
**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION**
Washington, D.C. 20549

FORM 8-K

CURRENT REPORT
Pursuant to Section 13 or 15(d) of the
Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): **July 31, 2019**

FLOWERVE CORPORATION

(Exact Name of Registrant as Specified in its Charter)

New York
(State or Other Jurisdiction
of Incorporation)

001-13179
(Commission File Number)

31-0267900
(IRS Employer
Identification No.)

5215 N. O'Connor Blvd., Suite 2300, Irving, Texas
(Address of Principal Executive Offices)

75039
(Zip Code)

(972) 443-6500
(Registrant's telephone number, including area code)

N/A
(Former Name or Former Address, if Changed Since Last Report)

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common Stock, \$1.25 Par Value	FLS	New York Stock Exchange LLC

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (17 CFR §230.405) or Rule 12b-2 of the Securities Exchange Act of 1934 (17 CFR §240.12b-2). Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Item 2.02 Results of Operations and Financial Condition.

On July 31, 2019, Flowserve Corporation, a New York corporation (the “Company”), issued a press release announcing financial results for its first quarter ended June 30, 2019. A copy of this press release is attached as Exhibit 99.1 and incorporated herein by reference.

The information in this Item 2.02 of Form 8-K and in Exhibit 99.1 attached hereto is furnished and shall not be deemed “filed” for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, unless specifically identified therein as being incorporated therein by reference.

Item 7.01 Regulation FD Disclosure.

On August 1, 2019, the Company will make a presentation about its financial and operating results for the first quarter of 2019, as noted in the press release described in Item 2.02 above. The Company has posted the presentation on its website at <http://www.flowserve.com> under the “Investor Relations” section.

The information in this Item 7.01 of Form 8-K is furnished and shall not be deemed “filed” for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, unless specifically identified therein as being incorporated therein by reference.

Item 9.01 Financial Statements and Exhibits.

(d) Exhibits.

Exhibit No.**Description**

[99.1](#)

[Press Release, dated July 31, 2019.](#)

FlowsERVE Corporation Reports Second Quarter 2019 Results

- **Increased full year 2019 Reported and Adjusted EPS guidance**
- **Bookings of \$1.1 billion demonstrate benefits of growth-oriented initiatives**
- **FlowsERVE 2.0 transformation program delivering strong margin improvement**
- **Free cash flow for 2019 improved \$113 million year-over-year through June 30**

DALLAS--(BUSINESS WIRE)--July 31, 2019--FlowsERVE Corporation (NYSE: FLS), a leading provider of flow control products and services for the global infrastructure markets, today announced its financial results for the second quarter ended June 30, 2019.

Second Quarter 2019 Highlights (all comparisons to the 2018 second quarter, unless otherwise noted)

- Reported Earnings Per Share (EPS) were \$0.44, and Adjusted^[1] EPS of \$0.54
 - Pre-tax adjusted items include \$13.9 million of realignment and transformation activities and approximately \$3.1 million of negative below-the-line FX impact
 - Adjusted EPS increased approximately 32% year-over-year
 - Total bookings were \$1.11 billion, up 6.5%, or 9.9% on a constant currency basis, and included approximately 1.0% negative impact related to divested businesses
 - Aftermarket bookings were \$508.2 million, or 46% of total bookings, up 0.8%, or 4.5% on a constant currency basis
 - Original equipment bookings were up 11.9%, or 15.0% on a constant currency basis
 - Backlog as of June 30, 2019 was \$2.2 billion, up 14.0% versus 2018 year-end, on 1.12 book-to-bill
 - Sales were \$990.1 million, up 1.7%, or 4.7% on a constant currency basis and included approximately 1.5% negative impact related to divested businesses
 - Aftermarket sales were \$497.5 million, up 2.0%, or 5.4% on a constant currency basis
 - Reported gross and operating margins were 32.1% and 9.9%, up 270 basis points and 510 basis points, respectively
 - Adjusted gross and operating margins^[2] were 32.5% and 11.3%, up 60 basis points and 200 basis points, respectively
-

