporation 1998 Restricted Stock Plan, included as Appendix A to the Company's 1999 Proxy Statement which was filed on April 9, 1998.**
- 10.34 Amendment No. 1 to the Flowserve Corporation 1998 Restricted Stock Plan, filed as Exhibit 10 to the Company's Quarterly Report on Form 10-Q for the quarter ended March 31, 1999.**
- 10.35 Amendment No. 2 to the Flowserve Corporation 1998 Restricted Stock Plan, filed as Exhibit 10.1 to the Company's Quarterly Report on Form 10-Q for the quarter ended June 30, 1999.**
- 10.36 Amendment No. 3 to Flowserve Corporation 1998 Restricted Stock Plan, filed as Exhibit 10.37 to the Company's Annual Report on Form 10-K for the year ended December 31, 2000.**

- 10.37 Amendment No. 4 to the Flowserve Corporation 1998 Restricted Stock Plan, filed as Exhibit 10.1 to the Company's Quarterly Report on Form 10-Q for the quarter ended June 30, 2001.**
- 10.38 Flowserve Corporation 1998 Restricted Stock Dividend Plan (effective October 1, 2000), filed as Exhibit 10.38 to the Company's Annual Report on Form 10-K for the year ended December 31, 2000.**
- 10.39 Employment Agreement, effective July 1, 1999, between the Company and C. Scott Greer, filed as Exhibit 10.2 to the Company's Quarterly Report on Form 10Q for the quarter ended June 30, 1999.**
- 10.40 Loan Agreement between the Company and C. Scott Greer, filed as Exhibit 10.1 to the Company's Quarterly Report on Form 10-Q for the quarter ended September 30, 1999.**
- 10.41 Credit Agreement among the Registrant, certain of its subsidiaries referred to therein, the lenders referred therein, Credit Suisse First Boston, New York branch, a syndication agent, Bank of America, N.A., as administrative agent, collateral agent and swingline lender, and ABN AMRO Bank N.V., Bank One, N.A. and Salomon Smith Barney, Inc., as co-documentation agents, dated August 8, 2000 ("2000 Credit Agreement"), filed as Exhibit 10.45 to the Form S-4 Registration Statement dated as of September 27, 2000.
- 10.42 Security Agreement among the Registrant, certain of its subsidiaries referred to therein and Bank of America, N.A. dated as of August 8, 2000, filed as Exhibit 10.46 to the Form S-4 Registration Statement dated as of September 27, 2000.
- 10.43 First Amendment to the 2000 Credit Agreement dated November 9, 2001, filed as Exhibit 10.43 to the Company's Annual Report on Form 10-K for the year ended December 31, 2001.
- 10.44 Amendment to Master Benefit Trust Agreement, filed as Exhibit 10.45 to the Company's Annual Report on Form 10-K for the year ended December 31, 2000.**
- 10.45 Executive Severance Arrangement, filed as Exhibit 10.45 to the Company's Annual Report on Form 10-K for the year ended December 31, 2001.**
- 10.46 Flowserve Corporation Executive Officers Change In Control Severance Plan, effective January 1, 2002, filed as Exhibit 10.46 to the Company's Annual Report on Form 10-K for the year ended December 31, 2002.**
- 10.47 Flowserve Corporation Officer Change In Control Severance Plan, effective January 1, 2002, filed as Exhibit 10.47 to the Company's Annual Report on Form 10-K for the year ended December 31, 2002.**
- 10.48 Flowserve Corporation Key Management Change In Control Severance Plan, effective January 1, 2002, filed as Exhibit 10.48 to the Company's Annual Report on Form 10-K for the year ended December 31, 2002.**
- 10.49 Amendment No. 1 to the Flowserve Corporation Flex Health & Welfare Plan, as amended and restated, effective December 1, 2002, filed as Exhibit 10.49 to the Company's Annual Report on Form 10-K for the year ended December 31, 2002.**
- 10.50 Amendment No. 1 to the Flowserve Corporation Deferred Compensation Plan, as amended and restated, effective June 1, 2000, filed as Exhibit 10.50 to the Company's Annual Report on Form 10-K for the year ended December 31, 2002.**

- 10.51 2002 Restricted Stock Unit Plan, effective December 1, 2002, filed as Exhibit 10.51 to the Company's Annual Report on Form 10-K for the year ended December 31, 2002.**
- 10.52 Flowserve Corporation Senior Management Retirement Plan, effective July 1, 1999, filed as Exhibit 10.52 to the Company's Annual Report on Form 10-K for the year ended December 31, 2002.**
- 10.53 Flowserve Corporation Supplemental Executive Retirement Plan, effective July 1, 1999, filed as Exhibit 10.53 to the Company's Annual Report on Form 10-K for the year ended December 31, 2002.**
- 10.54 Flowserve Corporation Performance Unit Plan, effective January 1, 2001, filed as Exhibit 10.54 to the Company's Annual Report on Form 10-K for the year ended December 31, 2002.**
- 10.55 First Amendment to First Amended and Restated Credit Agreement, effective June 30, 2003, filed as Exhibit 10.55 to the Company's Quarterly Report on Form 10-Q for the quarter ended June 30, 2003.*
- 14.1 Flowserve Financial Management Code of Ethics adopted by the Company's principal executive officer and CEO, principal financial officer and CFO, principal accounting officer and controller, and other senior financial managers filed as Exhibit 14.1 to the Company's Annual Report on Form 10-K for the year ended December 31, 2002.
- 21.1 Subsidiaries of the Company (filed herewith).
- 23.1 Consent of PricewaterhouseCoopers LLP (filed herewith).
- 31.1 Certification Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 (filed herewith).
- 31.2 Certification Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 (filed herewith).
- 32.1 Certification Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (filed herewith).
- 32.2 Certification Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (filed herewith).

* For exhibits of the Company incorporated by reference into this Annual Report on Form 10-K from a previous filing with the Commission, the Company's file number with the Commission since July 1997 is "1-13179" and the previous file number was "0-325."

** Management contracts and compensatory plans and arrangements required to be filed as exhibits to this Annual Report on Form 10-K.

FLOWSERVE CORPORATION
INDEX TO FINANCIAL STATEMENTS AND FINANCIAL STATEMENT SCHEDULE
Item 15(a)(1) and (2)

Flowserve Corporation Financial Statement Schedule for each of the three years in the period ended
December 31, 2003

| | |
|--|-----|
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Financial statement schedules not included in this Annual Report on Form 10-K have been omitted because they are not applicable or the required information is shown in the consolidated financial statements or notes thereto.

REPORT OF INDEPENDENT AUDITORS ON
FINANCIAL STATEMENT SCHEDULE

To The Board of Directors and Shareholders of Flowserve Corporation:

Our audits of the consolidated financial statements referred to in our report dated April 26, 2004 also included an audit of the financial statement schedule listed in Item 15(a)(2) of this Form 10-K. In our opinion, this financial statement schedule presents fairly, in all material respects, the information set forth therein when read in conjunction with the related consolidated financial statements.

