# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

### FORM 8-K

CURRENT REPORT
Pursuant to Section 13 or 15(d) of the
Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): October 31, 2022

## **FLOWSERVE CORPORATION**

(Exact Name of Registrant as Specified in its Charter)

New York (State or Other Jurisdiction of Incorporation)

following provisions (see General Instruction A.2. below):

001-13179 (Commission File Number) 31-0267900 (IRS Employer Identification No.)

5215 N. O'Connor Blvd., Suite 700, Irving, Texas

(Address of Principal Executive Offices)

**75039** (Zip Code)

(972) 443-6500

(Registrant's telephone number, including area code)

N/A

(Former Name or Former Address, if Changed Since Last Report)

Securities registered pursuant to Section 12(b) of the Act:

| Title of each class            | Trading Symbol(s) | Name of each exchange on which registered |
|--------------------------------|-------------------|---|
| Common Stock, \$1.25 Par Value | FLS               | New York Stock Exchange                   |
|                                |                   |   |

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the

| ☐ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)   |
|---|
| ☐ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)  |
| □ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))  |
| □ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))  |
| Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (17 CFR §230.405) or Rule 12b-2 of the Securities Exchange Act of 1934 (17 CFR §240.12b-2). Emerging growth company   If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. |
|   |

#### Item 2.02 Results of Operations and Financial Condition.

On October 31, 2022, Flowserve Corporation, a New York corporation (the "Company"), issued a press release announcing financial results for its third quarter ended September 30, 2022. A copy of this press release is attached as Exhibit 99.1 and incorporated herein by reference.

The information in this Item 2.02 of Form 8-K and in Exhibit 99.1 attached hereto is furnished and shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, unless specifically identified therein as being incorporated therein by reference.

#### Item 7.01 Regulation FD Disclosure.

#### **Earnings Presentation**

On November 1, 2022, the Company will make a presentation about its financial and operating results for the third quarter of 2022, as noted in the press release described in Item 2.02 above. The Company has posted the presentation on its website at http://www.flowserve.com under the "Investor Relations" section.

The information in this Item 7.01 of Form 8-K is furnished and shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, unless specifically identified therein as being incorporated therein by reference.

#### Item 9.01 Financial Statements and Exhibits.

| 1 | <b>d</b> ) | Exhibits. |
|---|------------|-----------|
| ı | (1)        | EXHIDHS   |
|   |            |           |

| Exhibit No. | Description                            |  |
|-------------|--|--|
| 99.1        | Press Release, dated October 31, 2022. |  |

### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

FLOWSERVE CORPORATION

Senior Vice President, Chief Financial Officer

By: /s/ Amy B. Schwetz

Amy B. Schwetz Senior Vice President, Chief Financial Officer

# Flowserve Corporation Reports Third Quarter 2022 Results; Issues Fourth Quarter 2022 Financial Guidance

- Strong bookings of \$1.22 billion increased 34.2% year-over-year and 40.8% on a constant currency basis, including one of Flowserve's largest awards in its history
- Reported Earnings Per Share of 29 cents, includes 20 cents of net benefit due primarily to \$30 million below-the-line foreign exchange gain, Adjusted Earnings per Share of 9 cents
- As previously announced, Reported and Adjusted Earnings per Share were impacted by approximately 22 cents per share of certain discrete items in the third quarter
- Backlog of \$2.6 billion was up 29.9% versus 2021 year-end and 32.1% year-over-year, reaching its highest level since Q2 2015 and positioning the Company for growth
- With the highest backlog since 2015, and expectations for continued supportive end-markets, Flowserve is well-positioned for sequential revenue and earnings growth in the fourth quarter and full-year 2023
- Announced the acquisition of Chart Industries' in-process R&D for hydrogen pumps to support our Diversify, Decarbonize and Digitize ("3D") strategy

DALLAS--(BUSINESS WIRE)--October 31, 2022--Flowserve Corporation (NYSE: FLS), a leading provider of flow control products and services for the global infrastructure markets, today announced its financial results for the third quarter ended September 30, 2022.

#### Third Quarter 2022 Highlights (all comparisons to the 2021 third quarter, unless otherwise noted)

- Reported Earnings Per Share (EPS) of \$0.29 and Adjusted EPS<sup>1</sup> of \$0.09
  - Reported EPS includes a \$30.5 million below-the-line FX benefit, \$2.7 million reserve reversal of a prior discrete asset write-down and a modest realignment benefit
- Total bookings were \$1.22 billion, up 34.2%, or 40.8% on a constant currency basis
  - Original equipment bookings were \$679.7 million, up 63.0% or 70.1% on a constant currency basis
  - Aftermarket bookings were \$543.7 million, up 9.9%, or 16.2% on a constant currency basis
- Sales were \$872.9 million, up 0.8%, or 7.2% on a constant currency basis
  - Original equipment sales were \$412.1 million, down 3.1%, or up 3.6% on a constant currency basis
  - Aftermarket sales were \$460.8 million, up 4.5%, or up 10.6% on a constant currency basis
- Reported gross and operating margins were 27.4% and 2.8%, respectively
  - Adjusted gross and operating margins<sup>2</sup> were 27.4% and 2.4%, respectively

"Our third quarter results were impacted by a number of previously disclosed discrete, period-specific issues impacting our EPS and margin performance," said Scott Rowe, Flowserve's President and Chief Executive Officer. "While we are disappointed by these results, our performance in the third quarter does not reflect what the business is capable of delivering or our opportunities for the future. We have since put these non-recurring items behind us and have taken corrective actions to remedy the operating issues. Third quarter bookings, however, were exceptionally strong with large project awards in our traditional markets, solid aftermarket and MRO activity, and numerous awards driven by our 3D growth strategy. Our current project funnel remains healthy and includes significant opportunities in energy transition and energy security."