“Flowserve delivered strong results in the second quarter, including year-over-year growth in bookings, sales, margins and net income,” said Scott Rowe, Flowserve’s president and chief executive officer. “Our results demonstrate that we are building momentum as we continued to drive operational improvements while delivering solid margin enhancement and increased backlog quality. Our bookings this quarter, the highest quarterly level in over three years, included important new awards across a range of end markets such as midstream pipeline, LNG, refinery regulation driven upgrades and solar, which helped drive strong original equipment order growth. At the same time, our Flowserve 2.0 commercial intensity initiative supported increased capture of customer’s aftermarket spending.”

“In addition to our strong top- and bottom-line performance, our focus on cash flow and working capital improvements, driven by Flowserve 2.0 transformation initiatives, delivered first-half 2019 free cash flow improvement of \$113 million compared to the prior year,” added Lee Eckert, Flowserve’s senior vice president and chief financial officer. “As a result of our solid first half 2019 financial results and confidence in the remainder of the year, we are increasing our full year Reported and Adjusted EPS^[1] target range.”

Rowe concluded, “I am pleased with the continued progress of our Flowserve 2.0 transformation program, including the early benefits of our recent pumps platform combination to better leverage Flowserve’s scale and drive value for our customers. Our transformation journey continues to gain momentum, which provides confidence in achieving our revised 2019 outlook, as well as our longer-term financial targets. We remain focused on executing our strategy to drive long-term value for our customers, employees and shareholders.”

Full Year 2019 Guidance^[3]

Flowserve today revised its 2019 guidance, including increasing its Reported and Adjusted EPS target to a range of \$1.75 to \$1.90 and \$2.05 to \$2.20, respectively. Both the Reported and the Adjusted EPS target range now include an expected revenue increase of approximately 4.0% to 5.0% year-over-year and remain based on the other previously announced assumptions.

Second Quarter 2019 Results Conference Call

Flowserve will host its conference call with the financial community on Thursday, August 1st at 11:00 AM Eastern. Scott Rowe, president and chief executive officer, as well as other members of the management team will be presenting. The call can be accessed by shareholders and other interested parties at www.flowserve.com under the “Investor Relations” section.

[1] See Reconciliation of Non-GAAP Measures table for detailed reconciliation of reported results to adjusted measures.

[2] Adjusted gross and operating margins are calculated by dividing adjusted gross profit and operating income, respectively, by revenues. Adjusted gross profit and adjusted operating income are derived by excluding the adjusted items. See reconciliation of Non-GAAP Measures table for detailed reconciliation.

[3] Adjusted 2019 EPS will exclude the Company’s realignment expenses, the impact from other specific one-time events and below-the-line foreign currency effects and utilizes year-end 2018 FX rates and approximately 132 million fully diluted shares.

- FX headwind is calculated by comparing the difference between the actual average FX rates of 2018 and the year-end 2018 spot rates both as applied to our 2019 expectations, divided by the number of shares expected for 2019.

About Flowserve

Flowserve Corp. is one of the world's leading providers of fluid motion and control products and services. Operating in more than 50 countries, the company produces engineered and industrial pumps, seals and valves as well as a range of related flow management services. More information about Flowserve can be obtained by visiting the company's Web site at www.flowserve.com.

Safe Harbor Statement: This news release includes forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934, which are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995, as amended. Words or phrases such as, "may," "should," "expects," "could," "intends," "plans," "anticipates," "estimates," "believes," "forecasts," "predicts" or other similar expressions are intended to identify forward-looking statements, which include, without limitation, earnings forecasts, statements relating to our business strategy and statements of expectations, beliefs, future plans and strategies and anticipated developments concerning our industry, business, operations and financial performance and condition.