/s/ PricewaterhouseCoopers LLP

PricewaterhouseCoopers LLP
Dallas, Texas

April 26, 2004

FLOWSERVE CORPORATION
Schedule II—Valuation and Qualifying Accounts
(dollars in thousands)

| Column A | Column B | | Column C | | Column D | | Column E |
|---|------------------------------------|---|--|----------------------------|------------------------------|--|----------|
| Description | Balance at beginning of year | Additions charged to cost and expenses | Additions charged to other accounts— acquisitions and related adjustments | Deductions from reserve | Balance at end of year | | |
| Year ended December 31, 2003: | | | | | | | |
| Allowance for doubtful accounts(a): | \$ 21,010 | \$ 4,480 | \$ — | \$ (6,918) | \$ 18,572 | | |
| Inventory reserves(b): | \$ 41,375 | \$ 14,882 | \$ — | \$ (14,910) | \$ 41,347 | | |
| Deferred tax asset valuation allowance(c) | \$ 15,481 | \$ 1,889 | \$ — | \$ (2,610) | \$ 14,760 | | |
| Year ended December 31, 2002: | | | | | | | |
| Allowance for doubtful accounts(a): | \$ 20,800 | \$ 3,091 | \$ 2,423 | \$ (5,304) | \$ 21,010 | | |
| Inventory reserves(b): | \$ 43,986 | \$ 4,093 | \$ — | \$ (6,704) | \$ 41,375 | | |
| Deferred tax asset valuation allowance(c) | \$ 18,897 | \$ — | \$ — | \$ (3,416) | \$ 15,481 | | |
| Year ended December 31, 2001: | | | | | | | |
| Allowance for doubtful accounts(a): | \$ 18,481 | \$ 4,556 | \$ 2,087 | \$ (4,324) | \$ 20,800 | | |
| Inventory reserves(b): | \$ 37,114 | \$ 4,949 | \$ 5,948 | \$ (5,025) | \$ 42,986 | | |
| Deferred tax asset valuation allowance(c) | \$ 14,228 | \$ 4,669 | \$ — | \$ — | \$ 18,897 | | |

- (a) Deductions from reserve represent accounts written off net of recoveries and reductions due to improved aging of receivables.
- (b) Deductions from reserve represent inventory disposed of or written off.
- (c) Deductions from reserve result from the expiration or utilization of foreign tax credits previously reserved.

Forward-Looking Information is Subject to Risk and Uncertainty

This Annual Report on Form 10-K and other reports and oral statements made from time-to-time by the Company contain various forward-looking statements and include assumptions about the Company's future market conditions, operations and results. These statements are based on current expectations and are subject to significant risks and uncertainties. They are made pursuant to safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Among the many factors that could cause actual results to differ materially from the forward-looking statements are:

- material adverse events in the national financial markets;
- changes in the already competitive environment for the Company's products or competitors' responses to the Company's strategies;
- the Company's ability to integrate past and future acquisitions into its management operations;
- political risks, military actions or trade embargoes affecting customer markets, including continuing conflict in Iraq with its potential impact on Middle Eastern markets and global oil producers;
- the health of the Company's various customer industries, including the petroleum, chemical, power and water industries;
- economic turmoil in areas outside the United States;
- global economic growth;
- unanticipated difficulties or costs associated with new systems, including software;
- the Company's relative geographical profitability and its impact on the Company's utilization of foreign tax credits;
- the recognition of significant expenses associated with adjustments to realign the Company's facilities and other capabilities with its strategies and business conditions, including, without limitation, expenses incurred in restructuring the Company's operations and the cost of financing, including increases in interest costs; and
- litigation developments.

The Company undertakes no obligation to update or revise any forward-looking statements contained herein as a result of new information, future events or otherwise occurring after the date on which such forward-looking statements are made. New factors emerge from time-to-time, and it is not possible for the Company to predict all such factors.

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**AMENDMENT NO. 2
TO THE
AMENDED AND RESTATED BY-LAWS
OF
FLOWSERVE CORPORATION**

WHEREAS, upon duly authorized resolution by the Board of Directors of Durco International, Inc., f/k/a Duriron Company, Inc. (the "Board") adopted May 5, 1997, the officers of the company changed the name of the company from Durco International, Inc. to Flowserve Corporation (the "Company") by filing a Certificate of Amendment of Certificate of Incorporation with the State of New York, Department of State, Division of Corporations in July of 1997.

WHEREAS, the Company now desires to amend and restate its By-Laws to reflect the name change effected in July of 1997 and incorporate any previous amendments thereto.

RESOLVED, pursuant to the Board resolution passed May 5, 1997 and the subsequent approval of shareholders, via an affirmative vote of the majority of the outstanding shares of common stock as of July 22, 1997, the By-Laws of the Company are hereby amended and restated in their entirety to incorporate Amendment No. 1 to the Restated By-Laws of The Duriron Company, Inc. and to replace any and all previous references to The Duriron Company, Inc. with Flowserve Corporation.

FURTHER RESOLVED, that the form of Flowserve Corporation By-Laws (as Amended and Restated through September 10, 2003) as attached hereto shall be the By-Laws of the Company and shall remain in full force and effect until further amended or restated by subsequent Board resolution and/or shareholder approval in accordance with the terms and conditions set forth in Article X of the By-Laws.

IN WITNESS WHEREOF, the undersigned certifies that this Amendment No. 2 to the Amended and Restated By-Laws of Flowserve Corporation is duly authorized and effective as of the 10th day of September, 2003.

/s/ RONALD F. SHUFF

Ronald F. Shuff
Vice President, Secretary and General Counsel

FLOWSERVE CORPORATION

BY-LAWS

As Amended and Restated through September 10, 2003

BY-LAWS

of

FLOWSERVE CORPORATION

Article I

OFFICE

The principal business office of Flowserve Corporation (the "Company") shall be located in the City of Irving, Dallas County, Texas, and at such place therein as may be determined and designated from time to time by the Board of the Company (the "Board"). The Board may, from time to time, designate other offices as the business of the Company may require.

Article II

SHAREHOLDERS MEETINGS

Section 1. *Annual Meeting.* The annual meeting of shareholders of the Company for the purpose of electing Directors and for the transaction of such other business, as may properly come before the meeting, shall be held during the month of April or May on such date and at such hour and place, within or without the State of New York, as shall be determined by the Board and stated in the notice of the meeting.

Section 2. *Special Meetings.* Special Meetings of the shareholders, for any purpose or purposes, unless otherwise prescribed by statute or by the Certificate of Incorporation, may be called by the Board, the Executive Committee, the Chairman of the Board or the President and shall be called by the Secretary at the request in writing of a majority of the Directors currently in office. Such request shall state the purpose or purposes and the place, date and hour of the meeting to be called. Special meetings shall be held on such date and at such hour and place, within or without the State of New York, as may be stated in the notice of meeting given in accordance with the call and these By-Laws.

Section 3. *Notice of Meetings.* The Secretary shall give personally or by mail, not less than 10 or more than 50 days before the date of any meeting of shareholders, to each shareholder entitled to vote at such meeting written notice stating the place, date, hour and purpose or purposes of the meeting. If mailed, the notice shall be addressed to the shareholder at his address as it appears on the record of shareholders of the Company, unless he shall have filed with the Secretary of the Company a written request that notices intended for him be mailed to a different address, in which case it shall be mailed to the address designated in such request. Any and all notices of a meeting may be waived by a shareholder by submitting a signed waiver either before or after the meeting. The attendance of any shareholder at a meeting in person or by proxy, without protesting prior to the conclusion of the meeting the lack of notice of such meeting, shall constitute a waiver of notice by him.

Section 4. *Quorum.* Except as otherwise provided by law, at every meeting of the shareholders of record of a majority of the outstanding shares of capital stock of the Company, entitled to vote at such meeting, whether present in person or represented by proxy, shall constitute a quorum. If at any meeting there shall be no quorum, such holders of a majority of the outstanding shares of stock so present or represented may adjourn the meeting from time to time, without notice other than announcement at the meeting, until such quorum shall have been obtained, when any business may be transacted which might have been transacted at the meeting as first convened had there been a quorum.

Section 5. *Voting and Inspectors.* At all meetings of the shareholders, each holder of record of outstanding shares of capital stock of the Company may vote such shares either in person or by proxy

appointed by instrument in writing executed by such holder or by his duly authorized attorney. No proxy shall be valid after the expiration of 11 months from the date of its execution unless the shareholder executing the proxy shall have specified therein the length of time it is to continue in force which shall be for some limited period.