Rowe concluded, "We look to close out the year with significant sequential revenue growth and improved margins given the one-time nature of most of the factors that impacted our third quarter performance. We continue to make progress on our efforts to mitigate supply chain headwinds that have challenged our revenue conversion this year and are implementing new cost reduction measures to improve efficiency and address underutilization at certain facilities. With our highest backlog in seven years, increased spending in our traditional markets driven by energy security concerns and continued progress and momentum in our 3D strategy, we believe Flowserve is positioned to deliver sequential revenue growth and earnings improvement for the remainder of the year and for full-year 2023."

#### 2022 Fourth Quarter Guidance<sup>3</sup>

Flowserve expects 2022 fourth quarter Reported and Adjusted EPS of at least 40 cents on year-over-year quarterly revenue growth of approximately 8-10%. Additionally, several of the issues that impacted the third quarter, including business disruption due to an ERP conversion, discrete one-time accounting issues, the purchase of R&D and elevated bad debt expenses are not expected to recur in the fourth quarter. Fourth quarter Adjusted EPS will exclude realignment expenses, below-the-line FX impacts and other potential specific discrete items.

#### **Third Quarter 2022 Results Conference Call**

Flowserve will host its conference call with the financial community on Tuesday, November 1st at 11:00 AM Eastern. Scott Rowe, president and chief executive officer, as well as other members of the management team will be presenting. The call can be accessed by shareholders and other interested parties at www.flowserve.com under the "Investor Relations" section.

- <sup>1</sup> See Reconciliation of Non-GAAP Measures table for detailed reconciliation of reported results to adjusted measures.
- <sup>2</sup> Adjusted gross and operating margins are calculated by dividing adjusted gross profit and adjusted operating income, respectively, by revenues. Adjusted gross profit and adjusted operating income are derived by excluding the adjusted items. See reconciliation of Non-GAAP Measures table for detailed reconciliation.
- <sup>3</sup> Adjusted 2022 EPS excludes realignment expenses, the impact from other specific discrete items and below-the-line foreign currency effects and utilizes current FX rates and approximately 131 million fully diluted shares.
- FX impact is calculated by comparing the difference between the actual average FX rates of 2022 and the year-end 2021 spot rates both as applied to our 2022 expectations, divided by the number of shares expected for 2022.

#### **About Flowserve**

Flowserve Corp. is one of the world's leading providers of fluid motion and control products and services. Operating in more than 50 countries, the company produces engineered and industrial pumps, seals and valves as well as a range of related flow management services. More information about Flowserve can be obtained by visiting the company's Web site at www.flowserve.com.

Safe Harbor Statement: This news release includes forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934, which are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995, as amended. Words or phrases such as, "may," "should," "expects," "could," "intends," "plans," "anticipates," "estimates," "believes," "forecasts," "predicts" or other similar expressions are intended to identify forward-looking statements, which include, without limitation, earnings forecasts, statements relating to our business strategy and statements of expectations, beliefs, future plans and strategies and anticipated developments concerning our industry, business, operations and financial performance and condition.

The forward-looking statements included in this news release are based on our current expectations, projections, estimates and assumptions. These statements are only predictions, not guarantees. Such forward-looking statements are subject to numerous risks and uncertainties that are difficult to predict. These risks and uncertainties may cause actual results to differ materially from what is forecast in such forward-looking statements, and include, without limitation, the following: the impact of the global outbreak of COVID-19 on our business and operations; a portion of our bookings may not lead to completed sales, and our ability to convert bookings into revenues at acceptable profit margins; changes in global economic conditions and the potential for unexpected cancellations or delays of customer orders in our reported backlog; our dependence on our customers' ability to make required capital investment and maintenance expenditures; if we are not able to successfully execute and realize the expected financial benefits from our strategic transformation and realignment initiatives, our business could be adversely affected; risks associated with cost overruns on fixed-fee projects and in taking customer orders for large complex custom engineered products; the substantial dependence of our sales on the success of the oil and gas, chemical, power generation and water management industries; the adverse impact of volatile raw materials prices on our products and operating margins; economic, political and other risks associated with our international operations, including military actions, trade embargoes, epidemics or pandemics or changes to tariffs or trade agreements that could affect customer markets, particularly North African, Russian and Middle Eastern markets and global oil and gas producers, and non-compliance with U.S. export/re-export control, foreign corrupt practice laws, economic sanctions and import laws and regulations; increased aging and slower collection of receivables, particularly in Latin America and other emerging markets; our exposure to fluctuations in foreign currency exchange rates, including in hyperinflationary countries such as Venezuela and Argentina; our furnishing of products and services to nuclear power plant facilities and other critical processes; potential adverse consequences resulting from litigation to which we are a party, such as litigation involving asbestos-containing material claims; expectations regarding acquisitions and the integration of acquired businesses; our relative geographical profitability and its impact on our utilization of deferred tax assets, including foreign tax credits; the potential adverse impact of an impairment in the carrying value of goodwill or other intangible assets; our dependence upon third-party suppliers whose failure to perform timely could adversely affect our business operations; the highly competitive nature of the markets in which we operate; environmental compliance costs and liabilities; potential work stoppages and other labor matters; access to public and private sources of debt financing; our inability to protect our intellectual property in the U.S., as well as in foreign countries; obligations under our defined benefit pension plans; our internal control over financial reporting may not prevent or detect misstatements because of its inherent limitations, including the possibility of human error, the circumvention or overriding of controls, or fraud; the recording of increased deferred tax asset valuation allowances in the future or the impact of tax law changes on such deferred tax assets could affect our operating results; our information technology infrastructure could be subject to service interruptions, data corruption, cyber-based attacks or network security breaches, which could disrupt our business operations and result in the loss of critical and confidential information; ineffective internal controls could impact the accuracy and timely reporting of our business and financial results; and other factors described from time to time in our filings with the Securities and Exchange Commission.