The forward-looking statements included in this news release are based on our current expectations, projections, estimates and assumptions. These statements are only predictions, not guarantees. Such forward-looking statements are subject to numerous risks and uncertainties that are difficult to predict. These risks and uncertainties may cause actual results to differ materially from what is forecast in such forward-looking statements, and include, without limitation, the following: a portion of our bookings may not lead to completed sales, and our ability to convert bookings into revenues at acceptable profit margins; changes in global economic conditions and the potential for unexpected cancellations or delays of customer orders in our reported backlog; our dependence on our customers' ability to make required capital investment and maintenance expenditures; if we are not able to successfully execute and realize the expected financial benefits from our strategic transformation and realignment initiatives, our business could be adversely affected; risks associated with cost overruns on fixed-fee projects and in taking customer orders for large complex custom engineered products; the substantial dependence of our sales on the success of the oil and gas, chemical, power generation and water management industries; the adverse impact of volatile raw materials prices on our products and operating margins; economic, political and other risks associated with our international operations, including military actions, trade embargoes or changes to tariffs or trade agreements that could affect customer markets, particularly North African, Russian and Middle Eastern markets and global oil and gas producers, and non-compliance with U.S. export/re-export control, foreign corrupt practice laws, economic sanctions and import laws and regulations; increased aging and slower collection of receivables, particularly in Latin America and other emerging markets; our exposure to fluctuations in foreign currency exchange rates, including in hyperinflationary countries such as Venezuela and Argentina; our furnishing of products and services to nuclear power plant facilities and other critical processes; potential adverse consequences resulting from litigation to which we are a party, such as litigation involving asbestos-containing material claims; expectations regarding acquisitions and the integration of acquired businesses; our relative geographical profitability and its impact on our utilization of deferred tax assets, including foreign tax credits; the potential adverse impact of an impairment in the carrying value of goodwill or other intangible assets; our dependence upon third-party suppliers whose failure to perform timely could adversely affect our business operations; the highly competitive nature of the markets in which we operate; environmental compliance costs and liabilities; potential work stoppages and other labor matters; access to public and private sources of debt financing; our inability to protect our intellectual property in the U.S., as well as in foreign countries; obligations under our defined benefit pension plans; our internal control over financial reporting may not prevent or detect misstatements because of its inherent limitations, including the possibility of human error, the circumvention or overriding of controls, or fraud; the recording of increased deferred tax asset valuation allowances in the future or the impact of tax law changes on such deferred tax assets could affect our operating results; our information technology infrastructure could be subject to service interruptions, data corruption, cyber-based attacks or network security breaches, which could disrupt our business operations and result in the loss of critical and confidential information; ineffective internal controls could impact the accuracy and timely reporting of our business and financial results; and other factors described from time to time in our filings with the Securities and Exchange Commission.

All forward-looking statements included in this news release are based on information available to us on the date hereof, and we assume no obligation to update any forward-looking statement.

The Company reports its financial results in accordance with U.S. generally accepted accounting principles (GAAP). However, management believes that non-GAAP financial measures which exclude certain non-recurring items present additional useful comparisons between current results and results in prior operating periods, providing investors with a clearer view of the underlying trends of the business. Management also uses these non-GAAP financial measures in making financial, operating, planning and compensation decisions and in evaluating the Company's performance. Throughout our materials we refer to non-GAAP measures as "Adjusted." Non-GAAP financial measures, which may be inconsistent with similarly captioned measures presented by other companies, should be viewed in addition to, and not as a substitute for, the Company's reported results prepared in accordance with GAAP.