At all elections of Directors the voting shall be by ballot and a plurality of the votes cast thereat shall elect. At all such elections the Chairman of the meeting may appoint two inspectors of election who, before entering upon the discharge of their duties, shall take and subscribe an oath faithfully to execute the duties of inspector at such meeting with strict impartiality and according to the best of their ability, and who shall take charge of the polls and after the balloting shall make a certificate of the result of the vote taken; but no officer or Director of the Company or candidate for the office of Director shall be appointed as such inspector of election.

Section 6. *Record of Shareholders.* The Board may prescribe a period not exceeding 50 days, prior to any meeting of the shareholders or the last day on which the consent or dissent of shareholders may be effectively expressed for any purpose without a meeting or any date fixed for the payment of any dividend or the making of any distribution or for the allotment of rights or interests arising out of any change, conversion or exchange of capital stock, during which no transfer of stock on the books of the Company may be made. In lieu of prohibiting the transfer of stock as aforesaid, the Board may fix a time not more than 50 days prior to the date of any meeting of the shareholders or prior to the last day on which the consent or dissent of shareholders may be effectively expressed for any purpose without a meeting or any date fixed for the payment of any dividend or the making of any distribution or for the allotment of rights or interests arising out of any change, conversion or exchange of capital stock, as the record time as of which shareholders entitled to notice of and to vote at such meeting or whose consent or dissent is required or may be expressed for any purpose or entitled to receive such dividend distribution, rights or interests, as the case may be, shall be determined; and in such case only holders of record of stock at the time so fixed shall be entitled to notice of or to vote at such meeting or express their consent or dissent, or to receive such dividend distribution, rights or interests, as the case may be.

Article III

BOARD OF DIRECTORS AND COMMITTEES

Section 1. *Number, Classification and Terms of Directors.* Until changed in the manner hereinafter set forth, the number of Directors of the Company shall be eleven. The number of Directors of the Company may be increased or decreased by amendment of these By-Laws adopted by the shareholders or the Board.

The Directors shall be classified with respect to their terms of office by dividing them into three classes. All classes shall be nearly equal in number as possible, and no class shall include less than three Directors. Subject to such limitations, the size of each class may be fixed by action of the shareholders or of the Board.

No decrease in the number of Directors, and no change in the size of any class, shall shorten the term of any incumbent Director.

The terms of office of the Directors initially classified shall be as follows: that of the first class shall expire at the next annual meeting of shareholders; that of the second class at the second succeeding annual meeting of shareholders; and that of the third class at the third succeeding annual meeting of shareholders. At each annual meeting of shareholders after such annual initial classification, Directors to replace those whose terms expire at such annual meeting shall be elected to hold office until the third succeeding annual meeting. Any other Director elected at any meeting of shareholders

shall hold office until the expiration of the term in office of the other members of the same class to which he is elected.

Each Director shall hold office until the expiration of the term for which he is elected, and until his successor has been elected and qualified.

Section 2. *Nominations.* After December 31, 1986, only persons who are nominated in accordance with the following procedures shall be eligible for election by the shareholders as Directors. Nominations of persons for election as Directors of the Company may be made at a meeting of shareholders at which Directors are being elected (i) by or at the direction of the Board and/or by or at the direction of any committee or person authorized or appointed by the Board or (ii) by any shareholder of the Company entitled to vote for the election of Directors at the meeting who complies with the notice procedures set forth in this Section 2. Any nomination other than those governed by clause (i) of the preceding sentence shall be made pursuant to timely notice in writing to the Secretary of the Company. To be timely, a shareholder's notice shall be delivered to or mailed and received at the principal executive offices of the Company not less than 50 days prior to the meeting; provided, however, that in the event that less than 60 days' notice or prior public disclosure of the date of the meeting is given or made to shareholders, notice by the shareholder to be timely must be so received not later than the close of business on the 10th day following the day on which such notice of the date of the meeting was mailed or such public disclosure was made. Such shareholder's notice to the Secretary shall set forth (a) as to each person whom the shareholder proposes to nominate for election as a Director (i) the name, age, business address and residence address of such person, (ii) the principal occupation or employment of such person, (iii) the class and number of any shares of the Company or any subsidiary of the Company which are beneficially owned by such person and (iv) any other information relating to such person that is required to be disclosed in solicitations for proxies for election of Directors pursuant to any then existing rule or regulation promulgated under the Securities Exchange Act of 1934, as amended; and (b) as to the shareholder giving the notice (i) the name and record address of such shareholder and (ii) the class and number of shares of the Company which are beneficially owned by such shareholder. The Company may require any proposed nominee to furnish such other information as may reasonably be required by the Company to determine the eligibility of such proposed nominee as a Director. No person shall be eligible for election as a Director unless nominated as set forth herein.

The Chairman of the meeting shall, if the facts warrant, determine and declare to the meeting that a nomination was not made in accordance with the foregoing procedure, and if he should so determine, he shall so declare to the meeting and the defective nomination shall be disregarded.

Section 3. *Meetings of the Board.* Regular meetings of the Board shall be held at such times as may from time to time be fixed by resolution of the Board, and notice of such meetings need not be given. All such meetings shall be held at the principal business office of the Company unless otherwise specified by the resolution.

Special meetings of the Board may be called by the Chairman of the Board or the President at any time, and shall be called by the Secretary of the Company when requested to do so by written notice signed by a majority of the Board.

Notice of the place, date and hour of each special meeting of the Board shall be provided to each Director personally, by mail, facsimile or telephone. If mailed, the notice shall be addressed to the Director at his last known address as it appears on the records of the Secretary of the Company and mailed not less than three days before the date of the meeting. If delivered by facsimile, the notice shall be sent not less than 24 hours before the time of the meeting. If delivered personally or by telephone, the notice shall be given not less than eight hours before the time of the meeting. An affidavit of the person giving notice stating that notice has been given as herein required, and the

manner in which given, shall be filed with the Secretary of the Company and shall, in the absence of fraud, be prima facie evidence of the facts therein stated.

Section 4. *Quorum.* One-third ($\frac{1}{3}$) of the entire Board, but not less than three, shall constitute a quorum for the transaction of business, but if at any meeting of the Board there shall be less than a quorum present, a majority of the Directors present may adjourn the meeting from time to time without notice other than announcement at the meeting, until a quorum shall have been obtained, when any business may be transacted which might have been transacted at the meeting as first convened had there been a quorum. The acts of a majority of the Directors present at any meeting at which there is a quorum shall, unless otherwise provided by law, by the Certificate of Incorporation or by the By-Laws, be the acts of the Board.

Section 5. *Annual Meeting of Directors.* A stated meeting of the Board, to be known as their annual meeting, shall be held each year after the adjournment of the annual shareholders' meeting and on the same day, and at such meeting the officers of the Company for the ensuing year shall be elected. If a quorum of the Directors are not present on the date appointed for the annual meeting, the meeting shall be adjourned to some convenient day.

Section 6. *Committees.* The Board, by resolution adopted by a majority of the entire Board, may designate from among its members an executive committee and other committees, each consisting of three or more Directors. The resolution designating any such committee shall fix its powers and authority. Any such committee may have all or any of the authority of the Board to the extent provided in the resolution designating such committee, except that no such committee shall have authority as to the following matters:

1. The submission to shareholders of any action that needs shareholders' approval.
2. The filling of vacancies in the Board or in any committee of the Board.
3. The fixing of compensation of the Directors for serving on the Board or any committee of the Board.
4. The amendment or repeal of the By-Laws of the Company, or the adoption of new By-Laws.
5. The amendment or repeal of any resolution of the Board which by its terms shall not be so amendable or repealable.

The Board may designate one or more Directors as alternate members of any such committee, who may replace any absent member or members at any meeting of such committee.