All forward-looking statements included in this news release are based on information available to us on the date hereof, and we assume no obligation to update any forward-looking statement.

The Company reports its financial results in accordance with U.S. generally accepted accounting principles (GAAP). However, management believes that non-GAAP financial measures which exclude certain non-recurring items present additional useful comparisons between current results and results in prior operating periods, providing investors with a clearer view of the underlying trends of the business. Management also uses these non-GAAP financial measures in making financial, operating, planning and compensation decisions and in evaluating the Company's performance. Throughout our materials we refer to non-GAAP measures as "Adjusted." Non-GAAP financial measures, which may be inconsistent with similarly captioned measures presented by other companies, should be viewed in addition to, and not as a substitute for, the Company's reported results prepared in accordance with GAAP.

# **CONDENSED CONSOLIDATED STATEMENTS OF INCOME** (Unaudited)

|   | Thre | e Months En | ded S | September 30, |
|---|------|-------------|-------|---------------|
| (Amounts in thousands, except per share data)                                     |      | 2022        |       | 2021          |
| Calac   | ¢.   | 072 001     | ¢.    | 0// 110       |
| Sales   | \$   | 872,881     | \$    | 866,118       |
| Cost of sales   |      | (633,304)   |       | (612,626)     |
| Gross profit  |      | 239,577     |       | 253,492       |
| Selling, general and administrative expense                                       |      | (221,142)   |       | (200,862)     |
| Net earnings from affiliates  |      | 5,782       |       | 4,732         |
| Operating income  |      | 24,217      |       | 57,362        |
| Interest expense  |      | (11,582)    |       | (14,746)      |
| Loss on extinguishment of debt  |      | -           |       | (563)         |
| Interest income   |      | 1,141       |       | 827           |
| Other income (expense), net   |      | 28,676      |       | (1,504)       |
| Earnings before income taxes  |      | 42,452      |       | 41,376        |
| (Provision for) benefit from income taxes   |      | (1,817)     |       | 10,433        |
| Net earnings, including noncontrolling interests                                  |      | 40,635      |       | 51,809        |
| Less: Net earnings attributable to noncontrolling interests                       |      | (2,235)     |       | (2,024)       |
| Net earnings attributable to Flowserve Corporation                                | \$   | 38,400      | \$    | 49,785        |
| Net earnings per share attributable to Flowserve Corporation common shareholders: |      |             |       |               |
| Basic   | \$   | 0.29        | \$    | 0.38          |
| Diluted   |      | 0.29        |       | 0.38          |
| Weighted average shares - basic   |      | 130,703     |       | 130,242       |
| Weighted average shares - diluted   |      | 131,402     |       | 130,789       |
|   |      | *           |       | *             |

|  | Three Months Ended September 30, 2022 |              |                 |         |     |           |      |             |  |  |  |  |  |
|--|---------------------------------------|--------------|-----------------|---------|-----|-----------|------|-------------|--|--|--|--|--|
| (Amounts in thousands, except per share data)                                    |                                       | Reported (a) | Realignment (1) |         | 0   | ther Item | S    | As Adjusted |  |  |  |  |  |
| Sales  | \$                                    | 872,881      | \$              | -       | \$  | -         |      | \$ 872,881  |  |  |  |  |  |
| Gross profit   |                                       | 239,577      |                 | 395     |     | 209       | (3)  | 238,973     |  |  |  |  |  |
| Gross margin   |                                       | 27.4%        |                 | -       |     | -         |      | 27.4%       |  |  |  |  |  |
| Selling, general and administrative expense                                      |                                       | (221,142)    |                 | (99)    |     | 2,523     | (3)  | (223,566)   |  |  |  |  |  |
| Net earnings from affiliates   |                                       | 5,782        |                 |         | _   | -         | _    | 5,782       |  |  |  |  |  |
| Operating income   |                                       | 24,217       |                 | 296     |     | 2,732     |      | 21,189      |  |  |  |  |  |
| Operating income as a percentage of sales  |                                       | 2.8%         |                 | -       |     | -         |      | 2.4%        |  |  |  |  |  |
| Interest and other expense, net  |                                       | 18,235       |                 |         |     | 30,482    | _(4) | (12,247)    |  |  |  |  |  |
| Earnings before income taxes   |                                       | 42,452       |                 | 296     |     | 33,214    |      | 8,942       |  |  |  |  |  |
| Provision for income taxes   |                                       | (1,817)      |                 | (94)    | (2) | (7,354)   | (5)  | 5,631       |  |  |  |  |  |
| Tax Rate   |                                       | 4.3%         |                 | 31.8%   |     | 22.1%     | ó    | -63.0%      |  |  |  |  |  |
| Net earnings attributable to Flowserve Corporation                               | \$                                    | 38,400       | \$              | 202     | \$  | 25,860    |      | \$ 12,338   |  |  |  |  |  |
| Net earnings per share attributable to Flowserve Corporation common shareholders | :                                     |              |                 |         |     |           |      |             |  |  |  |  |  |
| Basic  | \$                                    | 0.29         | \$              | -       | \$  | 0.20      |      | \$ 0.09     |  |  |  |  |  |
| Diluted  |                                       | 0.29         |                 | -       |     | 0.20      |      | 0.09        |  |  |  |  |  |
| Basic number of shares used for calculation                                      |                                       | 130,703      |                 | 130,703 |     | 130,703   |      | 130,703     |  |  |  |  |  |
| Diluted number of shares used for calculation                                    |                                       | 131,402      |                 | 131,402 |     | 131,402   |      | 131,402     |  |  |  |  |  |