FLOWSERVE CORPORATION
CONDENSED CONSOLIDATED STATEMENTS OF INCOME
(Unaudited)

(Amounts in thousands, except per share data)

Three Months Ended June 30,

	2019	2018
Sales	\$ 990,084	\$ 973,129
Cost of sales	(672,051)	(687,072)
Gross profit	318,033	286,057
Selling, general and administrative expense	(223,676)	(240,791)
Net earnings from affiliates	3,661	1,445
Operating income	98,018	46,711
Interest expense	(14,013)	(14,939)
Interest income	2,218	1,330
Other income (expense), net	(3,336)	(4,770)
Earnings before income taxes	82,887	28,332
Provision for income taxes	(22,413)	(13,545)
Net earnings, including noncontrolling interests	60,474	14,787
Less: Net earnings attributable to noncontrolling interests	(2,302)	(1,567)
Net earnings attributable to Flowserve Corporation	<u>\$ 58,172</u>	<u>\$ 13,220</u>
Net earnings per share attributable to Flowserve Corporation common shareholders:		
Basic	\$ 0.44	\$ 0.10
Diluted	0.44	0.10

RECONCILIATION OF NON-GAAP MEASURES
(Unaudited)

(Amounts in thousands, except per share data)	Three Months Ended June 30, 2019			
	As Reported (a)	Realignment (1)	Other Items	As Adjusted
Sales	\$ 990,084	\$ -	\$ -	\$ 990,084
Gross profit	318,033	(3,863)	-	321,896
<i>Gross margin</i>	<i>32.1%</i>	<i>-</i>	<i>-</i>	<i>32.5%</i>
Selling, general and administrative expense	(223,676)	(2,437)	(7,573)	(3) (213,666)
Operating income	98,018	(6,300)	(7,573)	111,891
<i>Operating income as a percentage of sales</i>	<i>9.9%</i>	<i>-</i>	<i>-</i>	<i>11.3%</i>
Interest and other expense, net	(15,131)	-	(3,079)	(4) (12,052)
Earnings before income taxes	82,887	(6,300)	(10,652)	99,839
Provision for income taxes	(22,413)	980	(2) 2,552	(5) (25,945)
<i>Tax Rate</i>	<i>27.0%</i>	<i>15.6%</i>	<i>24.0%</i>	<i>26.0%</i>
Net earnings attributable to Flowserve Corporation	\$ 58,172	\$ (5,320)	\$ (8,100)	\$ 71,592
Net earnings per share attributable to Flowserve Corporation common shareholders:				
Basic	\$ 0.44	\$ (0.04)	\$ (0.06)	\$ 0.55
Diluted	0.44	(0.04)	(0.06)	0.54
Basic number of shares used for calculation	131,147	131,147	131,147	131,147
Diluted number of shares used for calculation	131,754	131,754	131,754	131,754

(a) Reported in conformity with U.S. GAAP

Notes:

- (1) Represents realignment expense incurred as a result of realignment programs
 - (2) Includes tax impact of items above
 - (3) Represents Flowserve 2.0 transformation efforts
 - (4) Represents below-the-line foreign exchange impacts
 - (5) Includes tax impact of items above
-

RECONCILIATION OF NON-GAAP MEASURES
(Unaudited)

(Amounts in thousands, except per share data)	Three Months Ended June 30, 2018			
	As Reported (a)	Realignment (1)	Other Items	As Adjusted
Sales	\$ 973,129	\$ -	\$ -	\$ 973,129
Gross profit	286,057	(16,229)	(7,713) (3)	309,999
<i>Gross margin</i>	<i>29.4%</i>	<i>-</i>	<i>-</i>	<i>31.9%</i>
Selling, general and administrative expense	(240,791)	(4,511)	(14,912) (4)	(221,368)
Operating income	46,711	(20,740)	(22,625)	90,076
<i>Operating income as a percentage of sales</i>	<i>4.8%</i>	<i>-</i>	<i>-</i>	<i>9.3%</i>
Interest and other expense, net	(18,379)	-	(4,062) (5)	(14,317)
Earnings before income taxes	28,332	(20,740)	(26,687)	75,759
Provision for income taxes	(13,545)	4,721 (2)	1,516 (6)	(19,782)
<i>Tax Rate</i>	<i>47.8%</i>	<i>22.8%</i>	<i>5.7%</i>	<i>26.1%</i>
Net earnings attributable to Flowserve Corporation	\$ 13,220	\$ (16,019)	\$ (25,171)	\$ 54,410
Net earnings per share attributable to Flowserve Corporation common shareholders:				
Basic	\$ 0.10	\$ (0.12)	\$ (0.19)	\$ 0.42
Diluted	\$ 0.10	\$ (0.12)	\$ (0.19)	\$ 0.41
Basic number of shares used for calculation	130,844	130,844	130,844	130,844
Diluted number of shares used for calculation	131,226	131,226	131,226	131,226