Each such committee and the members thereof shall serve at the pleasure of the Board; and the Board may at any time fill vacancies in, change the membership of, or dissolve any such committee. Each such committee shall act only in the intervals between meetings of the Board, and shall be subject to the control and direction of the Board. All actions by any such committee shall be subject to revision and alteration by the Board provided that no rights of third persons shall be adversely affected by any such revision or alteration.

Subject to the foregoing, each such committee and the members thereof shall serve until the first meeting of the Board following the next annual meeting of shareholders.

An act or authorization of an act by any such committee within the authority of the committee provided for in the resolution designating such committee shall be as effective for all purposes as the act or authorization of Board.

Any such committee may act by a majority of its members at a meeting. The Chairman of each such committee shall be designated by the Board. The Secretary or an Assistant Secretary of the

Company shall act as Secretary of each such committee unless another person shall be designated by the committee to so act.

Section 7. *Action by Unanimous Written Consent.* Any action required or permitted to be taken by the Board or any committee thereof may be taken without a meeting if all members of the Board or the committee consent in writing to the adoption of a resolution authorizing the action. The resolution and the written consents thereto by the members of the Board or committee shall be filed with the minutes of the proceedings of the Board or committee.

Section 8. *Compensation.* Each Director of the Company who is not a salaried officer or employee of the Company may receive a reasonable compensation for his services as Director as determined by the Board.

Section 9. *Removal.* A Director may be removed from office as a Director, but only for cause, by action of the shareholders or of the Board.

Section 10. *Meetings by Telephonic Participation.* Any one or more members of the Board or any committee thereof may participate in a meeting of the Board or such committee by means of a telephone conference or similar electronic communications equipment allowing all persons participating in the meeting to hear each other at the same time. Participation by such means shall constitute presence in person at a meeting.

Article IV

OFFICERS

Section 1. *Officers and Qualifications.* The officers of the Company shall consist of a President, one or more Vice Presidents, any one or more of whom may be designated an Executive Vice President, a Secretary, a Treasurer and such other officers, subordinate officers and the Board may determine. Any two offices, except the offices of President and Secretary, may be held by the same person.

Section 2. *Election, Term and Compensation.* All officers of the Company, and the Chairman of the Board, shall be elected annually by the Board at its annual meeting. Each such individual shall hold office until the next annual meeting of the Board and until his successor has been elected and qualified but any such individual may be removed at any time with or without cause, by the affirmative vote of a majority of the members of the Board then in office. The Board shall determine the compensation to be paid to the officers and to the Chairman of the Board.

Section 3. *Chief Executive Officer.* Either the Chairman of the Board or the President shall be designated by the Board as the Chief Executive Officer of the Company. The Chief Executive Officer shall have general charge, supervision and control of the business and affairs of the Company, and of the officers and employees of the Company; all subject to such limitations as the Board may from time to time prescribe.

Section 4. *Chairman of the Board.* The Board shall, at the time of election of the Chairman of the Board, state whether the Chairman of the Board shall be, in such capacity, an officer of the Company. Whether or not an officer, the Chairman of the Board shall preside at all meetings of shareholders and Directors, and shall perform such other and further duties as may from time to time be required of him by the Board. If an officer, the authority of the Chairman of the Board to execute certificates for shares, contracts, deeds, notes, mortgages, bonds, other obligations and other documents and papers in the name of the Company shall be coordinate with like authority of the President.

Section 5. *President.* If the President is designated by the Board as Chief Executive Officer, he shall have the authority set forth in Section 3. If the President is not designated as the Chief Executive Officer, he shall, unless otherwise provided by resolution of the Board, be the Chief Operating Officer

of the Company, subject to the supervision and control of the Chairman of the Board and subject to such limitations as the Board may from time to time prescribe. The President shall preside at all meetings of shareholders and Directors in the absence of the Chairman of the Board. The President shall perform such other and further duties as may from time to time be required of him by the Board.

Section 6. *Other Officers.* Subject to such limitations as the Board may from time to time prescribe, all of the other officers of the Company shall each have such powers and duties as generally pertain to their respective offices, as well as such powers and duties as from time to time may be conferred by the Board.

Article V

CAPITAL STOCK

Section 1. *Certificates for Shares.* The interest of each shareholder shall either be uncertificated or evidenced by a certificate or certificates for shares of stock of the Company in such form as the Board may from time to time prescribe. The certificates of stock shall be signed by the Chairman of the Board, President or a Vice President and the Treasurer or an Assistant Treasurer or the Secretary or an Assistant Secretary and sealed with the seal of the Company, and shall be countersigned and registered in such manner, if any, as the Board may by resolution prescribe; provided that, in case such certificates are required by such resolution to be signed by a transfer agent and a registrar, the signatures of the Chairman of the Board or the President and of the Treasurer or the Secretary, and the seal of the Company upon such certificate, may be facsimiles, engraved or printed.

Section 2. *Transfer of Shares.* Shares in the capital stock of the Company shall be transferred on the books of the Company, either by the holder in person or by his attorney, upon surrender and cancellation of certificates for a like number of shares with duly executed power to transfer endorsed thereon or attached thereto, or upon proper assignment in the case of uncertificated shares.

Section 3. *Lost or Destroyed Stock Certificates.* No certificate for shares of stock of the Company shall be issued in place of any certificate alleged to have been lost, stolen or destroyed, except upon production of such evidence of the loss, theft or destruction, and upon indemnification of the Company and its agents to such extent in such manner as the Board may from time to time prescribe.

Article VI

CHECKS, NOTES, ETC.

All checks and drafts on the Company's bank accounts and all bills of exchange and promissory notes, and all acceptances, obligations and other instruments for payment of money shall be signed by such officer or officers, employee or employees, or agent or agents as shall be designated from time to time either by (i) the Board or (ii) by any officer or officers specifically authorized by the Board to make such designations. The signatures of any or all of such signatories may be facsimile signatures and printed, engraved, stamped or otherwise placed upon any such instrument or writing.

Article VII

FISCAL YEAR

The fiscal year of the Company shall commence with the first day of January and end with the last day of December in each year.

Article VIII

CORPORATE SEAL

The Board shall provide a suitable seal, containing the name of the Company.

Article IX

INDEMNIFICATION OF DIRECTORS AND OFFICERS

Section 1. *Indemnification Rights.* The Company shall indemnify any present or future Director or officer from and against any and all liabilities and expenses to the broadest and maximum extent permitted by the New York Business Corporation Law as the same presently exists or to the greater extent permitted by any amendment hereafter adopted.

Section 2. *Indemnification Agreements.* The Company is hereby authorized to enter into indemnification agreements with Directors and officers, when and as determined by the Board.

Section 3. *Nonexclusivity.* The indemnification and advancement of expenses conferred by Section 1 of this Article IX shall not be deemed exclusive of any other rights of indemnification or advancement of expenses which any Director or officer may have or hereafter acquire under any statute or which the Company may confer by means of the Certificate of Incorporation, these By-Laws, a resolution of stockholders or Directors, or an agreement providing for indemnification or advancement of expenses or otherwise.

Article X

ADOPTION, AMENDMENT OR REPEAL OF BY-LAWS

Subject to any provisions of the Certificate of Incorporation of the Company requiring a greater proportion of votes, By-Laws of the Company may be adopted, amended or repealed at any meeting of shareholders at which a quorum is present by vote of the holders of a majority of the shares voted thereon. Notice of the proposed change shall be given in the notice of such meeting. The Board may, by vote of two-thirds ($\frac{2}{3}$) of the entire Board, adopt, amend or repeal By-Laws of the Company and may amend or repeal these By-Laws.

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AMENDMENT NO. 3
TO THE
AMENDED AND RESTATED BY-LAWS
OF
FLOWSERVE CORPORATION

WHEREAS, upon duly authorized resolution by the Board of Directors of Flowserve Corporation adopted April 26, 2004, all of the directors of the Company approved amending each of Section 1 and Section 6 of Article II of the Company's By-Laws as Amended and Restated through September 10, 2003 (the "By-Laws").