(a) Reported in conformity with U.S. GAAP

- (1) Represents realignment adjustments incurred as a result of realignment programs
- (2) Includes tax impact of items above
- (3) Represents reversals of expenses that were adjusted for Non-GAAP measures in previous periods
- (4) Represents below-the-line foreign exchange impacts
- (5) Includes tax impact of items above

| Three Months Ended Septe   |    |              |                 |         |     |             | eptember 30, 2021 |    |           |  |  |  |  |  |  |
|--|----|--------------|-----------------|---------|-----|-------------|-------------------|----|-----------|--|--|--|--|--|--|
| (Amounts in thousands, except per share data)                                    |    | Reported (a) | Realignment (1) |         |     | Other Items |                   |    | Adjusted  |  |  |  |  |  |  |
| Sales  | \$ | 866,118      | \$              | -       | \$  | -           |                   | \$ | 866,118   |  |  |  |  |  |  |
| Gross profit   |    | 253,492      |                 | (2,582) |     | -           |                   |    | 256,074   |  |  |  |  |  |  |
| Gross margin   |    | 29.3%        |                 | -       |     | -           |                   |    | 29.6%     |  |  |  |  |  |  |
| Selling, general and administrative expense                                      |    | (200,862)    |                 | (368)   |     | -           |                   | (  | (200,494) |  |  |  |  |  |  |
| Gain on sale of business   |    | -            |                 | -       |     | -           |                   |    | -         |  |  |  |  |  |  |
| Net earnings from affiliates   |    | 4,732        |                 | -       |     | -           | _                 |    | 4,732     |  |  |  |  |  |  |
| Operating income   |    | 57,362       |                 | (2,950) |     | -           |                   |    | 60,312    |  |  |  |  |  |  |
| Operating income as a percentage of sales  |    | 6.6%         |                 | -       |     | -           |                   |    | 7.0%      |  |  |  |  |  |  |
| Interest and other expense, net  |    | (15,986)     |                 | -       |     | (2,520)     | (3)               |    | (13,466)  |  |  |  |  |  |  |
| Earnings before income taxes   |    | 41,376       |                 | (2,950) |     | (2,520)     | )                 |    | 46,846    |  |  |  |  |  |  |
| (Provision for) benefit from income taxes  |    | 10,433       |                 | 624     | (2) | 16,935      | (4)               |    | (7,126)   |  |  |  |  |  |  |
| Tax Rate   |    | -25.2%       |                 | 21.2%   |     | 672.09      | %                 |    | 15.2%     |  |  |  |  |  |  |
| Net earnings attributable to Flowserve Corporation                               | \$ | 49,785       | \$              | (2,326) | \$  | 14,415      |                   | \$ | 37,696    |  |  |  |  |  |  |
| Net earnings per share attributable to Flowserve Corporation common shareholders | S: |              |                 |         |     |             |                   |    |           |  |  |  |  |  |  |
| Basic  | \$ | 0.38         | \$              | (0.02)  | \$  | 0.11        |                   | \$ | 0.29      |  |  |  |  |  |  |
| Diluted  |    | 0.38         |                 | (0.02)  |     | 0.11        |                   |    | 0.29      |  |  |  |  |  |  |
| Basic number of shares used for calculation                                      |    | 130,242      |                 | 130,242 |     | 130,242     |                   |    | 130,242   |  |  |  |  |  |  |
| Diluted number of shares used for calculation                                    |    | 130,789      |                 | 130,789 |     | 130,789     |                   |    | 130,789   |  |  |  |  |  |  |

(a) Reported in conformity with U.S. GAAP

- (1) Represents realignment expense incurred as a result of realignment programs.
- (2) Includes tax impact of items above.
- (3) Represents below-the-line foreign exchange impacts and \$1.5 million of expense as a result of early extinguishment of debt and duplicate interest expense.
- (4) Includes tax impact of items above and \$16.6 million benefit related to legal entity restructuring of foreign holding companies.

# **SEGMENT INFORMATION** (Unaudited)

| FLOWSERVE PUMP DIVISION                          | Three Months Ended September |       |    |       |  |  |  |  |
|--|------------------------------|-------|----|-------|--|--|--|--|
| (Amounts in millions, except percentages)        |                              | 2022  |    | 2021  |  |  |  |  |
| Bookings   | \$                           | 925.8 | \$ | 660.9 |  |  |  |  |
| Sales  |                              | 592.6 |    | 601.8 |  |  |  |  |
| Gross profit                                     |                              | 170.0 |    | 182.9 |  |  |  |  |
| Gross profit margin                              |                              | 28.7% |    | 30.4% |  |  |  |  |
| SG&A   |                              | 136.9 |    | 128.5 |  |  |  |  |
| Segment operating income                         |                              | 38.9  |    | 59.1  |  |  |  |  |
| Segment operating income as a percentage of sale | S                            | 6.6%  |    | 9.8%  |  |  |  |  |

| FLOW CONTROL DIVISION                             | <b>Three Months Ended September</b> |       |    |       |  |  |  |  |
|---|-------------------------------------|-------|----|-------|--|--|--|--|
| (Amounts in millions, except percentages)         |                                     | 2022  |    | 2021  |  |  |  |  |
| Bookings  | \$                                  | 300.0 | \$ | 253.6 |  |  |  |  |
| Sales   |                                     | 282.6 |    | 266.1 |  |  |  |  |
| Gross profit                                      |                                     | 78.2  |    | 77.0  |  |  |  |  |
| Gross profit margin                               |                                     | 27.7% |    | 28.9% |  |  |  |  |
| SG&A  |                                     | 48.5  |    | 49.3  |  |  |  |  |
| Segment operating income                          |                                     | 29.7  |    | 27.7  |  |  |  |  |
| Segment operating income as a percentage of sales | 5                                   | 10.5% |    | 10.4% |  |  |  |  |