(a) Reported in conformity with U.S. GAAP

Notes:

- (1) Represents realignment expense incurred as a result of realignment programs
 - (2) Includes tax impact of items above
 - (3) Represents \$7.7 million related to FPD divestiture write-down of assets
 - (4) Represents \$9.7 million related to FPD divestiture write-down of assets, \$2.4 million related to implementation costs for the adoption of ASC 606 and \$2.9 million related to Flowserve 2.0 transformation efforts
 - (5) Represents below-the-line foreign exchange impacts
 - (6) Includes tax impact of items above
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FLOWSERVE CORPORATION
SEGMENT INFORMATION
(Unaudited)

FLOWSERVE PUMP DIVISION (Amounts in millions, except percentages)	Three Months Ended June 30,	
	2019	2018
Bookings	\$ 761.9	\$ 720.8
Sales	674.6	668.4
Gross profit	222.7	186.4
Gross profit margin	33.0%	27.9%
SG&A	150.2	157.0
Segment operating income	76.2	31.6
Segment operating income as a percentage of sales	11.3%	4.7%

FLOW CONTROL DIVISION (Amounts in millions, except percentages)	Three Months Ended June 30,	
	2019	2018
Bookings	\$ 346.4	\$ 318.6
Sales	316.9	306.5
Gross profit	99.4	101.0
Gross profit margin	31.4%	33.0%
SG&A	53.3	53.9
Segment operating income	46.2	46.4
Segment operating income as a percentage of sales	14.6%	15.1%

FLOWSERVE CORPORATION
CONDENSED CONSOLIDATED STATEMENTS OF INCOME
(Unaudited)

(Amounts in thousands, except per share data)

	Six Months Ended June 30,	
	2019	2018
Sales	\$ 1,880,135	\$ 1,893,083
Cost of sales	<u>(1,268,026)</u>	<u>(1,335,593)</u>
Gross profit	612,109	557,490
Selling, general and administrative expense	(428,830)	(469,966)
Net earnings from affiliates	<u>5,970</u>	<u>4,613</u>
Operating income	189,249	92,137
Interest expense	(28,044)	(29,818)
Interest income	4,241	2,968
Other income (expense), net	<u>(6,476)</u>	<u>(11,925)</u>
Earnings before income taxes	158,970	53,362
Provision for income taxes	<u>(38,999)</u>	<u>(22,116)</u>
Net earnings, including noncontrolling interests	119,971	31,246
Less: Net earnings attributable to noncontrolling interests	<u>(4,538)</u>	<u>(2,883)</u>
Net earnings attributable to Flowserve Corporation	<u>\$ 115,433</u>	<u>\$ 28,363</u>
Net earnings per share attributable to Flowserve Corporation common shareholders:		
Basic	\$ 0.88	\$ 0.22
Diluted	0.88	0.22

RECONCILIATION OF NON-GAAP MEASURES
(Unaudited)