RESOLVED, that Section 1 of Article II of the By-Laws shall be amended by deleting the words "during the month of April or May."

FURTHER RESOLVED, that Section 6 of Article II of the By-Laws shall be amended by (a) replacing the number "50" in the first sentence with the number "60," and (b) replacing the number "50" in the second sentence with the words "60 nor less than 10."

FURTHER RESOLVED, that the form of Flowserve Corporation By-Laws (as Amended and Restated as of April 26, 2004) as attached hereto shall be the By-Laws of the Company and shall remain in full force and effect until further amended or restated by subsequent Board resolution and/or shareholder approval in accordance with the terms and conditions set forth in Article X of the By-Laws.

IN WITNESS WHEREOF, the undersigned certifies that this Amendment No. 3 to the Amended and Restated By-Laws of Flowserve Corporation is duly authorized and effective as of the 26th day of April, 2004.

/s/ Ronald F. Shuff

Ronald F. Shuff
Vice President, Secretary and General Counsel

FLOWSERVE CORPORATION

BY-LAWS

As Amended and Restated as of April 26, 2004

BY-LAWS

of

FLOWSERVE CORPORATION

Article I

OFFICE

The principal business office of Flowserve Corporation (the "Company") shall be located in the City of Irving, Dallas County, Texas, and at such place therein as may be determined and designated from time to time by the Board of the Company (the "Board"). The Board may, from time to time, designate other offices as the business of the Company may require.

Article II

SHAREHOLDERS MEETINGS

Section 1. Annual Meeting. The annual meeting of shareholders of the Company for the purpose of electing Directors and for the transaction of such other business, as may properly come before the meeting, shall be held on such date and at such hour and place, within or without the State of New York, as shall be determined by the Board and stated in the notice of the meeting.

Section 2. Special Meetings. Special Meetings of the shareholders, for any purpose or purposes, unless otherwise prescribed by statute or by the Certificate of Incorporation, may be called by the Board, the Executive Committee, the Chairman of the Board or the President and shall be called by the Secretary at the request in writing of a majority of the Directors currently in office. Such request shall state the purpose or purposes and the place, date and hour of the meeting to be called. Special meetings shall be held on such date and at such hour and place, within or without the State of New York, as may be stated in the notice of meeting given in accordance with the call and these By-Laws.

Section 3. Notice of Meetings. The Secretary shall give personally or by mail, not less than 10 or more than 50 days before the date of any meeting of shareholders, to each shareholder entitled to vote at such meeting written notice stating the place, date, hour and purpose or purposes of the meeting. If mailed, the notice shall be addressed to the shareholder at his address as it appears on the record of shareholders of the Company, unless he shall have filed with the Secretary of the Company a written request that notices intended for him be mailed to a different address, in which case it shall be mailed to the address designated in such request. Any and all notices of a meeting may be waived by a shareholder by submitting a signed waiver either before or after the meeting. The attendance of any shareholder at a meeting in person or by proxy, without protesting prior to the conclusion of the meeting the lack of notice of such meeting, shall constitute a waiver of notice by him.

Section 4. Quorum. Except as otherwise provided by law, at every meeting of the shareholders of record of a majority of the outstanding shares of capital stock of the Company, entitled to vote at such meeting, whether present in person or represented by proxy, shall constitute a quorum. If at any meeting there shall be no quorum, such holders of a majority of the outstanding shares of stock so present or represented may adjourn the meeting from time to time, without notice other than announcement at the meeting, until such quorum shall have been obtained, when any business may be transacted which might have been transacted at the meeting as first convened had there been a quorum.

Section 5. Voting and Inspectors. At all meetings of the shareholders, each holder of record of outstanding shares of capital stock of the Company may vote such shares either in person or by proxy appointed by instrument in writing executed by such holder or by his duly authorized attorney. No proxy shall be valid after the expiration of 11 months from the date of its execution unless the

shareholder executing the proxy shall have specified therein the length of time it is to continue in force which shall be for some limited period.

At all elections of Directors the voting shall be by ballot and a plurality of the votes cast thereat shall elect. At all such elections the Chairman of the meeting may appoint two inspectors of election who, before entering upon the discharge of their duties, shall take and subscribe an oath faithfully to execute the duties of inspector at such meeting with strict impartiality and according to the best of their ability, and who shall take charge of the polls and after the balloting shall make a certificate of the result of the vote taken; but no officer or Director of the Company or candidate for the office of Director shall be appointed as such inspector of election.

Section 6. Record of Shareholders. The Board may prescribe a period not exceeding 60 days, prior to any meeting of the shareholders or the last day on which the consent or dissent of shareholders may be effectively expressed for any purpose without a meeting or any date fixed for the payment of any dividend or the making of any distribution or for the allotment of rights or interests arising out of any change, conversion or exchange of capital stock, during which no transfer of stock on the books of the Company may be made. In lieu of prohibiting the transfer of stock as aforesaid, the Board may fix a time not more than 60 nor less than 10 days prior to the date of any meeting of the shareholders or prior to the last day on which the consent or dissent of shareholders may be effectively expressed for any purpose without a meeting or any date fixed for the payment of any dividend or the making of any distribution or for the allotment of rights or interests arising out of any change, conversion or exchange of capital stock, as the record time as of which shareholders entitled to notice of and to vote at such meeting or whose consent or dissent is required or may be expressed for any purpose or entitled to receive such dividend distribution, rights or interests, as the case may be, shall be determined; and in such case only holders of record of stock at the time so fixed shall be entitled to notice of or to vote at such meeting or express their consent or dissent, or to receive such dividend distribution, rights or interests, as the case may be.

Article III

BOARD OF DIRECTORS AND COMMITTEES

Section 1. Number, Classification and Terms of Directors. Until changed in the manner hereinafter set forth, the number of Directors of the Company shall be eleven. The number of Directors of the Company may be increased or decreased by amendment of these By-Laws adopted by the shareholders or the Board.

The Directors shall be classified with respect to their terms of office by dividing them into three classes. All classes shall be nearly equal in number as possible, and no class shall include less than three Directors. Subject to such limitations, the size of each class may be fixed by action of the shareholders or of the Board.

No decrease in the number of Directors, and no change in the size of any class, shall shorten the term of any incumbent Director.

The terms of office of the Directors initially classified shall be as follows: that of the first class shall expire at the next annual meeting of shareholders; that of the second class at the second succeeding annual meeting of shareholders; and that of the third class at the third succeeding annual meeting of shareholders. At each annual meeting of shareholders after such annual initial classification, Directors to replace those whose terms expire at such annual meeting shall be elected to hold office until the third succeeding annual meeting. Any other Director elected at any meeting of shareholders shall hold office until the expiration of the term in office of the other members of the same class to which he is elected.

Each Director shall hold office until the expiration of the term for which he is elected, and until his successor has been elected and qualified.