# **CONDENSED CONSOLIDATED STATEMENTS OF INCOME** (Unaudited)

| (Onaudited)   | Nin | e Months End | led 9 | September 30, |
|---|-----|--------------|-------|---------------|
| (Amounts in thousands, except per share data)                                     |     | 2022         |       | 2021          |
| Sales   | \$  | 2,576,161    | \$    | 2,621,604     |
| Cost of sales   | Ψ   | (1,877,108)  | Φ     | (1,838,974)   |
| Gross profit  |     | 699,053      |       | 782,630       |
| Selling, general and administrative expense                                       |     | (621,956)    |       | (609,965)     |
| Gain on sale of business  |     | (021,930)    |       | 1,806         |
| Net earnings from affiliates  |     | 14,821       |       | 11,157        |
| Operating income  |     | 91,918       | -     | 185,628       |
| Interest expense  |     | (33,337)     |       | (45,847)      |
| Loss on extinguishment of debt  |     | (33,337)     |       | (8,173)       |
| Interest income   |     | 2,938        |       | 1,893         |
|   |     | 28,152       |       | (20,717)      |
| Other income (expense), net   |     |              |       | . , ,         |
| Earnings before income taxes  |     | 89,671       |       | 112,784       |
| (Provision for) benefit from income taxes   |     | (16,618)     |       | 3,929         |
| Net earnings, including noncontrolling interests                                  |     | 73,053       |       | 116,713       |
| Less: Net earnings attributable to noncontrolling interests                       | _   | (5,694)      |       | (7,495)       |
| Net earnings attributable to Flowserve Corporation                                | \$  | 67,359       | \$    | 109,218       |
| Net earnings per share attributable to Flowserve Corporation common shareholders: |     |              |       |               |
| Basic   | \$  | 0.52         | \$    | 0.84          |
| Diluted   |     | 0.51         |       | 0.83          |
| Weighted average shares - basic   |     | 130,604      |       | 130,325       |
| Weighted average shares - diluted   |     | 131,233      |       | 130,867       |
| -   |     | -            |       | •             |

|   | Nine Months Ended September 30, 2022 |                |     |             |     |            |      |              |  |  |  |
|---|--------------------------------------|----------------|-----|-------------|-----|------------|------|--------------|--|--|--|
| (Amounts in thousands, except per share data)                                     | As                                   | s Reported (a) | Rea | lignment (1 | ) ( | Other Item | s    | As Adjusted  |  |  |  |
| Sales   | \$                                   | 2,576,161      | \$  | -           | 9   | 5 -        |      | \$ 2,576,161 |  |  |  |
| Cost of sales   |                                      | (1,877,108)    |     | 126         |     | (9,844)    | (3)  | (1,867,390)  |  |  |  |
| Gross profit  |                                      | 699,053        |     | 126         |     | (9,844)    | (3)  | 708,771      |  |  |  |
| Gross margin  |                                      | 27.1%          |     | -           |     | -          |      | 27.5%        |  |  |  |
| Selling, general and administrative expense                                       |                                      | (621,956)      |     | 40          |     | (10,706)   | (3)  | (611,290)    |  |  |  |
| Loss on sale of business  |                                      | -              |     | -           |     | -          |      | -            |  |  |  |
| Net earnings from affiliates  |                                      | 14,821         |     | -           |     | -          | _    | 14,821       |  |  |  |
| Operating income  |                                      | 91,918         |     | 166         |     | (20,550)   |      | 112,302      |  |  |  |
| Operating income as a percentage of sales   |                                      | 3.6%           |     | -           |     | -          |      | 4.4%         |  |  |  |
| Interest and other expense, net   |                                      | (2,247)        |     | -           |     | 34,900     | _(4) | (37,147)     |  |  |  |
| Earnings before income taxes  |                                      | 89,671         |     | 166         |     | 14,350     |      | 75,155       |  |  |  |
| Provision for income taxes  |                                      | (16,618)       |     | (67)        | (2) | (8,455)    | (5)  | (8,096)      |  |  |  |
| Tax Rate  |                                      | 18.5%          |     | 40.4%       |     | 58.9%      | ó    | 10.8%        |  |  |  |
| Net earnings (loss), including noncontrolling interests                           |                                      | 73,053         |     | 99          |     | 5,895      |      | 67,059       |  |  |  |
| Less: Net earnings attributable to noncontrolling interests                       |                                      | (5,694)        |     | -           |     | -          | _    | (5,694)      |  |  |  |
| Net earnings attributable to Flowserve Corporation                                | \$                                   | 67,359         | \$  | 99          |     | 5,895      |      | \$ 61,365    |  |  |  |
| Net earnings per share attributable to Flowserve Corporation common shareholders: |                                      |                |     |             |     |            |      |              |  |  |  |
| Basic   | \$                                   | 0.52           | \$  | _           | 9   | 0.05       |      | \$ 0.47      |  |  |  |
| Diluted   |                                      | 0.51           |     | -           |     | 0.04       |      | 0.47         |  |  |  |
| Basic number of shares used for calculation                                       |                                      | 130,604        |     | 130,604     |     | 130,604    |      | 130,604      |  |  |  |
| Diluted number of shares used for calculation                                     |                                      | 131,233        |     | 131,233     |     | 131,233    |      | 131,233      |  |  |  |