(Amounts in thousands, except per share data)	Six Months Ended June 30, 2019			
	As Reported (a)	Realignment (1)	Other Items	As Adjusted
Sales	\$ 1,880,135	\$ -	\$ -	\$ 1,880,135
Gross profit	612,109	(9,363)	-	621,472
<i>Gross margin</i>	<i>32.6%</i>	<i>-</i>	<i>-</i>	<i>33.1%</i>
Selling, general and administrative expense	(428,830)	14,993	(15,986) (3)	(427,837)
Operating income	189,249	5,630	(15,986)	199,605
<i>Operating income as a percentage of sales</i>	<i>10.1%</i>	<i>-</i>	<i>-</i>	<i>10.6%</i>
Interest and other expense, net	(30,279)	-	(5,786) (4)	(24,493)
Earnings before income taxes	158,970	5,630	(21,772)	175,112
Provision for income taxes	(39,000)	961 (2)	5,263 (5)	(45,224)
<i>Tax Rate</i>	<i>24.5%</i>	<i>-17.1%</i>	<i>24.2%</i>	<i>25.8%</i>
Net earnings attributable to Flowserve Corporation	\$ 115,433	\$ 6,591	\$ (16,509)	\$ 125,351
Net earnings per share attributable to Flowserve Corporation common shareholders:				
Basic	\$ 0.88	\$ 0.05	\$ (0.13)	\$ 0.96
Diluted	0.88	0.05	(0.13)	0.95
Basic number of shares used for calculation	131,065	131,065	131,065	131,065
Diluted number of shares used for calculation	131,643	131,643	131,643	131,643

(a) Reported in conformity with U.S. GAAP

Notes:

(1) Represents realignment (expense) income incurred as a result of realignment programs. Income in selling, general and administrative due to gains from the sales of non-strategic manufacturing facilities that are included in our Realignment Programs.

(2) Includes tax impact of items above

(3) Represents Flowserve 2.0 transformation efforts

(4) Represents below-the-line foreign exchange impacts

(5) Includes tax impact of items above

RECONCILIATION OF NON-GAAP MEASURES
(Unaudited)

(Amounts in thousands, except per share data)	Six Months Ended June 30, 2018			
	As Reported (a)	Realignment (1)	Other Items	As Adjusted
Sales	\$ 1,893,083	\$ -	\$ -	\$ 1,893,083
Gross profit	557,490	(23,385)	(7,713) (3)	588,588
<i>Gross margin</i>	<i>29.4%</i>	<i>-</i>	<i>-</i>	<i>31.1%</i>
Selling, general and administrative expense	(469,966)	(8,829)	(20,379) (4)	(440,758)
Operating income	92,137	(32,214)	(28,092)	152,443
<i>Operating income as a percentage of sales</i>	<i>4.9%</i>	<i>-</i>	<i>-</i>	<i>8.1%</i>
Interest and other expense, net	(38,775)	-	(12,014) (5)	(26,761)
Earnings before income taxes	53,362	(32,214)	(40,106)	125,682
Provision for income taxes	(22,116)	7,016 (2)	4,354 (6)	(33,486)
<i>Tax Rate</i>	<i>41.4%</i>	<i>21.8%</i>	<i>10.9%</i>	<i>26.6%</i>
Net earnings attributable to Flowserve Corporation	\$ 28,363	\$ (25,198)	\$ (35,752)	\$ 89,313
Net earnings per share attributable to Flowserve Corporation common shareholders:				
Basic	\$ 0.22	\$ (0.19)	\$ (0.27)	\$ 0.68
Diluted	\$ 0.22	\$ (0.19)	\$ (0.27)	\$ 0.68
Basic number of shares used for calculation	130,803	130,803	130,803	130,803
Diluted number of shares used for calculation	131,161	131,161	131,161	131,161

(a) Reported in conformity with U.S. GAAP

Notes:

- (1) Represents realignment expense incurred as a result of realignment programs
- (2) Includes tax impact of items above
- (3) Represents \$7.7 million related to FPD divestiture write-down of assets
- (4) Represents \$9.7 million related to FPD divestiture write-down of assets, \$7.3 million related to implementation costs for the adoption of ASC 606 and \$3.4 million related to Flowserve 2.0 transformation efforts
- (5) Represents below-the-line foreign exchange impacts
- (6) Includes tax impact of items above

FLOWSERVE CORPORATION
SEGMENT INFORMATION
(Unaudited)