Section 2. Nominations. After December 31, 1986, only persons who are nominated in accordance with the following procedures shall be eligible for election by the shareholders as Directors. Nominations of persons for election as Directors of the Company may be made at a meeting of shareholders at which Directors are being elected (i) by or at the direction of the Board and/or by or at the direction of any committee or person authorized or appointed by the Board or (ii) by any shareholder of the Company entitled to vote for the election of Directors at the meeting who complies with the notice procedures set forth in this Section 2. Any nomination other than those governed by clause (i) of the preceding sentence shall be made pursuant to timely notice in writing to the Secretary of the Company. To be timely, a shareholder's notice shall be delivered to or mailed and received at the principal executive offices of the Company not less than 50 days prior to the meeting; provided, however, that in the event that less than 60 days' notice or prior public disclosure of the date of the meeting is given or made to shareholders, notice by the shareholder to be timely must be so received not later than the close of business on the 10th day following the day on which such notice of the date of the meeting was mailed or such public disclosure was made. Such shareholder's notice to the Secretary shall set forth (a) as to each person whom the shareholder proposes to nominate for election as a Director (i) the name, age, business address and residence address of such person, (ii) the principal occupation or employment of such person, (iii) the class and number of any shares of the Company or any subsidiary of the Company which are beneficially owned by such person and (iv) any other information relating to such person that is required to be disclosed in solicitations for proxies for election of Directors pursuant to any then existing rule or regulation promulgated under the Securities Exchange Act of 1934, as amended; and (b) as to the shareholder giving the notice (i) the name and record address of such shareholder and (ii) the class and number of shares of the Company which are beneficially owned by such shareholder. The Company may require any proposed nominee to furnish such other information as may reasonably be required by the Company to determine the eligibility of such proposed nominee as a Director. No person shall be eligible for election as a Director unless nominated as set forth herein.

The Chairman of the meeting shall, if the facts warrant, determine and declare to the meeting that a nomination was not made in accordance with the foregoing procedure, and if he should so determine, he shall so declare to the meeting and the defective nomination shall be disregarded.

Section 3. Meetings of the Board. Regular meetings of the Board shall be held at such times as may from time to time be fixed by resolution of the Board, and notice of such meetings need not be given. All such meetings shall be held at the principal business office of the Company unless otherwise specified by the resolution.

Special meetings of the Board may be called by the Chairman of the Board or the President at any time, and shall be called by the Secretary of the Company when requested to do so by written notice signed by a majority of the Board.

Notice of the place, date and hour of each special meeting of the Board shall be provided to each Director personally, by mail, facsimile or telephone. If mailed, the notice shall be addressed to the Director at his last known address as it appears on the records of the Secretary of the Company and mailed not less than three days before the date of the meeting. If delivered by facsimile, the notice shall be sent not less than 24 hours before the time of the meeting. If delivered personally or by telephone, the notice shall be given not less than eight hours before the time of the meeting. An affidavit of the person giving notice stating that notice has been given as herein required, and the manner in which given, shall be filed with the Secretary of the Company and shall, in the absence of fraud, be prima facie evidence of the facts therein stated.

Section 4. Quorum. One-third ($\frac{1}{3}$) of the entire Board, but not less than three, shall constitute a quorum for the transaction of business, but if at any meeting of the Board there shall be less than a quorum present, a majority of the Directors present may adjourn the meeting from time to time without notice other than announcement at the meeting, until a quorum shall have been obtained, when any business may be transacted which might have been transacted at the meeting as first convened had there been a quorum. The acts of a majority of the Directors present at any meeting at which there is a quorum shall, unless otherwise provided by law, by the Certificate of Incorporation or by the By-Laws, be the acts of the Board.

Section 5. Annual Meeting of Directors. A stated meeting of the Board, to be known as their annual meeting, shall be held each year after the adjournment of the annual shareholders' meeting and on the same day, and at such meeting the officers of the Company for the ensuing year shall be elected. If a quorum of the Directors are not present on the date appointed for the annual meeting, the meeting shall be adjourned to some convenient day.

Section 6. Committees. The Board, by resolution adopted by a majority of the entire Board, may designate from among its members an executive committee and other committees, each consisting of three or more Directors. The resolution designating any such committee shall fix its powers and authority. Any such committee may have all or any of the authority of the Board to the extent provided in the resolution designating such committee, except that no such committee shall have authority as to the following matters:

1. The submission to shareholders of any action that needs shareholders' approval.
2. The filling of vacancies in the Board or in any committee of the Board.
3. The fixing of compensation of the Directors for serving on the Board or any committee of the Board.
4. The amendment or repeal of the By-Laws of the Company, or the adoption of new By-Laws.
5. The amendment or repeal of any resolution of the Board which by its terms shall not be so amendable or repealable.

The Board may designate one or more Directors as alternate members of any such committee, who may replace any absent member or members at any meeting of such committee.

Each such committee and the members thereof shall serve at the pleasure of the Board; and the Board may at any time fill vacancies in, change the membership of, or dissolve any such committee. Each such committee shall act only in the intervals between meetings of the Board, and shall be subject to the control and direction of the Board. All actions by any such committee shall be subject to revision and alteration by the Board provided that no rights of third persons shall be adversely affected by any such revision or alteration.

Subject to the foregoing, each such committee and the members thereof shall serve until the first meeting of the Board following the next annual meeting of shareholders.

An act or authorization of an act by any such committee within the authority of the committee provided for in the resolution designating such committee shall be as effective for all purposes as the act or authorization of Board.

Any such committee may act by a majority of its members at a meeting. The Chairman of each such committee shall be designated by the Board. The Secretary or an Assistant Secretary of the Company shall act as Secretary of each such committee unless another person shall be designated by the committee to so act.

Section 7. Action by Unanimous Written Consent. Any action required or permitted to be taken by the Board or any committee thereof may be taken without a meeting if all members of the Board or the committee consent in writing to the adoption of a resolution authorizing the action. The resolution and the written consents thereto by the members of the Board or committee shall be filed with the minutes of the proceedings of the Board or committee.

Section 8. Compensation. Each Director of the Company who is not a salaried officer or employee of the Company may receive a reasonable compensation for his services as Director as determined by the Board.

Section 9. Removal. A Director may be removed from office as a Director, but only for cause, by action of the shareholders or of the Board.

Section 10. Meetings by Telephonic Participation. Any one or more members of the Board or any committee thereof may participate in a meeting of the Board or such committee by means of a telephone conference or similar electronic communications equipment allowing all persons participating in the meeting to hear each other at the same time. Participation by such means shall constitute presence in person at a meeting.

Article IV

OFFICERS

Section 1. Officers and Qualifications. The officers of the Company shall consist of a President, one or more Vice Presidents, any one or more of whom may be designated an Executive Vice President, a Secretary, a Treasurer and such other officers, subordinate officers and the Board may determine. Any two offices, except the offices of President and Secretary, may be held by the same person.

Section 2. Election, Term and Compensation. All officers of the Company, and the Chairman of the Board, shall be elected annually by the Board at its annual meeting. Each such individual shall hold office until the next annual meeting of the Board and until his successor has been elected and qualified but any such individual may be removed at any time with or without cause, by the affirmative vote of a majority of the members of the Board then in office. The Board shall determine the compensation to be paid to the officers and to the Chairman of the Board.

Section 3. Chief Executive Officer. Either the Chairman of the Board or the President shall be designated by the Board as the Chief Executive Officer of the Company. The Chief Executive Officer shall have general charge, supervision and control of the business and affairs of the Company, and of the officers and employees of the Company; all subject to such limitations as the Board may from time to time prescribe.

Section 4. Chairman of the Board. The Board shall, at the time of election of the Chairman of the Board, state whether the Chairman of the Board shall be, in such capacity, an officer of the Company. Whether or not an officer, the Chairman of the Board shall preside at all meetings of shareholders and Directors, and shall perform such other and further duties as may from time to time be required of him by the Board. If an officer, the authority of the Chairman of the Board to execute certificates for shares, contracts, deeds, notes, mortgages, bonds, other obligations and other documents and papers in the name of the Company shall be coordinate with like authority of the President.

Section 5. President. If the President is designated by the Board as Chief Executive Officer, he shall have the authority set forth in Section 3. If the President is not designated as the Chief Executive Officer, he shall, unless otherwise provided by resolution of the Board, be the Chief Operating Officer of the Company, subject to the supervision and control of the Chairman of the Board and subject to

such limitations as the Board may from time to time prescribe. The President shall preside at all meetings of shareholders and Directors in the absence of the Chairman of the Board. The President shall perform such other and further duties as may from time to time be required of him by the Board.