#### (a) Reported in conformity with U.S. GAAP

- (1) Represents realignment adjustments incurred as a result of realignment programs
- (2) Includes tax impact of items above
- (3) Represents the reserve of Russia related financial exposures and a discrete asset write-down. The impact of \$5.4 million of previously recognized revenue and estimated cancellation fees on open contracts that were previously accounted for under POC and subsequently canceled have been reflected in the above adjustment to gross profit. In addition, includes reversals of expenses that were adjusted for Non-GAAP measures in previous periods.
- (4) Represents below-the-line foreign exchange impacts
- (5) Includes tax impact of items above

| Nine Months Ended Septem  |    |              |     |               |             |          |     | otember 30, 2021 |  |  |  |  |  |  |  |  |
|---|----|--------------|-----|---------------|-------------|----------|-----|------------------|--|--|--|--|--|--|--|--|
| (Amounts in thousands, except per share data)                                   |    | Reported (a) | Rea | alignment (1) | Other Items |          |     | As Adjusted      |  |  |  |  |  |  |  |  |
| Sales   | \$ | 2,621,604    | \$  | -             | \$          | -        |     | \$2,621,604      |  |  |  |  |  |  |  |  |
| Gross profit  |    | 782,630      |     | (15,813)      |             | -        |     | 798,443          |  |  |  |  |  |  |  |  |
| Gross margin  |    | 29.9%        |     | -             |             | -        |     | 30.5%            |  |  |  |  |  |  |  |  |
| Selling, general and administrative expense                                     |    | (609,965)    |     | (6,454)       |             | _        |     | (603,511)        |  |  |  |  |  |  |  |  |
| Gain on sale of business  |    | 1,806        |     | -             |             | 1,806    | (3) | -                |  |  |  |  |  |  |  |  |
| Net earnings from affiliates  | _  | 11,157       |     |               | _           | -        | _   | 11,157           |  |  |  |  |  |  |  |  |
| Operating income  |    | 185,628      |     | (22,267)      |             | 1,806    |     | 206,089          |  |  |  |  |  |  |  |  |
| Operating income as a percentage of sales                                       |    | 7.1%         |     | -             |             | -        |     | 7.9%             |  |  |  |  |  |  |  |  |
| Interest and other expense, net   |    | (72,844)     |     | <u>-</u>      | _           | (23,833) | (4) | (49,011)         |  |  |  |  |  |  |  |  |
| Earnings before income taxes  |    | 112,784      |     | (22,267)      |             | (22,027) |     | 157,078          |  |  |  |  |  |  |  |  |
| (Provision for) benefit from income taxes                                       |    | 3,929        |     | 8,466 (2      | 2)          | 22,734   | (5) | (27,271)         |  |  |  |  |  |  |  |  |
| Tax Rate  |    | -3.5%        |     | 38.0%         |             | 103.2%   | ,   | 17.4%            |  |  |  |  |  |  |  |  |
| Net earnings attributable to Flowserve Corporation                              | \$ | 109,218      | \$  | (13,801)      | \$          | 707      |     | \$ 122,312       |  |  |  |  |  |  |  |  |
| Net earnings per share attributable to Flowserve Corporation common shareholder | s: |              |     |               |             |          |     |                  |  |  |  |  |  |  |  |  |
| Basic   | \$ | 0.84         | \$  | (0.11)        | \$          | 0.01     |     | \$ 0.94          |  |  |  |  |  |  |  |  |
| Diluted   |    | 0.83         |     | (0.11)        |             | 0.01     |     | 0.93             |  |  |  |  |  |  |  |  |
| Basic number of shares used for calculation                                     |    | 130,325      |     | 130,325       |             | 130,325  |     | 130,325          |  |  |  |  |  |  |  |  |
| Diluted number of shares used for calculation                                   |    | 130,867      |     | 130,867       |             | 130,867  |     | 130,867          |  |  |  |  |  |  |  |  |

## (a) Reported in conformity with U.S. GAAP

- (1) Represents realignment expense incurred as a result of realignment programs.
- (2) Includes tax impact of items above and realignment related tax release.
- (3) Represents final settlement gain on sale of business in 2018.
- (4) Represents below-the-line foreign exchange impacts and \$9.1 million of expense as a result of early extinguishment of debt and duplicate interest expense.
- (5) Includes tax impact of items above and \$17.9 million benefit related to legal entity restructuring of foreign holding companies.