FLOWSERVE PUMP DIVISION (Amounts in millions, except percentages)	Six Months Ended June 30,	
	2019	2018
Bookings	\$ 1,512.0	\$ 1,324.9
Sales	1,284.0	1,312.9
Gross profit	423.3	369.8
Gross profit margin	33.0%	28.2%
SG&A	272.6	308.7
Segment operating income	156.6	66.3
Segment operating income as a percentage of sales	12.2%	5.0%

FLOW CONTROL DIVISION (Amounts in millions, except percentages)	Six Months Ended June 30,	
	2019	2018
Bookings	\$ 659.6	\$ 645.3
Sales	599.1	583.7
Gross profit	197.2	189.2
Gross profit margin	32.9%	32.4%
SG&A	106.6	108.2
Segment operating income	90.6	80.3
Segment operating income as a percentage of sales	15.1%	13.8%

Second Quarter and Year-to-Date 2019 - Segment Results

(dollars in millions, comparison vs. 2018 second quarter and year-to-date, unaudited)

	FPD		FCD	
	2nd Qtr	YTD	2nd Qtr	YTD
Bookings	\$ 761.9	\$ 1,512.0	\$ 346.4	\$ 659.6
- vs. prior year	5.7%	14.1%	8.7%	2.2%
- on constant currency	9.2%	18.2%	11.9%	5.4%
Sales	\$ 674.6	\$ 1,284.0	\$ 316.9	\$ 599.1
- vs. prior year	0.9%	-2.2%	3.4%	2.6%
- on constant currency	3.9%	1.1%	6.3%	5.8%
Gross Profit	\$ 222.7	\$ 423.3	\$ 99.4	\$ 197.2
- vs. prior year	19.5%	14.5%	-1.6%	4.2%
Gross Margin (% of sales)	33.0%	33.0%	31.4%	32.9%
- vs. prior year (in basis points)	510 bps	480 bps	(160) bps	50 bps
Operating Income	\$ 76.2	\$ 156.6	\$ 46.2	\$ 90.6
- vs. prior year	141.1%	136.2%	-0.4%	12.8%
- on constant currency	149.8%	146.9%	1.8%	15.7%
Operating Margin (% of sales)	11.3%	12.2%	14.6%	15.1%
- vs. prior year (in basis points)	660 bps	720 bps	(50) bps	130 bps
Adjusted Operating Income *	\$ 81.6	\$ 148.7	\$ 46.4	\$ 91.6
- vs. prior year	21.8%	35.4%	-3.7%	8.5%
- on constant currency	25.9%	41.9%	-1.5%	11.3%
Adj. Oper. Margin (% of sales)*	12.1%	11.6%	14.6%	15.3%
- vs. prior year (in basis points)	210 bps	320 bps	(110) bps	80 bps
Backlog	\$ 1,494.9		\$ 665.6	

* Adjusted Operating Income and Adjusted Operating Margin exclude realignment charges

FLOWERVE CORPORAION
CONDENSED CONSOLIDATED BALANCE SHEETS
(Unaudited)