Section 6. Other Officers. Subject to such limitations as the Board may from time to time prescribe, all of the other officers of the Company shall each have such powers and duties as generally pertain to their respective offices, as well as such powers and duties as from time to time may be conferred by the Board.

Article V

CAPITAL STOCK

Section 1. Certificates for Shares. The interest of each shareholder shall either be uncertificated or evidenced by a certificate or certificates for shares of stock of the Company in such form as the Board may from time to time prescribe. The certificates of stock shall be signed by the Chairman of the Board, President or a Vice President and the Treasurer or an Assistant Treasurer or the Secretary or an Assistant Secretary and sealed with the seal of the Company, and shall be countersigned and registered in such manner, if any, as the Board may by resolution prescribe; provided that, in case such certificates are required by such resolution to be signed by a transfer agent and a registrar, the signatures of the Chairman of the Board or the President and of the Treasurer or the Secretary, and the seal of the Company upon such certificate, may be facsimiles, engraved or printed.

Section 2. Transfer of Shares. Shares in the capital stock of the Company shall be transferred on the books of the Company, either by the holder in person or by his attorney, upon surrender and cancellation of certificates for a like number of shares with duly executed power to transfer endorsed thereon or attached thereto, or upon proper assignment in the case of uncertificated shares.

Section 3. Lost or Destroyed Stock Certificates. No certificate for shares of stock of the Company shall be issued in place of any certificate alleged to have been lost, stolen or destroyed, except upon production of such evidence of the loss, theft or destruction, and upon indemnification of the Company and its agents to such extent in such manner as the Board may from time to time prescribe.

Article VI

CHECKS, NOTES, ETC.

All checks and drafts on the Company's bank accounts and all bills of exchange and promissory notes, and all acceptances, obligations and other instruments for payment of money shall be signed by such officer or officers, employee or employees, or agent or agents as shall be designated from time to time either by (i) the Board or (ii) by any officer or officers specifically authorized by the Board to make such designations. The signatures of any or all of such signatories may be facsimile signatures and printed, engraved, stamped or otherwise placed upon any such instrument or writing.

Article VII

FISCAL YEAR

The fiscal year of the Company shall commence with the first day of January and end with the last day of December in each year.

Article VIII

CORPORATE SEAL

The Board shall provide a suitable seal, containing the name of the Company.

Article IX

INDEMNIFICATION OF DIRECTORS AND OFFICERS

Section 1. Indemnification Rights. The Company shall indemnify any present or future Director or officer from and against any and all liabilities and expenses to the broadest and maximum extent permitted by the New York Business Corporation Law as the same presently exists or to the greater extent permitted by any amendment hereafter adopted.

Section 2. Indemnification Agreements. The Company is hereby authorized to enter into indemnification agreements with Directors and officers, when and as determined by the Board.

Section 3. Nonexclusivity. The indemnification and advancement of expenses conferred by Section 1 of this Article IX shall not be deemed exclusive of any other rights of indemnification or advancement of expenses which any Director or officer may have or hereafter acquire under any statute or which the Company may confer by means of the Certificate of Incorporation, these By-Laws, a resolution of stockholders or Directors, or an agreement providing for indemnification or advancement of expenses or otherwise.

Article X

ADOPTION, AMENDMENT OR REPEAL OF BY-LAWS

Subject to any provisions of the Certificate of Incorporation of the Company requiring a greater proportion of votes, By-Laws of the Company may be adopted, amended or repealed at any meeting of shareholders at which a quorum is present by vote of the holders of a majority of the shares voted thereon. Notice of the proposed change shall be given in the notice of such meeting. The Board may, by vote of two-thirds ($\frac{2}{3}$) of the entire Board, adopt, amend or repeal By-Laws of the Company and may amend or repeal these By-Laws.

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[FLOWSERVE CORPORATION BY-LAWS As Amended and Restated as of April 26, 2004](#)

[Article I OFFICE](#)

[Article II SHAREHOLDERS MEETINGS](#)

[Article III BOARD OF DIRECTORS AND COMMITTEES](#)

[Article IV OFFICERS](#)

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[Article VI CHECKS, NOTES, ETC.](#)

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Exhibit 21.1

**Flowserve Corporation
List of Subsidiaries**

| Name of Subsidiary | Jurisdiction of Incorporation | Percentage Owned |
|--|--------------------------------------|-------------------------|
| Flowserve Argentina S.A. | Argentina | 100% |
| Flowserve Australia Pty. Ltd. | Australia | 100% |
| Flowserve (Austria) GmbH | Austria | 100% |
| Flowserve FSD N.V. | Belgium | 100% |
| Flowserve Belgium N.V. | Belgium | 100% |
| Flowserve do Brasil Ltda. | Brazil | 100% |
| Flowserve Ltda. | Brazil | 100% |
| Valtek Registros, Ltda. | Brazil | 100% |
| Flowserve Canada Corp. | Canada | 100% |
| Flowserve Canada Holding Corp. | Canada | 100% |
| Flowserve Canada Limited Partnership | Canada | 100% |
| Flowserve Nova Scotia Holding Corp. | Canada | 100% |
| Flowserve Chile S.A. | Chile | 100% |
| Flowserve Shangai Limited | China | 100% |
| Flowserve Colombia, Ltda. | Colombia | 100% |
| Flowserve Europe Holding ApS | Denmark | 100% |
| Flowserve Finance ApS | Denmark | 100% |
| Naval OY (Finland) | Finland | 100% |
| Flowserve Flow Control S.A.S. | France | 100% |
| Flowserve France S.A.S. | France | 100% |
| Flowserve Pleuger S.A.S. | France | 100% |
| Flowserve Polyvalves S.A.S. | France | 100% |
| Flowserve Pompes S.A.S. | France | 100% |
| Flowserve Sales International S.A.S. | France | 100% |
| Flowserve S.A.S. | France | 100% |
| Argus GmbH & Co. K.G. | Germany | 100% |
| Deutsche Ingersoll-Dresser Pumpen GmbH | Germany | 100% |
| Flowserve Ahaus GmbH | Germany | 100% |
| Flowserve Essen GmbH | Germany | 100% |
| Flowserve Dortmund Verwaltungs GmbH | Germany | 100% |
| Flowserve Dortmund GmbH & Co. KG | Germany | 100% |
| Flowserve Flow Control GmbH | Germany | 100% |
| Gestra GmbH & Co. KG | Germany | 100% |
| IDP Pumpen GmbH | Germany | 100% |
| Ingersoll-Dresser Pumpen GmbH | Germany | 100% |
| IPSCO GmbH | Germany | 100% |
| Pleuger Worthington GmbH | Germany | 100% |
| Audco India Ltd. | India | 50% |
| Flowserve Microfinish Pumps Pvt. Ltd. | India | 76% |
| Flowserve India Controls Pvt. Ltd. | India | 100% |
| Flowserve Microfinish Valves Pvt. Ltd. | India | 76% |
| Flowserve Sanmar Limited India | India | 40% |
| Limitorque India Limited | India | 24% |
| PT Flowserve | Indonesia | 75% |
| Flowserve Spa | Italy | 100% |
| Ingersoll-Dresser Pumps S.p.A. | Italy | 100% |