# **SEGMENT INFORMATION** (Unaudited)

| FLOWSERVE PUMP DIVISION                          | Nin | Nine Months Ended September 30, |     |         |  |  |  |  |  |
|--|-----|---------------------------------|-----|---------|--|--|--|--|--|
| (Amounts in millions, except percentages)        | 2   |                                 | 202 |         |  |  |  |  |  |
| Bookings   | \$  | 2,433.6                         | \$  | 1,982.5 |  |  |  |  |  |
| Sales  |     | 1,783.1                         |     | 1,821.9 |  |  |  |  |  |
| Gross profit                                     |     | 510.9                           |     | 562.1   |  |  |  |  |  |
| Gross profit margin                              |     | 28.7%                           |     | 30.9%   |  |  |  |  |  |
| SG&A   |     | 408.4                           |     | 394.7   |  |  |  |  |  |
| Gain on sale of business                         |     | -                               |     | 1.8     |  |  |  |  |  |
| Segment operating income                         |     | 117.3                           |     | 180.7   |  |  |  |  |  |
| Segment operating income as a percentage of sale | S   | 6.6%                            |     | 9.9%    |  |  |  |  |  |

| FLOW CONTROL DIVISION                             | Nine Months Ended September 30 |       |       | eptember 30, |
|---|--------------------------------|-------|-------|--------------|
| (Amounts in millions, except percentages)         | 2022                           |       | 2021  |              |
| Bookings  | \$                             | 923.2 | \$    | 834.0        |
| Sales   |                                | 798.8 |       | 803.1        |
| Gross profit                                      |                                | 218.0 |       | 236.4        |
| Gross profit margin                               | 27.3%                          |       | 29.4% |              |
| SG&A  |                                | 142.7 |       | 147.1        |
| Segment operating income                          |                                | 75.3  |       | 89.7         |
| Segment operating income as a percentage of sales | S                              | 9.4%  |       | 11.2%        |

## Third Quarter and Year-to-Date 2022 - Segment Results

(dollars in millions, comparison vs. 2021 third quarter and year-to-date, unaudited)

|                                    | FPD |           |    | FCD       |    |           |    |           |
|------------------------------------|-----|-----------|----|-----------|----|-----------|----|-----------|
|                                    |     | 3rd Qtr   |    | YTD       |    | 3rd Qtr   |    | YTD       |
| Bookings                           | \$  | 925.8     | \$ | 2,433.6   | \$ | 300.0     | \$ | 923.2     |
| - vs. prior year                   |     | 40.1%     |    | 22.8%     |    | 18.3%     |    | 10.7%     |
| - on constant currency             |     | 46.8%     |    | 27.7%     |    | 24.7%     |    | 15.0%     |
| Sales                              | \$  | 592.6     | \$ | 1,783.1   | \$ | 282.6     | \$ | 798.8     |
| - vs. prior year                   |     | -1.5%     |    | -2.1%     |    | 6.2%      |    | -0.5%     |
| - on constant currency             |     | 4.8%      |    | 2.4%      |    | 12.5%     |    | 3.6%      |
| Gross Profit                       | \$  | 170.0     | \$ | 510.9     | \$ | 78.2      | \$ | 218.0     |
| - vs. prior year                   |     | -7.1%     |    | -9.1%     |    | 1.6%      |    | -7.8%     |
| Gross Margin (% of sales)          |     | 28.7%     |    | 28.7%     |    | 27.7%     |    | 27.3%     |
| - vs. prior year (in basis points) |     | (170) bps |    | (220) bps |    | (120) bps |    | (210) bps |
| Operating Income                   | \$  | 38.9      | \$ | 117.3     | \$ | 29.7      | \$ | 75.3      |
| - vs. prior year                   |     | -34.2%    |    | -35.1%    |    | 7.2%      |    | -16.1%    |
| - on constant currency             |     | -25.4%    |    | -31.0%    |    | 11.3%     |    | -13.8%    |
| Operating Margin (% of sales)      |     | 6.6%      |    | 6.6%      |    | 10.5%     |    | 9.4%      |
| - vs. prior year (in basis points) |     | (320) bps |    | (330) bps |    | (10) bps  |    | (180) bps |
| Adjusted Operating Income *        | \$  | 35.8      | \$ | 132.6     | \$ | 29.7      | \$ | 80.6      |
| - vs. prior year                   |     | -41.4%    |    | -31.5%    |    | 6.1%      |    | -12.3%    |
| - on constant currency             |     | -33.0%    |    | -27.6%    |    | 10.2%     |    | -10.2%    |
| Adj. Oper. Margin (% of sales)*    |     | 6.0%      |    | 7.4%      |    | 10.5%     |    | 10.1%     |
| - vs. prior year (in basis points) |     | (420) bps |    | (320) bps |    | (0) bps   |    | (130) bps |
| Backlog                            | \$  | 1,911.1   |    |           | \$ | 701.8     |    |           |

<sup>\*</sup> Adjusted Operating Income and Adjusted Operating Margin exclude realignment charges and other specific discrete items