(Amounts in thousands, except par value)	<u>June 30,</u> <u>2019</u>	<u>December 31,</u> <u>2018</u>
ASSETS		
Current assets:		
Cash and cash equivalents	\$ 596,470	\$ 619,683
Accounts receivable, net of allowance for doubtful accounts of \$53,251 and \$51,501, respectively	806,724	792,434
Contract assets, net	215,440	228,579
Inventories, net	680,898	633,871
Prepaid expenses and other	109,792	108,578
Total current assets	<u>2,409,324</u>	<u>2,383,145</u>
Property, plant and equipment, net of accumulated depreciation of \$992,196 and \$956,634, respectively	590,213	610,096
Operating lease right-of-use assets, net	189,966	-
Goodwill	1,195,116	1,197,640
Deferred taxes	54,576	44,682
Other intangible assets, net	183,113	190,550
Other assets, net	198,901	190,164
Total assets	<u>\$ 4,821,209</u>	<u>\$ 4,616,277</u>
LIABILITIES AND EQUITY		
Current liabilities:		
Accounts payable	\$ 402,118	\$ 418,893
Accrued liabilities	339,297	391,406
Contract liabilities	209,689	202,458
Debt due within one year	71,495	68,218
Operating lease liabilities	36,272	-
Total current liabilities	<u>1,058,871</u>	<u>1,080,975</u>
Long-term debt due after one year	1,386,475	1,414,829
Operating lease liabilities	153,401	-
Retirement obligations and other liabilities	472,674	459,693
Shareholders' equity:		
Common shares, \$1.25 par value	220,991	220,991
Shares authorized – 305,000		
Shares issued – 176,793		
Capital in excess of par value	493,037	494,551
Retained earnings	3,607,928	3,543,007
Treasury shares, at cost – 45,943 and 46,237 shares, respectively	(2,036,857)	(2,049,404)
Deferred compensation obligation	8,219	7,117
Accumulated other comprehensive loss	(567,007)	(573,947)
Total Flowserve Corporation shareholders' equity	<u>1,726,311</u>	<u>1,642,315</u>
Noncontrolling interests	23,477	18,465
Total equity	<u>1,749,788</u>	<u>1,660,780</u>
Total liabilities and equity	<u>\$ 4,821,209</u>	<u>\$ 4,616,277</u>

FLOWSERVE CORPORATION
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS
(Unaudited)

(Amounts in thousands)	Six Months Ended June 30	
	2019	2018
Cash flows – Operating activities:		
Net earnings, including noncontrolling interests	\$ 119,971	\$ 31,246
Adjustments to reconcile net earnings to net cash provided (used) by operating activities:		
Depreciation	46,666	49,169
Amortization of intangible and other assets	8,003	8,467
Stock-based compensation	15,354	8,395
Foreign currency and other non-cash adjustments	(20,206)	35,037
Change in assets and liabilities:		
Accounts receivable, net	(13,445)	(32,235)
Inventories, net	(47,610)	(57,414)
Contract assets, net	12,432	(48,907)
Prepaid expenses and other assets, net	4,949	2,353
Accounts payable	(20,660)	(10,550)
Contract liabilities	6,744	(384)
Accrued liabilities and income taxes payable	(56,935)	(44,756)
Retirement obligations and other	(6,824)	4,478
Net deferred taxes	911	(1,636)
Net cash flows provided (used) by operating activities	<u>49,350</u>	<u>(56,737)</u>
Cash flows – Investing activities:		
Capital expenditures	(25,267)	(31,747)
Proceeds from disposal of assets and other	40,302	908
Net cash flows provided (used) by investing activities	<u>15,035</u>	<u>(30,839)</u>
Cash flows – Financing activities:		
Payments on long-term debt	(30,000)	(30,000)
Proceeds under other financing arrangements	1,699	2,253
Payments under other financing arrangements	(5,124)	(6,282)
Payments related to tax withholding for stock-based compensation	(3,441)	(2,931)
Payments of dividends	(49,772)	(49,681)
Other	(190)	(607)
Net cash flows provided (used) by financing activities	<u>(86,828)</u>	<u>(87,248)</u>
Effect of exchange rate changes on cash	<u>(770)</u>	<u>(11,179)</u>
Net change in cash and cash equivalents	<u>(23,213)</u>	<u>(186,003)</u>
Cash and cash equivalents at beginning of period	619,683	703,445
Cash and cash equivalents at end of period	<u>\$ 596,470</u>	<u>\$ 517,442</u>

Contacts

Flowserve Contacts

Investor Contacts:

Jay Roueche, Vice President, Investor Relations & Treasurer (972) 443-6560

Mike Mullin, Director, Investor Relations (972) 443-6636

Media Contact:

Lars Rosene, Vice President, Corporate & Marketing Communications (972) 443-6644