| | | |
|--|----------------------|------|
| Worthington S.p.A. | Italy | 100% |
| Flowserve Japan K.K. | Japan | 100% |
| Niigata Equipment Maintenance Co., Ltd. | Japan | 50% |
| Niigata Worthington Company Ltd. | Japan | 50% |
| Flowserve SAAG Sdn Bhd | Malaysia | 70% |
| Flowserve (Mauritius) Corporation | Mauritius | 100% |
| Flowserve S.A. de C.V. | Mexico | 100% |
| Fabromatic BV | Netherlands | 100% |
| Flowserve B.V. | Netherlands | 100% |
| Flowserve Global Lending BV | Netherlands | 100% |
| Flowserve International B.V. | Netherlands | 100% |
| Flowserve Repair & Services BV | Netherlands | 100% |
| Flowserve Finance B.V. | Netherlands | 100% |
| Flowserve Flow Control Benelux BV | Netherlands | 100% |
| Flowserve New Zealand Limited | New Zealand | 100% |
| Gestra Polonia SP. z.o.o. | Poland | 100% |
| Flowserve Portuguesa Mecanismos de Controlo de Fluxos, Lda | Portugal | 100% |
| Arabian Seals Company, Ltd. | Saudi Arabia | 40% |
| Flowserve Abahsain Co. Ltd. | Saudi Arabia | 60% |
| Flowserve Flow Control Pte Ltd | Singapore | 100% |
| Flowserve Pte. Ltd. | Singapore | 100% |
| Limitorque Asia Pte Ltd | Singapore | 60% |
| Flowserve South Africa (Proprietary) Limited | South Africa | 100% |
| Flowserve S.A. | Spain | 100% |
| Flowserve Spain S.A. | Spain | 100% |
| Gestra Espanola, S.A. | Spain | 100% |
| Flowserve Sweden AB | Sweden | 100% |
| NAF AB | Sweden | 100% |
| Palmstierna International AB | Sweden | 100% |
| Flowserve International S.A. | Switzerland | 100% |
| Flowserve S.A. | Switzerland | 100% |
| Ingersoll-Dresser Pump Services Sarl | Switzerland | 100% |
| Flowserve (Thailand) Limited | Thailand | 100% |
| Audco Limited | United Kingdom | 100% |
| Flowserve Flow Control (U.K.) Ltd | United Kingdom | 100% |
| Flowserve Flow Control Limited | United Kingdom | 100% |
| Flowserve International Limited | United Kingdom | 100% |
| Flowserve Limited | United Kingdom | 100% |
| Flowserve Pumps Limited | United Kingdom | 100% |
| Flowserve UK Finance Limited | United Kingdom | 100% |
| Ingersoll-Dresser Pumps Newark Ltd. | United Kingdom | 100% |
| IPSCO (UK) Limited | United Kingdom | 100% |
| PMV Controls Limited | United Kingdom | 100% |
| BW/IP New Mexico, Inc. | U.S.—New Mexico | 100% |
| Flowcom Insurance Company, Inc. | United States—Hawaii | 100% |
| Flowserve Holdings, Inc. | U.S.—Delaware | 100% |
| Flowserve International, Inc. | U.S.—Delaware | 100% |
| Flowserve Management Company (Business Trust) | U.S.—Delaware | 100% |
| Flowserve U.S. Inc. | U.S.—Delaware | 100% |
| PMV Inc | U.S.—Delaware | 100% |
| Flowserve de Venezuela S.A. | Venezuela | 100% |
| Hot Tapping & Plugging C.A. | Venezuela | 100% |

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[Flowserve Corporation List of Subsidiaries](#)

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Exhibit 23.1

CONSENT OF INDEPENDENT ACCOUNTANTS

We hereby consent to the incorporation by reference in the Registration Statement on Form S-3 (No. 333-62044) and to the incorporation by reference in the Registration Statements on Form S-8 (Nos. 333-46234, 333-81707, 333-57773, 333-50667, 033-72372, 333-82081, 333-29541, and 033-62527) of Flowserve Corporation of our reports dated April 26, 2004, relating to the consolidated financial statements and financial statement schedule, which appear in this Form 10-K.

/s/ PricewaterhouseCoopers LLP

Dallas, Texas
April 26, 2004

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[CONSENT OF INDEPENDENT ACCOUNTANTS](#)

**CERTIFICATION PURSUANT TO SECTION 302
OF THE SARBANES OXLEY ACT OF 2002**

I, C. Scott Greer, Chief Executive Officer of Flowserve Corporation, certify that:

- (1) I have reviewed this annual report on Form 10-K of Flowserve Corporation;
- (2) Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- (3) Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- (4) The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and have:
 - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - (b) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - (c) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- (5) The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit/finance committee of the registrant's board of directors (or persons performing the equivalent functions):
 - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: April 26, 2004

/s/ C. SCOTT GREER

C. Scott Greer
Chief Executive Officer

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[CERTIFICATION PURSUANT TO SECTION 302 OF THE SARBANES OXLEY ACT OF 2002](#)

**CERTIFICATION PURSUANT TO SECTION 302
OF THE SARBANES OXLEY ACT OF 2002**

I, Renée J. Hornbaker, Chief Financial Officer of the Flowserve Corporation, certify that:

- (1) I have reviewed this annual report on Form 10-K of Flowserve Corporation;
- (2) Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- (3) Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- (4) The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and have:
 - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - (b) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - (c) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- (5) The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit/finance committee of the registrant's board of directors (or persons performing the equivalent functions):
 - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: April 26, 2004

/s/ RENÉE J. HORNBAKER

Renée J. Hornbaker
Vice President and Chief Financial Officer

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[CERTIFICATION PURSUANT TO SECTION 302 OF THE SARBANES OXLEY ACT OF 2002](#)

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Exhibit 32.1

CERTIFICATION PURSUANT TO
18 U.S.C. SECTION 1350,
AS ADOPTED PURSUANT TO
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (subsections (a) and (b) of Section 1350, Chapter 63 of Title 18, United States Code), the undersigned officer of Flowserve Corporation (the "Company"), does hereby certify, to such officer's knowledge, that:

This annual report on Form 10-K for the year ended December 31, 2003 (the "Form 10-K") of the Company fully complies with the requirements of Section 13(a) or 15(d), as applicable, of the Securities Exchange Act of 1934 and the information contained in the Form 10-K fairly presents, in all material respects, the financial condition and results of operations of the Company as of, and for, the periods presented in the Form 10-K.

/s/ C. SCOTT GREER

C. Scott Greer
Chief Executive Officer
Date: April 26, 2004

The foregoing certification is being furnished as an exhibit to the Form 10-K pursuant to Item 601(b)(32) of Regulation S-K and Section 906 of the Sarbanes-Oxley Act of 2002 (subsections (a) and (b) of Section 1350, Chapter 63 of Title 18, United States Code) and, accordingly, is not being filed as part of the Form 10-K for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, and is not incorporated by reference into any filing of the Company, whether made before or after the date hereof, regardless of any general incorporation language in such filing.

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[CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002](#)

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Exhibit 32.2

CERTIFICATION PURSUANT TO
18 U.S.C. SECTION 1350,
AS ADOPTED PURSUANT TO
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (subsections (a) and (b) of Section 1350, Chapter 63 of Title 18, United States Code), the undersigned officer of Flowserve Corporation (the "Company"), does hereby certify, to such officer's knowledge, that:

This annual report on Form 10-K for the year ended December 31, 2003 (the "Form 10-K") of the Company fully complies with the requirements of Section 13(a) or 15(d), as applicable, of the Securities Exchange Act of 1934 and the information contained in the Form 10-K fairly presents, in all material respects, the financial condition and results of operations of the Company as of, and for, the periods presented in the Form 10-K.

/s/ RENEE J. HORNBAKER

Renee J. Hornbaker
Vice President and Chief Financial Officer
Date: April 26, 2004

The foregoing certification is being furnished as an exhibit to the Form 10-K pursuant to Item 601(b)(32) of Regulation S-K and Section 906 of the Sarbanes-Oxley Act of 2002 (subsections (a) and (b) of Section 1350, Chapter 63 of Title 18, United States Code) and, accordingly, is not being filed as part of the Form 10-K for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, and is not incorporated by reference into any filing of the Company, whether made before or after the date hereof, regardless of any general incorporation language in such filing.

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[CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-
OXLEY ACT OF 2002](#)