# **CONDENSED CONSOLIDATED BALANCE SHEETS** (Unaudited)

| (Amounts in thousands, except par value)  | Se | ptember 30, D            | acambar 31  |  |
|---|----|--------------------------|-------------|--|
| (Amounts in thousands, except par value)  |    | September 30, December 3 |             |  |
| (   |    | 2022                     | 2021        |  |
| ASSETS  |    |                          |             |  |
| Current assets:   |    |                          |             |  |
| Cash and cash equivalents   | \$ | 351,870 \$               | 658,452     |  |
| Accounts receivable, net of allowance for expected credit losses of \$82,101 and \$74,336, respectively     |    | 770,152                  | 739,210     |  |
| Contract assets, net of allowance for expected credit losses of \$3,999 and \$2,393, respectively           |    | 205,236                  | 195,598     |  |
| Inventories, net  |    | 779,449                  | 678,287     |  |
| Prepaid expenses and other  |    | 117,077                  | 117,130     |  |
| Total current assets  |    | 2,223,784                | 2,388,677   |  |
| Property, plant and equipment, net of accumulated depreciation of \$1,135,437 and \$1,191,823, respectively | /  | 473,224                  | 515,927     |  |
| Operating lease right-of-use assets, net  |    | 173,442                  | 193,863     |  |
| Goodwill  |    | 1,135,538                | 1,196,479   |  |
| Deferred taxes  |    | 44,833                   | 44,049      |  |
| Other intangible assets, net  |    | 134,105                  | 152,463     |  |
| Other assets, net of allowance for expected credit losses of \$66,210 and \$67,696, respectively            |    | 321,062                  | 258,310     |  |
| Total assets  | \$ | 4,505,988 \$             | 4,749,768   |  |
|   |    |                          |             |  |
| LIABILITIES AND EQUITY  |    |                          |             |  |
| Current liabilities:  |    |                          |             |  |
| Accounts payable  | \$ | 414,372 \$               | 410,062     |  |
| Accrued liabilities   |    | 382,535                  | 445,092     |  |
| Contract liabilities  |    | 216,094                  | 202,965     |  |
| Debt due within one year  |    | 47,962                   | 41,058      |  |
| Operating lease liabilities   |    | 30,723                   | 32,628      |  |
| Total current liabilities   |    | 1,091,686                | 1,131,805   |  |
| Long-term debt due after one year   |    | 1,232,248                | 1,261,770   |  |
| Operating lease liabilities   |    | 155,328                  | 166,786     |  |
| Retirement obligations and other liabilities  |    | 334,967                  | 352,062     |  |
| Shareholders' equity:   |    |                          |             |  |
| Common shares, \$1.25 par value   |    | 220,991                  | 220,991     |  |
| Shares authorized – 305,000   |    |                          |             |  |
| Shares issued – 176,793   |    |                          |             |  |
| Capital in excess of par value  |    | 506,744                  | 506,386     |  |
| Retained earnings   |    | 3,678,817                | 3,691,023   |  |
| Treasury shares, at cost – 46,376 and 46,794 shares, respectively   |    | (2,037,758)              | (2,057,706) |  |
| Deferred compensation obligation  |    | 6,950                    | 7,214       |  |
| Accumulated other comprehensive loss  |    | (718,619)                | (563,589)   |  |
| Total Flowserve Corporation shareholders' equity  |    | 1,657,125                | 1,804,319   |  |
| Noncontrolling interests  |    | 34,634                   | 33,026      |  |
| Total equity  |    | 1,691,759                | 1,837,345   |  |
| rotar equity  |    |                          | 4,749,768   |  |

# CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited)

| (Onaudited)   | Nin | e Months Ended | September 30, |
|---|-----|----------------|---------------|
| (Amounts in thousands)  |     | 2022           | 2021          |
| Cash flows – Operating activities:  |     |                |               |
| Net earnings, including noncontrolling interests  | \$  | 73,053 \$      | 116,713       |
| Adjustments to reconcile net earnings to net cash provided (used) by operating activities | es: |                |               |
| Depreciation  |     | 59,207         | 66,316        |
| Amortization of intangible and other assets   |     | 10,051         | 10,643        |
| Loss on extinguishment of debt  |     | -              | 8,173         |
| Stock-based compensation  |     | 23,757         | 23,610        |
| Foreign currency, asset write downs and other non-cash adjustments                        |     | (24,085)       | 9,897         |
| Change in assets and liabilities:   |     |                |               |
| Accounts receivable, net  |     | (78,376)       | 24,361        |
| Inventories, net  |     | (151,938)      | (47,533)      |
| Contract assets, net  |     | (21,912)       | 35,358        |
| Prepaid expenses and other, net   |     | (14,881)       | 2,429         |
| Accounts payable  |     | 29,307         | (58,600)      |
| Contract liabilities  |     | 27,237         | 9,379         |
| Accrued liabilities and income taxes payable  |     | (32,735)       | 9,136         |
| Retirement obligations and other liabilities  |     | 24,123         | (23,842)      |
| Net deferred taxes  |     | (32,293)       | (34,933)      |
| Net cash flows provided (used) by operating activities                                    |     | (109,485)      | 151,107       |
| Cash flows – Investing activities:  |     | •              | -             |
| Capital expenditures  |     | (45,831)       | (34,034)      |
| Other   |     | 184            | (4,679)       |
| Net cash flows provided (used) by investing activities                                    |     | (45,647)       | (38,713)      |
| Cash flows – Financing activities:  |     |                |               |
| Payments on senior notes  |     | _              | (407,473)     |
| Proceeds from issuance of senior notes  |     | -              | 498,280       |
| Proceeds from long-term debt  |     | _              | 300,000       |
| Payments of deferred loan cost  |     | _              | (5,399)       |
| Payments on term loan   |     | (24,239)       | -             |
| Proceeds under other financing arrangements   |     | 1,135          | 1,408         |
| Payments under other financing arrangements   |     | (356)          | (6,215)       |
| Repurchases of common shares  |     | -              | (17,531)      |
| Payments related to tax withholding for stock-based compensation                          |     | (4,578)        | (5,899)       |
| Payments of dividends   |     | (78,406)       | (78,551)      |
| Other   |     | (5,334)        | (6,276)       |
| Net cash flows provided (used) by financing activities                                    |     | (111,778)      | 272,344       |
| Effect of exchange rate changes on cash   |     | (39,672)       | (22,743)      |
| Net change in cash and cash equivalents   |     | (306,582)      | 361,995       |
| Cash and cash equivalents at beginning of period  |     | 658,452        | 1,095,274     |
| Cash and cash equivalents at end of period  | \$  | 351,870 \$     | 1,457,269     |
| Cash and cash equitations at one of period  |     | ,σ,σ ψ         | -, , ,= 0,    |

## **Contacts**

Investor Contacts:

Jay Roueche, Vice President, Investor Relations & Treasurer (972) 443-6560 Mike Mullin, Director, Investor Relations (214) 697-8568